

**SASFAA Board Meeting  
Marriott Suites – Clearwater, FL  
June 2-3, 2013  
Longboat Key Room**

*Sunday, June 2, 2013*

**CALL TO ORDER**

**President Dennis called the meeting to order at 9:12 a.m.**

**Announcement of Substitute Voting:**

- Brett Barefoot voted for the state of MS for Cindy May
- Rachel Cavanaugh voted for the state of NC for Bridget Ellis

**Voting Members Present:** Jeff Dennis, Brad Barnett, Zita Barree, Mike Reynolds, Sharon Oliver, Nancy Garmroth, Sarah Dowd, Chris Tolson, Philip Hawkins, Jeffrey Gerkin, Nathan Basford, Margaret Murphy, Sharon Williams

**Voting Board members absent:** Cindy May, Bridget Ellis

**Non-Voting Members Present:** Amy Berrier, Marian Huffman Dill, Em McNair, Tracy Misner, Paul Mittelhammer, Jane Moore

**Non-Voting Members Absent:** Deborah Clark, Dewey Knight, Amanda Sharp

**The chair declared a quorum.**

**Action Item:** Nancy Garmroth moved that we approve the agenda with the President authorized to make adjustments to facilitate the flow of business. The motion was seconded by Margaret Murphy.

**Welcome to Florida**

Nathan Basford welcomed everyone to Florida. Gumballs and taffy were given as gifts from Florida.

**REPORT OF OFFICERS**

**President, Jeff Dennis**

Jeff reviewed his written report (See Attachment A)

Discussion: All state conferences have been held, traveled to five (SC, NC, AL, FL, GA) state conferences enjoyed the uniqueness of the conferences. The President-Elect (TN, VA) and Past President (KY, MS) indicated that they enjoyed the state conferences, both expressed thanks for the hospitality rendered during their visits and great sessions were held. An update was provided for the NASFAA Board Meeting. At the board meeting, RNASFAA indicated that monthly conference calls are held, conducting a survey to develop leadership, instructors at New Aid workshop will be able to take the credential test at a 25% discount. Plus members may get the study guides. NASFAA investment must follow the same investment policy, the NASFAA board made a change from CPI plus 5% to CPI plus 3%. It does not mean that we are losing 2%, it is a less aggressive benchmark, in market lows we can pull back for safety measures. The philosophy has not changed. The investment change was a protection in the event if the market shifts provides a little more flexibility. States are unable to invest in NASFAA due to the minimum amount required. The Reauthorization Task Force presented recommendations for consideration, NASFAA Board of Directors hope to have final recommendation by July.

**President-Elect, Zita Barree**

Zita reviewed her written report (See Attachment A)

Discussion: Participated in the GAP meeting. Brad did a great job organizing everything, very good meeting. Orientation for the State Presidents Elect was held during the annual conference. There were eight (8) President-Elects who attended the training. The training began at 10 am. Amy Berrier and Kristi Jones promoted the 2014 SASFAA conference in Jacksonville during the annual conference. Met with the Conference Committee for 2012 to learn what we need to be aware of for the next conference.

**Past President, Brad Barnett**

Brad reviewed his written report (See Attachment A)

Discussion: At the beginning of the GAP report, it addressed incoming Treasurers and Budget & Finance chairs. Whenever the Treasurer rolls off of the board, the Budget & Finance Committee Chairperson should be entering the second year. It might not always be possible for this to happen, as long as, the Budget and Finance Chair have prior experience like being SASFAA Treasurer that is acceptable. We should not have a new Treasurer and a new Budget & Finance Committee Chairperson. It is important for them to have experience. The process of starting and closing the election before the conference is a great idea, but did not work with Polldaddy. Thanks to KASFAA and MASFAA for their hospitality when visiting their states. It is important to invite the President-Elect to serve as an active observer of the GAP Committee. It will really help SASFAA when the new president takes over.

**Action Item: Sharon Williams moved to approve the GAP report as submitted by the GAP committee chair. Nathan Basford seconded the motion. The motion was unanimously approved.**

**Vice President, Mike Reynolds**

Mike reviewed his written report (See Attachment A)

Discussion: There have been three or four instructors who have resigned for the New Aid Officers and all with the exception of one has been replaced. The Vice President is very pleased that it will be held on his campus, if it were not he does not know how he could handle changes in meals, rooms, etc. He is aware of the tradition of hosting the NAOW on a college campus, however, we do not know the impact of hosting at a hotel. There is additional cost associated with hosting at a hotel. There are 120 registrants. He increased the anticipated number of participants to 140. There are twenty (20) available spaces. A message will be sent to the membership to register for the NAOW. Discussion centered around the appropriate venue for hosting the NAOW-- is the college setting appropriate? Also, there are requests for single rooms. There was one request for a single room and several requests for roommates. It is important to promote on the front end important details. To promote the NAOW, it was suggested that past participants should write statements about their experiences. There are always one or two who will always desire a hotel, it has been fairly minimal over the years. If it is at a different school, the local arrangements representative serves as the on-site representative. Advertise properly, get people excited through testimonials, solicit bids for private sleeping quarters. We do not need to switch the setting from colleges to hotels.

**Secretary, Sharon Oliver**

Sharon reviewed her written report (See Attachment A)

Discussion: Sharon Oliver – report  
Cleaning up Bylaw technical changes

Article 7 section 3, adding a hyphen to president elect  
Article 7 section 5, remove e after officer  
Article 8 section 3, add an a to my becoming may  
Article 10 section ,1 delete extra space

**Action Item: Nathan Basford moved to approve the bylaw changes reported as submitted by the Bylaws committee chair. Philip Hawkins seconded the motion. The motion was unanimously approved.**

Discussion: Sharon continued to discuss her report regarding Article 7 of the Bylaws. Since the NASFAA Board has changed, SASFAA is unable to comply with the current Article 7 of the Bylaws. It has been agreed that this discussion be postponed until August for the new 13-14 Board to discuss. The 2013-14 Board should approve a motion to place a Bylaws change on the ballot for the membership in February 2014 for the membership to consider.

**Action Item: Christi Tolson moved to add 370 to the number of votes that were cast in the 2013 election to the P and P. Philip Hawkins seconded the motion. The motion was unanimously approved.**

Sharon expressed thanks to the Board for responding to her many emails in arranging travel plans and providing board reports. She also asked for board members to continue to send changes to her for the calendar.

**President Dennis suspended the meeting for a break at 10:33 a.m.  
President Dennis reconvened the meeting at 10:44 a.m.**

## ***REPORT OF OFFICERS-CONT'D***

### **Treasurer, Nancy Garmroth**

Nancy reviewed her written report (See Attachment A)

Discussion: In October 2011, SASFAA invested \$150,000 with NASFAA. The investment increased in November 2012 by \$126, 192. There was little interest earned, however, capital gains and dividends earned were \$7,072. There was \$5,220 from the NASFAA investment and \$1,060 capital gains from NASFAA. We will likely earn \$6,000 to \$7,000 for NASFAA investments. The Treasurer is working on New Aid Officers Workshop (NAOW). A few people have not paid. The late fee for the NAOW is \$50. The Treasurer will be working the last couple of weeks to transition documents to Amy Moser. She is preparing items for Wild Apricot and bank accounts for new officers. SASFAA earned \$4,400 on the \$150,000 investment (2.9%) on dividends and capital gains, no fixed income, all interest bearing. We are averaging 3% in earnings. The portfolio is growing larger through the stock market, all investments are not income producing through NASFAA. If the stock market stays relatively flat, the dividends are going to be there. State Associations are earning on 1% of reserves. Many states are investing in CDs. Approximately five states are interested in investing in NASFAA, if the minimal amount changes from \$150,000. The Past President indicated that it is a long term investment, unable to dip in and out of funds every year, funds are required to remain.. There are two states willing to invest \$100,000 and four to five at \$50,000.

**SASFAA, Inc.**  
**Budget vs. Actuals: 2012-2013 Budget - FY13 P&L**  
as of May 30, 2013

	<b>Actual</b>	<b>Budget</b>	<b>over Budget</b>	<b>% of Budget</b>
<b>Income</b>				
01 Membership Dues	43,995.00	34,500.00	9,495.00	127.52%
02 Professional Development	63,275.00	65,000.00	-1,725.00	97.35%
03 Annual Meeting	123,373.91	113,750.00	9,623.91	108.46%
04 Vendors/Sponsors/Patrons	101,731.25	85,000.00	16,731.25	119.68%
05 Advertising	4,143.75	15,000.00	-10,856.25	27.63%
07 Interest Earned	2,759.24	2,000.00	759.24	137.96%
08 Miscellaneous Income	6,222.27	5,130.00	1,092.27	121.29%
09 Transfer from Assets		10,000.00	-10,000.00	0.00%
11 Dividends Earned	7,072.47		7,072.47	
12 Capital Gains	1,121.81		1,121.81	
	<b>\$</b>	<b>\$</b>	<b>\$</b>	
<b>Total Income</b>	<b>353,694.70</b>	<b>330,380.00</b>	<b>23,314.70</b>	<b>107.06%</b>
<b>Expenses</b>				
101 President	3,696.90	6,950.00	-3,253.10	53.19%
102 President-Elect	3,486.63	6,300.00	-2,813.37	55.34%
103 Vice President	743.68	4,500.00	-3,756.32	16.53%
104 Secretary	892.80	3,500.00	-2,607.20	25.51%
105 Treasurer	2,186.38	4,500.00	-2,313.62	48.59%
106 Past President	6,047.50	8,500.00	-2,452.50	71.15%
201 Membership		3,500.00	-3,500.00	0.00%
202 Electronic Services	4,400.76	7,500.00	-3,099.24	58.68%
203 Professional Advancement	3,519.67	74,000.00	-70,480.33	4.76%
204 Communications & Outreach	286.56	2,000.00	-1,713.44	14.33%
205 Budget and Finance	2,794.55	4,500.00	-1,705.45	62.10%
206 Annual Meeting Program	118,318.08	140,000.00	-21,681.92	84.51%
207 Site Selection	2,819.64	3,200.00	-380.36	88.11%
210 Executive Board	16,336.11	31,330.00	-14,993.89	52.14%
211 President's Contingency	960.18	1,000.00	-39.82	96.02%
213 Advance Program Planning		500.00	-500.00	0.00%
214 2020 Committee	657.44	3,000.00	-2,342.56	21.91%
215 Prior Administration Bills	600.00	600.00	0.00	100.00%
216 Legislative Relations	5,082.57	6,000.00	-917.43	84.71%
217 Long Range Planning	2,545.10	4,000.00	-1,454.90	63.63%
218 Vendor/Sponsor	557.82	2,200.00	-1,642.18	25.36%
224 Accounting Fees and Taxes	5,064.50	5,300.00	-235.50	95.56%
225 Online Payment Processing Fees	3,646.11	7,500.00	-3,853.89	48.61%
	<b>\$</b>	<b>\$</b>	<b>-\$</b>	
<b>Total Expenses</b>	<b>184,642.98</b>	<b>330,380.00</b>	<b>145,737.02</b>	<b>55.89%</b>
	<b>\$</b>	<b>\$</b>	<b>\$</b>	
<b>Net Operating Income</b>	<b>169,051.72</b>	<b>0.00</b>	<b>169,051.72</b>	
	<b>\$</b>	<b>\$</b>	<b>\$</b>	
<b>Net Income</b>	<b>169,051.72</b>	<b>0.00</b>	<b>169,051.72</b>	

**SASFAA, Inc.**  
**Balance Sheet**  
As of May 30, 2013

	<u>Total</u>
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
BB&T Checking	133,521.65
BB&T Savings	77,740.84
Edward Jones-Money Market	80,422.17
	<u>\$</u>
Total Bank Accounts	<b>291,684.66</b>
Other current assets	
CD-Citibank 2.4% 1/27/14	20,497.29
CD-Discover 5% 8/6/13	7,319.01
CD-GE Money 5% 10/23/13	2,132.39
CD-Rollstone 1.65% 2/12/14	5,068.70
CD-State Bank 1.5% 3/24/14	50,851.99
Charles Schwab (NASFAA)	285,954.85
Franklin Low Duration @ Edward Jones	4,498.90
Short Duration-JP Morgan @ Edward Jones	50,582.36
Short Duration-Lord Abbett @ Edward Jones	166,438.92
	<u>\$</u>
Total Other current assets	<b>593,344.41</b>
	<u>\$</u>
Total Current Assets	<b>885,029.07</b>
	<u>\$</u>
<b>TOTAL ASSETS</b>	<b>885,029.07</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Total Liabilities	
Equity	
Opening Balance Equity	757,980.87
Retained Earnings	-42,003.52
Net Income	169,051.72
	<u>\$</u>
Total Equity	<b>885,029.07</b>
	<u>\$</u>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>885,029.07</b>

## **COMMITTEE REPORTS**

### **Budget and Finance, Marian Huffman Dill**

Marian reviewed her written report (See Attachment A)

Discussion: At Tennessee's annual conference, met with President-Elect and incoming Budget and Finance Chair, Terri Parchment. The current budgeting process, investment strategies and other financial matters were reviewed. SASFAA financial records were delivered to Terri Parchment. Flash drives were delivered to Zita Barree (President-Elect), Terri Parchment (Budget and Finance Chair), Angie Black (Electronic Services Chair) and Sharon Oliver (Secretary) with SASFAA historical records. SASFAA has been able to restore the reserves that we lost over three years. She expressed her appreciation for an opportunity to serve and indicated that it has been great to work with Jeff Dennis and Nancy Garmroth. President Dennis indicated that we will not only restore our reserves, but we will exceed it by \$21,000.

**Action Item: Brad Barnett moved to transfer \$5,000 from line item 206 to 210. Jeff Gerkin seconded the motion. The motion was unanimously approved.**

### **Conference, Paul Mittelhammer**

Paul reviewed his written report (See Attachment A)

Discussion: Overall Conference Evaluations, 135 participants responded, 472 attendees evaluated individual sessions. There were 607 evaluations completed for \$500. The Conference App was provided by TG. The right of first refusal was not considered because TG did not charge and their app was used at NASFAA, as well as, other regional conferences.

### **Legislative Relations, Amy Berrier**

Amy reviewed her written report (See Attachment A)

Discussion: Visited Washington, DC in February. There were ten (10) SASFAA representatives who attended. She hopes that we are able to continue to participate. This opportunity allows our voice to be heard and the aides turn to us for answers. Veteran Affairs is an example. In addition to the budgeting process, legislative action centered around interest subsidy for direct loans and definition of first time borrowers with outstanding balances. Pell LEU seemed cumbersome. It is possible in two or three years that we will no longer offer subsidized loans. There were several bills and proposals regarding the interest rate issue as of July 1<sup>st</sup>, which led President Obama to push for an extension. The House passed the republican plan on last week, senate plan pushing for a 2 year extension of the 3.4%. President Obama's administration has presented an extension and a fix. NASFAA's Reauthorization Task Force is requesting comments and feedback. During President Dennis discussion with Senator Graham, he indicated that we can not let interest rates double.

### **Site Selection, Tracy Misner**

Tracy reviewed her report.

Discussion: The budget increase allowed her to meet with Amy Berrier (Conference Chair) to visit the site for our next annual conference. The meeting was very successful. We were able to acquire the space we desire and created a contract addendum for the additional space, allow slippage, will be required to fill 1,005 rooms instead of 1,240, added a \$50,000 food and beverage minimum plus taxes, holding us to \$40,000 of the \$50,000. The \$50,000 for meals should not be a problem based on the amount spent in Atlanta and Greensboro on food. Marian Dill needs to review the addendum. The President-Elect expressed her thanks to the Site Selection Chair for her efforts with the contract changes. The budget should consider \$1,000 for the site selection and conference chair to visit the conference site.

**Action Item: Sharon Williams moved to amend the contract for the Hyatt in Jacksonville, FL. Chris Tolson seconded the motion. The motion was unanimously approved.**

The Site Selection Chair solicited feedback regarding the current location for the next transition board meeting. She desired to know if this location meets the needs of the board members. It was suggested that we try and find another place similar to the Don Caesar and continue to host the transition meeting at the same site. We needed a larger meeting room for the board to socialize, consider reserving a meeting room in the future. It is important to establish the dates for the transition meeting, so that a location can be explored. Transparency to the membership is important when considering a resort during the recovery time period. It was suggested that we do not seek a resort.

### **Sponsorship, Brett Barefoot**

Dewey was absent from the meeting, his report was presented by Brett Barefoot a written report was provided (See Attachment A)

Discussion: The sponsorship solicitation for 2012-2013 has resulted in 38 exhibitors, including 10 first-time exhibitors, and one non-exhibiting sponsor. The total revenue for Vendor/Sponsor/Patrons and Advertising to date stands at \$105,000 which exceeds the budgeted revenue of \$100,000. The 2012-2013 revenue level compared to \$79,125 in 2011-2012, \$72,650 in 2010-2011 and \$69,900 in 2009-2010 demonstrates that our revenue is increasing each year. To date, Cherry Convention Services has provided superior drayage services. The 2013-14 projection for sponsorship is \$110,000. Most state presidents indicated that sponsorship for 2012-13 increased. Consulting and call centers were new vendors. Dewey Knight thanked the vendors for attending and requested feedback. The state conferences scheduled for 2013-14 are better than those that were scheduled in 2012-13, less overlap.

#### **Membership, Deborah Clark**

Deborah was absent from the meeting, a written report was not provided (See Attachment A)

Discussion: The membership for 2012-13 was 1,257 compared with 1,120 on last year. The membership is increasing each year.

**President Dennis dismissed the group for lunch at 11:58 am**

**President Dennis reconvened meeting at 1:14 pm**

#### **2020 Committee, Em McNair**

Em reviewed her report, a written report was provided (See Attachment A)

Discussion: There were not very many members who volunteered for the committee. She suggested that we get more people to volunteer. The name of the committee has changed from 2020 to Global Issues. Music and art were provided during the annual conference.

#### **Communications and Outreach, Amanda Sharp**

Amanda was absent from the meeting, a written report was provided (See Attachment A)

Discussion: Amanda Sharp has been recommended to be our NASFAA Trainer at the annual conference.

#### **Electronic Services, Jane Moore**

Jane reviewed her report, a written report was provided (See Attachment A)

Discussion: The Electronic Services Chair is working on getting an area to post financial information that is secured. Wild apricot will release an update in September for secured area. The Chair explored other options such as Google, but it is not as secured as we desire. Sharon Williams indicated that the Alabama page is not updated on SASFAA's website. The Chair has sent steps to Vickie and will work directly with Sharon Williams to update the web page for Alabama. The listserv postings do not need to go through Jane, board members can post. Mike Reynolds asked state presidents to forward NAOW announcements to their members.

### ***STATE PRESIDENT'S REPORTS***

#### **North Carolina, Raachel Cavanaugh**

Rachel Cavanaugh reviewed the North Carolina report for Bridget Ellis (no written report provided)

Discussion: Held two conferences on last year and will host two conferences on next year. NASFAA will send a representative to North Carolina's fall meeting on Nov. 3-6, 2013.

#### **South Carolina, Sarah Dowd**

Sarah reviewed her written report (see Attachment A)

Discussion: There were three awards given during SCASFAA's conference. The recipients were Ellen Green, Nancy Garmroth, and Kevin Delp.

#### **Kentucky, Chris Tolson**

Chris reviewed her written report (see Attachment A)

Discussion: KASFAA held a support staff workshop with 100 attendees, voting concluded on February 6, 2013. Kristie Hughes from Western Kentucky University was elected as President-Elect; Tiffany Hornberger from Georgetown College will serve another year as Vice President for Training; Lindsay Driskell from the University of Louisville will serve another term as Treasurer and Mike Abboud from the University of Louisville will be the Four-Year Public Representative.

**Georgia, Philip Hawkins**

Philip reviewed his written report (see Attachment A)

Discussion: A New Aid Officer One Day workshop was held with fifty-one (51) attendees. The conference ended on last week which was a part of the TRIO conferences held during the same week. The executive board and membership raised over \$400 for relief efforts in Moore, Oklahoma. A HOPE Scholarship recipient from 1993 (Katie Harrison, student at Oglethorpe University in 1993 and now the Deputy Director of the South Carolina Scholarships & Grants Commission and SCASFAA President-Elect) brought greetings to the audience and provided the perspective of how the HOPE Scholarship program made it possible to attend college and the impact it had on her future. There were 234 participants at the conference in Athens. David Bartnicki provided the Federal Update. The following members were elected to office for 2013-2014:

President – Susan Smith, University of North Georgia

Vice President for Programs – Sarah Baumhoff, Kennesaw State University

Vice President for Professional Development – Ante Williams, Georgia Student Finance Commission

Secretary – Sonja Walker, Laurus Technical Institute

Treasurer-Elect – Jody Darby, Chattahoochee Technical College

**Tennessee, Jeff Gerkin**

Jeff reviewed his written report (see Attachment A)

Discussion: Zita represented SASFAA well. The 2013 conference had the highest attendance in years. Two retiring TASFAA members, Cruzie Lucero and Jim Shannon, were recognized for their years of service to TASFAA, and the TASFAA Distinguished Service Award was presented to Federal Trainer, Dave Bartnicki. Ashley Bianchi has another position at a college in Pennsylvania beginning on the end of June. She will not be able to serve on SASFAA's board. TASFAA board asked Jeff Gerkin to serve again, Clyde Walker will serve as Past President.

**Florida, Nathan Basford**

Nathan reviewed his written report (see Attachment A)

Discussion: There were 339 attendees at the Florida conference and 27 vendors/lenders. On next year, the conference will be held on May 26-30, 2014 in St. Petersburg, FL. The graduate/professional conference was not held. Wayne Kruger will invite all of the SASFAA region to participate in a clock hour workshop. A Distinguished Service Award was presented to David Bartnicki, Honorary Lifetime Award to a retiree, two other awards were presented. He attended North Carolina, South Carolina and Alabama conferences.

**Virginia, Margaret Murphy**

Margaret reviewed her written report (see Attachment A)

Discussion: There were more smiles, laughter and tears with honoring Linda Woodley and well wishes were extended to Donna Taylor. There were two awards issued to Donna Taylor and Zita Barree. For the College Access Grant (Super Saturday), VASFAA does not expect to receive funds on next year. The State New Aid Officers training will be held on May 18, 2014. Zita, Brad, Jane and Amy attended Donna's funeral. The minister talked about the excellence award that was recently given to Donna.

**Alabama, Sharon Williams**

Sharon reviewed her written report (see Attachment A)

Discussion: She expressed thanks for cards and quilt. She had a very good year. The Vice President and President-Elect conducted fall training. David Bartnicki conducted the fall training and Mike Roberts led the spring training. The "Violence in the Workplace" session was informative. A conference site has not been selected for next year. The conference will be held in April. There was a dual slate for elections. She indicated that they will need to elect a Treasurer- Elect because Darryl Jackson will not be able to serve. There were 133 attendees at the conference and two awards were given to Lisa and Amanda. Also, there were five retirees.

**Mississippi, Brett Barefoot**

Brett Barefoot reviewed the written report for Cindy May (see Attachment A)

Discussion: Cindy May brought back Financial Aid 101 training. There were 22 participants. This training has not been held for 5 or 6 years. She created a state legislative committee which now is a standing committee. There were 100 attendees at the conference which is a slight decrease, however, sponsorship increased.



**President Dennis dismissed the group for a break at 1:57 p.m.**

**President Dennis reconvened meeting at 2:07 p.m.**

## **UNFINISHED BUSINESS**

- **Action Item:** Covering expense for lodging nights for Elected Officers, Comping registration for Elected Officers for annual conference. Covering expense for lodging nights for Vendor/Sponsor Chair. These items coming from Zita at the request of President Dennis due to discussions the Board had at the February Board meeting.

**Action Item:** Zita Barree moved to change 10.9 of the P & P to insert a new b re-lettering all remaining items in the section to read the Past president, the President Elect, the Vice President and the Secretary to attend the annual conference. Jeff Gerkin seconded the motion. The motion was unanimously approved.

**Action Item:** Nathan Basford moved to update section 10.9 to offer a complimentary room for the sponsorship chair. Sarah Dowd seconded. The motion was unanimously approved.

**Action Item:** Sharon Williams moved to update section 10.9 to insert a new b to provide complimentary registrations to the past president, the president-elect, the vice president and the secretary to attend the annual conference. The words “with the exception of the annual conference” will also be deleted from the current items “b” and “c” in this same section. Philip Hawkins seconded. The motion was unanimously approved.

**Action item:** Brad Barnett moved under 10.6.2, item #1 to remove last sentence. Margaret Murphy seconded motion. The motion was unanimously approved.

**Action item:** Brad Barnett moved in section 10.9 following letter j, if complimentary rooms are not provided by the hotel, then expenses shall be paid by SASFAA and charged against that claimant’s budget, if one exists; otherwise expenses are charged against the annual meeting budget. Zita Barree seconded. The motion was unanimously approved.

**Action item:** Brad Barnett moved that section 10.9 paragraph immediate after 10.9 b removed and replaced with Use of complimentary rooms received by the Association from the current contract with the Conference Hotel should be assigned by the Conference Chair in cooperation with the President and Treasurer in the following order:

**President (in event room nights are not comped by the hotel as part of the contract)**  
**Conference Chair (in event room nights are not comped by the hotel as part of the contract)**  
**NASFAA Guests (President, Trainer, Inter Regional visitors)**  
**Invited Guest**  
**Treasurer**  
**Membership Chair**  
**Local Arrangements Chair**  
**Vendor Sponsor Chair**  
**Vice President**  
**Past President**  
**President Elect**  
**Secretary**

**Zita seconded motion. The motion was unanimously approved.**

## **10.9 Complimentary Rooms and Registrations**

Complimentary rooms or registrations are a means of:

- a. compensating members or guests whose responsibilities to the Association are excessive or impede normal participation in meeting functions, or
- b. compensating guests who are not members but who are only attending to assist with the function, present sessions, or perform other duties.

Use of complimentary rooms received by the Association from the current contract with the Conference Hotel should be assigned by the Conference Chair in cooperation with the President and Treasurer in the following order:

President (in event room nights are not comped by the hotel as part of the contract)  
 Conference Chair (in event room nights are not comped by the hotel as part of the contract)  
 NASFAA Guests (President, Trainer, Inter Regional visitors)  
 Invited Guest  
 Treasurer  
 Membership Chair  
 Local Arrangements Chair  
 Vendor Sponsor Chair  
 Vice President  
 Past President  
 President Elect  
 Secretary

Complimentary rooms are usually provided for the following:

- a. the president to attend the annual conference and the professional development workshop(s);
- b. the past-president, the president-elect, the vice president and the secretary to attend the annual conference;
- c. the conference chair (limited to one individual) to attend the annual conference;
- d. the local arrangements chair (limited to one individual) to attend the annual conference;
- e. the sponsorship chair to attend the annual conference;
- f. the membership chair to attend the annual conference;
- g. the treasurer to attend the annual conference and the professional development workshop(s);
- h. the vice president and vice president-elect to attend the professional development workshop(s); and
- i. the instructors contracted to teach at the professional development workshop(s).
- j. committee members who are vital to the planning and/or coordination of other types of professional development events, such as in the case of the Management Institute and Leadership symposium.
- k. If complimentary rooms are not provided by the hotel, then expenses shall be paid by SASFAA and charged against that claimant's budget, if one exists; otherwise expenses are charged against the annual meeting budget.

Complimentary registrations are usually provided for the following:

- a. the president and the treasurer to attend the annual conference and the professional development workshop(s);
- b. the past president, the president-elect, the vice president and the secretary to attend the annual conference;

- c. the vice president and vice president-elect to attend the professional development workshop(s);
- d. the president-elect to attend the professional development workshop(s);
- e. the faculty for the professional development workshop(s); and
- f. the conference, membership and vendor/sponsor chairs to attend the annual conference.
- g. committee members who are vital to the planning and/or coordination of other types of professional development events, such as in the case of the Management Institute and Leadership symposium.

#### **P & P Changes**

#### **10.6.2 & 1**

Current:

### **10.6.2 Annual Conference/Preceding Board Meeting Travel Reimbursement and Honoraria**

Guidelines cover allowable reimbursable expenses incurred related to attending the annual conference. The following expenses shall be paid by SASFAA and charged against that claimant's budget, if one exists; otherwise expenses are charged against the annual meeting budget.

- 1) Travel and other qualified expenses excluding the annual conference fee of the SASFAA elected officers. An exception to this policy is found in Section 10.9.
- 2) Travel and other qualified expenses of the SASFAA conference and membership chair.
- 3) For committee chairs and State Presidents, lodging for Friday and Saturday nights and meals during the board meeting preceding the annual conference. Reimbursement for meals will go through lunch on Sunday.
- 4) Travel and other qualified expenses of speakers and presenters not affiliated with SASFAA, as recommended by the conference chair and approved by the president and treasurer prior to the event.
- 5) Honoraria to speakers and presenters upon recommendation of the conference chair and approved by the president and the treasurer.
- 6) Other qualified expenses recommended by the conference chair and approved by the president and treasurer.

Proposed

### **10.6.2 Annual Conference/Preceding Board Meeting Travel Reimbursement and Honoraria**

Guidelines cover allowable reimbursable expenses incurred related to attending the annual conference. The following expenses shall be paid by SASFAA and charged against that claimant's budget, if one exists; otherwise expenses are charged against the annual meeting budget.

- 1) Travel and other qualified expenses excluding the annual conference fee of the SASFAA elected officers.
- 2) Travel and other qualified expenses of the SASFAA conference and membership chair.

- 3) For committee chairs and State Presidents, lodging for Friday and Saturday nights and meals during the board meeting preceding the annual conference. Reimbursement for meals will go through lunch on Sunday.
- 4) Travel and other qualified expenses of speakers and presenters not affiliated with SASFAA, as recommended by the conference chair and approved by the president and treasurer prior to the event.
- 5) Honoraria to speakers and presenters upon recommendation of the conference chair and approved by the president and the treasurer.
- 6) Other qualified expenses recommended by the conference chair and approved by the president and treasurer.

Election process update from November 2013 board meeting. Have a discussion since most of N & E committee is here and current officers can give input.

The board members discussed how to proceed with the February, 2013 election process. We should determine if candidate speeches should be stopped, voting occurs before the conference and should voting close before the conference. A survey of the membership was conducted regarding the election process. If the board does not take any action, it returns to the February, 2012 process. No voting occurred during the conference was the change for February 2013. It allows the new officers to plan and transition throughout the conference. The N & E committee that President Dennis will chair must bring a recommendation to the board for February, 2014 forward. This should be done in August.

The President-Elect stated that speeches are biased to conference attendees, we should look beyond to consider videos. VASFAA opened polls before the conference through the first full day of the conference and communicated to all members. This allows for run-off elections during the conference.

#### **NEW BUSINESS**

- Action Item: Change to the P & P related to travel for SASFAA President to the NASFAA Board meeting tied to the NASFAA Conference. Travel and two nights lodging.

NASFAA changed the board structure, removing members which led to changing the representatives in SASFAA who sit on the NASFAA board. The President and Past President sit on the board, the President-Elect does not sit on the board. The President-Elect official NASFAA board duties will not begin until November. The Past-President will represent SASFAA in July. The President-Elect is placed at a disadvantage if she does not attend the NASFAA board meeting in July because the NASFAA Board orientation is conducted at the conference. We must change the P & P, to get the President-Elect present at the July NASFAA board meeting.

**Action Item: Brad Barnett moved to approve the changes to 10.6.4 for travel to NASFAA. Sarah Dowd seconded motion. The motion was unanimously approved.**

#### **Current**

##### **10.6.4 Travel to NASFAA**

- a. Annual Conference: SASFAA shall cover all expenses for the outgoing president who serves as an observer to the final NASFAA Board meeting of the year. All travel expenses for NASFAA board meeting and NASFAA Conference (transportation, conference registration, hotel and meals) are paid by SASFAA.
- b. NASFAA Board Meetings: July – NASFAA does not cover travel expenses for the board meeting associated with the annual conference. NASFAA does pay for hotel nights and meals associated with the board meeting. Therefore, SASFAA will

cover transportation expenses for the outgoing Past President who serves as a voting member on the NASFAA board. SASFAA will not cover any cost associated with attending the annual conference.

Spring and Fall Board Meetings - NASFAA covers all travel expenses associated with these board meetings. Since NASFAA will reimburse all travel expenses to the board members, SASFAA will not cover these expenses.

**Proposed (Changes in red font)**

**10.6.4 Travel to NASFAA**

- a. Annual Conference: SASFAA shall cover all expenses for the outgoing president (Becomes SASFAA Past President in July) who serves as an observer to the final NASFAA Board meeting of the year. All travel expenses for NASFAA board meeting and NASFAA Conference (transportation, conference registration, hotel and meals) are paid by SASFAA.
- b. NASFAA Board Meetings:
  - 1) Summer (Generally July) – Outgoing Past President (Rotates off the SASFAA Board in July). NASFAA does not cover travel expenses for the board meeting associated with the annual conference. NASFAA does pay for hotel nights and meals associated with the board meeting. Therefore, SASFAA will cover transportation expenses for the outgoing Past President who serves as a voting member on the NASFAA board. SASFAA will not cover any cost associated with attending the annual conference.
  - 2) Summer (Generally July) – Outgoing President-Elect (Becomes SASFAA President in July). NASFAA does not cover travel expenses, hotel nights, or meals for the board meeting associated with the annual conference. Therefore, SASFAA will cover transportation, hotel, and food expenses for the outgoing President-Elect who will begin service as the SASFAA observer on the NASFAA Board at the fall NASFAA Board Meeting. SASFAA will not cover any cost associated with attending the annual conference.

Spring and Fall Board Meetings - NASFAA covers all travel expenses associated with these board meetings. Since NASFAA will reimburse all travel expenses to the board members, SASFAA will not cover these expenses.

- Discussion: Accepting gifts above a nominal value from lenders in our P & P.

Amy asked if other associations have a rule regarding gifts. Paul suggested that NASFAA guidelines are used. SASFAA has no guidelines. The Board decided that no action is needed at this time.

**President Dennis adjourned the meeting at 3:57 pm.**

# ATTACHMENT

A

**AGENDA**  
**SASFAA Board Meeting**  
**Marriott Suites – Clearwater, FL**  
**June 2-3, 2013**

***Saturday, June 1st***

6:00 PM Dinner together for those who have arrived

***Sunday, June 2nd***

Your Preferred Time Breakfast Hotel Restaurant

9:00 AM Call to Order, Welcome and Introduction of Guests Longboat Key

Room Announcement of Substitute Voting Jeff Dennis  
 Establish a Quorum

***Action Item: Approval of Agenda with authority  
 given to the President to make changes as needed  
 in order to facilitate the flow of business***

***Housekeeping Items***

Welcome to Florida Nathan Basford

Report of Officers

President (p. 4-5) Jeff Dennis

President-Elect (p. 6) Zita Barree

Past President (p. 7-10) Brad Barnett

***Action Item: Approve GAP report***

Vice President Mike Reynolds

***Discussion: Discuss location of NAOW (Hotel vs. Institution)***

Secretary (p. 11-14) Sharon Oliver

***Discussion: Minor bylaw changes and Pres./Pres-Elect duties in bylaws***

***Action Item: Approve P & P changes ( 2013-370 Votes)***

Treasurer (p. 15-17) Nancy Garmroth

10:30 AM Break

10:45 AM Committee Reports

Conference Paul Mittelhammer

Budget and Finance (p. 18-21) Marian Dill

***Action Item: Adjust Budget for Executive Board and any other needed***

Legislative Relations (p. 22-23) Amy Berrier

Site Selection Tracy Misner

Sponsorship (p. 24-26) Dewey Knight

12:00 PM Lunch

1:15 PM Committee Reports (cont'd)

Membership Deborah Clark

2020 Committee (p. 27-28) Em McNair

Communications and Outreach (p. 29) Amanda Sharp

Electronic Services (p. 30-31) Jane Moore

2:00 PM Break

2:15PM – 3:45 PM State Presidents' Reports  
 (This time frame allows for each state to use 10 minutes)

North Carolina Bridget Ellis

South Carolina (p. 32) Sarah Dowd

Kentucky (p. 33) Chris Tolson

Georgia (p. 34)  
Tennessee (p. 35)  
Florida (p. 36)  
Virginia (p. 37)  
Alabama (p. 38)  
Mississippi (p. 39)

Philip Hawkins  
Jeff Gerkin  
Nathan Basford  
Margaret Murphy  
Sharon Williams  
Cindy May

3:45 PM

Unfinished Business

- ***Action Item: Covering Expense for lodging nights for Elected Officers, Comping registration for Elected Officers for annual conference. Covering Expense for lodging nights for Vendor/Sponsor Chair. These items coming from Zita.***

4:15 PM

New Business

- ***Action Item: Change to the P & P related to travel for SASFAA President to the NASFAA Board meeting tied to the NASFAA Conference. Travel and two nights lodging.***
- ***Discussion: Accepting gifts above a nominal value from lenders in our P & P***

4:45 PM

Transition with new board members

6:30 PM

Dinner

***Monday, June 3<sup>rd</sup>***

8:30 AM

Introduction and Welcome to the 2013-14 Board  
Board Orientation and Planning

Zita Barree

- Get to know you
- Organizational Chart
- Roles and Expectations of Board members
- Goals and Objectives/GAP Report
- Reporting timeframe & template review
- 2013-14 SASFAA Meeting Calendar

President-Elect

Nathan Basford

- Parliamentary Procedures
- A Year of Planning

Secretary

Sharon Oliver

- P&P Overview
- Board contact information review
- Operational Calendar updates and State Conference Dates
- Meeting minutes review

Treasurer

Nancy

Garmroth/Amy Moser

- Review travel reimbursement procedure
- Reimbursement forms – travel and miscellaneous
- Use of credit cards
- Discuss frequency of sending individual monthly reports of expenses to committee chairs/board members

Budget & Finance

Marian Dill/Terri

Parchment

- Zero-based budgeting and overview of SASFAA Finances
- Review proposed 2013-14 budget and discuss possible changes



Vice President

Tabatha McAllister

- NAOW site for 2014 Summer Workshop
- New Aid Officer's workshop at the Annual Conference

Other Items:

- Demo of Wild Apricot – what you need to know! Jane Moore
- State president meetings prior to Board meetings?
- Individual photos for SASFAA website

12:00 PM

Adjourn group meeting. Individual transition meetings take place between now and tomorrow when people depart for home.

**President's Report**  
**Jeff Dennis**

**Summary of Activities**

**GAP 1 (11-12):** The President and President-Elect should determine when a review of the Board should be done and document in what year the Board composition and term limits were reviewed.

Activity: The size of the board was reduced in 2011-2012. I have kept the same composition as the 2011-2012 year.

**GAP 2 (11-12):** The President must take the Long Range Plan, Policy and Procedures and the Governance and Planning Committee's recommendations in establishing the goals and objectives for the year while adding personal goals that are approved by the Board of Directors. The goals should be given to each Board member immediately following the Transition Meeting to list the activities planned to meet their established goals and objectives.

Activity: I distributed the goals and objectives immediately after the June 2012 transition meeting. All Officers and Committee Chairs have submitted their goals and objectives.

**GAP 5 (11-12):** The President needs to provide the GAP committee with a comprehensive listing of all SASFAA Board and Committee members with demographic information that includes sector type, ethnicity, gender and years of experience.

Activity: This will be completed later in the year.

**GAP 7 (11-12):** SASFAA should submit projects for NASFAA award consideration at least every two years.

Activity: Nothing is currently on the horizon for the 2012-2013 year.

**GAP 12 (11-12):** Create SASFAA Kits on committee structure, programs, services, activities etc. Ensure members know how to volunteer and use every volunteer on a committee or project.

Activity: I have not created a SASFAA kit but did promote volunteering in 2012-2013 through the registration process of the 2012 Annual Conference and through email communication through the list serv.

**GAP 18 (11-12):** Every effort should be given to invite and plan interactions and discussions with higher education associations such as SACUBO, SACRAO and COHEO.

Activity: I have had interaction with the Past-President of SACRAO unofficially discussing budgeting, make-up of their executive board and number of meetings they have. The NACUBO Chair is scheduled to attend the 2013 Annual Conference.

**LRP 1.2.1 & 1.2.2 & 1.2.3:** The advice and assistance provided to the Board of Directors by committee chairs are such that the goals of the Association are readily accomplished, future leadership is developed, and board activities remain fiscally responsible.

Activity: The goals have been distributed to the committee chairs. Future leadership is occurring through committee membership and the programs of the committees. We are remaining fiscally responsible through the budget process. There are five returning committee chairs and 4 new committee chairs. Of the committee chairs, we have diversification by racial, gender, and sectors.

**LRP 1.4.1:** Members who possess leadership aspirations and capabilities will be identified and developed for significant involvement within the Association.

Activity: This will occur through committee membership service. It will also occur through the executive board mentoring the NAOW attendees from the 2012 NAOW.

**LRP 1.6.2:** Policies and procedures are accurate and complete in order to provide consistent Associational direction.

Activity: This was done extensively in 2011-2012. It will be continued as needed in 2012-2013.

**LRP 2.1.2:** Facilitate alliances between and among various sectors and members of the financial aid community.

Activity: I or my representative will be attending state association meetings during the 2012-2013 year. I will also be attending the NASFAA board meetings as well as the annual conference.

**LRP 2.1.4 & 2.1.7:** Disseminate quality information to enhance communications among members in a timely and cost-efficient manner.

Activity: We are using SASFAA Nine News and the list serv to accomplish this goal. I have not created a SASFAA kit but did promote volunteering in 2012-2013 through the registration process of the 2012 Annual Conference and through email communication through the list serv.

**LRP 3.1.6:** The professional growth and competencies of members are addressed by offering workshops, seminars, meetings and other training opportunities.

Activity: The NACUBO chair attended the 2013 Annual Conference.

**PP5.2b:** Serves as a voting representative to the NASFAA Board of Directors.

Activity: Attended the NASFAA Board meeting in March 2013 in Tampa, FL.

**PP 5.2g:** Represents SASFAA at selected SASFAA affiliated state meetings.

Activity: The president or their designee attended the nine state meetings. (Jeff – SC, NC, AL, FL, GA) Zita – (TN, VA)  
Brad – KY, MS)

Discussion:

**State Conference Visits Update - SASFAA representative (Jeff, Brad, or Zita)**

Summary of March 2013 NASFAA Board Meeting

- 3 Presidents of RNASFAA conduct monthly phone calls
- Various aspects to developing leadership for the NASFAA Board and especially National Chair
- Use NASFAA CORE at NAOW so participants can take the credentialed test after the NAOW and get 25% off the credential test price. Great for our participants at NAOW.
- Our NASFAA investment advisors proposed a more conservative investment approach from CPI + 5% to CPI+ 3%. This was approved by NASFAA.
- Reauthorization Task Force presented their recommendations for consideration. We spent one day looking at this. We hope to have final recommendation in July.

**President-Elect Report**  
**Zita Barree**

**Summary of Activities**

**GAP 3:** The President-Elect should be involved in the GAP Committee conversations and meetings prior to taking the office of President. This will help in developing the goals and objectives for the year and in assessing the Board's attainment of the Long Range Plan.

**Activity:** I participated in the GAP Committee meeting April 30 – May 2 in Richmond, VA. I served as an observer but because two committee members were unable to attend the meeting, I did provide feedback and helped edit the report. This was definitely a valuable activity to participate in as President-Elect.

**PP 5.3a:** Serves as parliamentarian to the Board.

**Activity:** No actions needed for this time period

**PP 5.3e:** Conducts an orientation session at the annual conference for state presidents-elect.

**Activity:** An orientation session was conducted at the annual conference in Atlanta. Eight of the nine state presidents-elect were in attendance. We started the workshop earlier at 10 am this year and that allowed ample time for all the pertinent topics as well as time to get to know one another better. Positive feedback was received.

**PP 5.3g:** Begins initial planning for the next annual conference and for the promotion of the event.

**Activity:** Amy Berrier, University of North Carolina-Greensboro, the 2014 SASFAA Conference Chair has put together the 2014 Conference Committee (pending Board approval) with representation from all nine states. Kristi Jones, Nelnet Education Loan Servicing (residing in Orange Park, FL), the 2014 Local Arrangements Chair put together the booth at the annual conference that promoted the 2014 conference in Jacksonville.

**PP 5.3h:** Committees should be of sufficient size and number and represent the diversity of the membership to accomplish the goals of the Association and to develop future leadership while being fiscally responsible.

**Activity:** All committee chairs have been selected for the 2013-14 year.

**PP 5.3i:** Fiscal integrity will be ensured.

**Activity:** No activity for this time period.

**Past President's Report**  
**Brad Barnett**

**Summary of Activities**

**GAP 27 (11-12):** Every effort should be made to insure that either the treasurer or Budget and Finance Chair have board experience in their position. (When a new Treasurer is elected the Budget and Finance Chair should be in their second year of service). Nominations and Elections will attempt to present a dual slate for the office of Treasurer, at a minimum, soliciting candidates who have served as Treasurer within their state association.

Activity: The SASFAA Treasurer elected during the February 2013 elections has experience as a state treasurer. She will take office beginning in 2013-14. The new Budget & Finance Chair taking office in 2013-14 has been a SASFAA Treasurer in the past. Due to the 2012-13 Budget & Finance Chair rotating off the board at the same time the new Treasurer was up for election, it was not possible to meet this goal. This was addressed in the 2012-13 GAP Report.

**GAP 6 (11-12):** Efforts should be made to identify and track past Leadership Symposiums participants to determine leadership positions held. Brent Tener has volunteered to assist in gathering names of past participants.

Activity: Past President Brent Tener completed this and reported the results to President-Elect Barree and Past President Barnett. President-Elect Barree can use these results with her work in the 2013-14 year.

**LRP 1.3.1, LRP 1.3.2, LRP 1.3.3, and LRP 1.3.4:** Committees should be of sufficient size and number and represent the diversity of the membership to accomplish the goals of the Association and to develop future leadership while being fiscally responsible.

Activity: This was done.

**LRP 1.3.5:** Meet face-to-face at the June 2012 Transition Meeting, and conduct all other meetings by e-mail and/or conference call.

Activity: This occurred with the Nominations & Elections Committee.

**PP 5.7a:** Presents a slate of candidates in accordance with the election schedule or calendar for president-elect, secretary, treasurer and vice president to the Board.

Activity: The slate was presented 10 days prior to the 2013 Annual Business Meeting in February. Due to technical issues with the Polldaddy service used for on-line voting the elections were closed early and the ballots were destroyed. The elections reopened on February 27<sup>th</sup> and closed on March 8<sup>th</sup>. Announcements were made on the SASFAA listserv regarding the elections prior to the polls opening. When the elections closes, the results were confirmed by the SASFAA Secretary and Past President (370 SASFAA members voted), reported to the board, posted to the SASFAA listserv, and an elections article was submitted for posting on SASFAA Nine News.

Per the vote approved at the Annual Business Meeting, the Past President sent a request to the SASFAA Electronic Services Chair to destroy the official ballots 60 days after the polls closed.

**PP 5.7b:** Solicits nominations for Association awards and presents the awards committee recommendations to the Board.

Activity: This was done in order to hold the 2013 elections.

**PP 5.7d:** Serves as a SASFAA voting representative to the Board of Directors of NASFAA.

Activity: This is being done. The Past President's term on the NASFAA Board of Directors will conclude with the July 2013 meeting.

**PP 5.7e:** Serves as Chair of the Governance and Planning Committee, and submits the annual GAP Report for board approval in June.

Activity: The GAP Committee met April 30<sup>th</sup> – May 2<sup>nd</sup> and prepared the 2012-13 GAP report. The report was e-mailed to the SASFAA Board for review on May 8<sup>th</sup>. It will be on the agenda for approval during the June 2013 Board Meeting.

**PP 6.0b:** Submit articles to the Communication and Outreach Chair and/or Electronic Services Chair information for the website and SASFAA Nine News.

Activity: Articles were submitted to the Communication and Outreach Chair for posting to SASFAA Nine News according to the established schedule.

**PP 6.0c:** Prepare and submit reports to the secretary and make reports and submit action items at Board meetings.

Activity: This was done throughout the year.

**PP 6.0d:** Submit by April 1<sup>st</sup> an end-of-the-year (GAP) report to assess the committee's effectiveness in reaching its goals/objectives and make recommendations for future activities.

Activity: It was not possible to this by April 1<sup>st</sup> as the GAP Committee meeting was not held until April 30<sup>th</sup> – May 2<sup>nd</sup>. The committee met, the report was written, and it was forwarded to the board on May 8<sup>th</sup>.

**PP 6.0e:** Comply with budget parameters and approve expenditures and requests of reimbursement in accordance with guidelines outlined in the Guide to Financial Management.

Activity: This has been done.

**PP 6.0g:** Forward to their successors all pertinent records and reports by August 1st and in the event of a committee chair's resignation or removal from office, all records must be submitted to the successor or to the Association secretary, as appropriate, within 30 days.

Activity: This has been done. Past President Barnett has included President Dennis in GAP Committee e-mail communications.

**PP 6.13.1(a):** Prior to the Fall Board meeting, the nominations and elections committee must determine who will be recommended as candidates for offices for the coming year. To obtain recommendations from the membership, the committee must solicit nominations in advance of this meeting. Solicitation may occur via SASFAA Nine News, listserv, separate mailing, or email to the active membership. Each state should be encouraged to solicit nominations from its membership.

Activity: This was done.

**PP 6.13.1(b):** The chair sets the date and time for the full meeting of the committee. At the discretion of the chair, this meeting can be via conference call or in person. Normally the meeting is conducted prior to the November Board meeting and avoids conflicts with state association meetings.

Activity: No additional information to report since the February meeting.

**PP 6.13.1(d):** The chair shall prepare and present to the Board a written report that includes the proposed slate, the rules adopted by the committee, members present at the committee meeting, and recommendations for consideration for future committee meetings. This is typically reported at the November Board meeting. The slate must be presented to the Board before being presented to the membership.

Activity: No additional information to report since the February meeting.

**PP 6.13.1(c):** The chair shall receive and submit candidates' biographical information and other pertinent data. The suggested format includes Name, Institution and/or Organization, Work Experience, Education, Professional Involvement/Activities and Candidate Statement. This information shall be submitted to the Electronic Services chair to be posted on the website.

Activity: No additional information to report since the February meeting.

**PP 6.13.3(a):** The past president (chair) shall submit the recommendation of candidates to the Board in advance of the annual conference to allow notification to the membership at least thirty (30) days prior to the opening of electronic voting.

Activity: No additional information to report since the February meeting.

**PP 6.13.3(b):** The general election shall commence ten (10) calendar days prior to the initial business meeting and close at 3 pm (local time) on the last full day of the conference. The slate of candidates will be presented during the opening session. Each candidate is then introduced.

Activity: The slate was presented 10 days prior to the 2013 Annual Business Meeting in February. Due to technical issues with the Polldaddy service used for on-line voting the elections were closed early and the ballots were destroyed. The elections reopened on February 27<sup>th</sup> and closed on March 8<sup>th</sup>. Announcements were made on the SASFAA listserv regarding the elections prior to the polls opening. When the elections closes, the results were confirmed by the SASFAA Secretary and Past President (370 SASFAA members voted), reported to the board, posted to the SASFAA listserv, and an elections article was submitted for posting on SASFAA Nine News. The following individuals were elected to office:

- President Elect: Nathan Basford (4 year public, Florida State University – Florida)
- Vice President: Tabitha McAllister (4 year public, University of South Carolina – South Carolina)
- Treasurer: Amy Moser (Vendor/Sponsor, Nelnet – Georgia)

The ballot also served as a survey instrument to gather information from the membership regarding their desire for how elections should be held in the future. The results were compiled and forwarded to President Jeff Dennis to use with the 2013-14 Nominations & Elections Committee and Board as they determine how to proceed with the 2014 election process.

The following by-law change was also approved as part of the 2013 ballot:

Current:

**Article II – Principal Office**

The principal office of the Association, a nonprofit corporation incorporated under the laws of the State of Georgia, shall be in Snellville, Georgia.

Proposed:

**Article II – Principal Office**

The principal office of the Association, a nonprofit corporation, **shall be** incorporated under the laws of the State of Georgia, ~~shall be in Snellville, Georgia.~~

Per the vote approved at the Annual Business Meeting, the Past President sent a request to the SASFAA Electronic Services Chair to destroy the official ballots 60 days after the polls closed.

**PP 6.13.3(c):** The nominations and elections chair shall report the results of the election at a business session following completion of voting. Prior to that time, however, the president and each candidate will be contacted and informed of the election results.

Activity: The slate was presented 10 days prior to the 2013 Annual Business Meeting in February. Due to technical issues with the Polldaddy service used for on-line voting the elections were closed early and the ballots were destroyed. The elections reopened on February 27<sup>th</sup> and closed on March 8<sup>th</sup>. Announcements were made on the SASFAA listserv regarding the elections prior to the polls opening. When the elections closes, the results were confirmed by the SASFAA Secretary and Past President (370 SASFAA members voted), reported to the board, posted to the SASFAA listserv, and an elections article was submitted for posting on SASFAA Nine News.

**PP 6.2(a):** Solicit nominations for outstanding, significant and meritorious contributions to the advancement of student financial aid.

Activity: No additional information to report since the February meeting.

**PP 6.2(b):** Make award recommendations to the Board.

Activity: No additional information to report since the February meeting.

**PP 6.2(c):** Provide an appropriate plaque to be presented to the recipient(s) at the annual conference, including honorary membership when the recipient ceases to meet membership eligibility requirements.

Activity: This was done.

**PP 6.7(a):** Review monitor and evaluate each committee's annual goals as they relate to the long range plan and goals and objectives as approved by the Board of Directors.

## **Past President's Report (Cont.)**

**Page 4**

**June 2, 2013**

Activity: The GAP Committee completed this during the April 30<sup>th</sup> – May 2<sup>nd</sup> meeting. The report was written and submitted to the board for review on May 8<sup>th</sup>.

**PP 6.7(c):** Ensure that the incoming Board of Directors has addressed recommendations as written in the GAP report as part of the annual planning cycle.

Activity: President-Elect Barree was invited to be an active observer during the April 30<sup>th</sup> – May 2<sup>nd</sup> GAP meeting. As an active observer she participated in all activities and discussions during the meeting, but she was not assigned any sections of the report to write. As a participant on this committee she was able to help create the GAP recommendations for her year as President.

### **Discussion**

Past President Barnett attended the KASFAA Spring Conference and MASFAA Annual Conference on behalf of President Jeff Dennis, who was unable to attend these two events. Past President Barnett provided the SASFAA updated at these meetings, in addition to conducting other sessions and participating in the conference. He thanks the states for their hospitality.



**Secretary/By Laws Committee Report**  
**Sharon Oliver**

**Summary of Activities**

**LRP 1.6.1, LRP 1.6.3, LRP 1.6.4:** Policies and procedures are accurate and complete in order to provide consistent Association direction.

**Activity:** The policy changes approved by the board during the November board meeting were appropriately recorded and updated in the Policies and Procedures manual.

**LRP 1.6.5, LRP 1.6.6:** Maintain the records of the Association.

**Activity:** Records are electronically stored and backed up. Documents from prior years have been retrieved. Archived data is accessible, retrievable and secured. Documents are accessible and appropriately maintained. Requests submitted by board members for minutes, operational calendar updates, approved board decisions, etc. have been provided.

**PP 5.6(2):** Ensure all records are backed up for security purposes. These duplicate records should be kept by the Electronic Services Committee chair.

**Activity:** The Secretary maintains the records electronically on SASFAA's USB Drive and the University Network for safekeeping.

**PP 5.6(2):** The P & P shall be continually updated as appropriate and updates posted to the SASFAA website upon approval of the Board.

**Activity:** The approved P & P changes for the board meeting held in November were forwarded to Electronic Services to post to SASFAA's website.

**PP 5.6f:** The By-Laws will reflect the mission, vision and purpose of the Association and support the viability of the organization.

**Activity:** The Bylaws Committee Members reviewed the bylaws on March 18, 2013. The Committee recommendations will be presented at the board meeting in June.

**PP 5.6b, 5.6h:** Records the proceedings of the Board and general business meetings.

**Activity:** Minutes were recorded at the November board meeting and distributed to board members to review and submit corrections. They were posted to SASFAA's website.

**PP 5.6j:** Distributes agendas developed by the President in advance of Board meetings.

**Activity:** The Secretary delivered the agenda for the February Board meeting on February 1, 2013.

**PP 5.6k:** Sends appropriate cards and gifts to members and colleagues on behalf of the Association; maintains the seal.

**Activity:** The Secretary sent sympathy cards to Karen Gibson (TN) for the loss of her mother, Runan Pendergrast (KY) for the loss of her husband, Wayne Kruger (FL) for the loss of his father and Dorenda Adams (AL) for the loss of her husband. A get well card was sent to Amy Berrier (NC) on behalf of her grandmother.

**Discussion**

The Secretary has worked with the board members to provide board reports for the June board meeting. The Operational Calendar has been updated to include the SASFAA board meeting in August meeting date and location. State Presidents please provide additional events for the 2013-14 and 2014-15 Operational Calendar to the Secretary.

**P & P Change**

Current:

**12.5 Record of Members Voting in SASFAA Elections**

Beginning with the annual 2000 conference the number of members casting ballots has been maintained.

<b>Date</b>	<b>Absentee Ballots Cast</b>	<b>Ballots Cast at the Conference</b>	<b>Total Ballots Cast</b>
February 2000	55	537	592
February 2001	59	583	642
February 2002	77	477	554
February 2003	29	473	502
February 2004	45	615	660
February 2005*			565
February 2006			502
February 2007			541
February 2008			694
February 2009			484
February 2010			376
February 2011			348
February 2012			431
February 2013			370

Proposed:

**12.6 Record of Members Voting in SASFAA Elections**

Beginning with the annual 2000 conference the number of members casting ballots has been maintained.

<b>Date</b>	<b>Absentee Ballots Cast</b>	<b>Ballots Cast at the Conference</b>	<b>Total Ballots Cast</b>
February 2000	55	537	592
February 2001	59	583	642
February 2002	77	477	554
February 2003	29	473	502
February 2004	45	615	660
February 2005*			565
February 2006			502
February 2007			541
February 2008			694
February 2009			484
February 2010			376
February 2011			348
February 2012			431

**Changes for By-laws:**

**Table of Contents, Article X (Misspelled)**

Current: Aritcle X

Proposed: Article X

**Article VII, Section 3 (add hyphen to President Elect)**

Current:

**Section 3.** The president-elect shall assist the president and in all ways prepare for the term of office. The *president elect* shall perform all the duties as designated by the president and perform such other duties and functions as may be required by the Association. The president-elect shall serve as the alternate SASFAA representative to the Board of Directors of NASFAA. The president-elect shall also serve as parliamentarian of the Association.

Proposed:

**Section 3.** The president-elect shall assist the president and in all ways prepare for the term of office. The president-elect shall perform all the duties as designated by the president and perform such other duties and functions as may be required by the Association. The president-elect shall serve as the alternate SASFAA representative to the Board of Directors of NASFAA. The president-elect shall also serve as parliamentarian of the Association.

**Article VII, Section 5 (remove 'e' after officer)**

Current:

**Section 5.** The secretary shall serve as scribe of the Association and custodian of its records. The secretary shall take, or arrange to have taken, and keep in permanent form the minutes of the Board of the Association. This officer e shall receive and file copies of the official membership list, the official list of the Board members, the proceedings of each meeting of the Association, and all workshop, project and committee reports. The secretary shall update the policies and procedures of the Association. Upon completion of a term of office, the secretary shall turn over to the successor within thirty (30) days after the close of the fiscal year all the Association's secretarial records.

Proposed:

**Section 5.** The secretary shall serve as scribe of the Association and custodian of its records. The secretary shall take, or arrange to have taken, and keep in permanent form the minutes of the Board of the Association. This officer shall receive and file copies of the official membership list, the official list of the Board members, the proceedings of each meeting of the Association, and all workshop, project and committee reports. The secretary shall update the policies and procedures of the Association. Upon completion of a term of office, the secretary shall turn over to the successor within thirty (30) days after the close of the fiscal year all the Association's secretarial records.

**Article VIII, Section 3 (add an to 'my')**

Current:

**Section 3.** All funds of the Association shall be deposited to the credit of the Association in such banks, trust companies or other depositories as the Board *my* elect.

Proposed:

**Section 3.** All funds of the Association shall be deposited to the credit of the Association in such banks, trust companies or other depositories as the Board may elect.

Article X, Section 1 (delete space)

Current:

**Section 1.** The responsibility for the general conduct of the affairs of the Association between meetings of the membership shall be vested in a Board, except that of modifying the substance of official action taken by the membership of the Association.

The Board shall function as Board of Directors of the Association and in the management of business, property and assets of the Association, shall be vested with all powers possessed by the Association itself, including the power to appoint and remunerate agents and employees, insofar as such delegation of authority is not inconsistent with or repugnant to the laws of the State of Georgia, or any other laws, the Article of Incorporation of the Association, or these bylaws .

Proposed:

**Section 1.** The responsibility for the general conduct of the affairs of the Association between meetings of the membership shall be vested in a Board, except that of modifying the substance of official action taken by the membership of the Association.

The Board shall function as Board of Directors of the Association and in the management of business, property and assets of the Association, shall be vested with all powers possessed by the Association itself, including the power to appoint and remunerate agents and employees, insofar as such delegation of authority is not inconsistent with or repugnant to the laws of the State of Georgia, or any other laws, the Article of Incorporation of the Association, or these bylaws.

**ARTICLE VII – Duties of Officers (Sections 1, 3-4)**

We wish to confirm that there are three (3) SASFAA Representatives for NASFAA Meetings—President, President-Elect and Immediate Past President.

Current:

**Section 1.** The president shall serve as Chair of the Board of Directors of SASFAA. The president shall preside at all meetings of the Association and the Board and perform such other duties as pertain to that office. The president shall be an ex officio member of all committees of the Association and the Board. **The president shall serve as one of the SASFAA representatives to the Board of Directors of the National Association of Student Financial Aid Administrators (NASFAA).** The president shall authorize expenditures and have the authority, in addition to the treasurer, to pay bills of the Association. The president shall submit an annual report to the Association.

**Section 3.** The president-elect shall assist the president and in all ways prepare for the term of office. The president elect shall perform all the duties as designated by the president and perform such other duties and functions as may be required by the Association. **The president-elect shall serve as the alternate SASFAA representative to the Board of Directors of NASFAA.** The president-elect shall also serve as parliamentarian of the Association.

**Section 4.** The immediate past president shall assist the president and serve as Chair of the Nominations Committee, the Committee on Awards and the Governance and Planning Committee. In the event of the absence or disability of both the president and the vice president, and with the concurrence of the Board, this officer shall have all the powers and perform all the duties of the president. **The immediate past president shall serve as one of the SASFAA voting representatives of the Board of Directors of NASFAA.**

**Treasurer's Report**  
**Nancy Garmroth**

**Summary of Activities:**

<b>LRP 4.1.1</b>	Adhere to the practices outlined in the SASFAA Guide to Financial Management.
<b>Activity:</b>	Activity: No additional action has taken place since the April 1st GAP Report was submitted.
<b>PP 5.5a</b>	Establishes and maintains financial accounts while receiving and disbursing monies of the Association.
<b>Activity:</b>	Activity: No additional action has taken place since the April 1st GAP Report was submitted.
<b>PP 5.5b</b>	Maintains adequate and appropriate records of receipts and expenditures.
<b>Activity:</b>	Activity: No additional action has taken place since the April 1st GAP Report was submitted.
<b>PP 5.5c</b>	Pays the bills of the Association within thirty (30) days.
<b>Activity:</b>	Activity: No additional action has taken place since the April 1st GAP Report was submitted.
<b>PP 5.5d</b>	Pays reimbursements to the members within fourteen (14) days; receives all payments to the Association including meeting registrations, membership dues, and sponsorship/exhibitor payments.
<b>Activity:</b>	Activity: No additional action has taken place since the April 1st GAP Report was submitted.
<b>PP 5.5e</b>	Submits financial reports to the Board at each meeting and the annual business meeting.
<b>Activity:</b>	Activity: No additional action has taken place since the April 1st GAP Report was submitted.
<b>PP 5.5f</b>	Prepares annual year-end financial statements as of June 30.
<b>Activity:</b>	Activity: No additional action has taken place since the April 1st GAP Report was submitted.
<b>PP 5.5g</b>	Arranges in coordination with the finance and audit chair for an annual independent audit of the financial records.
<b>Activity:</b>	Activity: No additional action has taken place since the April 1st GAP Report was submitted.
<b>PP 5.5h</b>	Files IRS form 990 for the fiscal year by the prescribed deadline, currently November 15, and all financial reports in a proper and timely manner.
<b>Activity:</b>	Activity: No additional action has taken place since the April 1st GAP Report was submitted.
<b>PP 5.5i</b>	Sets up master accounts and obtains credit for the Association as appropriate.
<b>Activity:</b>	Activity: No additional action has taken place since the April 1st GAP Report was submitted.

**SASFAA, Inc.**  
**Budget vs. Actuals: 2012-2013 Budget - FY13 P&L**  
as of May 21, 2013

	<b>Actual</b>	<b>Budget</b>	<b>over Budget</b>	<b>% of Budget</b>
<b>Income</b>				
01 Membership Dues	42,630.00	34,500.00	8,130.00	123.57%
02 Professional Development	46,085.00	65,000.00	-18,915.00	70.90%
03 Annual Meeting	123,373.91	113,750.00	9,623.91	108.46%
04 Vendors/Sponsors/Patrons	101,731.25	85,000.00	16,731.25	119.68%
05 Advertising	4,143.75	15,000.00	-10,856.25	27.63%
07 Interest Earned	2,759.24	2,000.00	759.24	137.96%
08 Miscellaneous Income	6,222.27	5,130.00	1,092.27	121.29%
09 Transfer from Assets		10,000.00	-10,000.00	0.00%
11 Dividends Earned	7,072.47		7,072.47	
12 Capital Gains	1,121.81		1,121.81	
<b>Total Income</b>	<b>\$ 335,139.70</b>	<b>\$ 330,380.00</b>	<b>\$ 4,759.70</b>	<b>101.44%</b>
<b>Expenses</b>				
101 President	3,696.90	6,950.00	-3,253.10	53.19%
102 President-Elect	3,486.63	6,300.00	-2,813.37	55.34%
103 Vice President	743.68	4,500.00	-3,756.32	16.53%
104 Secretary	892.80	3,500.00	-2,607.20	25.51%
105 Treasurer	2,186.38	4,500.00	-2,313.62	48.59%
106 Past President	3,723.12	8,500.00	-4,776.88	43.80%
201 Membership		3,500.00	-3,500.00	0.00%
202 Electronic Services	4,400.76	7,500.00	-3,099.24	58.68%
203 Professional Advancement	3,519.67	74,000.00	-70,480.33	4.76%
204 Communications & Outreach	286.56	2,000.00	-1,713.44	14.33%
205 Budget and Finance	2,794.55	4,500.00	-1,705.45	62.10%
206 Annual Meeting Program	118,318.08	145,000.00	-26,681.92	81.60%
207 Site Selection	2,819.64	3,200.00	-380.36	88.11%
210 Executive Board	16,336.11	26,330.00	-9,993.89	62.04%
211 President's Contingency	960.18	1,000.00	-39.82	96.02%
213 Advance Program Planning		500.00	-500.00	0.00%
214 2020 Committee	657.44	3,000.00	-2,342.56	21.91%
215 Prior Administration Bills	600.00	600.00	0.00	100.00%
216 Legislative Relations	5,082.57	6,000.00	-917.43	84.71%
217 Long Range Planning	2,221.46	4,000.00	-1,778.54	55.54%
218 Vendor/Sponsor	557.82	2,200.00	-1,642.18	25.36%
224 Accounting Fees and Taxes	5,064.50	5,300.00	-235.50	95.56%
225 Online Payment Processing Fees	3,368.90	7,500.00	-4,131.10	44.92%
<b>Total Expenses</b>	<b>\$ 181,717.75</b>	<b>\$ 330,380.00</b>	<b>-\$ 148,662.25</b>	<b>55.00%</b>
<b>Net Operating Income</b>	<b>\$ 153,421.95</b>	<b>\$ 0.00</b>	<b>\$ 153,421.95</b>	
<b>Net Income</b>	<b>\$ 153,421.95</b>	<b>\$ 0.00</b>	<b>\$ 153,421.95</b>	

# SASFAA, Inc.

## Balance Sheet

As of May 21, 2013

### ASSETS

#### Current Assets

##### Bank Accounts

BB&T Checking	117,891.88
BB&T Savings	77,740.84
Edward Jones-Money Market	80,422.17

<b>Total Bank Accounts</b>	<b>\$ 276,054.89</b>
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##### Other current assets

CD-Citibank 2.4% 1/27/14	20,497.29
CD-Discover 5% 8/6/13	7,319.01
CD-GE Money 5% 10/23/13	2,132.39
CD-Rollstone 1.65% 2/12/14	5,068.70
CD-State Bank 1.5% 3/24/14	50,851.99
Charles Schwab (NASFAA)	285,954.85
Franklin Low Duration @ Edward Jones	4,498.90
Short Duration-JP Morgan @ Edward Jones	50,582.36
Short Duration-Lord Abbett @ Edward Jones	166,438.92

<b>Total Other current assets</b>	<b>\$ 593,344.41</b>
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<b>Total Current Assets</b>	<b>\$ 869,399.30</b>
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<b>TOTAL ASSETS</b>	<b>\$ 869,399.30</b>
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### LIABILITIES AND EQUITY

#### Liabilities

##### Total Liabilities

#### Equity

Opening Balance Equity	757,980.87
Retained Earnings	-42,003.52
Net Income	153,421.95

<b>Total Equity</b>	<b>\$ 869,399.30</b>
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<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$ 869,399.30</b>
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**Budget and Finance**  
**Marian Dill**

Thank you for the opportunity to service. It has been a pleasure. Both Jeff Dennis and Nancy Garmroth have been wonderful to work with during the past three years.

**Transition Activities**

April 14, 2013 – Meet with Incoming President Zita Berree and Incoming Budget and Finance Chair Terri Parchment during TASFAA annual conference. We reviewed the current budgeting process, investment strategies and other financial matters. SASFAA financial records were delivered to Terri Parchment.

May 14, 2013 – Meet with Incoming Budget and Finance Chair Terri Parchment and committee member Sonja McMullen at TSAC in Nashville TN. The purpose of the meeting was to review all hard copy financial records. As per the GFM any record which was over 5 years old was destroyed. Thank you to TSAC for allowing us to use their shredding service. We also reviewed the responsibilities of the Budget and Finance Chair and the process for establishing a zero based budget.

Four flash drives containing SASFAA historical records will be distributed to the following individuals at the SASFAA Transition meeting:

- Terri Parchment – Budget and Finance Chair- delivered May 14<sup>th</sup>.
- Zita B – 2013-2014 President
- Electronic Services (to get it on the secure section of the web)
- Secretary – Official Historian

This information contained on the flash drive is:

Tax Returns

- 1989- 1992
- 1997
- 1999-current

BB&T Bank Reconciliations

- From July 2011 – present

Contracts

- Historical 2011 – present

- 2014 – Jacksonville, FL
- 2015 – Memphis, TN
- 2016 Greensboro, NC

Financial Reviews

- FY 07 – present

Investments

- Charles Schwab
  - 2012- Present
- Edward Jones
  - September 2012- January 2013
- SunTrust
  - July 2010- September 2012

**Year End Projections**

Current Projections indicate that the June 30 total assets will be fully restored to the 2006-2007 (\$771,115). The current ending projection for the 2012-2013 year is \$811,000. Thanks to everyone who worked so hard and sacrificed to make this happen.



**SASFAA, Inc.  
Hotel Contracts**

**Hyatt Regency Jacksonville Riverfront – February 13 – 19, 2014 – Conference**

Room Rate is \$159.00

Tax is 14.13%

**Complimentary Rooms and Concessions**

- Meeting space complimentary
- One room night for 40 occupied rooms
- One presidential suite and one connecting bedroom
- Thirteen upgraded rooms to Premier Kings
- Fifteen complimentary VIP welcome amenities
- Complimentary use of hours fitness center for all guests
- Complimentary meeting room rental
- Two VIP roundtrip airport transfers
- A 10% discount will be extended on all F&N based upon 2012 pricing
- Two planning meeting of two days will be extended at any time preceding the convention at a reduced room rate of \$125
- One Board meeting of two days at any time preceding the convention at a reduced room rate of \$125
- Complimentary use of 24 hour business center
- Complimentary guest room internet for all guests
- Discounted self-parking at \$10 per day
- Ten complimentary self-parking passes
- Hotel will coordinate with Visit Jacksonville Sponsor offer of \$3.00 per room rebate to the Association
- Meeting planner points to designated by the association (\$50,000)
- 15% discount will be extended on AV
- Five rooms at 50% discount from the group rate – “Staff Rate”

**Cancellation Provisions**

The fee is a percentage of the two peak nights guest room revenue. Multiply the number of rooms blocked on the two peak nights (350 rooms x 2 nights x rate \$159) by the following schedule

365 days - signed date – 40% of anticipated revenue = \$44,520

364-271 days – 50% of anticipated revenue = \$55,650

270 – 181 – 60% of anticipated revenue = \$66,780

180 days - 91 days - 80% of anticipated revenue = \$89,040

90 days - 0 days - 100% of anticipated revenue = \$111,300

**Total liability as of June 2013: Liability charges based on individual contracts and timing \$66,780**

**The Peabody Memphis – February 19-25, 2015**

Room Rate: \$159.00

Tax is: 15.95%

Attrition rate: 80%

**Concessions**

The following concessions will be provided if 80% of the contracted room block is filled.

- One complimentary room night per 40 rooms
- One complimentary bedroom Celebrity suite
- Thirteen upgraded rooms to Club Level
- Fifteen complimentary VIP welcome amenities
- Complimentary use of the in-house fitness center and pool
- Complimentary meeting room rental with Food and beverage minimum of \$45,000
- Two complimentary VIP roundtrip airport transfers

- Two planning meeting of two days each with complimentary meeting space for 10 people
- One SASFAA Board Meeting of two days with complimentary meeting space for 20
- Complimentary use of 24-hour business center
- Complimentary guest room internet for all guest
- Discounted self-parking at \$10.00 per day
- Ten Complimentary self-parking passes
- \$5 rebate per room to the association based on 1,000 room nights
- Meeting planner points to designated by the association \$50,000 points
- 30% discount will be extended on AV
- Hotel service fee waived
- Reduced staff rate of \$109

#### Cancellation provisions

More than six months – less than a year - 50% damages = \$79,897.50

More than three months – less than six months – 75% damages = \$119,846.25

Within three months – 100% damages = \$159,795.00

**Total liability as of June 2013: Liability charges based on individual contracts and timing \$0**

#### **Sheraton Greensboro Hotel at Four Seasons – February 5-10, 2016 - Conference**

Have to meet 70% of guest room commitment - SASFAA must pay unused portion

Room Rate is \$137 per night

Tax is 12.75%

70% of 1018 guest room commitment = 712 room nights (\$97,544)

Room Rental Fee is \$25,635. This will be offered complimentary if 70% of attrition clause is met.

Exhibit Space Rental: \$225.00 per day for labor charges.

If 70% of the Room Attrition is met the following will be provided

- One complimentary room-night for every fifty occupied, revenue-producing guest room nights
- One complimentary Executive Parlor with both connecting rooms
- 10 upgraded rooms if available
- Complimentary Internet Services throughout the hotel to all hotel guest
- Complimentary Parking

#### Cancellation provisions

Signing date – 1096 days – one sum of \$5000.00

1095-730 days – 25% of anticipated revenue = \$24,386 + \$25,635

729-366 days – 50% of anticipated revenue = \$48,772 + \$25,635

365 – 181 – 65% of anticipated revenue = \$63,404 + 25,635

180 days - 91 days - 75% of anticipated revenue = \$73,158 + \$25,635

90 days - 0 days - 100% of anticipated revenue = \$97,544 + 25,635

**Total liability as of June 2013: Liability charges based on individual contracts and timing \$50,000**

**Total liability as of February 2013: Liability charges based on individual contracts and timing**

**\$116,780**

**SASF AA, Inc. Holdings & Investments as of May 23 2013**

BB&T Checking	\$117,891.88
BB&T Savings	\$ 77,740.84
Edward Jones Money Market	\$ 80,422.17
Charles Schwab/NASFAA	\$ 285,954.85
Short Duration – JP Morgan	\$ 50,582.36
Short Duration – Lord Abbett	\$166,438.92
Franklin Low Duration - Ed Jones	\$ 4,498.90
CD-Discover 5% 8/06/13	\$ 7,319.01
CD-GE Money 5% 10/23/13	\$ 2,132.39
CD-Citibank 2.4% 1/27/14	\$ 20,497.29
CD-Rollstone 1.65% 2/12/14	\$ 5,068.70
CD-State Bank 1.5% 3/24/14	\$ 50,851.99
<b>Total Holdings &amp; Assets</b>	<b>\$869,399.30</b>

**SASF AA, Inc. Inventory as of June 30, 2013**

*The following items are held by the treasurer.*

Sharp EL-1750V Calculator

HP Photosmart 5514 Combo print/copy/scan/web

CN1BK320Q3

## Conference Committee Report Paul Mittelhammer

The following individuals are approved by the Board to serve on the Conference Committee for 2012-2013.

State			College/ University
AL	Vickie	Adams	Jacksonville State University
FL	Nathan	Basford	Florida State University
GA			
KY	Angela	Black	University of Louisville
MS	Nicole	Patrick	Mississippi University for Women
NC	Rachael	Cavanaugh	Cape Fear Community College
SC	Kimberly	White-Grimes	Trident Technical College
TN	Janie	Burns	Bethel University
VA	Lisa	Tumer	James Madison University
LAC Co-Chair	Gary	Mann	Southern Polytechnic State University
LAC Co-Chair	Sarah	Baumhoff	Kennesaw State University
Board Members on Committee			
Site	Tracy	Misner	High Tech Center North
Vendor	Dewey	Knight	University of Mississippi
2020 Committee Chair	Em	McNair	Westwood University
2014 Conference Chair	Amy	Berrier	University of North Carolina @ Greensboro

### Conference Committee 2012-2013 Goals

#### GAP 15 (11-12) Professional Development Goal: Conference Evaluations

Task: Planning in place to conduct evaluation of Annual Conference via electronic survey.

#### GAP 16 (11-12) Professional Development Goal: Committee Meetings / Conference

Task: Conference Committee will arrive at site on Saturday, Feb 9 for start of Conference. Conference Committee has met via WebEx (Conference call) on the following dates: September 12, October 18, 30; December; January.

#### GAP 17 (11-12) Professional Development Goal: Sessions/Training on Legislative Process

Task: Topic will be added to Concurrent Session list during Annual Conference.

#### GAP 19 (11-12) Professional Development Goal: Add event or free time for networking

Task: During Annual Conference Tuesday is lunch on your own which will serve as an opportunity for networking plus all other breaks, meals, location for conference to foster networking among members of the association.

#### GAP 20 (11-12) Professional Development Goal: Membership solicited for topics & sessions

Task: A request for Proposals to present concurrent sessions during the Annual Conference was sent to the SASFAA Membership in early September with similar notifications sent the State Association list serves. Deadline for submitting topics was October 5, 2012. Conference Committee received 20 proposals from School members, and 34 proposals from non-school members. The Conference Committee has accepted all school presentations (20) and selected 16 non-school presentations offering each non-school (vendor/sponsor) one opportunity to present during the Concurrent sessions of the program.

#### GAP 21 (11-12) Professional Development Goal: Pre-conference workshops additional revenue

Task: Decided not to offer Pre-Conference workshops during the Conference in Atlanta.

#### LRP 1.3.1 Organizational Structure Goal: Committee size, diversity of membership

Task: Board has approved Conference Committee members at August meeting and November meeting.

#### LRP 1.3.2 Organizational Structure Goal: Committee make up

Task: Conference Committee Chair worked with SASFAA President and State Presidents to appoint representatives from each state.

LRP 1.3.3 Organizational Structure Goal: Committee make up  
Task: Conference Committee is made up of 8 State representatives, 2 Local Arrangement Chairs, plus other SASFAA Board Members.

LRP 1.3.4 Organizational Structure Goal: Committee make up  
Task: Conference Committee has 2 members that served on 2012 committee, 8 are new to the committee this year.

LRP 1.3.5 Organizational Structure Goal: Committee make up  
Task: Conference Committee conducted one in-person meeting in August and all other meetings are being conducted via WebEx (conference call). To date four meetings have been conducted via conference call system.

LRP 1.4.5 Organizational Structure Goal: Members with leadership  
Task: Recognize State Projects submitted to NASFAA . Recognized at Monday Luncheon.

LRP 2.1.1 Communication Goal: Facilitate Alliances Task: Work with all sectors to ensure participation and representation in Association activities  
Conference Agenda posted at SASFAA website in September. Registration ready for November launch.

LRP 3.1.2 Professional Development Goal: Offering workshops, seminars, training  
Task: Offer Annual Conference Scheduled for February 10 – 13, 2013 in Atlanta, GA.

LRP 3.1.3 Professional Development Goal: Offering workshops, seminars, training Task: Conference self-supporting, Cost Saving  
Plans are in place to meet this goal.

LRP 3.1.4 Professional Development Goal: Offering workshops, seminars, training Task: Conference agenda include legislative, regulatory, policy,..  
This will be added as concurrent sessions during the annual conference.

PP 6.0a Organizational Structure Goal: Advice and support on goals of association Task: Develop goals in keeping with by-laws, ...

PP 6.0b Communication / Goal: Disseminate quality information to enhance Task: submit articles to communication and outreach chair, SASFAA nine news, website

PP 6.0c Communication / Goal: Disseminate quality information to enhance Task: prepare and submit reports to the Secretary submit action items to Board

PP 6.0d Communication/ Goal: Disseminate quality information to enhance Task: submitted by 4/1 GAP End of year report

PP 6.0e Finances Goal: Fiscal integrity will be ensured. Task: comply with budget parameters and approve expenditures within guidelines

PP 6.0g Organizational Structure Goal: Maintain records of the Association Task: forward all records by 8/1 to successor, will be completed by date.

**Legislative Relations**  
**Amy Berrier**

**GAP 13:** Continue to have joint legislative advocacy with other regions

Activity: Co-Chair Joint Capitol Hill Visits in February with EASFAA. Continue to participate in NASFAA Regional Federal Issues Committee Conference Calls.

**LRP1.3.1:** Committees should be of sufficient size and number and represent the diversity of the membership to accomplish the goals of the Association and to develop future leadership while being fiscally responsible.

Activity: Appointed state representatives to the SASFAA Legislative Relations Committee with inclusiveness in mind. This was also contingent upon State Presidents reflecting inclusiveness in their selection of State Legislative Relations Chairs.

**LRP1.3.2:** Committees should be of sufficient size and number and represent the diversity of the membership to accomplish the goals of the Association and to develop future leadership while being fiscally responsible.

Activity: Worked with State Presidents to identify state Legislative Relations Chairs and Agency Representatives to the SASFAA Legislative Relations Committee. Also included any other SASFAA members who volunteered and have an interest in legislative affairs.

**LRP 1.3.3:** Committees should be of sufficient size and number and represent the diversity of the membership to accomplish the goals of the Association and to develop future leadership while being fiscally responsible.

Activity: It is imperative that the SASFAA Legislative Relations Committee have adequate representation from each of the 9 states. This committee can do the work needed via email and conference call when necessary. Meet during the SASFAA 2013 Annual Conference if necessary with those already in attendance at the conference.

**LRP 1.3.4:** Committees should be of sufficient size and number and represent the diversity of the membership to accomplish the goals of the Association and to develop future leadership while being fiscally responsible.

Activity: Keep in mind inclusiveness as committee members are selected. This also depends on the State Presidents to choose a mix of new and returning individuals to the State Legislative Chair positions.

**LRP 1.3.5:** Committees should be of sufficient size and number and represent the diversity of the membership to accomplish the goals of the Association and to develop future leadership while being fiscally responsible.

Activity: This committee will not need to meet in person unless we choose to do so at the Annual Conference with those members already in attendance at the conference. Our work can be done via email and conference call most of the time.

**LRP 2.1.1:** Facilitate alliances between and among various sectors and members of the financial aid community.

Activity: Select SASFAA Legislative Relations Committee members keeping inclusiveness in mind. This depends on State Presidents to do so as well as they select state Legislative Relations Chairs. Respond to all inquiries and concerns from SASFAA members representing different sectors and agencies and notify the Board/Committee as needed when concerns arise. Work with committee members to assist at Association functions and participate as moderators and session presenters when necessary.

**LRP 2.2.2:** Apprise members of legislative issues affecting the profession, educate members of alternative approaches, encourage involvement on issues and advocate positions when reasonable consensus exists.

Activity: Alerts and legislative information are forwarded to the SASFAA listserv for members. Keep membership apprised of Board activity and advocacy. When the need arises for communication from individual members, alert the membership via the listserv on how to do so.

**PP 6.0a:** The advice and assistance provided to the Board of Directors by committee chairs are such that the goals of the Association are readily accomplished, future leadership is developed, and board activities remain fiscally responsible.

Activity: Adhere to the Long Range Plan, the Bylaws, the GAP report, and the Mission of SASFAA when providing updates, participating in advocacy, and keeping members apprised of important legislative information.

## **Legislative Relations Report (Cont.)**

**Page 2**

**June 2, 2013**

**PP 6.0b:** Disseminate quality information to enhance communications among members in a timely and cost-efficient manner.

Activity: This will be done on a continuous basis considering the fact that legislative information is very time sensitive.

**PP 6.0c:** Disseminate quality information to enhance communications among members in a timely and cost-efficient manner.

Activity: prepare and submit board reports to the Secretary by the published deadline, including any necessary action items.

**PP 6.0d:** Disseminate quality information to enhance communications among members in a timely and cost-efficient manner.

Activity: Continue to submit GAP report by the deadline of April 1st.

**PP 6.0e:** Fiscal integrity will be ensured.

Activity: Comply with the Legislative Relations budget approved by the 2012-2013 Executive Board

**PP 6.0g:** Maintain the records of the Association.

Activity: Provide copies of board reports, expense vouchers, advocacy information, etc. as necessary to the 2013-2014 SASFAA Legislative Relations Chair

**PP 6.8(a):** Apprise members of legislative issues affecting the profession, educate members of alternative approaches, encourage involvement on issues and advocate positions when reasonable consensus exists

Activity: Alerts and legislative information are forwarded to the SASFAA listserv for members. Keep membership apprised of Board activity and advocacy. When the need arises for communication from individual members, alert the membership via the listserv on how to do so.

**PP 6.8(b):** Apprise members of legislative issues affecting the profession, educate members of alternative approaches, encourage involvement on issues and advocate positions when reasonable consensus exists

Activity: Keep in mind inclusiveness as committee members are selected. Make sure that sectors are adequately represented. This also depends on the State Presidents to choose a mix of new and returning individuals to the State Legislative Chair positions.

**PP 6.8(d):** Apprise members of legislative issues affecting the profession, educate members of alternative approaches, encourage involvement on issues and advocate positions when reasonable consensus exists

Activity: Publish information via the listserv and/or SASFAA Nine News information regarding legislative issues or regulatory proposals. Provide deadline and contact information to appropriate party for response

**PP 6.8(i):** Apprise members of legislative issues affecting the profession, educate members of alternative approaches, encourage involvement on issues and advocate positions when reasonable consensus exists

Activity: Alerts and legislative information are forwarded to the SASFAA listserv for members. Keep membership apprised of Board activity and advocacy. When the need arises for communication from individual members, alert the membership via the listserv on how to do so.

**PP 6.8-c:** Apprise members of legislative issues affecting the profession, educate members of alternative approaches, encourage involvement on issues and advocate positions when reasonable consensus exists

Activity: Communicate with state legislative relations chairs for selection to the SASFAA Legislative Relations Committee. Continue to participate in the NASFAA Regional Federal Issues Committee Conference Calls. Continue to communicate with NASFAA President and Policy Department to ensure that the states/SASFAA region is working together as necessary.

**PP 6.8-e:** Apprise members of legislative issues affecting the profession, educate members of alternative approaches, encourage involvement on issues and advocate positions when reasonable consensus exists

Activity: Continue to respond to Congressional representatives as necessary with President and SASFAA Executive Board. Respond to inquiries from NASFAA, States, Congressional representatives, and other entities as necessary.

## **Legislative Update 6-1-2013 – Clearwater, Florida**

### **Completed Tasks:**

- January 4, 2013 - Regional FRC (Federal Relations Chairs) Conference Call
- January 9, 2013 – Federal Relations Committee DC Conference Call
- January 11, 2013 - Regional FRC (Federal Relations Chairs) Conference Call
- January 15, 2013 – SASFAA Conference Committee Call
- January 16, 2013 - Federal Relations Committee DC Conference Call
- January 18, 2013 - Regional FRC (Federal Relations Chairs) Conference Call
- January 22, 2013 – SASFAA Executive Board Conference Call
- January 23, 2013 - Federal Relations Committee DC Conference Call
- January 25, 2013 - Regional FRC (Federal Relations Chairs) Conference Call
- January 30, 2013 - Federal Relations Committee DC Conference Call
- January 31, 2013 – NASFAA & Regional FRC (Federal Relations Chairs) Conference Call
- February 1, 2013 - Regional FRC (Federal Relations Chairs) Conference Call
- February 1, 2013 – SASFAA Conference Committee Call
- February 6, 2013 - Federal Relations Committee DC Conference Call
- February 8, 2013 - Regional FRC (Federal Relations Chairs) Conference Call
- February 8-10, 2013 – SASFAA Executive Board Meeting, Atlanta Georgia
- February 8-10, 2013 – SASFAA Conference Committee Meeting, Atlanta Georgia
- February 10-13, 2013 – SASFAA Annual Conference, Atlanta Georgia
- February 13, 2013 - Federal Relations Committee DC Conference Call
- February 15, 2013 - Regional FRC (Federal Relations Chairs) Conference Call
- February 20, 2013 – Dinner Meeting with EASFAA, SASFAA, MASFAA, Tri-State – Arlington, Virginia
- February 21, 2013 – Joint Capitol Hill Visits – Capitol Hill – Washington, DC
- March 1, 2013 – NCASFAA Executive Board Meeting – Asheboro, NC
- March 5, 2013 - NASFAA & Regional FRC (Federal Relations Chairs) Conference Call
- March 6, 2013 - Regional FRC (Federal Relations Chairs) Conference Call
- March 24-25, 2013 – SASFAA Conference 2014 Site Visit, Hyatt Regency, Jacksonville, Florida
- April 3, 2013 - NASFAA & Regional FRC (Federal Relations Chairs) Conference Call
- May 6, 2013 – NASFAA Regional FRC Conference Call

### **Pending Tasks:**

- June 1-4, 2013 – SASFAA Board Transition Retreat – Clearwater Beach, Florida
- July 14-17, 2013 – NASFAA – Aria – Las Vegas, Nevada
- August 2-4, 2013 – SASFAA Executive Board Meeting – Hyatt Regency – Jacksonville, Florida
- August 3-5, 2013 – SASFAA Conference Committee Meeting – Hyatt Regency, Jacksonville, Florida

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## **Legislative Update 6/2/2013:**

### **FY2014 Budget Request by President Obama:**

<http://www.whitehouse.gov/blog/2013/04/10/president-obama-sends-congress-his-fiscal-year-2014-budget>

<http://www.whitehouse.gov/omb/budget/>



<http://www.whitehouse.gov/sites/default/files/omb/budget/fy2014/assets/education.pdf>

[http://www.nasfaa.org/Main/orig/2013/Obama%E2%80%99s 2014 Budget Request Reforms Student Loan Interest Rates, Makes College Affordability a Priority.aspx](http://www.nasfaa.org/Main/orig/2013/Obama%E2%80%99s%202014%20Budget%20Request%20Reforms%20Student%20Loan%20Interest%20Rates%20Makes%20College%20Affordability%20a%20Priority.aspx)

- Focused on reforming student loan interest rates and once again, makes college affordability a priority

## **Grants**

- Max Pell - \$5785 2014-2015
- Replace TEACH with Presidential Teaching Fellows Program
  - Provide formula grants to states to fund scholarships for students attending high-performing teacher prep programs
  - Students could receive \$10K scholarships in final year of teacher prep program

## **Campus-Based Aid**

- \$150 million additional to FWS – goal to double participants in the next 5 years
- Expand Perkins from \$1 billion to \$8.5 billion per FY
  - Perkins – unsub with same % rate as unsub
  - White House – estimates that the increased funding would allow 2,700 additional schools to participate and savings would be reinvested into Pell
- Reform Campus-Based Aid (specifically FWS & SEOG)
  - For colleges who keep tuition and increases low
  - Enroll and graduate high numbers of Pell-eligible students
  - Provide good value
  - No specifics about how these metrics would be defined

## **Federal Loans**

- Restructure interest rates (reminder – July 1<sup>st</sup> interest rate increased on sub)
  - Determined by the cost of gov't borrowing – more closely aligned with market rates
  - Rates would be constructed by using 10-yr Treasury note rate (T-bill) + add-ons of:
    - .93 percentage points for Sub Loans
    - 2.93 percentage points for Unsub Loans
    - 3.93 percentage points for PLUS (Grad & Parent)
  - Would be more favorable (at least currently) than the existing fixed rates
    - Sub would be estimated at 2.9%
    - Unsub would be estimated at 4.9%
    - PLUS would be estimated at 5.9%
  - Proposal calls for interest rates to be determined annually then fixed for the life of the loan
  - Budget does not place cap on interest rates
- Pay As You Earn (PAYE)
  - Expand PAYE to all student borrowers (past, present, future)
  - Form of Income Contingent – currently only available to a certain pool of borrowers
    - Ensures loan payments do not exceed 10% of discretionary income
    - Provides loan forgiveness after 20 years
  - Under budget plan, PAYE would extend to all student borrowers beginning July 1, 2014
- Guaranty Agency Compensation
  - Changed GA compensation for rehabilitating defaulted loans by eliminating current retention share of the original defaulted loan amount

- Reducing to 16% fee they can charge to a borrower on outstanding balances
- If a GA is unable to locate a private sector lender willing to purchase the loan, the GA will send the loan back to ED – GA will continue to collect the 16% collection fee
- Estimated that this would save \$3.7 billion over 10 years
  - Reinvested in Pell

### **Access & Affordability Proposals**

- Create incentives for states and colleges
  - Mirrored after K-12 Race to the Top initiative
  - Keep costs under control through a \$1 billion investment in a new challenge to states to spur higher education reform focused on affordability and improved outcomes across states and universities
- Provide \$260 million for the Fund for the Improvement of Postsecondary Education (FIPSE)
  - FIPSE funds support competitive grants:
    - to explore projects that are models for innovate reform in higher ed
    - that support K-12 through higher ed pipeline initiatives

### **Notes**

- Budget does not reflect sequestration cuts
  - Assumes replacement of the sequester through a series of increases to revenue and spending cuts.
- NASFAA – embrace the concept of shared accountability and responsibility in keeping costs down and helping students succeed (Reform of Campus-Based Aid Programs)
  - Must be done in a way that does not impede institutional freedom or unfairly penalize schools that serve diverse student populations
  - Recent policy considerations – Reimagining Aid Design and Delivery (Bill and Melinda Gates Foundation)
    - Outlined how a portion of campus-based funding could be used to incentivize schools to create environments that foster better-than-predicted student outcomes
    - Reimagining Aid Design and Delivery project (RADD)
      - <http://www.nasfaa.org/EntrancePDF.aspx?id=13287>

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### **House and Senate FY14 Budget Proposals**

<http://www.nasfaa.org/advocacy/budget->

[2014/news/House and Senate Pass FY 2014 Budget Resolutions.aspx](http://www.nasfaa.org/advocacy/budget-2014/news/House%20and%20Senate%20Pass%20FY%202014%20Budget%20Resolutions.aspx)

President's FY14 Budget is only one step of the budget process.

- Both House and Senate have put forth FY14 budget proposals
  - Non-binding narrative documents – serve as budgetary roadmap for the upcoming fiscal year
  - Differ greatly from one another
- House & Senate will try to compromise on the two resolutions before moving to the appropriations process (funding part) – unlikely they will come to any agreement
- Resolutions are non-binding
- Act as a philosophical marker to guide the appropriations process
- In the past several years the Senate has not even passed a budget resolution
- Lawmakers were under pressure to pass budget resolutions due to a law passed in February that would suspend their pay on April 15<sup>th</sup>

- 3/26/13 – NASFAA - NASFAA joined other higher education groups this past week in expressing support for the provisions of the Senate budget resolution that provide stable funding for the student aid programs, and [expressed opposition](http://www.nasfaa.org/uploadedFiles/Private/Main/orig/2013/032513_House%20Budget%20Resolution_March%2019%202013.pdf) to provisions in the House budget that would make severe cuts to the Pell Grant program.
  - [http://www.nasfaa.org/uploadedFiles/Private/Main/orig/2013/032513\\_House%20Budget%20Resolution\\_March%2019%202013.pdf](http://www.nasfaa.org/uploadedFiles/Private/Main/orig/2013/032513_House%20Budget%20Resolution_March%2019%202013.pdf)

### **House Budget Proposal**

- Chairman of Budget Committee – Paul Ryan (R-WI)
- Passed budget resolution that would balance the budget in 10 years
- Impose additional \$1 trillion in cuts on top of sequester cuts
- Does not provide specific funding levels – but provides assumptions for student aid

### **Student Aid Assumptions – House Budget:**

- Freeze Pell max for 10 years
- Consider implementing income cap for Pell
- Fund Pell completely through discretionary funds – eliminate mandatory funding
- Eliminate in-school interest subsidy for Direct Loans
- Eliminate Pell and Campus-based ACA
- Repeal several need analysis changes that were made through CCRAA (College Cost Reduction and Access Act) 2007
  - Including the reduction in the auto-zero threshold
  - Including increases to the IPA – income protection allowance
- Repeal scheduled changes to IBR that were put into place through HCERA 2010 (Healthcare and Education Reconciliation Act)
  - These changes would reduce loan payments to 10% of discretionary income versus the current 15%
  - Enacting loan forgiveness at 20 years instead of 25 years threshold

### **Senate Budget Proposal**

- Chairman of Budget Committee – Patty Murray (D-WA)
- Replace sequester cuts with 10 year deficit reduction plan made up of spending cuts and revenue increases

### **Student Aid Assumptions – Senate Budget:**

- Maintain scheduled increases for Pell
- Fund future Pell Grant shortfalls
- Prevent sub interest rate from increasing to 6.8% on July 1<sup>st</sup>
- Provide general authority for the consideration of budget neutral bills, joint resolutions, or amendments that make higher ed more accessible and affordable, increase enrollment and completion for low-income students, standardize financial aid award letters, or promote college savings

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### **Student Aid Funding and the Budget Process**

Student Aid Funding and the Federal Budget Process – for a copy of the NASFAA's Monograph 18: A Primer on the Federal Budget Process check out the following link:

[http://www.nasfaa.org/Main/Original\\_Content\\_Format/2011/Student\\_Aid\\_Funding\\_and\\_the\\_Federal\\_Budget\\_Process.aspx](http://www.nasfaa.org/Main/Original_Content_Format/2011/Student_Aid_Funding_and_the_Federal_Budget_Process.aspx).

Below is a summary of the federal budget process from NASFAA:

- February – President submits initial budget request to Congress

- FY14 - not released until April 10, 2013
- March & April – Budget resolution process – Congress considers the initial budget request. Budget resolution is used to set self-imposed budgetary parameters, also in the aggregate, to serve as guidelines for future spending legislation
  - Both passed week of March 18th
- April 15 – Budget conference report – formal result of the budget resolution process – often referred to as a “budget blueprint” because it does not contain specific levels of funding and is non-binding
- President sends detailed budget request to Congress – line by line funding levels for upcoming FY and proposed aggregate levels for the following five years
- May-July – Appropriations Committees draft bills - Based on the Budget Conference Report and the president’s detailed budget request, the House and Senate Appropriations Committees hold hearings and markups for twelve appropriations bills.
- July – Appropriations bills voted on and passed – Technically, the twelve bills are to be passed before the August recess to ensure completion by October 1, the beginning of the new fiscal year. Rarely does Congress meet this self-imposed deadline.
  - Often times—as has been the case in recent years—Congress has failed to pass the twelve appropriation bills before the start of the fiscal year and therefore has operated under a continuing resolution (CR) until the passage of an omnibus spending bill, which combines all 12 appropriations bills into one.
  - Congress passed a continuing resolution recently (H.R. 933) that will allow the federal government to remain operational through the end of the FY13 year (September 30, 2013)

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#### **NASFAA’s Reauthorization Task Force Recommends Review of Consumer Information**

[http://www.nasfaa.org/Main/orig/2013/rtf/NASFAA%E2%80%99s Reauthorization Task Force Recommends Review of Consumer Information.aspx](http://www.nasfaa.org/Main/orig/2013/rtf/NASFAA%E2%80%99s%20Reauthorization%20Task%20Force%20Recommends%20Review%20of%20Consumer%20Information.aspx)

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#### **New Limits on Direct Loan Interest Subsidies – Effective Date, Part-time Enrollment, And Transfer Students**

[http://www.nasfaa.org/Main/orig/2013/New Limits On Direct Loan Interest Subsidies Effective Date, Part-time Enrollment, And Transfer Students.aspx](http://www.nasfaa.org/Main/orig/2013/New%20Limits%20On%20Direct%20Loan%20Interest%20Subsidies%20Effective%20Date%20Part-time%20Enrollment%20And%20Transfer%20Students.aspx)

ED “interim” Final Rules published May 16, 2013:

<http://www.ifap.ed.gov/fregisters/FR051613DLPProgramInterimFinalRule.html>

Comments must be received by July 1, 2013!

Effective July 1, 2013 – the law limits the benefits of the Direct Loan subsidy to an aggregated period of no more than 150% of the published length of the program for NEW borrowers.

- Once that limit has been exceeded, a student may only borrow unsub loans
- Will also begin to incur interest charges on outstanding sub loans
- ED will undertake the tracking responsibilities to determine when the subsidy limit has been reached
  - ED will inform schools of a borrower’s subsidy usage
  - ED will notify borrowers when the limit has been exceeded
  - ED will determine who is a new borrower

#### **Effective Date and Affected Borrowers:**

First-time borrower:

- 1) new or first-time borrower is defined as a student who has no outstanding principal balance on DL or FFEL loan on July 1, 2013, or on the date after July 1, 2013 that the borrower obtains a DL

- 2) a student who still has outstanding loans on July 1, 2013 but then pays them off before receiving another loan is also considered a new borrower

Outstanding balances:

- 1) a student who has outstanding loans made before July 1<sup>st</sup> when he or she borrows again after that date, is not a new borrower (as long as a balance remains on any loan made as an old borrower)
- 2) the student can continue to borrow under old subsidy provisions

Notes:

- 1) Perkins loans are not considered, only DL and FFEL
- 2) A borrower who on or after July 1, 2013 consolidates pre-July 1<sup>st</sup> does not become a first-time borrower for this purpose by consolidation

Effective Date:

- 1) Applies to loans first disbursed on or after July 1, 2013
- 2) Loans originated before July 1 but disbursed after July 1 would subject a student with no outstanding balance on prior loans to the subsidy limit

**150% of what?**

Example: if a new borrower is in a 2 year program, he/she may receive sub loans for the equivalent of 3 years. A student in a 4 year program may receive sub loans for 6 years. (max eligibility)

Periods that actually count are when the student received a sub loan on or after July 1, 2013.

Example: student begins 2 year program in fall 2013. He has 3 years worth of sub eligibility but does not borrow sub first year. Still has 3 years of eligibility when beginning his 2<sup>nd</sup> year in fall 2014.

Example: another student begins a 4 year program in fall 2013. She has 6 years worth of eligibility. Borrows a sub loan for first AY but does not borrow any during 2<sup>nd</sup> AY. Beginning with 3<sup>rd</sup> year student still has 5 years worth of eligibility left.

Note: As explained in the preamble to the interim final rule, the 150 percent limit is irrelevant to borrowers enrolled in clock-hour, non-term, or certain non-standard term programs because these students are not eligible for a new annual loan limit until they complete either the weeks of instructional time or clock hours required. These students are effectively limited to receiving Direct Subsidized Loans for 100 percent of the length of the program. The 150 percent limit only comes into play if a borrower subsequently enrolls in another educational program of any program format. Examples in the preamble illustrate this scenario.

**Part-time and Part-Year Attendance**

Part-time or part-year attendance affects how usage is calculated. To calculate how much eligibility has been used and how much remains, ED has determined that each time a student borrows, the “subsidized usage period” associated with that loan is determined by the following fraction:

Number of days in the borrower’s loan period for a Direct Subsidized Loan

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Number of days in the academic year for which the borrower receives the Direct Subsidized Loan

The fraction is rounded down to the nearest quarter of an academic year. For a student who attends for the entire academic year, the fraction is one—one year’s worth of subsidy has been used.

If the student attends less than full-time, the fraction is adjusted accordingly. For a student attending three-quarter-time, the usage fraction is multiplied by .75, and for a student attending half-time, it is multiplied by .5.

To preclude possible circumvention of the new statutory limit on subsidies, the interim final rule specifies that if a student borrows the *full* annual loan limit for a period that is less than the full academic year (for example, just one term), the subsidized usage period for that loan is one year, and no adjustment is made for less than full-time enrollment status. The usage period for a student whose eligibility for a subsidized loan is less than the full annual limit would not be subject to this rule. (A student who tried to avoid the rule by borrowing less than the full annual loan limit on a single term loan despite being eligible for the full amount would not be able to borrow any unsubsidized loan: the hierarchy in borrowing is to borrow the full eligibility for a subsidized loan before going to an unsubsidized loan.)

Because of these rules, proper designation of the loan period and the academic year is crucial. In addition, for a student whose enrollment circumstances have changed for a variety of reasons (including withdrawal before the end of the loan period), proper adjustment of the loan period and academic year is equally important. ED has addressed these issues in a recently published Dear Colleague Letter, [DCL GEN-13-13](#). Please consult that letter for additional information.

### **Transfer Students**

In general, a student who transfers between programs does not “reset” his or her eligibility. Only the maximum number of years of eligibility is reset, and loans borrowed for the previous program count against the student’s current limit. So, for example, a student receives three years of subsidized loans for a two-year program, then transfers into a four-year program. For the four-year program, the student’s maximum eligibility period is six years, but she has already used up three years of eligibility, so she has three years of subsidized eligibility remaining while in the four-year program. A student transferring to a longer program of study should generally gain years of eligibility.

A student enrolling in a program of study that is shorter than his or her previous program could be in a bind under the interim final rule. Take a student who completed a four-year program and then returns to school in a two-year program: he completed his baccalaureate on time in four years and received subsidized loans for all four years. When he subsequently enters the two-year program, his maximum eligibility period is recalculated to three academic years. Since he has already received four academic years’ worth of interest subsidies, he has no subsidized eligibility available for the two-year program.

The law itself is somewhat ambiguous on the question of transfer students. The Department chose this particular interpretation for its regulation as a matter of consistency, to avoid situations where one student might gain an advantage over others in terms of longer eligibility periods. Suppose, for example, that a student began a four-year program, obtaining a six-year maximum eligibility period. After attending one year, for which she received a subsidized loan, she transfers to a two-year program. If she retained the eligibility period associated with the longer program, she would have five years of subsidized eligibility remaining for her new two-year program, whereas a student who began the two-year program with no prior attendance in any other program would only have three years of eligibility.

This is an area where members may wish to comment on the interim final rule. Is the rule reasonable, or is there a better way to treat the situation where the student transfers to from a longer program to a shorter one?

### **Remaining Period of Eligibility**



A student's remaining eligibility period is the difference between the maximum eligibility period for his or her current program of study and the total of the subsidized usage periods for all subsidized loans made on or after July 1, 2013. Certain exceptions apply to the way in which periods of preparatory coursework or teacher certification coursework are counted.

If the remaining period is a fraction of an academic year, schools must take care to apply rules concerning minimum loan periods. It is possible that a student's remaining eligibility period is too short to allow a loan to be made. Rules governing loan periods are summarized in the preamble to the rules.

ED gives the following example in the preamble: A borrower enrolled in a program that uses credit hours and semesters has a remaining eligibility period of .25 years; if the academic year is 210 days, .25 years equates to 52.5 days ( $0.25 \text{ years} \times 210 \text{ days}$ ). Under section 685.301(a)(10) of the Direct Loan regulations, the minimum loan period is one term. Because the borrower's remaining eligibility period of 52.5 days is less than the length of a semester (generally 98–112 days, or 14–16 weeks), the institution cannot disburse a Direct Subsidized Loan to this borrower, even though the borrower's remaining eligibility period is greater than zero.

NASFAA will publish more information about these interim final rules in upcoming articles. Stay tuned to see what happens to a student who exceeds his or her maximum eligibility period!

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### **Training Webinars – 150% limits on Direct Loans**

<http://www.ifap.ed.gov/eannouncements/051613DirectSubsidizedLoanLimit150PercentAnnounce1.html>

#### **Training and Additional Guidance:**

In addition to the preliminary guidance provided in this letter, we will be holding a series of webinars on the new requirements. The first set of webinars, the subject of which will be the guidance provided in Dear Colleague Letter [GEN-13-13](#), will occur on June 4 and June 6. The second set of webinars, the subject of which will be on the requirements and implementation of the 150 percent limit, will occur on June 11, June 12, and June 13. We urge institutions to monitor our IFAP website ([ifap.ed.gov](http://ifap.ed.gov)) for official announcements of the webinars.

We also expect to be issuing additional Dear Colleague Letters, Electronic Announcements, and Question & Answer documents over the next several months.

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### **Compare Student Loan Interest Rate Proposals with NASFAA Chart**

[http://www.nasfaa.org/Main/orig/2013/Compare Student Loan Interest Rate Proposals With NASFAA Chart.aspx](http://www.nasfaa.org/Main/orig/2013/Compare%20Student%20Loan%20Interest%20Rate%20Proposals%20With%20NASFAA%20Chart.aspx)

This past week has seen the release of several proposals to address the subsidized Stafford loan interest rate increase scheduled to occur on July 1. These proposals join previously offered proposals from both President Obama and Senate Republicans. While some proposals would clearly be more beneficial for certain students, it is unclear whether any one of these bills contains a politically or fiscally viable pathway forward.

Yesterday, Sen. Jack Reed (D-RI) introduced the most recent proposal, a two-year extension of the current rate paid for by changes to three areas of the tax code not related to education programs. This proposal [caps a flurry of legislative activity that also saw bills offered](#) by Rep. John Kline (R-MN), an earlier proposal by Sen. Reed (D-RI), Sen. Elizabeth Warren (D-MA), and Rep. Kyrsten Sinema (D-AZ).

To easily compare the provisions of these multiple proposals, NASFAA has [created a chart](#) that summarizes the basic tenets of each. To recap:

[Rep. Kline's bill](#) would tie the interest rates on student loans to market rates by using a formula based on the 10-year Treasury note plus an add-on of 2.5 percent for Stafford (with a cap of 8.5 percent), and an add-on of 4.5 percent for Graduate and Parent PLUS loans (with a cap of 10.5 percent). These rates would be variable, changing each year.

The bill [offered by Sen. Reed](#) last week would base the interest rate each year on the 91-day T-bill plus an add-on to be determined by the Secretary of Education based on the costs of administering the program. This rate would also be variable each year, and capped at 6.8 percent (Stafford) and 8.25 percent (PLUS).

[Sen. Warren's bill](#) would set rates on subsidized Stafford loans, for one year, to the same rate as the Federal Reserve discount window rate, 0.75 percent.

Finally, the [bill from Rep. Sinema](#) would extend the current subsidized Stafford loan interest rate of 3.4 percent through 2017.

Along with these new proposals, President Obama has also put a stake in the ground with his [FY2014 budget plan](#), which suggested that rates be determined by using the base 10-year Treasury note rate plus 0.93 percent for subsidized Stafford Loans, 2.93 percent for unsubsidized Stafford Loans, and 3.93 percent for Graduate and Parent PLUS loans. The rates would be determined annually and then fixed for the life of loan, and the proposal does not place a cap on interest rates.

The president's proposal is similar to the [existing proposal](#) from Senate Republicans, which sets rates at the 10-year Treasury note plus 3 percent for all loan types. This annually determined rate would then be fixed for the life of the loan, and does not place a cap on the rate.

NASFAA has previously been on record praising the good-faith efforts and areas of agreement on both sides as they push to find a permanent and fiscally sustainable solution to student loan interest rate issue.

[http://www.nasfaa.org/uploadedFiles/Private/Main/orig/2013/interest\\_rate\\_proposal\\_chart%20vfinal.pdf](http://www.nasfaa.org/uploadedFiles/Private/Main/orig/2013/interest_rate_proposal_chart%20vfinal.pdf)

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### **Obama's Student-Loan Props**

<http://online.wsj.com/article/SB10001424127887323728204578515100635368008.html>

President Obama's 2014 budget calls on Congress to prevent a doubling of interest rates on student loans and make the rates "more market-based." Last week House Republicans and four Democrats voted to prevent the rates from doubling and make the rates more market-based.

Naturally, Mr. Obama is sitting down with the leaders of both parties in a good-faith effort to iron out their remaining differences before the July 1 rate increase. Just kidding.

After hurling a veto threat at the House, Mr. Obama is hosting a White House media event Friday morning. As his spokesman Jay Carney described it, "the President will be joined by college students here at the White House for an event where he will call on Congress to prevent student loan interest rates from doubling on July 1." Does Mr. Obama realize he can't run for re-election again?



House Education Chairman John Kline's bill sets floating rates on new Stafford loans at the 10-year Treasury rate plus 2.5%, while also protecting borrowers by capping the rates at 8.5%. Under this plan, a borrower can consolidate his loans after graduation to achieve a fixed rate.

Mr. Obama's plan is purely for fixed, not floating, rates at the 10-year Treasury rate plus 0.93% or 2.93% depending on the type of Stafford loan, and it has no rate cap. We wish both the House and Mr. Obama would drive a harder bargain on behalf of the taxpayer, but they aren't separated by a difference of philosophy. A spread of 93 or 293 basis points means the President cares about young people, but 250 basis points signifies unspeakable cruelty?

So too with so-called PLUS loans, for which Mr. Obama favors the 10-year Treasury rate plus 3.93% on a fixed-rate loan with no cap, while Mr. Kline wants Uncle Sugar to charge a floating 10-year Treasury rate plus 4.5%, while capping rates at 10.5%.

Under either plan, rates for new Stafford loans for undergraduates will not nearly rise all the way to 6.8% from 3.4%, as they are scheduled to do on July 1. But the White House likes to run against a doubling of rates even when, as in this case, they are running unopposed. It has been a good political issue for Team Obama in the past, and there's another reason they may regard it as favorable ground to attack imaginary adversaries.

That's because there is a legitimate dispute over another part of the Obama loan program, but it has more downside for the White House than pretending to be in a fight over interest rates.

As he has in the past, Mr. Obama is again seeking to expand the opportunities for borrowers to avoid paying their bills on time and in full. The White House wants to allow more people to take advantage of a program called Pay As You Earn. As the Obama Administration describes it, a borrower's repayments are "capped at 10 percent of their prior-year discretionary income," with any remaining balances forgiven after 20 years.

You've read about default rates rising on federal student loans, and it's all true, but perhaps as dangerous to taxpayers is the exploding opportunity in recent years for borrowers to choose debtor-friendly repayment options while technically avoiding default. If enough people can be declared eligible for so-called income-based repayment plans that reduce their monthly bills and even their principal, does it really matter what the official interest rate is? Taxpayers will still pay in the end.

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### **Student Loan Interest Bills**

<http://www.reuters.com/article/2013/05/31/us-usa-studentloans-obama-idUSBRE94U14720130531>

House Plan:

The Republican plan, passed by the House last week, requires rates for sub and unsub loans to be recalculated every year and pegged to the 10 year Treasury notes, plus 2.5%. The plan caps interest rates for the loans at 8.5%.

Senate Plan:

Democrats want to extend 3.4% for two more years while they work on a comprehensive plan to fix the interest rate issue.

Obama Administration:

Rates for sub loans would be set every year based on the market plus 0.93%, but remain fixed for the life of the loan. His plan, for instance, would lock in rates for next year's borrowers at 2.9% for the life of the loan.

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### **Senators Introduce the Comprehensive Student Loan Protection Act**

[http://www.coburn.senate.gov/public/index.cfm/pressreleases?ContentRecord\\_id=63408157-a799-4c04-9a6d-d82dffdcb241&ContentType\\_id=d741b7a7-7863-4223-9904-8cb9378aa03a&Group\\_id=7a55cb96-4639-4dac-8c0c-99a4a227bd3a](http://www.coburn.senate.gov/public/index.cfm/pressreleases?ContentRecord_id=63408157-a799-4c04-9a6d-d82dffdcb241&ContentType_id=d741b7a7-7863-4223-9904-8cb9378aa03a&Group_id=7a55cb96-4639-4dac-8c0c-99a4a227bd3a)

Introduced by Tom Coburn (OK), Richard Burr (NC), and Lamar Alexander (TN) on April 9, 2013  
Bill requires that, for each AY, all newly-issued Stafford, Grad PLUS, and Parent PLUS loans be set to the US Treasury 10 year borrowing rate plus 3%. The bill directs any remaining savings to the Treasury for the purpose of deficit reduction.

(WASHINGTON, D.C.) – U.S. Senators Tom Coburn, M.D. (R-OK), Richard Burr (R-NC), and Lamar Alexander (R-TN) today introduced the “Comprehensive Student Loan Protection Act,” a bill to provide a permanent solution to the problems created by temporary, arbitrary interest rates on federal student loans. The bill requires that, for each academic year, all newly-issued Stafford, Graduate PLUS, and Parent PLUS loans be set to the U.S. Treasury 10-year borrowing rate plus 3 percentage points. It directs any remaining savings to the Treasury for the purpose of deficit reduction.

“Moving to a market-driven approach will benefit both borrowers and taxpayers in the long-term,” said Dr. Coburn. “Temporary fixes require annual patching and do nothing to solve the real problem. This bill provides a sustainable solution by eliminating arbitrarily dictated rates formulated by Washington politicians.”

“As we have seen in a multitude of issues in Washington lately, stop-gap measures have been the norm, but one thing that is consistent among them is that short-term fixes are rarely the answer to the problem,” Senator Burr said. “Not only will this bill bring loan payments down for students, but it will also provide a long-term solution to this issue.”

“This proposal is fairer to all students who are borrowing taxpayer dollars to continue their education,” Alexander said. “Instead of short-term, expensive fixes that only help a few students who have federal loans, such as the one Congress passed last year, this bill will tie all interest rates to the market through a simpler, fairer system that lowers costs for students who take out federal loans to pay for college next year and saves taxpayer dollars.”

In 2012, Congress approved a one-year extension of 3.4% interest rates for subsidized Stafford loans at a cost of nearly \$6 billion, which is set to expire on July 1, 2013. If left untouched, rates will double from 3.4% to 6.8%.

The Congressional Budget Office included this proposal in its recent budget options, providing potential savings of \$21 billion over ten years. The “Comprehensive Student Loan Protection Act” applies to all loans and would lower costs for most borrowers—including those who qualify for the maximum Subsidized Stafford at 3.4 percent.

Coburn and Burr introduced similar legislation in the 112<sup>th</sup> Congress.

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### **Senators Introduce Fully Paid-For Legislation to Prevent Student Loan Rate Hike**

<http://www.help.senate.gov/newsroom/press/release/?id=4f83746e-8915-4b96-a160-a2396191db4b>

Harry Reed, Tom Harkin

## **Reed-Harkin Bill Closes Special Interest Tax Loopholes to Keep College Affordable for Millions of Students; Rates Set to Double on July 1 Unless Congress Acts**

*Wednesday, May 15, 2013*

**WASHINGTON, DC** – In an effort to protect taxpayers and shield college students from a sharp increase in federal Stafford loan interest rates, U.S. Senators Tom Harkin (D-IA), who chairs the Senate Health, Education, Labor, and Pensions (HELP) Committee, and Jack Reed (D-RI), along with Majority Leader Harry Reid (D-NV), are introducing a fully paid-for bill to ensure student loan interest rates for more than 7 million undergraduate students do not dramatically increase this year.

The current fixed interest rate on Stafford federal subsidized loans is 3.4 percent, but that rate will double to 6.8 percent on July 1, 2013 unless Congress takes action. However, Congress is not expected to begin consideration of the reauthorization of the *Higher Education Act*, the primary law governing federal investment in higher education, until after the “doubling” deadline.

The Reed-Harkin *Student Loan Affordability Act of 2013* (S. 953) would freeze need-based student loan interest rates for two years while Congress works on a long-term solution to slow the rapid accumulation of student-loan debt, and is fully paid for by closing three egregious tax loopholes. Specifically, the bill would: limit the use of tax-deferred retirement accounts as a complicated estate planning tool; close a corporate offshore tax loophole by restricting “earnings stripping” by expatriated entities; and close an oil and gas industry tax loophole by treating oil from tar sands the same as other petroleum products.

“Today we have introduced a responsible solution to keep student loan rates affordable for middle-class students and families struggling to afford college. Unless we act quickly, more than 7 million students, including 250,000 attending Iowa colleges and universities, will see their rates double on July 1. With less than seven weeks left until the deadline, this two-year extension is the most viable way forward to protect students and fully pay for it,” **said Harkin, who is Chairman of the Senate HELP Committee.** “Unlike some proposals that would extract billions more from students by charging them higher interest rates or make them vulnerable to sky-high interest rates in the future, this legislation will help ensure that college remains within reach for students who rely on federal loans to pay for their education. This bill will allow us to engage in a careful and thoughtful way on student loans in the context of the reauthorization of the *Higher Education Act*. I believe we need to continue to work in a bipartisan way to maintain, not increase, student loan rates—and preserve our historical commitment to protecting students from outrageous interest rates.”

“This is an issue of fairness. Instead of raising interest rates on families struggling to pay for college, Congress should close costly, special interest tax loopholes. This legislation will protect taxpayers and keep student loan interest rates affordable while ending wasteful subsidies for oil companies and reducing the amount of taxes lost to tax havens,” **said Reed.** “A college education is an important investment in individuals and our nation’s future economic competitiveness. The *Student Loan Affordability Act* is a fiscally responsible way to keep interest rates low and give Congress time to work on a bipartisan, long-term fix.”

The rising tide of total student debt, which has crested above \$1 trillion for the first time in our nation's history, has passed credit cards and auto loans to become the second-largest type of consumer debt behind mortgages. Research by FICO Labs found that in 2005 the average student loan debt was just over \$17,000. In 2012 it rose above \$27,250 – a 58% increase in just seven years.

The ballooning student debt rate is creating a drag on the U.S. economy. As student loan debt has risen, home ownership and car ownership have declined for young households. Keeping the cost of borrowing low will help reduce the amount students owe and help give them purchasing power that can improve our overall economy.

Late last night, the Senate began the “Rule 14” process of placing the Reed-Harkin *Student Loan Affordability Act* directly on the calendar to expedite consideration of the bill.

### **SUMMARY: The *Reed-Harkin Student Loan Affordability Act of 2013***

The bill would extend and fully pay for an additional two years of the current 3.4 percent interest rate on subsidized Federal Direct Stafford Loans, which is set to double on July 1st by closing several tax loopholes:

**Closing a Loophole for Tax-Deferred Accounts:** Under current law, holders of IRAs and 401(k)-type accounts are required to begin taking taxable distributions from those accounts once they reach age 70-1/2. However, a loophole in the tax law allows taxpayers to stretch those distributions over many years if they leave their account to a very young beneficiary. When the account holder dies, the taxation of the account is then delayed as it is spread over the life of the beneficiary. The *Student Loan Affordability Act* would require the retirement savings accounts to be distributed within five years of the death of the account holder, unless the beneficiary is within ten years of the account holder's age, an individual with special needs or disabled, a minor, or the account holder's spouse. This provision saves taxpayers approximately \$4.6 billion over ten years.

**Closing an Oil Industry Tax Loophole:** The *Student Loan Affordability Act* eliminates a special tax loophole now enjoyed by the oil industry. Specifically, the Act would include oil from tar sands among the petroleum products that are subject to taxes that support the oil spill liability trust fund. In 2011, the IRS determined that the definition of crude oil for purposes of the oil spill liability trust fund does not include tar sands or oil sands. Yet there is no good reason for this special exclusion. Tar sands are refined using the same processes as those used in the refining of crude oil, and oil spill liability trust fund revenues are used to clean up oil spills from oil derived from tar and oil sands. No distinction exists between finished products refined from crude oil or those refined from tar sands. This provision saves taxpayers approximately \$1.3 billion over ten years.

**Closing a Loophole for non-U.S. Companies:** Under current law, opportunities are available to inappropriately reduce the U.S. tax on income earned from U.S. operations through the use of foreign related-party debt. In its 2007 study of earnings stripping, the Treasury Department found strong evidence of the use of such techniques by expatriated entities. The *Student Loan Affordability Act* would tighten the limitation on the deductibility

of interest paid by an expatriated entity to related persons. The current law debt-to-equity safe harbor would be eliminated and the 50 percent adjusted taxable income limit that applies to net interest deductions would be reduced to 25 percent. In addition, the carryforward for disallowed interest would be limited to ten years, and the carryforward of excess limitation would be eliminated. This provision saves taxpayers approximately \$2.7 billion over ten years.

In addition to Majority Leader Reid, the Reed-Harkin bill currently has 9 other cosponsors, including: U.S. Senators Dick Durbin (D-IL), Chuck Schumer (D-NY), Patty Murray (D-WA), John Rockefeller (D-WV), Tammy Baldwin (D-WI), Al Franken (D-MN), Sherrod Brown (D-OH), Christopher Murphy (D-CT), and Kirsten Gillibrand (D-NY).

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### **Summary Articles of RTF Recommendations**

Please provide comments and feedback:

\* NASFAA's Reauthorization Task Force Recommends Changes to Direct Loan Program<[http://www.nasfaa.org/Main/orig/2013/NASFAA%e2%80%99s Reauthorization Task Force Recommends Changes To Direct Loan Program.aspx](http://www.nasfaa.org/Main/orig/2013/NASFAA%e2%80%99s%20Reauthorization%20Task%20Force%20Recommends%20Changes%20To%20Direct%20Loan%20Program.aspx)>, Part I

\* NASFAA's Reauthorization Task Force Recommends Changes to Direct Loan Program<[http://www.nasfaa.org/Main/orig/2013/NASFAA%e2%80%99s Reauthorization Task Force Recommends Changes To Direct Loan Program, Part 2.aspx](http://www.nasfaa.org/Main/orig/2013/NASFAA%e2%80%99s%20Reauthorization%20Task%20Force%20Recommends%20Changes%20To%20Direct%20Loan%20Program%20Part%202.aspx)>, Part II

\* NASFAA's Reauthorization Task Force Recommends Changes to the Pell Grant Program<[http://www.nasfaa.org/Main/orig/2013/NASFAA%e2%80%99s Reauthorization Task Force Recommends Changes to Pell Grant Program.aspx](http://www.nasfaa.org/Main/orig/2013/NASFAA%e2%80%99s%20Reauthorization%20Task%20Force%20Recommends%20Changes%20To%20Pell%20Grant%20Program.aspx)>

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### **Student Aid and Sequestration**

[http://www.nasfaa.org/Main/elec-ann/2013/4-05\\_Update\\_Impact of Sequestration on the Title IV Student Aid Programs.aspx](http://www.nasfaa.org/Main/elec-ann/2013/4-05_Update_Impact_of_Sequestration_on_the_Title_IV_Student_Aid_Programs.aspx)

Posted Date: April 5, 2013

Author: Jeff Baker, Director, Policy Liaison and Implementation, Federal Student Aid

Subject: Update: Impact of Sequestration on the Title IV Student Aid Programs

In two previous Electronic Announcements ([March 1, 2013](#) and [March 15, 2013](#)) we provided the financial aid community with information on how the sequester would impact the Title IV student financial aid programs. In both Electronic Announcements we stated that we would provide updated information as it became available. This Electronic Announcement provides important information on: (1) the implementation of the sequester required increase in Direct Loan loan fees and (2) the allocation of funds for the 2013-2014 Federal Work-Study (FWS) and Federal Supplemental Educational Opportunity Grant (FSEOG) programs.

Direct Loan Loan Fees –

Previous Guidance - In the earlier Electronic Announcements we advised institutions that under the terms of the sequester, the loan fee for Direct Subsidized Loans and Direct Unsubsidized Loans is increased from 1.0 percent to 1.051 percent and that the loan fee for Direct PLUS Loans is increased from 4.0 percent to 4.204 percent. Although the sequester provisions were effective March 1, 2013, the [March 15, 2013 Electronic Announcement](#) advised institutions to continue to award and disburse Direct Loans, and to submit Direct Loan records to the Common Origination and Disbursement (COD) System using the 1.0 percent and 4.0 percent loan fee amounts until we provided information on when Direct Loan disbursements must be based on the increased loan fee amounts.

As we also noted in the [March 15, 2013 Electronic Announcement](#), institutions will not be responsible or liable for the difference between the higher loan fees and the 1.0 percent and 4.0 loan fees that, consistent with our guidance, they continued to use until we provided additional information. (See below for that information.)

**IMPORTANT:** Institutions that, contrary to the guidance provided in the earlier Electronic Announcements, disbursed Direct Loans using the new loan fee percentages of 1.051 percent and 4.204 percent must adjust those disbursements to use the 1.0 percent and 4.0 percent fees, consistent with the guidance provided in this Electronic Announcement. Appropriate adjustments to students' (or parents') accounts at the institution must also be made.

**COD Implementation of Loan Fee Increase -** For both Direct Subsidized and Direct Unsubsidized Loans and for Direct PLUS Loans (for both parent and graduate student borrowers) the increased loan fee percentages must be applied to any loan disbursement for a loan where the first disbursement of the loan will be made on or after July 1, 2013. This includes loans that will be made for the remainder of the 2012-2013 academic year, loans that will be made for summer 2013, and loans that will be made for the 2013-2014 academic year and forward. If an institution has submitted a Direct Loan record to COD using the lower fees where the first disbursement of the loan will be on or after July 1, 2013, the institution must cancel that submission and resubmit the loan using the higher fee after the COD System reporting date discussed below.

**IMPORTANT:** Second or other subsequent disbursements of a Direct Loan for which the first disbursement was made before July 1, 2013 must be made and reported to COD using the original 1.0 percent and 4.0 loan fees.

**COD System Reporting Date –** Just as institutions (and software providers) need time to develop, test, and deploy needed systems modifications to support the loan fee increases, so does the Department for its COD System. Therefore, institutions may not submit Direct Loan records to COD for loans where the first disbursement will be on or after July 1, 2013, (loans with the higher loan fee amounts) until June 28, 2013, the date that COD Release 12.2 will be implemented.

Of course, loans where the first disbursement is made prior to July 1, 2013 that continue to have the 1.0 percent and 4.0 percent loan fee can be submitted immediately and can continue to be submitted after July 1, 2013.

**Allocation of 2013-2014 FWS and FSEOG Funds -**

On March, 26, 2013, the Consolidated and Further Continuing Appropriations Act, 2013 (Public Law 113-6) was enacted. Public Law 113-6 included information that the Department needed to calculate, after accounting for sequestration, the amounts available for 2013-2014 campus-based program allocations. For comparison purposes, the chart below shows, for each of the campus-based programs, the amounts that were available for the 2012-2013 award year and now for the 2013-2014 award year:

<i>AVAILABLE CAMPUS-BASED PROGRAM FUNDS</i>				
PROGRAM	2012-2013 AWARD YEAR	2013-2014 AWARD YEAR	AMOUNT DECREASE	PERCENT DECREASE
FWS	\$976,681,576	\$925,595,270	\$51,086,306	5.52%
FSEOG	\$734,598,979	\$696,175,045	\$38,423,934	5.52%
PERKINS	\$0	\$0	N/A	N/A

On or about April 8, 2013, we will post to the [eCampus-Based \(eCB\) Web site](#) institutions' 2013-2014 Statements of Account for each of the Campus-Based programs, along with corresponding final funding worksheets. Because of certain components of the statutory formulas used to allocate available campus-based funds to institutions (notably the base or conditional guarantee provision), percentage reductions will not be consistent among institutions.

We continue to thank you for your patience and understanding.

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### **Teach Grant – Sequestration**

[http://www.nasfaa.org/Main/elec-ann/2013/5-31\\_IMPORTANT\\_UPDATE\\_TEACH\\_Grant\\_Further\\_Changes\\_to\\_Sequestration\\_Required\\_Reductions.aspx](http://www.nasfaa.org/Main/elec-ann/2013/5-31_IMPORTANT_UPDATE_TEACH_Grant_Further_Changes_to_Sequestration_Required_Reductions.aspx)

Posted Date: May 31, 2013

Author: Jeff Baker, Director, Policy Liaison and Implementation, Federal Student Aid

Subject: IMPORTANT UPDATE: TEACH Grant: Further Changes to Sequestration Required Reductions

In an [April 26, 2013 Electronic Announcement](#) we informed the financial aid community that the Office of Management and Budget (OMB) had recalculated the sequester-required reductions that institutions must apply to TEACH Grant and Iraq-Afghanistan Service Grant awards for which the first disbursement is made after March 1, 2013. Specifically, the April 26 Electronic Announcement informed institutions that the reduction for TEACH Grant awards had changed from 12.6 percent to 7.1 percent, and the reduction for Iraq-Afghanistan Service Grant awards had changed from 37.8 percent to 10.0 percent.

This Electronic Announcement informs the community of a further change in the percentage reduction that applies to TEACH Grant awards for which the first disbursement is made after March 1, 2013. OMB has revised their calculations and has informed us that the percentage reduction for TEACH Grants is now **6.0 percent** rather than 7.1 percent.

Note that the Iraq-Afghanistan Service Grant award reduction of 10.0 percent, as specified in the April 26, 2013 Electronic Announcement, has not been changed.

While we appreciate that these changed reduction percentage result in extra burden on institutions, it is important that our students receive all of the aid for which they are entitled. Therefore, an institution that had disbursed funds to students from these programs using the earlier reduction percentages must disburse the additional funds to the affected students and update any previously reported information to



COD. Likewise, institutions must update TEACH Grant award amounts for upcoming payment periods, to reflect the revised reduction.

Once again, we thank you for your patience and understanding.

*Publication Date: 5/31/2013*

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## **Sequestration in Effect, ED Releases Initial Guidance**

[http://www.nasfaa.org/Main/orig/2013/Sequestration in Effect, ED Releases Initial Guidance.a.spx](http://www.nasfaa.org/Main/orig/2013/Sequestration%20in%20Effect,%20ED%20Releases%20Initial%20Guidance.a.spx)

On Friday, March 1, President Obama signed an order to implement sequestration, an across-the-board cutting mechanism designed to achieve nearly \$1 trillion in deficit reduction over the next 10 years. While many specific details remain unknown, the Department of Education (ED) has released [initial guidance on sequestration](#) as it relates to cuts facing the campus-based, TEACH, and loan programs. NASFAA has summarized this information below and will update this document as new information is received.

### **What is sequestration?**

Sequestration is an across-the-board cutting mechanism that will impact most federal government programs. It is designed specifically as a deficit reduction measure and is scheduled to occur over 10 years, in order to achieve roughly \$1 trillion in cuts during that time. Sequestration is the result of the Super Committee's failure to reach agreement on a deficit reduction deal in 2011. Sequestration went into effect Friday, March 1 and is scheduled to impose additional cuts over the next 10 years.

### **How does it impact the Federal Student Aid Programs?**

The Office of Management and Budget (OMB) has announced that sequestration will cut overall ED funding by \$2.278 billion. For federal student aid, the Federal Supplemental Educational Opportunity Grant (FSEOG), Federal Work Study (FWS), TEACH Grant, TRIO, Gaining Early Awareness and Readiness for Undergraduate Programs (GEAR UP), and Graduate Assistance in Areas of National Need (GANN) will each see an estimated 5.0 percent cut during the first year of sequestration.

Stafford Loan origination fees are expected to rise from 1.00 to 1.05 percent and PLUS origination fees to rise from 4.00 to 4.20 percent. Annual or aggregate loan limits would not be impacted.

The Pell Grant is protected from sequestration for the first year. In years 2-10, (Award Years 2014-15 though AY 2022-23) Pell will be subject to cuts as a result of sequestration.

The specific long-term impact on Department of Education (ED) contractors is unknown.

### **Which award year will the cuts impact?**

Cuts to FSEOG and FWS will not occur until the 2013-14 award year. The [Electronic Announcement](#) (EA) issued March 1, indicates that sequestration would immediately impact loan origination fees, and might possibly impact the TEACH Grant now, during the current 2012-13 award year.

Regarding origination fees, the EA stated that fee increases would take effect if the first disbursement of the loan is after the sequester takes effect (March 1). It is NASFAA's understanding that ED is currently working on the necessary processes for implementing the higher fees and will send notices to students



and parents whose first disbursement is after the date sequestration takes effect to inform them of the increase.

It is unclear how this will be implemented in COD or in schools' financial aid management systems. Currently, ED advises that schools "should continue their normal procedures for awarding and disbursing Direct Loans and for submitting Direct Loan records to the Department's Common Origination and Disbursement (COD) system."

Less clear is what will happen to TEACH Grants. The TEACH Grant makes for a unique circumstance under the sequester, given that it operates both like a grant and a loan. While the EA indicates that the TEACH Grant will be subject to cuts under sequestration, the exact manner of those cuts has not been revealed. The EA states that any reduction in the amount of a TEACH Grant would apply to awards where the first disbursement was made during the time the sequester is in effect (March 1) and recommends that schools not make a first disbursement of any TEACH Grants until further information is available.

### **When will I know how much was cut for the student aid programs at my campus?**

Hopefully soon, but it could take several weeks to find out what the new campus-based allocations under sequestration will be for your campus-based programs. Using ED's institutional-level formula elements for the 2013-14 tentative campus-based allocations, NASFAA has created a [list of estimated campus-based reductions](#) on an institutional basis for both the FWS and FSEOG programs as a result of the impending sequester.

### **What should I tell my students?**

For schools preparing award letters for the 2013-14 award year, we advise that award letter language include clear caveats that award amounts for FWS, FSEOG, TEACH, and loan origination fees are subject to change based on federal funding.

### **Will Congress act to stop sequestration?**

Congress does have the power, at any time, to stop sequestration (even if it's already gone into effect), so it is likely that negotiations over the cuts will continue. NASFAA is currently trying to obtain information as to how scheduled cuts would be impacted if sequestration were to be halted before the cut is supposed to occur (e.g., if sequestration were stopped in May, would FWS and SEOG still see cuts beginning in July?). As has become customary in DC, these talks are ongoing and very fluid.

**If everyone knew sequestration was coming, why don't we have more information?** The sequester was created in such a way so as to be so terrible, that Congress and the Administration would be forced to come together to avert such drastic cuts. Now that it has actually occurred, federal agencies are left scrambling to determine how these cuts will actually be implemented. These cuts are unprecedented in terms of scope and magnitude, and we have no past precedents or blueprints to rely on. NASFAA will continue to provide information as it becomes available from ED, the Office of Management and Budget, and Congress.

*Publication Date: 3/4/2013*

## **Sponsorship Chair's Report Dewey Knight**

### ***Summary of Activities***

**LRP 1.3.1:** Appoint committee members, to the extent possible, to reflect a practice of inclusiveness.

Activity: No additional action has taken place since the April 1<sup>st</sup> GAP Report was submitted.

**LRP 1.3.2:** Ensure that committees with broadly-defined responsibilities such as legislative relations, professional development, and annual conference include at least one representative from each state in the region. Discuss appointments with the current state presidents at the time of selection.

Activity: No additional action has taken place since the April 1<sup>st</sup> GAP Report was submitted.

**LRP 1.3.3:** Ensure that committees, unless otherwise specified in the By-Laws or by policy, function with the fewest number of members sufficient to accomplish the goals of that committee.

Activity: No additional action has taken place since the April 1<sup>st</sup> GAP Report was submitted.

**LRP 1.3.4:** Ensure that the committee chair, with approval of the Board of Directors, makes every effort to identify an appropriate mix of returning and new members to assure the continuity of committee business and development of future leadership.

Activity: No additional action has taken place since the April 1<sup>st</sup> GAP Report was submitted.

**LRP 1.3.5:** Pursue alternatives to on-site meetings whenever possible to keep costs at the most reasonable level. Such alternatives include conference calls, electronic mail and arranging committee meetings in conjunction with other meetings where some committee members would normally be in attendance.

Activity: No additional action has taken place since the April 1<sup>st</sup> GAP Report was submitted.

**LRP 2.1.1:** Work with all sectors of the region's financial aid community to ensure representation and participation in all Association programs and activities.

Activity: No additional action has taken place since the April 1<sup>st</sup> GAP Report was submitted.

**PP 6.0a:** Develop goals and objectives in keeping with committee/liaison charges, the bylaws, the mission statement and long-range plan and in consideration of the recommendations of the governance and planning committee.

Activity: No additional action has taken place since the April 1<sup>st</sup> GAP Report was submitted.

**PP 6.0b:** Submit articles to the Communication and Outreach Chair and/or Electronic Services Chair information for the website and SASFAA Nine News

Activity: No additional action has taken place since the April 1<sup>st</sup> GAP Report was submitted.

**PP 6.0c:** Prepare and submit reports to the secretary and make reports and submit action items at Board meetings.

Activity: No additional action has taken place since the April 1<sup>st</sup> GAP Report was submitted.

**PP 6.0d:** Submit by April 1 an end-of-the-year (GAP) report to assess the committee's effectiveness in reaching its goals/objectives and make recommendations for future activities.

Activity: No additional action has taken place since the April 1<sup>st</sup> GAP Report was submitted.

**PP 6.0e:** Comply with budget parameters and approve expenditures and requests of reimbursement in accordance with guidelines outlined in the Guide to Financial Management.

Activity: No additional action has taken place since the April 1<sup>st</sup> GAP Report was submitted.

**Sponsorship Chair's Report (Cont.)**

**Page 2**

**June 2, 2013**

**PP 6.0g:** Forward to their successors all pertinent records and reports by August 1 and in the event of a committee chair's resignation or removal from office, all records must be submitted to the successor or to the Association secretary, as appropriate, within 30 days.

Activity: No additional action has taken place since the April 1<sup>st</sup> GAP Report was submitted.

**PP 6.16(1):** Each sponsor will be provided with a directory of attendees.

Activity: No additional action has taken place since the April 1<sup>st</sup> GAP Report was submitted.

**PP 6.16(2):** Review the policies affecting sponsorship and make recommendations when appropriate.

Activity: No additional action has taken place since the April 1<sup>st</sup> GAP Report was submitted.

**PP 6.16(3):** A reception or some form of public recognition to honor the contributions of the sponsors, by category, will occur during the annual conference and will be coordinated by the sponsorship and conference chairs after consulting with the president.

Activity: No additional action has taken place since the April 1<sup>st</sup> GAP Report was submitted.

**PP 6.16(a):** Develop materials and brochures for potential contributors.

Activity: No additional action has taken place since the April 1<sup>st</sup> GAP Report was submitted.

**PP 6.16(b):** Identify activities and events for sponsorship opportunities including SASFAA Nine News and directory advertisements, the annual conference, the New Aid Officers' Workshop, other training events.

Activity: No additional action has taken place since the April 1<sup>st</sup> GAP Report was submitted.

**PP 6.16(d):** Serve as the liaison to the conference committee for sponsorship needs and effective use of exhibitor spaces.

Activity: No additional action has taken place since the April 1<sup>st</sup> GAP Report was submitted.

**PP 6.16(f):** Review and recommend, with assistance from the budget and finance chair, the standard advertising rates as well as any discounts offered to sponsors.

Activity: No additional action has taken place since the April 1<sup>st</sup> GAP Report was submitted.

**PP 6.16(h):** Contract with a drayage company and design an exhibitor floor plan for the conference.

Activity: No additional action has taken place since the April 1<sup>st</sup> GAP Report was submitted.

**PP 6.16(i):** Electronically mail special instructions regarding exhibit space and storage of materials to exhibitors in advance of the conference.

Activity: No additional action has taken place since the April 1<sup>st</sup> GAP Report was submitted.

**PP 6.16(j):** Coordinate all vendor and sponsor activities and benefits.

Activity: No additional action has taken place since the April 1<sup>st</sup> GAP Report was submitted.

**PP 6.16-c:** Prepare and mail solicitations of sponsorship opportunities to potential sponsors.

Activity: No additional action has taken place since the April 1<sup>st</sup> GAP Report was submitted.

**PP 6.16-e:** Recognize publicly the contributions of all sponsors.

Activity: No additional action has taken place since the April 1<sup>st</sup> GAP Report was submitted.

***Discussion***

The sponsorship solicitation for 2012-2013 resulted in 39 exhibitors, including 10 first-time exhibitors, and one non-exhibiting sponsor. Total revenue for Vendor/Sponsor/Patrons and Advertising was \$105,875 which exceeds the budgeted revenue of \$100,000. The 2012-2013 revenue level compares to \$79,125 in 2011-2012, \$72,650 in 2010-2011 and \$69,900 in 2009-2010.

It is recommended that the sponsorship pricing and packages used in 2012-2013 remain the same for 2013-2014.

A question about SAFAA's policy with respect to gifts to members from sponsors/exhibitors/vendors and the monetary limit that SASFAA has set for conference giveaway items has arisen. The Policy and Procedure Manual is silent on this matter. The Board probably needs to address this issue.

**2020 Committee Report**  
**Em McNair, Chair**

**Summary of Activities**

GAP 2: The terms of office for elected officers will be of sufficient length to ensure continuity and to complete official business while providing opportunities for new leadership.

Activity: The 2020 Chairperson was honored to have been selected for one year by President Dennis.

GAP 8: The Board should continue to consider alternatives to on-site meetings and utilize other electronic tools whenever possible to keep costs at the most reasonable level while maintaining sufficient size committees and diversity.

Activity: The 2020 Committee held conference calls and exchanged emails, as needed, to conduct the business of the Committee. One face to face dinner meeting was held for those attending the FASA Conference in Orlando.

GAP 9: Committee members should be solicited from each state to serve on committees when appropriate in order to engage volunteers and develop future leaders.

Activity: Volunteer forms were reviewed and state president's assistance was requested. There were six (6) states represented on the Committee.

GAP 10: Committee chairs should post minutes from meetings on the website immediately following every meeting.

Activity: The meeting minutes were not posted on the website.

GAP 11: Continue the development of potential leaders of the Association through workshops, pre-conference activities, symposiums, conference sessions, webinars, etc.

Activity: The 2020 Committee had 2 new members to serve on the Committee, one of whom served as a session moderator and was her first time to attend SASFAA. She worked extremely hard performing the research for the Committee.

LRP 1.4: Committees should be of sufficient size and number and represent the diversity of the membership to accomplish the goals of the Association and to develop future leadership while being fiscally responsible.

Activity: The 2020 Committee was diverse with public, private, two and four year colleges and proprietary schools represented. There were seven (7) females and one (1) male, two (2) white member, one (1) Asian and five (5) Americans of African descent.

LRP 1.5: Committees should be of sufficient size and number and represent the diversity of the membership to accomplish the goals of the Association and to develop future leadership while being fiscally responsible.

Activity: The 2020 Committee was diverse.

LRP 2.1: Facilitate alliances between and among various sectors and members of the financial aid community.

Activity: The 2020 Chair actively participated in Board meetings and chaired the Entertainment Committee for the 2012 Conference.

PP 6.0 : Maintain the records of the Association.

Activity: The 2020 Chair submitted Committee reports for Board meeting by the requested deadline.

PP 6.0a: The advice and assistance provided to the Board of Directors by committee chairs are such that the goals of the Association are readily accomplished, future leadership is developed, and board activities remain fiscally responsible.

Activity: The 2020 Chair provided a recommendation to the board regarding the renaming of the Committee.

PP 6.0b: Disseminate quality information to enhance communications among members in a timely and cost-efficient manner.

Activity: Two quality sessions were offered at the 2013 Annual Conference.

## **2020 Committee (Cont.)**

**Page 2**

**June 2, 2013**

PP 6.0c: Disseminate quality information to enhance communications among members in a timely and cost-efficient manner.

Activity: The 2020 Chair submitted Committee reports to Board Meeting by the requested deadline.

PP 6.0d: Disseminate quality information to enhance communications among members in a timely and cost-efficient manner.

Activity: The 2020 Chair submitted reports by the requested deadline.

PP 6.0e: Fiscal integrity will be ensured.

Activity: The 2020 Chair was fiscally responsible; did not exceed approved budget and submitted travel reimbursements according to guidelines. The 2020 Committee Chair worked with the SASFAA Conference Chair to negotiate rates for all events under the auspices of the Entertainment Committee and the 2020 Committee.

PP 6.0g: Maintain the records of the Association.

Activity: The 2020 Chair will forward to the next Chairperson all pertinent documents and reports by August 1, 2013.

PP 6.0h: Perform other duties as requested by the president and provide copies of correspondence to the president.

Activity: The 2020 Chair supported the President and submitted written reports as requested.

PP 6.19(a): Disseminate quality information to enhance communications among members in a timely and cost-efficient manner.

Activity: The 2020 Committee identified the presenters for the Annual at no cost to the Association.

PP 6.19(b): Disseminate quality information to enhance communications among members in a timely and cost-efficient manner.

Activity: The 2020 Chairperson solicited feedback from Committee members and shared results at Board meetings.

### **Highlights of the 2012-13 Committee:**

I am pleased to report that the following individuals served on the 2020 Committee:

**Nathan Basford**, Co-Chair, **Sylvia Jones**, Committee Secretary, **Felicia Alister**, **Lisa Carey**, **Chansone Durden**, **Melinda Shoy-Clark**, **Jackie Owens** and **Heather Swaminathan**.

Recommended, and was approved by the Board, that effective 2013-14, the 2020 Committee named be changed to **Global Issues Committee** (proposal prepared by **Heather Swaminathan**).

Researcher for Committee: **Lisa Carey**

Sessions presented at SASFAA:

Opening Session speaker: Dr. Sandy Japp (secured by **Chansone Durden**)

“Addressing the Needs of Homeless students and students with Emotional Challenges”

Moderator: **Sylvia Jones**; speakers: Diana Bowman and Nancia Leath (secured by **Lisa Carey**)

“Family Dynamics-What defines a family?”

Moderator: **Lisa Carey**; Speaker: **Nathan R. Basford, Jr.**

Art Exhibit throughout conference secured by **Chansone Durden** and **Felicia Alister**.

### **Highlights of the Entertainment Committee supported by the 2020 Committee:**

The Spelman College Glee Club

The Atlanta Institute of Music Jazz Ensemble

The Urban Harp Ensemble

The Georgia Perimeter College Jazz Band

**Communications and Outreach Committee**  
**Amanda Sharp**

**Summary of Activities**

**LRP 1.3.1, LRP 1.3.2, LRP 1.3.3, LRP 1.3.4, LRP 1.3.5:** Committees should be of sufficient size and number and represent the diversity of the membership to accomplish the goals of the Association and to develop future leadership while being fiscally responsible.

Activity: No new activity since last report.

**LRP 2.1.1:** Facilitate alliances between and among various sectors and members of the financial aid community.

Activity: No new activity since last report.

**LRP 2.1.3, LRP 2.1.5, PP6.0b, PP6.0c, PP6.0d, PP 6.12(3), PP 6.12(4), PP 6.12(a), PP 6.12(b), PP 6.12(c):** Disseminate quality information to enhance communications among members in a timely and cost-efficient manner.

Activity: There have been a number of postings to the SASFAA Nine News since the February 2013 board meeting. Attempts are being made to remind members when submissions are due. Attempts have also been made to solicit submission of materials for publication that would be of interest to the SASFAA membership. Will continue to request submissions per the schedule for board members in addition to requesting submissions from other member states.

**PP 6.0a:** The advice and assistance provided to the Board of Directors by committee chairs are such that the goals of the Association are readily accomplished, future leadership is developed, and board activities remain fiscally responsible.

Activity: The SASFAA Nine News may assist the Board of Directors in getting information out to the membership regarding goals. Any requests to have materials posted are responded to in a timely manner.

**PP 6.0g:** Maintain the records of the Association..

Activity: The publication records for the SASFAA Nine News are being maintained.

**PP 6.12(h):** Facilitate alliances between and among various sectors and members of the financial aid community.

Activity: No new activity since last report.

**PP 8.1.1(1), PP 8.1.1(2):** Manage the SASFAA Nine News.

Activity: This activity is ongoing.

**Discussion:**

Since the February 2013 Board Meeting, the SASFAA Nine News has been updated with the following: President-Elect (2), Virginia, Florida, Nominations & Elections Chair, and Vice President. Links to the postings are being cross posted on our SASFAA Facebook page. Continued efforts have been made to obtain reports from board members. The suggested article submission schedule is sent out periodically to all board members to serve as a reminder of when the articles are due.

**Electronic Services Report  
Jane Moore**

**Summary of Activities**

**GAP 2:** The terms of office for elected officers will be of sufficient length to ensure continuity and to complete official business while providing opportunities for new leadership.

Activity: No activity to report.

**GAP 4:** Continue to use the web-based form that was instituted during 2010-11. Ensure the Board and committee chairs have access to the compiled data.

Activity: No activity to report.

**GAP 8:** The Board should continue to consider alternatives to on-site meetings and utilize other electronic tools whenever possible to keep costs at the most reasonable level while maintaining sufficient size committees and diversity.

Activity: No activity to report.

**GAP 9:** Committee members should be solicited from each state to serve on committees when appropriate in order to engage volunteers and develop future leaders.

Activity: No activity to report.

**GAP 10:** Committee chairs should post minutes from meetings on the website immediately following every meeting.

Activity: Committee folders have been recreated and are ready for use.

**GAP 11:** Continue the development of potential leaders of the Association through workshops, pre-conference activities, symposiums, conference sessions, webinars, etc.

Activity: No activity to report.

**GAP 16:** Continue to archive the membership database at the end of each fiscal year.

Activity: Full database from ATAC backed up. Members from last three years loaded to new Wild Apricot site.

**GAP 19:** Continue to timely post the president's year-end report on the web site.

Activity: President's yearend report for 2013 is posted to website.

**GAP 22:** Legislative alerts should be "archived" on the website (Resources section) so prior alerts can be easily accessed.

Activity: Not currently listed on website. Will be part of new website structure.

**LRP 1.5:** Require that each committee provides a written annual summary of its activities so this information may be included in the president's annual report

Activity: Currently up to date.

**LRP 2.1:** Work with all sectors of the region's financial aid community to ensure representation and participation in all Association programs and activities.

Activity: No activity at this time.

**PP 5.6(2):** Ensure all records are backed up for security purposes. These duplicate records should be kept by the Electronic Services Committee chair.

Activity: All records are currently backed up to alternate media.



**Electronic Services Report (Cont.)**

**Page 2**

**June 2, 2013**

**PP 6.0a:** Develop goals and objectives in keeping with committee/liaison charges, the bylaws, the mission statement and long-range plan and in consideration of the recommendations of the governance and planning committee.

Activity: No activity at this time.

**PP6.0b:** Disseminate quality information to enhance communications among members in a timely and cost-efficient manner.

Activity: Continued use of SASFAA Nine News and website.

**PP6.0c:** Prepare and submit reports to the secretary and make reports and submit action items at Board meetings.

Activity: Reports submitted as needed.

**PP6.0d:** Submit by April 1 an end-of-the-year (GAP) report to assess the committee's effectiveness in reaching its goals/objectives and make recommendations for future activities.

Activity: Report submitted for 2013.

**PP6.0e:** Comply with budget parameters and approve expenditures and requests of reimbursement in accordance with guidelines outlined in the Guide to Financial Management.

Activity: Budget within guidelines.

**PP6.5(1):** Begin work towards the migration of the website from ATAC to Wild Apricot, culminating with the switch taking place beginning with the 2012-13 SASFAA year.

Activity: Migration is complete. Recreated files that were inadvertently deleted from website.

**PP6.5(2):** Assist the Communications and Outreach Chair with setting up SASFAA Nine News.

Activity: Provided help/input when needed.

**PP6.5a:** Provide guidance for the development, maintenance and enhancement of the SASFAA Web site.

Activity: Website up and running. Changes made as requested.

**PP6.5b:** Encourage development and utilization of cost-efficient, timely means of communication, including the web, list serves and e-mail by the Board, committees and the membership.

Activity: No activity at this time.

**PP6.5f:** Assist in the implementation of any long-range plan recommendations concerning communications that are deemed appropriate by the Board and the president.

Activity: No activity at this time.

**PP6.5h:** Develop and monitor contingency plans to transfer list serve and Web site management to other locations.

Activity: Currently have backup copies of all website information, in preparation for the migration to Wild Apricot.

**South Carolina Board Report**  
**Sarah Dowd**

SCASFAA's has continued to work hard during the last quarter of the 2012-13 year. Offering training and networking to the executive board and membership.

The Executive Board met April 7<sup>th</sup> at the Greenville Marriott, our conference hotel, for the spring board meeting. Our President –elect, Katie Harrison and Treasurer-elect, Deborah Williams attended the NASFAA Leadership Conference in Washington, DC in March.

Following SCASFAA's mission to promote the advancement of financial assistance programs and provide personal and professional development opportunities that embrace sound principles, practices, and ethics in aid administration, our committees are currently working as follows:

Consumer Relations – Carol Parker, Chair, completed this year's College Goal SC event on February 23<sup>rd</sup>. This year's event had 24 sites across the state and assisted 944 students with FAFSA completion. Each site held presented one student with an iPad (door prize).

Communications and List-Serve – Rosalind Elliott, Chair, refined the procedure regarding article and announcement postings for members, vendor/sponsors, and non-vendor/ non sponsors. She also reported on her committees work with communication strategies and advised against Twitter at this time. Her committee would like to push for increased usage of the blog.

Global Issues (previously Diversity) – Heather Swaminathan, Chair, provided two speakers for the annual conference, Matt Jones, cancer survivor gave the keynote address which was motivational and provided strategies for staying productive in the financial aid office, and Greenville Yoga offered a concurrent session with Yoga poses and stretches that can be used in the office and at the desk for alleviating stress and the aches pains of office work and student confrontations. These sessions were in keeping with our focus this year on expanding "Diversity" beyond the limitations of culture or geography which were previously the emphasis of the committee.

Professional Development – Kevin Perry, Vice-President and Chair, presented a Leadership Symposium in May on the campus of Coastal Carolina University. This training was concentrated on Customer Service and geared for administrative staff. Featured speakers were Eileen Soisson, President of The Meeting Institute, and Gina Trimarco Cligrow, President of Carolina Improv Training & Entertainment. Attendees reported great food, excellent presenters and tremendous 'bang for the buck' from this \$25 Professional Development opportunity.

Program – Ellen Green, Chair, provided an excellent conference for April 7-10 in Greenville, SC. 'Cell Phones for Soldiers' was the charity for this year and members and conference attendees raised \$1,200 and donated more than 20 phones. The committee provided a wide variety of sessions.

Site Selection – Tamy Garofano, Coordinator, completed site contracts for 2013 and 2014 this year. Tamy also completed a P&P update which is a step-by-step guide to site selection, which will prove to be an invaluable tool in the future.

Sponsorship – Katie Harrison, Chair finished the year 17.5% above the budget projections for sponsorship revenue, brought in several new vendors and established a great foundation for next year's committee to build more relationships.

In May, Sarah Dowd visited the FASFAA conference and Katie Harrison visited the GASFAA conference to represent SCASFAA. The transitional board meeting will be held in late June and Katie will represent SCASFAA at the NASFAA conference in July.

Respectfully Submitted,

Sarah Dowd  
SCASFAA President  
May 28, 2013

**Kentucky Board Report  
Chris Tolson**

The KASFAA Support Staff Workshop will be held on March 13, 2013 at the KHEAA building in Frankfort, KY. Agenda items include: verification, mini federal update, and loan repayment options. Nearly 100 support staff attended the workshop with very positive reviews.

Voting for officers concluded on February 6<sup>th</sup>. Kristie Hughes from Western Kentucky University was elected as President-Elect; Tiffany Hornberger from Georgetown College will serve another year as Vice President for Training; Lindsay Driskell from the University of Louisville will serve another term as Treasurer and Mike Abboud from the University of Louisville will be the Four-Year Public Representative.

The KASFAA Spring Conference was held at Barren River Lake State Park on April 24-26. Our theme, "KASFAA the Great Outdoors" was very fitting. There were 135 attendees. We were happy to have Brad Barnett representing SASFAA.

President-Elect, Katie Conrad has selected her 2013-2014 board and will holding a Leadership Workshop at Asbury College's Challenge course in late June.

Chris Tolson  
KASFAA President  
2012-2013

**Georgia Board Report**  
**Philip Hawkins**

On March 26, 2013, GASFAA held a New Aid Officers Workshop at the campus of Central Georgia Technical College in Macon, GA. 51 participants attended. The NASFAA Core training materials were used in this training. Special thanks to Jared Smith, Vice President for Professional Development, for coordinating this event.

The GASFAA Annual Conference was held May 22-24, 2013 in Athens, Georgia. Special thanks to Patrick Harris, Vice President for Programs, for coordinating an outstanding conference. The theme of this year's conference was "GASFAA Celebrates 20 Years of HOPE" in recognition of the 20th anniversary of the HOPE Scholarship program. On Wednesday, March 22, President Philip Hawkins welcomed conference attendees and encouraged them to "Continue the Momentum," building on his monthly newsletter/blog article series to the membership each month. Tracy Ireland also delivered the state update from the Georgia Student Finance Commission. On Thursday, March 23, Dr. Cathy Cox, President of Young Harris College and former Georgia Legislator and Secretary of State, delivered the keynote address. In her address, Dr. Cox provided a historical perspective of the creation of the HOPE Scholarship program by then Governor Zell Miller. Dr. Cox also discussed the perspective of HOPE being created as a merit-based scholarship program in a state that has few need-based financial resources to assist students. Dr. Cox also reminded conference participants of the positive work that we do each and every day to assist our students. A HOPE recipient from 1993 (Katie Harrison, student at Oglethorpe University in 1993 and now the Deputy Director of the South Carolina Scholarships & Grants Commission and SCASFAA President-Elect) brought greetings to the audience and provided the perspective of how the HOPE Scholarship program made it possible to attend college and the impact it had on her future. Two current HOPE recipients also provided brief comments to the audience to further encourage us in the work we do. These current students were Christy Short, student at Athens Technical College, and Jessica Alexander, student at Shorter University. Amber Singletary from Georgia Southern University was recognized with the Outstanding New Professional award. Janis Bowles from Columbus State University, was recognized with Honorary GASFAA membership upon her upcoming retirement. And Jean Dobson Farnsworth, former GASFAA President, was also recognized with Lifetime GASFAA membership following her retirement earlier this year. Other special guests who attended the HOPE Anniversary Luncheon included Tracy Ireland, current President of the Georgia Student Finance Commission, Tim Connell, former GSFC President, Steve Dougherty, former GSFC Executive Director, Caylee French, former HOPE Program coordinator at GSFC, Bill Flook, former HOPE Program Coordinator at GSFC, and Dr. John Head, Associate Vice President for Enrollment Management at the University of West Georgia. On Friday, May 24, David Bartnicki delivered the Federal Update, and Ron Day delivered the NASFAA Update. 234 participants attended the 2013 GASFAA Annual Conference. The following members were elected to office for 2013-2014:

President – Susan Smith, University of North Georgia  
Vice President for Programs – Sarah Baumhoff, Kennesaw State University  
Vice President for Professional Development – Ante Williams, Georgia Student Finance Commission  
Secretary – Sonja Walker, Laurus Technical Institute  
Treasurer-Elect – Jody Darby, Chattahoochee Technical College

The membership also approved by-law changes that make the by-laws more current regarding electronic processes, voting, etc.

The membership also approved the 2013-2018 GASFAA Strategic Plan.

As part of the conference, the members also raised over \$460 to support the American Red Cross efforts in Moore, Oklahoma following the tornadoes from May 20<sup>th</sup>.

The GASFAA Transition Board meeting will be coming up in late June 2013. Cathy Crawley, President-Elect, is preparing for this board meeting.

It was a pleasure to serve as the GASFAA President on the SASFAA Executive Board for 2012-2013!

Respectfully submitted,  
Philip Hawkins  
GASFAA President, 2012-2013

**Tennessee Board Report**  
**Jeff Gerkin**

The 2013 TASFAA Conference held at the Cool Springs Marriott in Franklin, TN, April 14-17, 2013, was a great success. TASFAA was pleased to host Zita Barree, SASFAA President Elect, at the conference that provided the SASFAA Address. There were 256 attendees at the conference, which is the highest attendance experienced in recent years. Two retiring TASFAA members, Cruzie Lucero and Jim Shannon, were recognized for their years of service to TASFAA, and the TASFAA Distinguished Service Award was presented to Federal Trainer, Dave Bartnicki.

Along with all of the conference highlights, we experienced one event that while saddening for TASFAA, is an exciting new chapter in the life of current President Elect, Ashley Bianchi of Rhodes College who announced that she will be leaving Tennessee in July 2013 to become the Director of Financial Aid of Lafayette College in Pennsylvania. TASFAA will miss Ashley, but wish her the best and want her to know she will always hold a special place in the hearts of us in Tennessee.

Due to Ashley's departure, she will be unable to fulfill the role of 2013-14 TASFAA President beginning July 1, 2013, or serve on the 2013-14 SASFAA Executive Board. As per the TASFAA Bylaws, the Executive Board took action to elect a new 2013-14 TASFAA President at the Board meeting held prior to the conference on Sunday, April 14<sup>th</sup>. Jeff Gerkin, current TASFAA President was elected and accepted the opportunity to serve TASFAA in this role for another year. Clyde Walker, Vanderbilt University, was elected by the Board to fill the role of 2013-14 Past President, as Jeff will be unable to fulfill those duties due to the TASFAA Bylaw that prohibits the President from holding more than one position simultaneously.

The remaining 2013-14 TASFAA election results are as follows:

- President-Elect - Celena Tulloss, University of Tennessee Knoxville
- Secretary - Gwendolyn Fleming, Tennessee Technology Center Memphis
- Treasurer - Leah Louallen, Nashville State Community College
- Member at Large - Melissa Smith, Vanderbilt University
- Private 4 Year Sector Representative - Janie Burns, Bethel University
- Proprietary Sector Representative - Debra Stratman, Miller-Motte Technical College
- Public 2 Year Sector Representative - Dick Smelser, Pellissippi State Community College
- Public 4 Year Sector Representative - Robbie Snapp, Middle Tennessee State University
- Tennessee Technology Center Representative - Joe Paul Bryant, Tennessee Technology Center Crump

It has been an honor to work with each of you on the SASFAA Executive Board this year and I am thankful for the opportunity to serve. I look forward to another great year in 2013-14.

Jeff Gerkin  
TASFAA President

**Florida Board Report**  
**Nathan Basford**

Summary:

The Florida Association of Student Financial Aid Administrators (FASFAA) has been busy this year ensuring that our association remains strong for the future. Training is our top priority and we have worked to provide valuable training opportunities this year as you will see from the list below:

Training:

- Fantastic Clock Hour Workshop (Kudos to Kimberly Phillips and her committee)
- Fall & Spring Regional Workshops (Kudos to the regional representatives and presenters)

Our executive board members have also been busy with the following task:

- A great FASFAA Fall & Spring Newsletter: Kudos to Theresa Antworth, Newsletter editor, and her staff.
- Continuing Reviewing and updating if needed our By-Laws and our Policy & Procedures:
- **Our Annual conference!** Kim Phillips and her committee have done an excellent job to come up with sessions that will benefit every member of our association. **I will provide an update at the transition meeting. We exceeded our conference support by \$25,200. We had projected an income of \$24,000. We appreciate the continued support that our valuable partners contribute to our state as well as to the SASFAA regions.**

College Goal Sunday was a success again this year, even with budget cuts, Florida was able to host over 31 sites. After speaking with the governor's office on the importance of College Goal Sunday, Governor Scott issued a proclamation for College Goal Sunday. Thanks to all that took time out of their weekend to volunteer to help students and parents complete the Free Application for Federal Student Aid (FAFSA) and also provide information on other types of financial aid that may be available to them in achieving their educational goals.

Travel:

I had the opportunity of attending the South Carolina conference held this past April 7-10 in Greenville, SC. The entire association extended to me a very gracious welcome. President **Sarah Dowd** was a gracious host.

I also had the pleasure of attending the North Carolina conference that was held in Wilmington NC April 21-24. **Bridgett Ellis** the current NC president as well as the entire board and members of the association extended a warm southern hospitality.

And last but not least I attended the Alabama conference held in Guntersville Alabama, at Guntersville State Park. May 1 - 3<sup>rd</sup>. Again **Sharon Williams** the current president extended a very southern welcome.

In attending each of the state conferences I find that we all have the same purpose, goal, and theme, we may just reword it a little different, but we all are working toward the same goal, to serve all Students in achieving their educational goals.

I would encourage the in-coming State Presidents to consider visiting with each other during the coming year. A great learning experience!

Closing Remarks:

As I stated earlier it has been busy, but as you see we continue to move forward; **that is just what financial aid professionals do! We do make a difference!**

It has been an honor to serve my state association as well as serve on the SASFAA board this year. I look forward to working with many of you again in the future. I look forward to an exciting year ahead under the leadership of Zita.

My two suggestions to the executive board for next year:

- Use your State Presidents more! Ask them to serve on committees, make them feel they too play a very important role in SASFAA.
- Diversity: We must be visible! Practice what we preach.

## Virginia Board Report Margaret Murphy

In February, Margaret Murphy, 2012-2013 VASFAA President, attended SASFAA's conference in Atlanta, Georgia on behalf of the state association along with Ashley Reich, President-Elect. That same weekend VASFAA's Super Saturday event was conducted across the Commonwealth at 52 sites. Financial aid presentations and assistance with completing the FAFSA were provided to over 1800 students and their families. Paula Craw and Tierney McAuley, Awareness Committee Co-Chairs, and the Awareness Committee conducted webinars to train site coordinators, presenters and volunteers for that event. A student was selected at each site to receive a \$100 scholarship towards book expenses for next year.

Members of VASFAA in northern Virginia participated in Congressman Jim Moran's Making College Affordable: Financing Your Education workshops in February and March.

Margaret Murphy and Tarik Boyd have been representing VASFAA with the U. S. Department of Education's Virginia Education Roundtable via conference calls. Ashley Reich will be joining them.

The VASFAA Board winter meeting was held on February 1, 2013 in Richmond, Virginia at the Omni. Ashley Reich, President Elect, and the Site Selection Committee presented the site for the 2014 annual conference which was confirmed by the Board. Final preparations for the 2013 Conference were reviewed as well.

Non-Conference Training Committee hosted a day long training event in March at the University of Mary Washington in Fredericksburg, Virginia. The event was free to membership and provided multiple sessions on current topics.

The annual conference was held in Hampton, Virginia from May 13 through 15. The conference was preceded by the VASFAA Board's spring meeting and a one-day New Aid Officers Workshop. Justin Draeger (NASFAA), Greg Martin (Dept. of Ed), Lee Andes (SCHEV) and Zita Barree (SASFAA) presented updates.

Our conference charity was introduced during the opening luncheon/business meeting/general session. This year VASFAA raised funds for The Linda H. Woodley Service Scholarship with Virginia College Access Network. Linda played a vital role in college access opportunities across the Commonwealth of Virginia. A founding member of VCAN and a dedicated member of VASFAA, Linda's passion in life was helping students gain access to college. We lost a colleague, mentor and friend with her passing. Those of us at conference were urged to follow Linda's example by giving of ourselves this year more than ever to support college access efforts across the Commonwealth. Linda closed every email with *Live Simply. Love Generously. Care Deeply. Speak Kindly. Leave the Rest to God.*

Justin and Greg also presented other sessions during the course of the conference. The initial feedback of those attending was this was one of our best conferences. Volunteerism is on the rise given the number of volunteer forms submitted at conference.

Roderick "Rod" Moore was recognized with VASFAA's top honor, Life Member, for his outstanding service and lifetime achievement to the profession. He also received recognition on his retirement as did Karen Schinabeck. Zita Barree and Donna Taylor each received an Excellence Award for their outstanding service to the profession. Daniel McClanahan was tapped as the outstanding New Professional of the Year. The Committee of the Year award for 2011-2012 was awarded to both the 2011-2012 Conference Committee and the Awareness Committee.

Elections were held from May 6 through May 13 and results were announced on May 15. The offices of President Elect, Treasurer Elect, Secretary and two Representatives at Large were filled. The Board of Directors for 2013-2014 includes:

Ashley Ann Reich	President
Tarik Boyd	President Elect
Margaret Murphy	Past President
Kesha Wilson	Secretary
Elizabeth "Biz" Daniel	Treasurer
Richard M. Gardner	Treasurer Elect
Lisa Branson	Representative at Large (2nd of 2 year term)
Brian DeYoung	Representative at Large (2nd of 2 year term)
Patrice Johnson	Representative at Large (1st of 2 year term)
Paul Farrar	Representative at Large (1st of 2 year term)

VASFAA's Transition Board meeting is scheduled for Graves Mountain Resort in Syria, Virginia for June 24-25, 2013.

Looking forward to seeing everyone in Clearwater, Florida as we transition to a new board!

Respectfully submitted

Margaret Murphy, 2012-2013 VASFAA President

**Alabama Board Report**  
**Sharon Williams**

This year as President has been a difficult one because of health. My Executive Board, and SASFAA has been so understanding.

Governor Robert Bentley signed the Proclamation designating February as Financial Aid Awareness Month.

The AASFAA board members and committees worked very hard for our annual conference. We had to change our date from April to May due to a conflict with the National BANNER conference. This year was our 45<sup>th</sup> Anniversary as an organization. Our theme this year was **“AASFAA: Celebrating 45 Years of Excellence!”** The conference was again held at beautiful Lake Guntersville State Park Lodge.

AASFAA's Local Arrangements Chair, Stephanie Miller, and the Conference Chair, President-Elect Kevin Ammons, worked very closely with the staff at Lake Guntersville. Deborah Byrd, Program Committee Chair and the 2013 conference committee, which includes the Executive Board, met Friday, March 7, 2013 at Lawson State Community College in Bessemer, Alabama to finalize our program, review vendor information, and presenters. The AASFAA conference attendees had a wide range of session topics from which to choose. We were very excited to have Jeff Dennis, 2012-2013 SASFAA President, Mike Roberts, U. S. Department of Education Title IV Trainer, Ron Day, NASFAA National Chair, and Nathan Basford, FASFAA President. We were also excited to have agents from the FBI presenting due to the recent violence against Financial Aid offices.

Our Site Selection Chair, Charles Markle has contacted the Alabama State Hotels and Resorts manager seeking information about hosting an AASFAA conference for 2014, as well as other sites to be considered. Again, we are fortunate that AASFAA does not have any outstanding contracts for conference sites.

ASFAA elective offices. The committee secured a dual slate in all offices. The candidates are:

President-Elect	Stephanie Miller, Jacksonville State University Susan Green, Troy University-Dothan
Vice President	Marcus Byrd, Tuskegee University Lissa Powell, USA Funds
Secretary	Felicia Lilly, Trenholm State Technical College Tammy Spratlin, Southern Union State Community College
Treasurer-Elect	Darryl Jackson, Alabama A & M University Kristi Jones, Nelnet
Treasurer	Ann Campbell

We had to have an election for treasurer, because our Treasurer-Elect, Amanda Sharp, for this year has taken a new position.

The elected officers are:

President-Elect	Stephanie Miller, Jacksonville State University
Vice President	Lissa Powell, USA Funds
Secretary	Tammy Spratlin, Southern Union State Community College
Treasurer-Elect	Darryl Jackson, Alabama A & M University
Treasurer	Ann Campbell

The AASFAA Transition meeting will be in June, at Trenholm State Technical College.



**Mississippi Board Report**  
**Cindy May**

MASFAA held our Financial Aid 101 in Louisville, MS April 9-11. This training event focused on new financial aid professionals in the state. We covered a variety of topics including need analysis, verification, and R2T4. We were very happy that we were able to bring back this training event for the first time in several years. We had 22 participants.

We created a State Legislative Committee in order to become more involved in discussions about state aid programs with our Legislature and IHL Board. The Committee is made up of Directors and Associate Directors with representatives from public and private 4-year schools and community colleges. The Director of the State Office of Financial Aid will work closely with the committee. Paul McKinney, Financial Aid Director at Mississippi State University and Laura Diven-Brown, Financial Aid Director at The University of Mississippi are the Co-Chairs. I'm excited to see what the committee will be able to accomplish. With permission from our President-Elect, the Committee Members have all agreed to serve for a year and a half. At our Annual Conference, the membership voted to make the State Legislative Committee a Standing Committee.

MASFAA's Annual Conference was held May 22-24, 2013 in Tunica, MS at the Gold Strike Casino. The Conference Theme this year was "Accept the Challenge". We were excited to have Ron Day, NASFAA Chair and Brad Barnett, SASFAA Past President attend our conference this year. Patrick House, Season 10 winner of the Biggest Loser was our Keynote speaker and his Lean on Me Foundation was the charity we supported at the conference. We had 100 attendees and 14 sponsors.

We had 5 officers elected for the 2013-2014 year during the conference, they are:

President – Elect – Carrie Cooper, University of Mississippi Medical Center

Vice President – Brenda Pittman, William Carey University

Secretary – Leslie Smith, Copiah-Lincoln Community College

Member-At-Large – Katie Tompkins, University of Mississippi

Director – Marilyn James – Mississippi State University, Meridian

I have really enjoyed serving MASFAA this year as President. We accomplished many of our goals including increasing membership and sponsorship, bringing back Financial Aid 101 and creating the State Legislative Committee. I have learned a lot from being a part of the SASFAA Executive Board and enjoyed getting to know everyone.