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| 2023 SASFAA Director’s Summit |
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| Dates: | February 11-12, 2023 |  |
| Location:  | **Chattanooga, TN** |  |
| Director’s Summit Chair: | David Alexander |  |

# Agenda Items

**Saturday, February 11, 2023**

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|  | 2:30pm – 3:15pm | Welcome and Introductions | David Alexander |
|  | 3:15pm - 4:30pm | Title: 6 Types of Working Genius: A Better Way to Understand Your Gifts, Your Frustrations and Your TeamDescription: This session will use material from Patrick Lencioni’s latest creation, 6 Types of Working Genius. Best known for his book, 5 Dysfunctions of a Team, his recent work gives a simple and practical framework for tapping into one another's natural gifts. For most of us, we need to work to survive; to provide food for our family, a roof over our head, etc. By looking at the 6 types of Working Genius, it gives a framework of viewing ourselves and our teams, provide insight to how we can avoid burnout and improve the overall health of our organizations. | Brent Tener |
|  | 4:15pm - 4:30pm | Break |  |
|  | 4:30pm-5:30pm | Title: Burning Brightly without Burning Out: Finding Work / Life BalanceDescription: Financial Aid professionals are BUSY. Sometimes it seems we are BUSY all the time. And even when we aren’t busy, we are stressed! So how are we supposed to find time for us? How do we create a plan for our life? And how do we live a mission-driven or purpose-driven life where we don’t lose sight of our goals when we are just so BUSY. This session doesn’t purport to give you all of the answers, but it will open your eyes and have you spend some time figuring out how to fit the most important things into your life. We will write a personal mission statement, and spend some time examining our master plan funnel. Come join us in a journey of self-discovery and personal growth as we set our sights on the “me” you want to “be”. | Daniel Barkowitz |
| **Sunday, February 12, 2023** |
|  | 7:30am – 8:30am | Breakfast |  |
|  | 8:30am - 9:45am | Title: Optimal Skills Needed for the 21st Century Financial Aid Professional.Description: What skills do financial aid professionals need to possess today AND tomorrow to be successful? This will be an exchange of ideas on what to look for when hiring new employees, promoting from within, and also a way for you to determine which skills you might need to enhance. It’s all about continuing to adapt and who does that better than financial aid people! | Zita Barree |
|  | 9:45am – 10:00am  | Break |  |
|  | 8:30am - 9:45am | Title: What would you do?Description: Decisions….decisions…decisions…we all have to make them, and we all approach them with a different perspective from each other. What might be the right decision to one person, may be the wrong decision in the eyes of someone else. This interactive session will challenge you to make a decision on a variety of topics, and then talk through how you arrived at your conclusion. You will gain insight in how others may view a particular topic differently than you, giving you something to reflect upon the next time you have a big decision to make. | Brad Barnett |  |
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|  | 11:10am – 12:00pm | Title: Top 10 Audit and Program Review Findings: Do You Need A Compliance Officer?Description: A clean audit with no material findings is the ultimate goal of all institutions. Preparation requires assessing and evaluating business processes on an ongoing basis, identifying effective corrective action plans, and engaging campus partners. This session will provide day-to-day operational procedures to avoid compliance issues. Additionally, it will allow directors to assess their internal organizational structure for a new role to comply with federal and state regulatory requirements, such as a compliance officer. The 10 most frequent audit findings will be reviewed with practical solutions recommended. Let’s avoid compliance pitfalls for our institutions by implementing successful strategies.  | Dr. Sharon Oliver |