

**SASFAA Board Meeting
Don CeSar Beach Resort and Spa
St. Petersburg Beach, Florida
June 8-9, 2001**

CALL TO ORDER

President Bill Cox called the meeting to order at 8:56 AM, CDT.

WELCOME

President Cox recognized FASFAA President Richard (Ritz) Ritzman who welcomed the 2000-2001 SASFAA Board and the incoming 2001-2002 SASFAA Board to Florida on behalf of his colleagues in the state.

INTRODUCTION

The following 2000-2001 board members were present: Bill Cox, President; Clark Aldridge, President-Elect; Mary Givhan, Past President; Rose Mary Stelma, Vice President; Karen Koonce, Secretary; and Guy Gibbs, Secretary.

State presidents in attendance were: Dee Talley, Alabama; Ritz Ritzman, Florida; Gary Mann, Georgia; Sandy Neel, Kentucky; Steve Greenough, Mississippi; Lisanne Masterson, North Carolina; Mike Fox, South Carolina; Darolyn Porter, Tennessee; and Nancy Roberts, Virginia.

Committee chairs in attendance were: Ellen Green, Archives; Lynne Reinstadtler, Conference; Lisa Tumer, Sponsorship; Penny Hill, Diversity; Curtis Whalen, History; Lester McKenzie, Electronic Services; Melissa Ellyson, Membership; Charles Vinson, Finance and Audit; and Thelma Ross, Site Selection.

Liaison representatives in attendance were: Greg Martin, U.S. Department of Education; Kathy Campbell, Lenders; and Steve Brooks, State Agencies.

The following individuals were in attendance as observers and will serve SASFAA in 2001-2002: Ron Day, Vice President-Elect and Sonja McMullen, Treasurer-Elect.

The following 2001-2002 state presidents-elect in attendance were: Dot Wilkinson, Alabama; Cindy Lewis, Florida; Lisa Mitchem, Georgia; Michael Morgan, Kentucky; Cathy Nash, Mississippi; Wanda White, North Carolina; Margaret Hunt, South Carolina; Brent Tener, Tennessee; and Tim Freeman, Virginia.

The 2001-2002 incoming committee chairs in attendance were: Dorenda Adams, Special Projects; Clyde Walker, Membership; and Ann Hendrick, Sponsorship.

The 2001-2002 incoming liaison representative in attendance was Karen Gibson who will be the lending liaison.

It was noted that a number of the current elected board, committee chairs and liaisons would also serve during 2001-2002.

SUBSTITUTE VOTING

No substitute-voting representatives were identified.

CHANGES TO THE AGENDA

No changes were made to the agenda.

APPROVAL OF THE MINUTES

ACTION: Sandy Neel moved to accept the minutes of the February 10, 2001 board meeting held at the Marriott Beach and Golf Resort, Hilton Head Island, South Carolina on February 10, 2001. The motion, seconded by Karen Koonce, was approved unanimously.

REPORTS FROM THE OFFICERS

Report from the President, Bill Cox

The President reported that he had visited eight of the nine states this spring. The Mississippi meeting will be held in late June and he planned to attend. He thanked all of the states for their hospitality and indicated that he had enjoyed each and every visit.

At the Alabama meeting, he was invited to join in on an Alabama tradition. At each conference, Bill Wall, presents the "Over Award" to the person who makes the most significant "faux faux" and Bill was nominated for "not anything you said, but you got up and talked about yourself and SASFAA, and you know, we just don't care! The Alabama association has gone on for 31 years without you and will go on another 31 years without you!" Bill said he was surprised and honored. The honor also carries a fee of \$1 per year to AASFSA.

Bill took a moment to thank the members of the board, the committee chairs and liaisons for the good work that they had done this year. He indicated that their work made his time as President go quickly and easily.

Report from the Vice President, Rose Mary Stelma

It was announced that the New Aid Officers Workshop would be held June 17-22, 2001 at Furman University. Preparatory activities are moving along. There have been some changes in faculty and it was reported that Tony Carter had taken another job and that Mary Givhan would be unable to teach as a result of some other job commitments. Ron Elmore, Greensboro College in North Carolina, and Kim Jenerette, University of South Carolina-Spartanburg in South Carolina, had agreed to fill those two teaching positions. Ron has taught previously, so his is a one-year commitment. Kim is a new instructor.

As of Tuesday, June 5, there were 113 registered participants and several others have paperwork "on the way."

It was reported that sponsors had been identified for the participant tee shirts, instructor shirts, bags, binders, tribe bandanas, and most breaks.

Rose Mary indicated that she was looking forward to the workshop. She indicated that Michael Morgan had done a wonderful job as curriculum coordinator and Lynda Sayer is a whirlwind wonder as site director.

Report from the President-Elect, Clark Aldridge

The President-Elect reported that the last several months had been busy ones in preparation for the 2001-2002 year. All committee chairs had been filled and he indicated that he was excited about working with a great bunch of people.

The incoming and outgoing elected officers met May 11-13 in a planning session for the upcoming year in Gulf Shores, Alabama. Many ideas were exchanged and he felt that all came away from the retreat with a good base to begin the year.

Clark reported that he had had the pleasure of attending the NASFAA Board meeting in Aspen, Colorado, April 27-May 1. Among the topics discussed were the initial preparations for reauthorization, the need for action on the eliminating of loan fees and resolution of the interest rate prior to the 2003 deadline. He also indicated that a letter would soon be sent from the U.S. Department of Education to institution presidents asking their help in identifying overly burdensome regulations. Financial aid officers are to get a heads up in advance of the mailing.

In addition to the NASFAA topics, Greg Woods and members of his staff discussed the department's progress with their electronic initiatives. It was felt that there are many positive developments on that front and that the membership will be pleased with the efforts being made by the Department.

Report from the Secretary, Guy Gibbs

No new items/initiatives had transpired since the board meeting held at the Hilton Head Marriott Beach and Golf Resort on February 20, 2001.

The minutes of the board meeting were prepared and distributed via the listserv for review and to request any needed corrections. A number of items were identified as needing minor change. Those changes were made. The draft of the minutes were again distributed to the board for their review and sent to the Chair of the Electronic Services Committee so that they could be put on the SASFAA web page. That was accomplished. Those minutes are to be approved at the June 2 board meeting.

In addition, the draft minutes of the 2001 annual conference were also forwarded to the board for their review and input. These minutes have been put on the association's web page. These minutes will not be officially approved by the membership until the annual conference to be held in Louisville, Kentucky in February 2002.

Report from the Secretary as Chair of the By-Laws Committee, Guy Gibbs

No additional changes have been made to the *SASFAA Policy and Procedure Manual* at this time. After a discussion with President Bill Cox and President-Elect Clark Aldridge it was decided that no additional action would be taken as far as the manual is concerned for the current year. The manual is currently on the SASFAA web page and can be accessed for general information purposes.

A recommendation was made by the Secretary to the President-Elect to appoint an ad hoc committee for 2001-02 to make a thorough review of both the *SASFAA Policy and Procedure Manual* and the By-laws and to recommend any needed changes/modification to the manual and By-laws changes. If there are changes recommended to the by-laws they will have to be voted on by the membership.

President-Elect Aldridge concurred and the following individuals have agreed to work with the Secretary Gibbs in this review: Susan Little (Georgia), Randy Craig (Virginia) and Bill Wall (Alabama). The time line for review is:

- In the early fall, the committee will meet to review the current document. At least one meeting of all committee members at a site to be determined will be held. After that meeting, work assignments will be completed and information exchanged electronically.
- In December a draft of the document should be ready for review by the board. Any By-Laws changes will be presented to the board at that time.
- In February the committee will meet in Louisville in conjunction with the annual conference to finalize any changes to the manual. If there are any By-laws changes proposed they will be voted on by the membership at the annual conference.
- Following the annual conference the manual will be printed in final form and posted to the SASFAA web page.

The current and incoming boards are encouraged to provide input in this process as well. Any suggestions for change

should be forwarded to the Secretary who will then share the information with the other ad hoc committee members.

Report from the Treasurer, Karen Koonce

The Treasurer indicated that the year had been very busy. She said the budget continues to be challenged as the expenses of the association grow. It was indicated that the Internet banking process continues to work well with the easy transfer of funds by a phone call. The use of the web had some positive and negative responses. Once the membership becomes accustomed to using the web to receive their forms, she thinks the process of registrations will flow much smoother.

The investments are doing well in the Federated account and several CDs. SASFAA just changed the registered agent to be Susan Little who is located in Snellville, GA. SASFAA has paid for the next nine years for the use of the various domain names: SASFAA.org, SASFAA.com, and SASFAA.net. This will protect the domain name for the association. She reported that she is also going to pay to extend the dishonesty policy insurance for three more years.

The Treasurer who reported that having six different numbers on the credit card accounts, with one master bill, seemed to be easier to reconcile. She will continue to contact members who still owe fees to the association. The vendor/sponsorship has been much smoother this year with invoices e-mailed to her.

Karen also mentioned that it is time to take a look at the *Treasurers Guide* and *Financial Management Guide* to clarify certain expenses that can be or should be covered by SASFAA.

Report of the Past President, Mary Givhan

The Governance and Planning committee held its meeting on May 18-19 to assess the accomplishments of the 2000-2001 SASFAA Executive Board as they related to the Long Range Plan adopted by the SASFAA Executive Board in February 1996. The work of this committee marks the end of the assessments for the current Long Range Plan. In June 2000 the SASFAA Executive Board approved the Long Range Plan for 2001-2006.

Compilations of all GAP recommendations are listed at the end of the document that was presented for review. Although many of the recommendations may not have been used, it was reported that the process had proved to be an effective means of advancing SASFAA's primary purpose of "promoting the professional development of campus aid administrators and others involved in student financial aid programs...."

In a review the assessment, it should be quite evident that President Bill Cox extensively reviewed prior GAP recommendations as he set goals and objectives for the Executive Board for 2000-2001. His directions to the board have resulted in a long list of accomplishments for which SASFAA will definitely benefit. President Cox has demonstrated his commitment to serving SASFAA. The Committee commended President Cox for giving special attention to the recommendations made for the goals related to communications/collaboration and more specifically his electronic services initiatives. Electronic Services committee chair Lester McKenzie went above and beyond the call of duty in carrying out his responsibilities. He is to be commended for all the work he has done in the advancements of the SASFAA website.

Although President-Elect Aldridge has already begun his plans, the Committee hoped that the recommendations contained in the GAP document would be of assistance to him in setting his agenda for next year. The Committee also wanted to encourage 2003 President-Elect Karen Koonce to use the guide as she plans for 2002-2003.

Several recommendations are included in the document; however there were a few that the committee felt that should like to brought to the Board's attention. They include:

The GAP committee recommends that SASFAA identify and aggressively pursue potential minority leaders. We

further recommend that these individuals be invited to attend a leadership development session at the annual conference. Minority members who have served in leadership positions in SASFAA can be asked to lead this session, thus being used as role models and mentors for this group

- The GAP committee recommended that a membership brochure be developed and distributed by August 1.
- The GAP committee recommended a review of the number of professional development committee members with emphasis on the number of workshop instructors needed to conduct a high quality summer new aid officers workshop in a cost effective manner.
- The policy that was enacted in June 2000 that requires SASFAA to pay for the rooms for State Presidents at Executive Board meetings should be reviewed.

Past President Givhan indicated that the members of the GAP committee, Dave Cecil, Sandra Davis, Dyann Moses, Betty Whalen and Karen Koonce, should to be commended for the assistance they gave in developing the GAP document.

Ms. Givhan closed by indicated that it has been a pleasure to serve SASFAA.

REPORTS FROM THE STATE PRESIDENTS

General Report from the State Presidents Spokesman, Steve Greenough

It was reported that the state presidents had met informally on Thursday, June 7, along with the incoming state presidents. Both the current and incoming presidents from all states were present. The primary issue discussed during that meeting was decentralized training and the continuing issues surrounding the states' request for SASFAA sponsored training activities.

Report from Tennessee, Darolyn Porter

The TASFAA Spring conference was April 22-25, 2001 at the Meadowview Marriott in Kingsport, Tennessee, and it was another very successful conference. TASFAA was pleased to have Bill Cox in attendance and present his SASFAA update at Monday's luncheon. In addition, Bonnie Joerschke, NASFAA Conference chair provided an update on the program committee's planning activities and thanked the TASFAA members for their support. Other highlights of the conference were presentations by Greg Martin and Carney McCullough from the Department of Education. Greg was the presenter for the federal update and Carney was the presenter for sessions on Distance Learning and Return of IV funds. This year's Outstanding Aid Administrator was David Mohning, Vanderbilt University.

The Meadowview Marriott was a new facility for the association and according to evaluation forms, the majority of the members were pleased with the accommodations and the food. Thanks were extended to Terrie Parchment (edsouth), who chaired the Program Committee; Nancy Beverly (Milligan), Local Arrangements; and Ron Gambill (TSAC), Conference Consultant. There are many other individuals who worked so diligently to make the conference a success and President Porter thanked them as well.

The local arrangements committee for the NASFAA Conference met again in preparation for the conference in Nashville. TASFAA thanked all SASFAA members that volunteered to assist with the information and registration booths at the conference. Their support has been tremendous. TASFAA will have a hospitality suite at the conference and everyone was invited to stop by visit as the association is looking forward to everyone being in Nashville.

TASFAA is offering its award winning Guidance Counselor Internship Program again this year. Anne Rader (Bryan

College) is chairing the committee and will be coordinating the training of the counselors before they begin their assignments at the individual institutions. The training workshop will be held June 10-12 at the Montgomery Bell State Park. Counselors are required to participate in the training workshop before beginning their internships.

The transition meeting (Camp TASFAA) will again be at the University of the South (Sewanee, Tennessee). Both the old and new boards will meet together to share information and begin the planning for the upcoming year. President Porter will have the pleasure of passing the gavel to incoming President, Brent Tener (Vanderbilt University) and she indicated that it had been a great year and she had enjoyed serving on the SASFAA board.

Report from Virginia, Nancy Roberts

Nancy reported that spring had finally arrived in Virginia and along with it brought a very successful Spring Conference for VASFAA. The theme of "Rising to New Heights" was reached with complete enthusiasm throughout the entire conference. Excellent sessions and activities were provided and thanks to the Conference and Training Committees very good evaluations were received from the membership.

Although sunshine was there throughout the conference, the cold winds did not dampen the spirits of the attendees. There were 264 members that attended the spring conference held in Virginia Beach May 6-9. VASFAA had 78 new members join during this past year. Bill Cox, SASFAA President, attended the conference and brought greetings and updates from the regional association.

The following awards were presented at VASFAA's Spring Conference 2001.

- Retirement Award: Bob McDonald, former director at Mary Washington College
- New Professional of the Year Award: Pat Kelly, William and Mary College

The New Century Educational Endowment Fund funded the Buddy Award that was presented as follows:

- Jeff Scofield, Longwood College received two awards. One was for the continuation of projects from prior year for which Longwood College had received the Buddy Award. That project was "The Effect of Academic Withdrawals--Campus Wide Training" and the second was entitled "Longwood College Financial Aid Office Buddy.com Retreat."
- Brad Barnett, Virginia Commonwealth University received an award to send a staff member to SASFAA Summer Workshop 2001.
- Shelia Nelson Hensley, Ferrum College, also received an award to send a staff member to SASFAA Summer Workshop 2001..

Elections were held at the conference. The new 2001-2002 VASFAA Board members are:

- President Tim Freeman, Hampton Hair Technology
- Past President Nancy Roberts, Virginia Intermont College
- President-Elect Barry Simmons, Virginia Tech
- Secretary Elizabeth "Biz" Daniel, National Education
- Treasurer Mike Hawkes, ECMC
- Representatives-at-Large Anita Aymer, Tidewater Scholarship Foundation
Brad Barnett, James Madison University
Marcia Boyd, Christopher Newport University
Liza Bruce, ECMC
Melissa Ellyson, Wells Fargo

Nancy said that it had been her pleasure to serve VASFAA this past year. She felt it a great honor to be placed in such

a prestigious group with the past presidents of such an outstanding organization. Working with SASFAA this past year has been a great experience and she would cherish the friends that she had made by serving on the Board. Tim Freeman will be reporting to SASFAA next year and she wished him and the new SASFAA Board the best of luck.

Report from Alabama, Dee Talley

AASF AA held its spring conference in Gulf Shores, AL on May 8-11, 2001. The theme for the conference was "Reflections of the Past, Directions for the Future." It had been anticipated that attendance would be low due to the state being under proration; however, 143 attended the conference. The opening session speaker was Dr. Roy W. Johnson, President of Southern Union State Community College. His speech centered on Alabama legislature issues.

As part of the spring conference three modules from NASFAA's decentralized training (FERPA, Packaging and Participation Agreement) were offered. David Bartnicki from the Department of Education presented the Federal Update as well as a NSLDS session. He also served as one of the panelists for the Return of Title IV Funds session. He was available throughout the entire conference, and was very willing to assist whenever he was needed. Dee indicated that AASF AA was very pleased with the Department for their efforts in providing an excellent trainer for the conference.

Elections were held during the spring conference to determine the officers that will serve during the 2001-2002 year. The results of the elections were as follows:

- President Dot Wilkinson, Southern Union State Community College
- President-Elect Mike Reynolds, Auburn University
- Past President Debra "Dee" Talley, University of Alabama at Birmingham
- Vice President Deborah Byrd, Calhoun Community College
- Treasurer William Jackson, II, Faulkner University
- Treasurer-Elect Lora Kiser, Alabama Student Loan Program (KHEAA)
- Secretary Keith Saulsberry, Troy State University

Each year, AASF AA awards five \$1000 scholarships to Alabama institutions to be given to a selected student at each institution. Four of the scholarships are named in honor of past AASF AA members Shirley Speer, Floyd Johnston, Bill Gentry, and most recently, Theresa Duke. The institutions that were awarded these scholarships for 2001-2002 are: Alabama State University, Jefferson State Junior College, Alabama Southern Community College, Auburn University at Montgomery and Herzing College.

Past President Dorenda Adams presented the two highest awards AASF AA bestows annually, the John H. Buchanan Jr. Distinguished Service Award and the M. Cecil Padgett Outstanding Achievement Award. The recipients of these awards were Cindy Massey (Buchanan Award) of SouthTrust Bank, and Jim Bradsher (Padgett Award) of Auburn University at Montgomery.

David Bartnicki, from the Department of Education, presented Atlanta Case Team awards to Bishop State Community College and the University of Montevallo for their excellent relationship with the Department.

SASF AA President, Bill Cox, was in attendance for the luncheon and brought greetings from SASFAA and a SASFAA update. Bill attended the banquet along with several other special SASFAA guests (SASF AA Vice President Rose Mary Stelma, SASFAA Treasurer Karen Koonce, and SASFAA Secretary Guy Gibbs). President Cox was the lucky (or perhaps unlucky) to have been selected the recipient of the AASF AA over award, which is the lowest award our AASF AA bestows.

At the beginning of the year, both conferences were dedicated to a dear AASF AA friend and colleague, Theresa Duke. A final tribute was offered in her memory during the spring conference. Ms. Duke's family was invited to attend the

banquet and viewed the special video presentation that was produced in her memory. Tommy Dismukes and Melinda Calhoun Thomas of KHEAA did an excellent job of gathering photos and getting the video produced. It was very well presented, and brought back many pleasant memories. The presentation of the AASF AA scholarship named in her memory was given during the banquet. Also, the family was given a special gift.

AASF AA's Executive Board transition meeting is scheduled for June 28-29, 2001 at Twin Pines Resort and Conference Center in Sterrett, AL.

Report from North Carolina, Lisanne Masterson

NCASF AA's Annual Conference was held May 20-23, 2001, at the Hilton Riverside in historic downtown Wilmington. The theme, "*Spring Training 2001: Batter Up!*" provided for creativity with session presentations and conference activities. Dr. Robert L. Thorpe, Associate Chair of Allied Health Sciences in the Medical School at the University of North Carolina-Chapel Hill, provided a thought-provoking beginning to the conference with his address, entitled "Give Them More Than Money: Give Them Faith, Hope & Cultural Sensitivity." NCASF AA was extremely fortunate to have both David Bartnicki and Greg Martin from the U.S. Department of Education conducting interest sessions, while Greg presented the Federal Update. NCASF AA's own Bill Cox, SASF AA President, was the SASF AA representative and provided an update on Wednesday morning.

The following NCASF AA members were elected into the following offices:

- Bruce Blackmon, Vice President
- Lisa Place, Secretary

Unfortunately, the two candidates had to withdraw their name from consideration for President-Elect. The Association will call a special meeting at the Fall Conference to elect a President-Elect. In addition, the following members were elected as representatives to the Nominations and Elections Committee to serve a two-year term: Elizabeth McDuffie, Agencies; Rance Jackson, 4-year Public Institutions; and Dana Kelly, Independents.

The Annual Conference is also a time for celebration. NCASF AA recognized four retirees at this Conference: Shirley Carter, Clifton Collins, Carolyn Pitts and Wayne Trousdale. NCASF AA special awards were presented to the following: Shining Star to Teresa Williams, Wingate University; Award of Merit to David Bartnicki, U.S. Department of Education; and the Distinguished Service Award to Barbara McQueen Citibank.

It was reported that the year had proven to be another banner year for NCASF AA and her members, but planning was already underway for the future. The NCASF AA Transition Board Meeting was held at the Graylyn Conference Center in Winston-Salem June 1-2. Summer is a time for relaxation and rejuvenation. Eleanor Roosevelt once said, "The future belongs to those who believe in the beauty of their dreams." Financial aid administrators, especially those in NCASF AA continue to support the profession with "Vision, Involvement and Pride."

NCASF AA has a long-standing commitment to the profession and to service on the regional level. The association was extremely proud of two of its members serving as elected officers in SASF AA this year with Bill Cox, President, and Rose Mary Stelma, Vice President.

Ms. Masterson indicated that it has been a privilege and valuable educational experience to serve on the SASF AA Executive Board this year.

Report from Kentucky, Sandy Neel

KASF AA held its spring meeting April 18-20, 2001 at the Historic Seelbach Hotel in Louisville. It was reported that Dave Wuinee did an excellent job as program chair. Kay Jacks gave the keynote address and Greg Martin was on hand

and provided a very informative Federal update. Bill Cox brought greetings from SASFAA. It was reported to be a record year for KASFAA. Over 250 people attended the spring conference and 70 people became new members. Ron Duvall was presented with the Herb Vescio award for distinguished service. The annual election was held with the results as follows:

- Nancy Melton - President-Elect
- Heather Boutell - Treasurer
- Lori Dial - 4 year Public Representative
- Ron McMakin - Lender Representative

Sandy reported that she was very happy to report that the goals KASFAA set for the year were met. During the year KASFAA kicked off two new projects, the KASFAA Partnership Project and College Goal Sunday. The KASFAA Partnership project paired seasoned professionals with new aid professional to welcome them into our organization. College Goal Sunday was a statewide campaign to assist families in completing the FAFSA. Both projects were very successful.

The annual transition meeting will be held June 28 at the Hilton Green in Lexington. Sandy reported that it has been an honor to serve on the SASFAA board this year.

Report from South Carolina, Mike Fox

SASFAA: 2001 a Beach Odyssey was truly a special occasion for SCASFAA. The state association was extremely proud to be the host of what can only be described as a fantastic conference. Mike stated that his hat was off to the Conference Committee who did a superb job in orchestrating such a massive feat. He expressed special thanks go to all the SCASFAA members who gave so graciously of their time and energy to help show all in attendance that, "Good ole South Carolina hospitality." He thanked all who visited his great state and as his old grandma use to say, "Y'all come back now, ya hear."

The arrival of SASFAA definitely took center stage for a while but other activities were also going on. The SCASFAA Spring Conference was reported to have grabbed the spotlight and was a tremendous success. Under the guidance of Tamy Garofano, USC-Columbia, the Program Committee built a conference that was both educational and a delight to attend. Held April 22-25 at Spring Maid Beach Resort in Myrtle Beach, SC, and using a "Survivor" theme really got the membership excited and participating in what turned out to be a simply super conference.

The first ever SCASFAA Support Staff Symposium was held on the campus of Columbia College in Columbia SC. Attendance was good and the agenda put together by the Professional Development Committee chaired by Anita Kaminer Elliot was excellent. The sessions were well received and it is obvious from the evaluations that this is an area in which the state association had fallen short previously and something the association will look strongly at continuing in the future.

After several years of planning the association kicked off its first High School Guidance Counselor Internship Program. Hank Fuller, The Citadel, laid the groundwork for this program and this year's chair of the Counselor Relations Committee brought it to reality. It is anticipated that this program will strengthen the relationships between the guidance and financial aid communities.

In other areas, progress continued to be made toward adoption of a long-range strategic plan for the organization. The

governor proclaimed February “Financial Aid Awareness Month” and for the first time in several years financial aid was taken to the people through the staffing of information tables in shopping malls across the state. Finally, Mike indicated that he was very proud of an outstanding slate of candidates for our state offices. The Nominations and Elections Committee, chaired by Earl Mayo, SC Tuition Grants, presented a dual slate of candidates for all available offices. Our newly elected officers were:

- President-Elect: Anita Kaminer Elliott, Columbia College
- Vice President Sandra Davis, South Carolina State University
- Treasurer: Nancy Garmroth, Spartanburg Technical College
- Member-at-Large: Jerel Arceneaux, University of South Carolina-Columbia

Report from Mississippi, Steve Greenough

It was reported that the MASFAA membership had been busy since the SASFAA conference with NASFAA Decentralized Training in Jackson on February 23, 2001, planning for the first stand-alone new aid workshop and preparing for the spring conference. The Decentralized training was well attended and the state association was been happy using SASFAA to coordinate NASFAA training.

“Financial Aid 101” was conducted April 17-19 at the Gray Convention Center. In past years, new aid officer training had been held the day before the fall conference. There was always more information to present than time allowed so this year the Training Committee, under the leadership of Dewey Knight, conducted training over two half days and one full day. In addition to getting financial aid basics, the group that attended had a great time in the Madison County woods. The weather cooperated and no one was bitten or carried away by wild animals.

The Electronic Services Committee is updating the web site. There will be a new calendar of events. Another ongoing project is updating of the membership directory and moving it to the MASFAA web site. It is hoped to see a reduced cost in keeping the directory on the web and maintain the most accurate information on members. It’s hard to let go of a paper directory, but it is thought that an online version will serve the membership better.

The newsletter editor, President-Elect Cathy Nash added school profiles to the “MASFAA Messenger.” Each edition of the newsletter will contain profiles of several financial aid offices from member schools. The profiles will give members an opportunity to learn about other financial aid offices.

The final event of Steve’s presidency is the spring conference. Second Vice-President, Searcy Taylor and the conference committee are finalizing a great program and the theme is "Financial Aid - A Slice of The American Pie." The conference will be held at the Biloxi Grand Casino, Bayview Hotel June 27-29, 2001. Steve indicated he had enjoyed his year as president and that he was looking forward to passing the gavel to Cathy on June 29.

Report from Georgia, Gary Mann

“Many Minds, Many Hands, One Goal!” was the GASFAA Executive Board’s Theme for the year and it was certainly proven true at the recent Spring Conference held in Savannah May 29 to June. Amy Moser, Vice President for Programs, and her committee presented a fantastic conference with a survivor theme. Mr. Mann believed that all with 327 registered attendees had a great time and no one was voted off the island. Frieda Jones, Vice President for Professional Development, and her committee presented a pre-conference symposium on verification and with a great turnout.

During the “surviving adventure” at the Spring Conference a few awards were presented to members who had outwitted, outlasted and outplayed all others. Sylvia Graves, formerly of Dalton College; Sabina Presley, formerly of Medical College of Georgia; and Ron Day, formerly of Reinhardt College were awarded honorary membership to

GASFAA. The highest award, the Donald E. Payton Award for Lifetime Achievement, was awarded to Em McNair who was retiring as director at Southern Polytechnic State University and to Ray Tripp, retiring as director at the University of Georgia.

Mr. Mann was also pleased to announce that during the conference 70% of those in attendance showed their strength by voting. He announced the elected officers for the next year:

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| • Julia Perreault, Emory University | President Elect |
| • Kathy Odom, Herzing College | Vice President, Programs |
| • Lenora Jackson, Spelman College | Vice President, Professional Development |
| • Robin Winston, DeVry Institute | Secretary |

It was announced that GASFAA had approved a five year strategic plan at the conference and he thanked to Susan Little and her committee for their hard work.

At the conference Gary reported that he had ceremoniously turned the gavel over to Lisa Mitchem, GASFAA President 2001-2002, and charged all members of GASFAA to support Lisa and her board in the same manner that everyone had so graciously supported him. The transitional board meeting of the Executive Board will be June 28-29, 2001 in Macon, GA.

News and notes from around the state of Georgia:

- Congratulations to Steve Dougherty, former Executive Director of GSFC, to President, North Metro Technical College
- Congratulations to Mike Vollmer, former Director of HOPE Scholarships, GSFC, to President, Abraham Baldwin Agricultural College
- Wedding Congratulations to Kevin Wellwood, Director at Augusta State University, was married in April
- Wedding Congratulations to Chuck Parker, Nellie Mae, was married in May.
- Congratulations to Em McNair, retired Director at Southern Polytechnic State University, to National Sales Manager, Texas Guarantee Agency
- Congratulations to Ray Tripp, retired Director at the University of Georgia, to Edamerica.
- Congratulations to Susan Little, former Associate Director at the University of Georgia, to Director
- Condolences to Kathy Odom, Herzing College, on the passing of her mother and to Debbie Howard, Waycross College, on the passing of her mother.
- On the mend, Cary Nelson, American Express Educational Loans, following a broken leg.

REPORTS FROM THE COMMITTEES

Report from the Conference Committee, Lynne Reinstadtler

“The *SASFAA 2001...A Beach Odyssey*” was a tremendous success and the entire conference and local arrangements committees can be proud of what was accomplished. There were a total of 848 members in attendance. The conference evaluations reflected that the membership felt the conference met their professional needs and expectations.

The following are a few highlights concerning the conference.

- Budget: With the increase received in December raising the budget to \$184,728.00, it was reported that the conference committee was under budget. Current expenses are \$181,690.56. However, there are bills, e.g., Federal Express that have not been received. An attached “Budget” and “Explained Variances” documents were provided to the board for their review.

- Hotel Usage:

Day	Marriott	Hilton	Crowne Plaza
Wednesday, 2/7	5	0	0
Thursday, 2/8	11	0	0
Friday, 2/9	65	7	0
Saturday, 2/10	308	42	0
Sunday, 2/11	466	81	47
Monday, 2/12	471	85	53
Tuesday 2/13	389	65	36
Wednesday, 2/14	15	0	0
Total Rooms	1730	280	136

Total all hotel rooms utilized for the conference: 2,146

Clarification on compensating Department of Education guest for registration fees.

The **SASFAA Policy & Procedure Manual** states in Section 10.6 that registration fees shall be charged to all attendees at the annual conference and are non-refundable, but transferable. Exceptions to this policy may be found in Section 10.9 and Section 6.17.1. The conference chairperson and the Treasurer must approve any exceptions to this policy.

10.9 Complimentary Rooms and Registrations

As a general rule, providing complimentary rooms or registrations is a means of:

1. Compensating members or guests where their responsibilities to the Association is excessive or impedes normal participation in meeting functions, or
2. Compensating guests who are not members but who are attending for the sole purpose of assisting with the function, such as presenting sessions, and performing duties.

Such compensation (or exceptions to participants being required to pay for rooms or registration) shall be recommended by the conference chairperson and approved by the President and the Treasurer.

Section 6.17.1 deals with vendor/sponsors.

It is recommended that Section 10.9, #2 cover the DOE representatives. The conference chair needs to realize this when planning sessions that include the DOE and determine how many comp registrations the budget can bear. For the 2001 conference, we had 22 DOE representatives who attended the conference. Of that 22, seven were comped (came with their sponsorship level), seven paid and the remaining eight were provided with a nametag and program. I would recommend that each DOE representative get a full conference packet if they are presenting a session for SASFAA.

Report of Sponsorship Committee, Lisa Tumer

The chair indicated that the sponsors, vendors and patrons have treated SASFAA well this year. These friends of the association have contributed dollars for most all of our SASFAA events. The following is a break down of the 2000-2001 contributions:

- 20 advertisers in the Newsletter for a total of \$19,320
- 55 sponsors for the annual conference with 52 exhibitors for a total of \$110,305
- 3 requests for directory ads for a total of \$1,550 and solicitation is ongoing
- 8 sponsors for the New Aid Officers Workshop for a total of \$8,650
- 2 prior year payments for a total of \$1,300
- 10 sponsors gave in-kind support for a total of \$14,481.95

There were 83 complimentary registrations and memberships due to exhibitor fees.

The total sponsorship dollars to date for 2000-2001 is \$139,825

Report of Membership Committee, Melissa Ellyson

The following information was provided to the board:

State/Other Category of Membership	Conference Attendees	Membership Number by State
Alabama	40	59
Florida	115	189
Georgia	127	160
Kentucky	51	62
Mississippi	29	47
North Carolina	99	165
South Carolina	80	103
Tennessee	76	126
Virginia	77	127
Other	157	122
Total	848	1162

Other highlights:

- The membership drive for 2000-2001 was conducted entirely on-line. The membership number is down from the prior year probably due to electronic recruitment. The numbers are expected to build as people become more familiar with this type of membership recruitment.
- The chair assisted the Electronic Services Committee in overhauling the on-line database and listserv registry.
- The Membership Directory is to be made available on-line.
- The on-site conference registration process was easier due to streamlined activities with the SASFAA Treasurer.

Report History Taskforce, Curtis Whalen

The history project for 2000-2001 was a continuation of efforts begun during the 1999-2000 year. Curtis Whalen, Crusie Lucero, and Dave Gelinas served on the committee during 1999-2000 and each continued with the committee during the current year. Plans for 2000-2001 included:

- Completing interviews of Past Presidents and Distinguished Service winners.
- Preparing a video summarizing the history of SASFAA appropriate for presentation during the annual conference at Hilton Head.

- Updating and upgrading the photo album of Past Presidents.
- Consideration of preparing a more formal printed piece, or other appropriate display, using photographs and brief biographical sketches of all Past Presidents.
- Continued research and review of the evolution of SASFAA's budget, conference themes and highlights, and publication efforts.

Activities of the committee:

- The committee communicated by telephone concerning plans for the year; no committee meeting was held.
- Interviews of Past Presidents and Distinguished Service winners videotaped by Marvin and Chuck during the February, 2000 conference were edited and used in preparing a "preliminary" video on SASFAA's history. That video was presented to the SASFAA Executive Board at its December meeting, and based on member response; plans were concluded to prepare a more comprehensive video on the history of SASFAA for the February 2001 annual conference.
- Pictures of all Past Presidents (with two exceptions) were obtained, and a project was begun to include a printed roster with pictures of that group in the conference printed agenda. However, because of last minute problems in the compatibility of electronic files between UNC Charlotte and the printing company in Winston-Salem, this was not accomplished. This or a similar printed project involving Past Presidents will be completed during the 2001-2002 year.
- The video project for the February conference at Hilton Head was completed. The video was shown during the Tuesday evening banquet and was well received by the membership.

Recommendation for 2001-2002: The committee recommends that the general aspects of the history project be continued during 2001-2002, with the primary goal of maintaining an awareness among the members of the association's past activities and accomplishments. In addition, combining the history and archiving functions of SASFAA under one person and/or committee should be accomplished for future years. Such an effort should recognize the distinction between maintaining records and maintaining awareness, as well as the significance of both objectives.

Report of Site Selection, Thelma Ross

It was reported by the chair that site selection activities were a bit challenging. Final approval on the contract at the Sheraton Birmingham for the 2004 annual conference had been received. After review by the chair of the Audit and Finance Committee, suggested changes were presented to the hotel representative. Those changes were accepted and a final contract should be ready for the President's signature by May 23.

Sites for the July and winter board meetings were finalized. The Galt House, hotel for the 2002 Annual Conference, will be used in July. The site for the winter board meeting was located and confirmed with help from Susan Darling of Bank One Educational Finance. The Board will meet in Tampa, Florida at the Marriott Waterside.

As much as she would like to have confirmed a site for 2005, Thelma reported that it does not appear that Savannah will work for the membership. Because of the size, meeting space is an issue for the both the Marriott and the Hilton. She reported that she would leave the decision about the 2005 annual conference to be determined by the next chair.

Other Activity

Prior to the recess for lunch, Bill Cox was presented a gift by the out-going state presidents.

A number of housekeeping details were discussed. They included:

- Budget issues and the necessity of getting requests for reimbursement to the Treasurer as soon as possible so payment can be made out of the current year's operating budget.

- Issues with the hotel.
- Plans for the evening meal at the Mansion by the Bay in St. Petersburg sponsored by Chase.

Recess: The board recessed at 11:45 AM for lunch.

Reconvene: The board reconvened at 1:15 PM.

Report of Audit and Finance Committee, Charles Vinson

The 2000-2001 Finance and Audit Committee members were: Robert Kersey-University of Charleston (SC), Terri Parchment-EdSouth (TN), Tom Morehouse-Thomas Nelson Community College (VA), Rose Mary Tutt-National Education (KY) and Charles Vinson-Murray State University (KY), Chair. The Committee developed the 2000-01 SASFAA budget with input and assistance from SASFAA elected officers and appointed committee chairs and made various adjustments during the year.

Committee members Terri Parchment and Charles Vinson assisted Vernon Kreun, Accountant, Nashville, TN with the 1999-2000 audit. Sonja McMullen, SASFAA Treasurer-elect also assisted with the audit. Copies of the audit report are available upon request.

The chair recommended that the portable radios that SASFAA acquired prior to the annual conference not be rented and/or loaned. It was felt by the Audit and Finance Committee that use by other parties would result in maintenance problems, sending them from one location to another would be complicated and that the revenue that might be generated would be insufficient to repair and/or replace damaged equipment. It was noted that SASFAA would use the radios during the annual conference and during the summer workshop.

ACTION: Darolyn Porter moved not to lend the radios to other entities. The motion, seconded by Steve Greenough, was approved.

Report of Electronic Services Committee, Lester McKenzie

The committee had taken on a major project during the year. They were charged with the responsibility of moving the SASFAA website and the SASFAA listserv from private hosts to a public host. This move was taken to alleviate any problems in the use of advertising, updating the site and size restrictions that currently existed. In November SASFAA contracted with a web host, Interland, Inc., to carry the website and listserv for three years. The site was redesigned and subsequently moved. In addition, four list serves were established: general listserv for the membership; one for the board and committee chairs, one for the Program Committee and one for the summer workshop.

A new focus was placed on the use of electronic communications with SASFAA. The Electronics Services Committee was asked to coordinate this new focus by working with other committees to keep the most up-to-date information available to all members of the SASFAA. Working closely with the Program Committee the Electronics Services Committee was able to effectively use the website for conference registration, hotel registration and program information. Other uses for the website include, but are not limited to, preference surveys, volunteer forms, membership forms and directories, newsletters, legislative updates and a database for SASFAA archives. Most of these activities are currently on the website and the others are goals for 2001-2002.

Newsletter Report

Julia Perreault, Newsletter Editor, was unable to attend but a discussion ensued concerning the move of the newsletter to an electronic format. Clark Aldridge, President-Elect, and Lester McKenzie led this discussion. It was noted that both Julia and Lester would continue in their respective chairmanships during 2001-2002.

Lester had been working on a design for the electronic newsletter and shared several concepts with the board. It was noted that there are several things to be considered in moving from a paper newsletter to an electronic version. One of the issues discussed was availability of the newsletter to the membership. Currently all paid members get a paper copy mailed to them. An issue to be considered will be what type of access will be provided to the membership so that they can view the newsletter on-line. Another issue discussed was revenue: cost, return, impact on the budget of the association since member dues and conference registration monies do not cover the cost to run the association, and what revenue streams are there to support other association activities.

Clark noted that there would be two more printed versions of the newsletter prior to the move to the electronic format. Clark recommended that the Electronic Services Committee in conjunction with the Newsletter Editor develop recommendations concerning the "electronic newsletter" and submit to the board for their review and approval at the July board meeting. Clark also thanked Margaret Hunt for providing a LCD projector for use during the board meeting.

Report of Archives Committee, Ellen Green

It was reported that archived files, which are stored at the South Carolina Student Loan Corporation in Columbia, would be scanned within a few weeks. Marsha King will be helping with the archiving/scanning. The Loan Corporation has agreed to have their personnel do the actual scanning of the archived documents, which is a saving in excess of \$2,000 for SASFAA. Once the scanning is completed, work will begin with Palmetto Microfilm Systems, Inc. to either purchase a software system that will allow easy access and formatting or enter into a contract to have them do the work for the association on a yearly basis.

A special thanks was extended to Bill Mackey and Marsha King for all the support they had provided.

Report of Diversity Committee, Penni Hill

The following were highlights of committee activity during the year:

- Dr. Dudley E. Flood from Raleigh, NC gave the main address on opening day of the annual conference and provided a session on diversity. Judging from the positive responses given by program participants and coordinators, it was felt that everyone enjoyed the session. Dr. Flood expressed words of gratitude for the invitation to address SASFAA.
- Development of a booklet on diversity was lead by committee member Liza Bruce (ECMC) and was included in each registration packet. Sponsorship for printing cost was covered by Steve Woodson (National Education).

The committee functioned with a total operating budget of two thousand five hundred (\$2,500) dollars. The committee operated within the budget with several hundred dollars unexpended. Expenses incurred for this year's segment on diversity were approved by the appropriate executive board officers and was adequate to met committee goals.

The Diversity Committee had several recommendations:

- A commitment should be made at the executive level to provide continued support on diversity initiatives.
- Maintain budgetary support
- Create a survey designed to retrieve information (i.e. speakers, program ideas, etc.) from the membership. The survey should be made available through SASFAA website prior to annual conference.

Report from Decentralized Training, Judy Deines

The chair was unable to attend; however, the following report was presented to the board for their consideration and review and provided an update of activities for this committee for the year.

Highlights of the activities of the decentralized training committee for 2000-2001 year included:

- The chair submitted a NASFAA response form for fall 2001 training for one workshop to be held in Mississippi.
- Fall Training was held in October at Jackson Mississippi on Professional Judgment. Twenty-five financial aid officers attended. Jim Gibson from the University of Southern Mississippi and BJ Moncur from Jackson State University were the presenters. They attended a training session in Washington DC on the materials covered in the workshop.
- The chair submitted a NASFAA response form for spring, 2001 training for one workshop to be held in Mississippi.
- Spring training was held in February at Jackson Mississippi on FERPA, Packaging and PPAs. Forty-one financial aid officers attended. BJ Moncur and Laurie Richlovsky from the University of Mississippi were the presenters. They attended a training session in Washington DC on the materials covered in the workshop.

Special thanks goes to Dewey Knight for coordinating the workshops, Mary Jane Covington and Luanne Langston for local arrangements, Jan Lee and Trustmark for refreshment breaks and Jane Naughton and Union Planters for lunch.

The topics for NASFAA's fall 2001 and spring 2002 decentralized training were sent to regional and state presidents. They are:

Fall 2001 - Policies & Procedures

Spring 2002 - Verification, Debt Management & Counseling and a third topic to be determined at a later date

It is hoped that this earlier notification will help in projecting SASFAA's role in decentralized training for next year.

Report from Legislative Advocacy, Dick Smelser

The chair was unable to attend the board meeting and no report was filed.

REPORTS FROM THE LIAISONS

Report of State Agency Liaison, Steve Brooks

State agencies provided the following updates for the SASFAA board's review:

Alabama Report, Dr. William H. Wall

The Alabama Legislature passed an appropriations bill that provides a reduction from current year funding in all student assistance programs administered by the Alabama Commission on Higher Education. Funding cuts for the state's only need-based aid program, the Alabama Student Assistance Program, will mean most institutions will receive only 80% of the funds they received for the current year.

The Commission is pleased to announce the creation of a separate web site for students seeking information about student aid in general, Alabama programs in particular, and college survival. The site, www.studentaid.state.al.us, offers students and families information about all state-supported programs, as well as access to other helpful information for persons seeking information about free scholarship searches, useful links, and methods to apply for college admission and financial aid online.

During May, the senior staff members retired from the Commission – Dr. Henry J. Hector, executive director; and Shirley Roberson, staff attorney and director of loan servicing. Dr. William O. Blow, deputy executive director, currently serves as interim executive director; and Dr. William H. Wall, who has served as director of grants and scholarships, has assumed the responsibilities as director of student assistance programs with responsibilities for both the grants and scholarships, and the loan servicing departments.

Georgia Student Finance Commission Report, Glenn Newsome

The following is a list of accomplishments and new initiatives completed by the Georgia Student Finance Commission (GSFC) since the February 2, 2001, report. The Commission administers Georgia's HOPE Scholarship Program and other grants, loans and scholarships for Georgia students seeking education beyond high school.

Georgia's HOPE Scholarship Program:

Georgia's HOPE Scholarship Program initiated an electronic application, called e-HOPE, on February 1, 2001. As of early May, nearly 10,000 students had applied for HOPE using the e-HOPE application.

Georgia Higher Education Assistance Corporation (GHEAC):

- GHEAC assumed the processing responsibilities for Single Source Partners (SSP) that were formerly done by its servicer, GSFC. This change in management responsibility also involved the transfer of applicable SSP staff.
- GHEAC, through competitive bids, awarded three third-party collection agency contracts to General Revenue Corporation (an incumbent), Collection Technology Inc. and OSI Education Services Inc. The new contracts, effective July 1, 2001, reduced contingency collection fee rates and will result in lower costs to GHEAC.
- Though April 30, 2001, a total of \$3,659,010.47 was collected from 1,403 borrowers through the Professional Licensing Program.
- According to the US Department of Education's preliminary report, GHEAC's Cohort Default Rate has decreased from a high of 12.8% in 1993 to the projected 6.3% in 1999 (a 103% decrease).
- Effective June 1, GHEAC will provide instant guarantees through its Web-based product, ScholarNet.

Georgia Student Finance Authority (GSFA):

An innovative program with area hospitals was developed to address the shortage of nurses. The Georgia Student Finance Authority, through its Service-Cancelable Loan Program for nursing students, provided a service-cancelable loan in the amount of \$9,000 (\$4,500 per year – \$125 per semester hour for 72 hours in the program). The loan can be canceled with service as a nurse in Georgia at the rate of \$3,000 per year.

During this pilot year, 21 borrowers were awarded the Registered Nurse loan in the amount of \$94,500.

For the 2001-2002 academic year, the Georgia National Guard Service-Cancelable Education Loan Program funding increased from \$100,000 to \$200,000.

The Service-Cancelable Loan Program allocation amount for the Nurse and Nurse Anesthesia fields increased from \$2,000 to \$3,000.

Florida Report, Mario Butler

BSFA has finalized the move of all units to its new headquarters located in the Northwood Centre, 1940 North Monroe Street, Suite 70, Tallahassee, FL 32303-4759. If staff member's name and number/extension is not known, inquiries can be directed to the BSFA switchboard at 850-410-5200.

BSFA is pleased to announce the implementation of Exit Express:

Exit Express is a new reporting process that eliminates the need for schools to manually report exit counseling data to BSFA. The current process of mailing, e-mailing, or faxing these reports is often time consuming and error prone. Through Mapping Your Future, the data sent will be protected via a secure web server, password protection, and secure form. Schools only need to follow up and verify that BSFA has received the data for all the students on the OSLC confirmation report for that week. Have questions about Exit Express or would like more information on BSFA's Mapping Your Future sponsorship? Contact Chansone Durden at 850-410-6841 for assistance.

News from BSFA State Programs

The Florida Student Assistance Grant (FSAG) budget had a \$20 million dollar increase in the 2000-01 academic year and close to \$5 million in additional funding for the 2001-02 academic year. \$3.8 million of these additional funds will be used to assist part-time need-based students.

To date, Florida Bright Futures Scholarships have been disbursed to over 86,000 initial and renewal students in the 2000-01 academic year. That's close to \$150 million awarded to Florida scholars so far.

The State Student Financial Aid Database (SSFAD) project is on schedule for July 1, 2001 implementation. BSFA completed Spring Regional Training of the SSFAD in April having visited 6 sites in the state of Florida with over 1000 financial aid representatives attending. Continued training with postsecondary institution financial aid officers is ongoing, including the availability of a hands-on computer lab at the Florida Association of Student Financial Aid Administrators (FASFAA) May 29-31, 2001, in Tampa, Fl. Our thanks go out to the financial aid community for their support of the SSFAD development efforts. For more information on any of BSFA's State Programs, call 1-888-827-2004.

What's In a Name?

Back by popular demand is...OSFA. That's right, the Bureau has once again been renamed the **Office of Student Financial Assistance**. Effective July 1, 2001, all references to BSFA, the Bureau, and so forth, are to be replaced with OSFA. Nothing to worry about though...Now we can use up that old letterhead!

Kentucky Report, Lori Powers

Grant Awards Increase for FY2002

- The maximum expected family contribution (EFC) for College Access Program (CAP) Grant consideration will increase from 3100 to 3550; the maximum CAP Grant award amount will increase to \$1,260 (\$630 each semester).
- KHEAA will increase the maximum KTG award amount for full-time students by \$200, from \$1,600 to \$1,800.

Disbursements

- KHEAA expects to disburse \$21.6 million in Kentucky Educational Excellence Scholarship (merit scholarship)

awards for the 2000-2001 academic year.

- During the spring semester, scholarships totaling \$97,583 were made to early childhood workers who elected to improve their skills under the new KIDS NOW early childhood initiative to improve the quality of child care in Kentucky enacted by the 2000 General Assembly.

Student Loans

- KHEAA guarantee volume continues to show growth at a 14 percent increase over last year's totals. If growth continues at a comparable rate through June 30, KHEAA's fiscal year volume is expected to surpass \$500 million.
- Bank One, Columbus, Ohio; IDAPP-National Education, Deerfield, Illinois; Royal Federal Credit Union, Opelika, Alabama; and AELMAC and FELMAC, Gilbert, Arizona, have chosen KHEAA to provide Federal Stafford and PLUS Loan origination and disbursement services on their behalf. They join 20 other lenders who use KHEAA's origination/disbursement services and 19 lenders who use KHEAA's disbursement services.
- KHEAA's Cohort Default Rate for the 1999 federal fiscal year (FFY) from October 1, 1998, through September 30, 1999, for borrowers with KHEAA-guaranteed loans who entered repayment during that period and defaulted before September 30, 2000, was 5.01 percent—a significant decrease from the FFY1998 rate of 9.49 percent.
- KHEAA recovery rates on defaulted loans rose from 14.49 percent in FFY1999 to 20.17 percent in FFY2000, which ended September 30, 2000, with KHEAA's national ranking rising from 24th to 15th.

Savings Plan

- A total of 1,089 new Kentucky Education Savings Plan Trust (KESPT) accounts were opened between July 1, 2000, and April 30, 2001. As of April 30, KESPT had 3,708 accounts totaling \$13.9 million, and benefit disbursements totaled \$539,000.

Duvall Honored at KASF AA Spring Conference

Ron Duvall was presented the Herb Vescio Distinguished Service Award at the Kentucky Association of Student Financial Aid Administrators (KASF AA) spring conference. The Vescio Award is the highest award bestowed by KASF AA and was presented to Duvall in recognition and appreciation for his outstanding leadership, dedication, service, and support of the organization. Duvall has been a KASF AA member since 1973, served as president in 1995-96, and served on numerous committees and work groups. Duvall, who has been employed by the Kentucky Higher Education Assistance Authority (KHEAA) since 1975, serves as Chief Information Officer and is responsible for agency information management resources, technology, and systems.

KHEAA Outreach Activities Cover Kentucky

For the past four years, KHEAA has employed Johnny McDougal, former financial aid director at Murray State University, to provide outreach services in the western and southern regions of Kentucky. Mike Pennington, former Educational Talent Search II program director and assistant director of admissions operations at Morehead State University, and Paula Mattison, a 10-year KHEAA employee, recently joined Johnny in providing regional outreach, which now covers the entire state. Their schedules include making presentations; representing KHEAA at career fairs, college nights, financial aid workshops, and related events; making onsite visits to those who can assist KHEAA in providing college planning and student financial aid information; and participating in radio, television, and newspaper interviews and events.

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North Carolina Report, Steve Brooks

Despite the difficulties posed by one of the tightest budget years in memory, need based student aid appears to be

faring well in the current session of the North Carolina General Assembly. In proposed budgets from the Governor and from the State Senate, significant increases in appropriations are included for the UNC Need Based Grant Program and the Community College Grant Program. Supplemental funds to cover expected enrollment increases in independent colleges and universities are also included.

College Foundation, Inc. and the North Carolina State Education Assistance Authority formed a new partnership just over one year ago. The partnership, called "College Foundation of North Carolina," was designed as an information service delivered via Internet and toll-free telephone lines, to help students and families in North Carolina learn about paying for college. This July the service has a new partner – Pathways of North Carolina. Pathways adds significant content regarding careers and college admissions, utilizing the XAP Mentor system and toll-free telephone lines. The new College Foundation of North Carolina will provide one-stop shopping for students and families and they plan for, apply to, and pay for college education. Included are capacities for electronic application for admission and electronic submission of high school transcripts to 110 colleges and universities in North Carolina. Additionally, the new Web site will include electronic applications – with digital signatures accepted – for student and parent loans and for the newly enhanced 'North Carolina's National College Savings Program' (see below). The Web address for these services is <http://www.CFNC.org>. Visitors to the site, beginning in July, will have a single sign-on for all services.

North Carolina's National College Savings Program is scheduled for expansion in the fall. Several investment options, each with their own investment manager or managers, will be available to participants. Among the options planned are an income fund, an aggressive equity fund, a balanced equity fund, a lifecycle fund, and a guaranteed equity fund. College Foundation, Inc., as agent for the North Carolina State Education Assistance Authority will administer the program. We anticipate that the options will be available in early fall and that they will be open to residents of all states. We believe that the North Carolina program will offer the greatest variety of options of any program in the nation.

South Carolina Report

SC Student Loan Corporation, Cheryl Hughes

A new web site that helps South Carolina families weave their way through the college funding maze came online in late February of this year. **SCcollegeaid.org** is a joint effort by the SC Commission on Higher Education, the SC Tuition Grants Commission, the SC Tuition Prepayment Program and the South Carolina Student Loan Corporation.

Funded by the South Carolina Student Loan Corporation, **SCcollegeaid.org** is a portal page to various college funding sources available in South Carolina. The web site hosts links to specific sources for financial aid information. "Our goal in designing this web site was to make South Carolinians aware of the many options available for funding education," said Melody Lamm of the SC Tuition Prepayment Program. The amount of information on the Internet already is vast but his page is unique in that it brings all the agencies together on one page.

SC Tuition Grants Commission, Eddie Shannon

For the current 2000-2001 award year, the SC Tuition Grants Commission has made 10,289 awards totaling \$26.5 million to eligible students at the 20 participating SC independent colleges. After the spring 2001 disbursement to eligible students, the commission had \$1.9 million remaining. \$1.7 million was used to provide one-time \$250 increases to eligible students at colleges whose maximum grants were below the \$3,100 figure, and \$200,000 was held back as a safeguard against a budget reduction in the current year. On May 8, 2001, the State Budget and Control Board mandated a 1% reduction to all state programs for the current 2000-2001 fiscal year. The reduction to the SC Tuition Grants Program was \$215,752, slightly over the \$200,000 amount that was held back as a safeguard against a budget reduction.

The 2001-2002 state budget was recently passed by the Senate and is now headed to the House-Senate Conference

Committee to iron out the differences in the two versions of the budget. The SC Tuition Grants Program fared about the same in both versions of the budget, losing in both versions the \$500,000 non-recurring funds received in 2000-2001, and having the base budget reduced by \$38,394 in the House version and \$43,000 in the Senate version.

Although the loss of the \$215,752 in current-year funds and the \$500,000 in 2001-2002 funds will certainly have a negative impact on the grants program, the commission estimates that sufficient carry-forward funds should allow the program to continue in 2001-2002 "on schedule" toward the implementation of the program-wide \$3,100 maximum grant. If, however, the program loses anticipated funds in 2001-2002, or if the number of eligible applicants increases unexpectedly in that award year, a mid-year adjustment will have to be made to the grant amounts at all colleges prior to the Spring, 2002, disbursement.

Tennessee Report, Ron Gambill

At the time of the report, the state budget was just going to conference. TSAC will anxiously await the outcome to determine if new money will be available for grant and scholarship programs. Consideration is also being given to three new scholarship proposals made by legislators. As soon as TSAC is aware of any new funding, information will be provided to TASFAA institutions.

Federal Family Education Loan Program

TSAC, working with its servicer Guarantec, is in process of developing a web-based Master Promissory Note that can be filled out by the student on-line and printed out for signature and forwarding to the school or lender. TSAC/Guarantec are also working on the signing of the MPN through an e-signature process.

High School Counselor Workshops

ACT will again afford TSAC the opportunity to provide grant and scholarship information at the high school counselor workshops to be held in September and early October. By that time information of any new programs coming out of the legislature will be provided. Eight workshops are scheduled across the state.

Tennessee Student Assistance Awards

TSAC has made 27,129 grant awards for 2001-2002 as of May 22. All TSAA Restoration awards have been made unless improvement funds are received through legislative appropriations. TSAA funds continue to be awarded and it is anticipated that all students whose eligible applications were processed by May 1, 2001 will be served.

Scholarships

Renewal award letters are being sent to Tennessee Teaching Scholars applicants and new awards are being processed. New Minority Teaching Fellows awards should be made by June 1, 2001. Ned McWherter Scholars have been awarded and all acceptances have been verified. Dependent Children's Scholarships remain open for applications until July 1.

Virginia Report, Mike Hawkes

ECMC's 2000-2001 Loan Volume

For the fiscal year ending March 30, ECMC's guarantee volume showed a major increase over the previous year's numbers. Guarantee volume was up over 25 percent, with both Virginia and out-of-state volume rising significantly. ECMC appreciates the confidence schools have placed in them to provide customized loan processing solutions, as well as the support of their lending partners.

ECMC Group Foundation Announced

At VASFAA's recent Spring Conference, President Richard Boyle announced the creation of the ECMC Group Foundation. The Foundation's initial funding is being provided by the ECMC guarantor Operating Account.

The Foundation's initial project is the creation and testing of a school-based default aversion program. The rationale for this program is two-fold:

- Schools must play an active role in order for default aversion efforts to be most effective, and
- Many schools lack the resources needed for effective participation under current circumstances.

The ECMC Group Foundation anticipates working with one or more pilot schools to develop new school-based software and procedures for default aversion, along with installing hardware required for the pilot program.

The ECMC Group Foundation will solicit input and accept grant proposals for additional projects later this year.

ECMC and SCHEV Partnering on Financial Aid Publication

ECMC and the State Council of Higher Education for Virginia (SCHEV) have completed the 2001-2002 revisions to *Financial Aid Programs in Virginia*, a financial aid outreach publication geared toward high school juniors and seniors. For several years, each organization has produced its own publications to inform the public of the financial aid programs in Virginia. ECMC and SCHEV agreed to partner on this publication to provide a consistent message, avoid duplicative efforts and share in cost savings by combining resources.

Report from Lender Agency liaison, Kathy Campbell

Student Loan Industry Update: March – June, 2001

President Bush proposed Pell Grant increases of \$1 billion in his budget plan, to increase from the current \$3,750 max to \$5,100 within 5 years. Additionally, the plan addressed:

- A 6.4% increase in financial support for Historically Black Colleges and Universities (HBCUs) and Hispanic Serving Institutions (HSIs) for FY2002
- Forgiveness for math/science majors who teach (for 5 years) those subjects in schools with high % of disadvantaged students to increase from \$5,000 to \$17,500
- Increase the cap on contributions to tax free interest savings accounts from \$500 to \$5,000

Proposed cost reductions to the federal budget were addressed:

- Eliminate the interest subsidy on graduate students' federal loans (savings of \$395 Million in 2002/\$5.7 Billion from 2002—2011)
- Set origination fee at 4% for both FFELP and FDSLPP programs (savings of \$225MM in 2002/\$1.8B between 2002 and 2011)
- Eliminate administrative fees paid to schools in campus-based student aid programs (\$18MM in 2002/\$1.5B period 2002—2011)
- Reduce SAP to lenders in the FFEL program (\$225MM in 2002/\$595MM between 2002—2011)

House Democrats want to end the penalty for students with drug convictions.

ED released the 2001-2002 Student Guide online ([www.ed.gov./prog_info/SFA/StudentGuide/.](http://www.ed.gov./prog_info/SFA/StudentGuide/))

Changes for the July 2001 Common Manual were approved by the guarantor community. (Includes reference information on Loan Forgiveness Programs for Teachers.)

NCHELP and ELM formed a technical collaboration and will support the efforts of the Meteor Project and ELMNet to make information and services available to schools and students through Internet based solutions.

ELM releases performance results for the year 2000 - 937,000 loans processed; ELM Classic up 38%; NDN disbursed \$2.9 Billion, up 73% over 1999 disbursement; ELMNet, their global loan status inquiry system expanded and estimated to reach 30% market penetration.

UNIPAC redesigned AppLink (online applications for colleges). Borrowers are able to apply for Stafford and PLUS in single session, applications can be electronically forwarded, at the school's choice, for on-line certification. AppLink identifies the school's method of process indicates if a hard copy needs to be sent.

ED released draft cohort default rates for FY99:

- TGSLC reported rate of 7.03% from 9.4% in FY 98...rate was 30.8% in 1990. TG attributes to initiatives as Default Prevention Team, Council for Management of Educational Finance and Achieving Systemic Default Aversion (ASDA) program.
- USA Funds draft rate down 16% from 6.75% to 5.66%.
- Great Lakes rate of 4.33% down 26% from FY98 (was 11% in FY93)

USA Funds and USA Education to award \$1.5MM in school funds for 2001-2002...represents 1000 scholarships at \$1,500 each. Students can get apps at www.wiredscholar.com/usafunds.

Nellie Mae offers reduced interest rates and loan fees with more flexible minimum and maximum borrowing limits for private loan products.

Massachusetts Institute for a New Commonwealth released a report recommending dramatic improvements in adult education. It urges employers to may for enrollment in development courses. Report at www.massinc.org.

Center for Equal Opportunity released study on race-based admissions at the undergraduate level. Report at www.ceousa.org.

Bankruptcy reform passed House with a 306—108 vote; passed Senate with 83—15 vote. Bill would force people to file under Chapter 13, which would require payoff on a schedule. Currently can file under Chapter 7, which allows debtors to eliminate most debts including credit card debt.

Bill Hansen of Education Finance Council nominated as Deputy Secretary of Education.

Office of Student Financial Assistance (SFA) created a school portal which allows schools to access all Title IV federal student aid information and resources through the Internet www.sfa4schools.sfa.ed.gov.

SFA altered its Information for Financial Aid Professionals (IFAP) Web site. New site allows users to access SFA publications back to 1995. Site at www.ifap.ed.gov/IFAPWebApp/index.jsp.

NASFAA released a report - Title IV programs with descriptions, 10 year trends in appropriations, need analysis, recipients by type of institution and state, info on income level of recipients among other data. Can obtain full report

by contacting Kenneth Redd at 202-785-0453, ext. 138 or e-mail at reddk@nasfaa.org.

Citibank and EdVentures Partners sponsored a pilot program in colleges that is designed to educate students on improving financial responsibility (pilot schools: Arizona State University, Boston University, UC Berkeley, Northeastern University, SUNY-Binghamton)

NYU President L. Jay Oliva and Columbia University President George Rupp to resign at the end of the 2002 Academic Year.

Senate Finance Committee passed Education Tax Cuts by 18 - 2 vote. Included:

- Eliminate 60 month limit on student loan interest deduction
- Make all qualified withdrawals for pre-paid college savings and tuition plans tax deductible
- Increase limit on education savings accounts from \$500 to \$2,000 and make withdrawals deductible
- Make permanent the tax exemption from employer-provided tuition assistance and expand the benefit to cover undergraduate and graduate courses.

PA Education Secretary Gene Hickok nominated as Under Secretary of Education.

ED reiterated its plan to implement Phase II of its Direct Loan Interest Rebate in 2001-2002.

The government has created “Federal Commons” portal, which provides online federal grant info. Access at www.cfda.gov/federalcommons.

Sallie Mae finds college costs and lack of time hinders education for women. Survey conducted at a recent DC conference “Women in Transition” was hosted by the American Association of University Women found 50% of those surveyed indicated that paying for college was a difficult challenge and 39% unable to find free time from their full time jobs to continue their education.

NASFAA released their wish list to Congress urging they accept the proposed tax law that benefits students and families. Other wishes include:

- Eliminating taxation of scholarships and fellowships
- Increasing the amount of interest allowed for deduction of student loans
- Simplify reporting requirements for Hope/Lifetime Learning Tax Credits
- Expanding eligibility for Hope/Lifetime Learning Tax Credits
- Equalizing treatment of prepaid tuition plans
- Establishing tax deduction or credit for business student loan repayment

ACE plans a Diversity Conference in Cincinnati-October 18-20. Conference attracts 1,200 senior administrators, faculty members and other higher education decision-makers. Theme centers on technology, leadership development, K - 16 relationships, legislation and education policy, affirmative action and business/corporate connection.

CHELA named Carol Coffman as President and CEO.

ELM appointed Harold Hansen to newly created position of President and Controller. Hansen was formerly Senior Manager of Finance for Bank of America’s Corporate Treasury/Risk Management Division.

USA Funds reported able to avert \$8.8B in potential loan defaults working seriously past due accounts (restored 90%) and recover \$1.1B in borrower payment from accounts in default.

SLM Financial, a Sallie Mae subsidiary, released web-based education loan application at 4,000 schools across the country.

Distance Learning topic of discussion at this year NASFAA and in Higher Education Washington's conference in October (10/29-30).

Bank One partnered with UNCF to offer Corporate Scholarship Program with scholarships and internships over the next 4 years to African Americans, Hispanic, Native American and Asian American college students. Renewable, need-based and up to \$10,000.

House Education and Workforce Committee released budget recommendations addressing tax cut incentives and continued increases in Pell Grants.

Merrill Lynch Executive, Edward O'Connor, First VP, Retirement and Education Savings, testified before the House Ways and Means Committee to enact education savings legislation this year and to allow at least \$2,000 per year in Education IRAs.

ED proposes to reinstate Title IV eligibility for inadvertent over-borrowing if determined not caused by fraud.

Former US Secretary of Education Richard Riley joins as senior fellow at NAFSA: Association of International Educators.

USA Funds renews its ELM membership.

First Tennessee's student loans have been acquired by edsouth - 105,000 accounts/\$343MM. 35 FT employees will transfer to edamerica.

PeopleSoft, Inc introduced a new program, PeopleSoft Contributor Relations, to help higher education and non-profit institutions improve their fund raising.

Senate passed a FY2002 pro-education budget resolution that would increase education spending by \$250 billion over the next 10 years.

SFA gearing up to evaluate 4 approved VFAs (ASA, Great Lakes, EdFund and TGSLC).

Industry waiting for Inducement clarifications; issuance delayed due to change in the Presidential administration.

DCL issued which prohibits students from aid if they do not answer the drug question about prior convictions on the FAFSA.

NCHELP's Meteor project pilot was successful and it will proceed with implementation. 2,300 schools will have access to detailed loan application, disbursement and repayment information on Stafford, PLUS, Consolidation, Perkins and Direct Loans. The project has 25 sponsors; primarily guarantee agencies, secondary markets including Sallie Mae and one lender.

NELA joined ELM.

TGSLC held a series of loan counseling and debt management workshops for TRIO students in April.

Citibank launched sweepstakes on its Online Account Access. 5 recipients will get \$5,000 off repayment of their

Citibank student loans.

Jim Lintzenich resigns as President & COO of USA Education.

ED Secretary plans to address fraud and mismanagement within the Department of Education. Creating a task force to address internal controls and expects clean financial audit in 18 months.

SFA announced PIN application process. PIN allows access to an applicant's data on several SFA systems and may serve as a person's signature. PIN obtained by supplying some basic identifying info at www.pin.ed.gov.

Preliminary results of an Internet privacy study revealed that 64 federal agencies' websites failed to meet policies implemented by the Clinton Administration last year. The IG reported that at ED half of the Internet pages that collected personal info lacked a posted privacy policy and 9 Internet pages were collecting e-mail addresses without the user's knowledge.

Ed requested comments by 6/1/01 on rules to establish uniform standards for delivery of disclosures.

US Bancorp and edsouth joined ELM.

Sallie Mae and eHealth Insurance, the leading online provider of health insurance products, joined to offer Sallie Mae customers a broad selection of individual, family and small business insurance. At www.salliemae.com/mall.

Sallie Mae and Intuit announce an alliance in which Intuit becomes the exclusive provider of personal finance software to Sallie Mae customers.

New interest rates for loans disbursed July 1, 2001 – June 30, 2002:

- Stafford in-school – 5.39% (00-01 – 7.59%)
- Stafford repayment – 5.99% (00-01 – 8.19%)
- PLUS – 6.79% (00-01 – 8.99%)

US Department of Education, Greg Martin

As a result of the moratorium on policy guidance, there is no recent activity in this area to report. Recent Dear Colleague/Partner letters have been limited to operational issues, i.e., closeout of 1999-2000 Campus-Based awards, a discussion of which follows. Pending written clarifications on questions regarding summer EFC, Return of Title IV Funds and admissions compensation await the clearance necessary to issue such guidance. There has been no recent negotiated rulemaking, issuance of NPRMs or publication of Final Regulations.

Dear Colleague/Partner Letters

DCL CB-01-05 provides notification of transmittal of 1999-2000 Perkins Loan Service Cancellation Reimbursement and Payment Letters. Payment letters and worksheets have been transmitted to the appropriate TIVWAN/SAIG mailboxes. Payments were issued via EFT on or before June 4, 2001. Due to insufficient funds, schools received less than 100 percent of reimbursements due them under statute.

DCL CB-01-06 announces the closeout of 1999-2000 Campus-Based awards. Award adjustment letters were sent to schools whose Campus-Based awards were decreased through this process. Any school that totally expended its Campus-Based awards for 1999-2000, as reported on the FISAP, will have no closeout adjustments and, consequently, no letter. Incorrect expenditure reports must be corrected through FISAP version 3 software and re-transmitted electronically. The DCL contains a list of Campus-Based contacts.

DCL CB –01-07 contains information on applying for participation in the Work-Colleges Program for the 2001-2002 award year. Applications must be post marked no later than June 18, 2001. Notifications will be issued by July 1, 2001.

DCL GEN-01-06 informs the financial aid community that lenders and borrowers will soon have the option of using electronic promissory notes and signatures. The E-Sign act will allow the Department, guaranty agencies, lenders, schools and borrowers to use electronic signatures in place of paper records and handwritten signatures. A borrower may use a “Personal Identification Number” (PIN) as part of the electronic signature process. The Department will provide, at lender option, a way to enable FFEL and Perkins borrowers to use the SFA-PIN to sign promissory notes. The letter includes an attachment outlining the standards for electronic signatures and includes contact information for those schools interested in the SFA-PIN initiative for Perkins borrowers.

DCL GEN –01-07 serves as the approval for new loan discharge and deferment forms. These forms incorporate regulatory changes in the FFEL and Direct Loan programs, which take effect July 1, 2001. The forms are available in PDF format on the Department’s IFAP website.

SFA to the Internet

Several initiatives are under way to make Title IV reporting increasingly web based. Beginning this summer, the Title IV WAN proprietary network will migrate to the Internet. This project has been named “SFA to the Internet”. The project objective is to increase customer satisfaction by providing non-intrusive SFA solutions and to reduce overall cost of delivering student aid. Data will be transmitted through the Internet using Secure Sockets Layer. Beginning July 30, 2001, SFA Application Systems migrate to SFA to the Internet; on August 16, 2001, early adopters begin migrating to SFA to the Internet and by December 18, 2001, all users will have migrated to SFA to the Internet.

FISAP on the Web

Filing of the FISAP also becomes a web-based process this fall. Starting September 5, 2001, FISAP on the Web will be available. If by that time you have not started your FISAP, you may log into the FISAP website and enter, view, update and complete the FISAP cycle on the Web. If you have completed and exported FISAP data using the PC software, but have not transmitted, you may upload your exported PC FISAP data file to the web-based FISAP and complete the FISAP cycle on the Web. Even if you have already completed, exported and transmitted your FISAP, after five days you may log into the FISAP website and complete the FISAP cycle on the Web.

Common Origination and Disbursement

The Department’s newest and most far-reaching web-based initiative is Common Origination and Disbursement (COD). COD is a common process for all origination and disbursement data for all Title IV programs. With the Common Record process, schools will send ED information on Pell and DL originations and disbursements via the same record transmission. Schools will also have the option of reporting Campus-Based programs data. COD will bring one common streamlined process with on-line access, which provides real-time or near real-time sharing of data and real-time or near real-time access to information.

The COD record easily and completely accommodates all data associated with FFEL loans. By using the common record layout, the school will not be required to process it’s FFEL loans separately from it’s Pell and Campus-Based aid (should they choose process Campus-Based aid via COD).

Schools will transition to the Common Record process. During the transition process, middle-ware will translate old flat file record formats into new Common Record format so that schools are not required to make an immediate change from the flat file to XML messages. Allowing schools to report aid at the student level versus program level eliminates

duplicate data reporting. Data may be transmitted via batch or real-time.

Phase-in for COD will be launched for the 2002-2003 award year. Schools wishing to participate as Phase-in schools should contact Mary Heldane at the Department (202-260-6675) or (mary.heldane@ed.gov). Phase-in schools will be required to code Common Records (using XML) and transmit directly to COD. Schools not using the Common Record will continue to transmit data in traditional flat file format. There will be little or no change to the process from a school's perspective during 2002-2003.

Training

Unfortunately, Region IV is still without a Training Officer responsible for representing the Department at state and regional conferences. This does not represent a lack of willingness on the part of SFA management to fill this position, but rather the reality that we remain subject to a hiring freeze. Hopefully, the arrangements for this spring, according to which conference responsibilities for the Southeastern states were divided between David Bartnicki and me, proved successful. Our current plans call for a similar arrangement this fall, as it is unlikely that the hiring process will be completed within the next few months.

Old Business

A discussion was held concerning decentralized training sponsored by SASFAA. The same concern as expressed in previous board meeting was brought out again and no progress was made to address the proposal made by SASFAA and the concerns on the State Presidents.

ACTION: Steve Greenough moved to table further discussion of the issue of decentralized training until the July board meeting. The motion, seconded by Lisanne Masterson, was approved.

Prior to the July board meeting in Louisville, Vice President-Elect Ron Day will meet with the State Presidents and the current Vice President Rose Mary Stelma and attempt to reach an agreement on the issues. He will then present a proposal for discussion.

It was reported that SASFAA and SWASFAA are still discussing a joint Intermediate Aid Office training program. Ron Day of SASFAA and Greg Thornberg of SWASFAA have been tasked with working out a proposal. They will be meeting in Nashville during the NASFAA conference to discuss this project.

New Business

Ron Gambill, incoming Site Coordinator, had been working with the Don CeSar Beach Resort and Spa to extend the contract through June 2005. The current contract with the hotel expires in 2002. That proposed contract was reviewed.

ACTION: Mary Givhan moved that Bill Cox to authorized to negotiate and sign the contract with the Don CeSar Beach Report and Spa for June 2003, June 2004 and June 2005. The motion, seconded by Sandy Neel, was approved unanimously.

Remarks by Bill Cox

President Cox bid his "farewell" and expressed his appreciation to the board and committee chairs and liaison for their hard work, dedication and support during the past year. He shared some of his memories and involvement with SASFAA beginning with his attendance and participating as a member of the local arrangements committee when SASFAA met at the Grove Park Inn in Asheville, NC, his election as NCASFAA president, election as SASFAA Vice President and finally his election as President-Elect and serving this year as President.

He recognized Clark Aldridge and passed the gavel to the 2001-2002 President of SASFAA.

Everyone was reminded that Wells Fargo would be sponsoring pizzas for dinner in the hospitality suite and that Bank of America would be sponsoring dessert.

ADJOURN: Rose Mary Stelma moved that the board meeting be adjourned at 4:15 PM. The motion, seconded by Richard (Ritz) Ritzman, was approved.

Respectfully Submitted,

Guy Gibbs, SASFAA Secretary

The minutes of the June 8-9, 2001 board meeting were approved by action of the SASFAA board meeting at the Galt House, Louisville, Kentucky, July 7, 2001.