



SASFAA Annual Conference
Greensboro, NC
February 7-10, 2016

Dear SASF^{AA} Colleagues:

Welcome to Greensboro—a city that has played an important role in Civil Rights History. On February 1, 1960, four, young African-American, male college students took a stand against intolerance and inequality at a local Woolworth’s lunch counter. They made an impact by forever changing the course of history. In the spirit of the *Greensboro Four*, as they came to be known, it is my honor to welcome you to the 53rd Annual SASF^{AA} Conference in Greensboro, North Carolina—my home state.

SASF^{AA} has been back on an upswing after several years of difficult financial challenges. This year’s Executive Board, along with prior executive boards, have made some difficult decisions to protect the fiscal integrity and long-term stability of our Association. Our membership numbers are increasing, and our conference attendance has risen. However, we do not take these revenue bumps for granted. We appreciate all of you dedicating your time and energy to making SASF^{AA} what it is today. SASF^{AA} is an Association that will continue to speak up and advocate, develop future leaders, educate and train our members, and focus on treasuring diversity while building more of a sense of community.

Janet Nowicki, 2016 Conference Chair, and the Conference Committee have done outstanding jobs in developing a program suited to all—*new* and *seasoned* financial aid professionals. We are also excited to host Major General Gerald Ketchum as our keynote speaker at the 2016 Annual Conference. Major General Ketchum served at the Pentagon during September 11, 2001, and he was promoted to the rank of two star general in 2011. He is presently serving at the Pentagon as the Army Element Commander. He holds degrees from Mississippi State University, Troy University, and the United States War College. Major General Ketchum has certainly made an impact in his career in the military and is thankful for the educational opportunities he received with the assistance of financial aid. I look forward to him sharing his encouraging message of perseverance and leadership and how we can all make an impact in our daily lives.

The agenda is packed full of sessions offered in tracks on Best Practices, Compliance, Professional Development, Graduate/ Professional topics, Financial Aid 101, and Leadership. We have confirmed the attendance of several NASF^{AA} representatives, including NASF^{AA} President Justin Draeger and NASF^{AA} Chair Dan Mann. SASF^{AA} will also be hosting Department of Education trainers including two of our *Favorite Feds*, David Bartnicki and Wood Mason. Cathy Shell, *Local Arrangements Chair*, the Local Arrangements Committee, and the North Carolina Association, NCASF^{AA}, have also worked very hard to make this conference enjoyable and informative for everyone and to ensure we receive the proper North Carolina welcome.

I am very excited about this year’s conference charity: The Fisher House in Mississippi. Built in 1992, the Zachary and Elizabeth Fisher House is a compassionate-care facility located on Kessler Air Force Base within walking distance of the local VA hospital. The house provides a comfortable place to stay--serving patients and families from all branches of the military and veterans who are receiving active treatment at the Keesler Hospital and the Biloxi VA Medical Campus. The Local Arrangements Committee will also have a booth in the vendor area where attendees can donate personal care items to benefit the North Carolina Fisher House locations.

A tremendous thank you to our colleagues who provide us with vendor and sponsorship support year after year. Too, we graciously welcome our first time vendors and sponsors! Thank you to everyone who has agreed to participate in the conference as moderators and presenters! To those of you who have volunteered to help make this event a success in any way, your dedication and time has helped to make this conference a great success!

Mother Teresa once said, “I can do things you cannot, you can do things I cannot; together we can do great things.” Let’s continue to work together for the benefit of SASF^{AA}, our members, and, ultimately, our students.

Thank you for helping me make an impact. It is an honor to serve with you.



Amy L. Berrier

SASF^{AA} President, 2015-2016

Welcome SASFAA to Greensboro, NC!

Well, it is finally here! Our SASFAA Annual Conference is once again in the great state of North Carolina! Nestled in between our snowy Appalachian mountains and the beautiful beaches, we hope that you will enjoy Greensboro and the newly renovated Sheraton Greensboro Hotel at Four Seasons and the Koury Convention Center. It is simply stunning! The Conference Committee has worked tirelessly to put together a wonderful program jam packed full of training opportunities which include sessions delving into Best Practices, Financial Aid 101, Compliance, Leadership and so much more as well as providing you the time to network with colleagues. We also hope you take advantage of our evening activities so that you can re-connect with friends and meet our first-time attendees and new members. Some of the highlights include:

Sunday, February 7, 2016 **Pre-conference workshops** **8:00 am & 1:00 pm**
9:00 am – 3:00 pm

NASFAA U will present two sessions. Professional Judgment in the morning and Cost of Attendance in the afternoon. In addition, SASFAA will present an all-day Mid-Level Officer Workshop to develop your Leadership skills.

Sunday, February 7, 2016 **Opening Session** **4:00 pm**

Major General Gerald Ketchum, The Special Assistant to the Vice Chief National Guard Bureau, will give us insight into how we can continue to “Make An Impact” with the many soldiers coming back home from various areas of the world. He will share how we, as FAAs, can assist them.

Sunday, February 7, 2016 **Super Bowl Sunday Tailgate** **5:30 pm**

Join President Berrier as she kicks off the SASFAA version of the best and biggest Tailgate party in the state of NC! Enjoy the many activities our Sponsors will be offering during the game. Enjoy Super Bowl 50 with all your friends and colleagues rooting for their favorite team! Be sure to wear your favorite NFL team jersey to Opening Session!

Monday, February 8, 2016 **General Session** **8:30 am**

The Student Loan Debate is an ongoing discussion in the media. Has it really hit crisis mode or is it all just media hype? Come hear both sides of the argument so you will have a better understanding of both sides as presented by Beth Akers from the Brookings Institute.

Tuesday, February 9, 2016 **General Session** **8:30 am**

Justin Draeger, President of NASFAA, shares his insights into the Washington current state of affairs as they relate to financial aid today and in the future. With elections on the horizon, what does the future political climate mean for our students?

Tuesday, February 9, 2016 **Lunch & Learn Sessions** **12:30 pm**

Enjoy the provided lunch while learning with some of our Sponsors. It will be a great time to learn something new that will help you function in your offices and assist your students.

Tuesday, February 9, 2016 **Awards Banquet & Lip Sync** **6:30 pm**

Join us as we recognize some special SASFAA folks and then enjoy SASFAA’s very first Lip Sync Challenge! It promises to be outrageous! Heard there was going to be an EPIC production that will not be forgotten any time soon!

Wednesday, February 10, 2016 **General Session** **9:00 am**

Jeff Baker and Carney McCullough share the latest regulatory changes for 2015-16 and what to expect for 2016-17 including PPY, new FAFSA launch in October and much, much more.

Finally, my thanks go out to the SASFAA 2016 Conference Committee for making all this happen, the Local Arrangements Committee for taking care of all things local and to everyone on the Executive Board who took care of business! Last, but certainly not least, a special thanks to all those non-SASFAA folks who helped and supported our efforts in making SASFAA 2016 in Greensboro a total success!

So sit back, relax and learn, learn, learn!

Janet Nowicki

2016 SASFAA Conference Chair



STATE OF NORTH CAROLINA
OFFICE OF THE GOVERNOR
20301 MAIL SERVICE CENTER • RALEIGH, NC 27699-0301

PAT MCCRORY
GOVERNOR

February 7, 2016

Dear Friends,

On behalf of the State of North Carolina, it is a pleasure to offer warm greetings to everyone attending the Southern Association of Student Financial Aid Administrators (SASF AA) Annual Conference: *Make an Impact! Advocacy, Education & Inclusion*. It is my privilege to welcome members and guests to the City of Greensboro for this vital community event. I hope you take this opportunity to enjoy the many riches that make our Gate City a wonderful place to live, work and raise a family.

North Carolina is home to many top colleges and universities that provide a quality education to prepare the next generation to excel in our 21st century economy. As financial aid administrators, your efforts are vital to helping students reach their goals. Thank you for your dedication and keep up the good work.

Best wishes for a productive conference.

Kindest regards,

A handwritten signature in cursive script that reads "Pat McCrory".

Governor Pat McCrory
State of North Carolina

Office of the Mayor
City of Greensboro



WELCOME!

On behalf of the citizens of Greensboro and the Greensboro City Council, it is my pleasure to extend a warm welcome to participants and guests attending the Southern Association of Student Financial Aid Administrators (SASFAA) Annual Conference hosted by the North Carolina Association of Financial Aid Administrators (NCASFAA) being held February 7-10, 2016.

While you are staying in Greensboro, we hope that you will have a chance to enjoy the many amenities that our City has to offer. We believe our modern and conveniently located conference facilities are second to none in quality, service and comfort. From hotels, restaurants, and shopping to historical and cultural attractions, I am certain Greensboro will have something for everyone. Our residents are known for their fine southern hospitality and appreciate your visit.

Again, we welcome you to our City! We hope your stay in Greensboro will be a pleasant one and we encourage your return.

Sincerely,

A handwritten signature in black ink that reads "Nancy Vaughan". The signature is written in a cursive, flowing style.

Nancy Vaughan
Mayor

sb



January 1, 2016

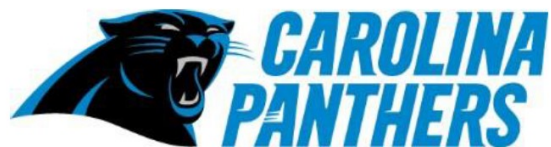
Welcome to Greensboro from the Atlantic Coast Conference! Since May of 1953, Greensboro has served as home to the Atlantic Coast Conference. During this 62-year span, the city, its government, its business community, its leaders and its citizens have always provided the Conference invaluable support and enthusiasm. Especially important has been the roles these individuals and organizations have played in hosting the ACC Men's and Women's Basketball Tournaments. We will continue to embrace this partnership, which has woven itself as an integral part of both our history and our future.

Good luck with your 2016 Annual Conference and again, welcome to Greensboro!

Sincerely,

John D. Swofford
Atlantic Coast Conference Commissioner





Dear Student Financial Aid Administrators,

On behalf of the Carolina Panthers, we welcome you to the great state of North Carolina. We hope that you have a productive conference.

Having spent over three decades working in higher education, I have the utmost respect for the complexities and challenges that you face in your demanding roles. How rewarding, though, for all of you to have impacted countless number of students in accessing a college education.

Best wishes and enjoy your time in Greensboro.

A handwritten signature in blue ink that reads "Danny".

Daniel B. Morrison, Jr.
President
Carolina Panthers

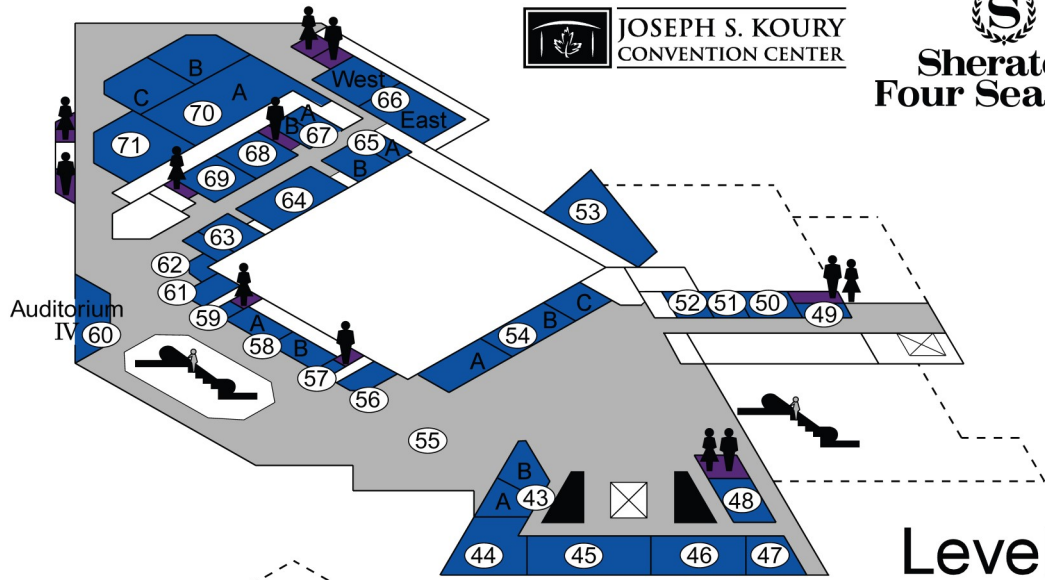


Conference Hotel: Sheraton Greensboro at Four Seasons

3121 West Gate City Boulevard, Greensboro, NC, 27407 • (336) 292-9161 • www.sheratongreensboro.com

Level 3

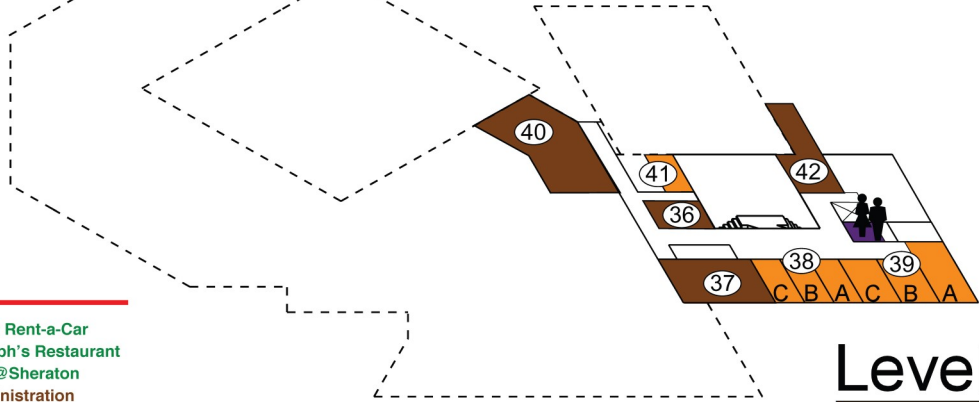
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- 44 Olympia
- 45 Turnberry
- 46 Pinehurst
- 47 Bear Creek
- 48 Marsh Harbour
- 49 Edgewood
- 50 Meadowbrook
- 51 Links
- 52 McCormick
- 53 Sawgrass
- 54 Colony
- 55 Prefunction Area III
- 56 Riverdale
- 57 Oyster Bay
- 58 Arrowhead
- 59 Eastmoreland
- 60 Auditorium IV
- 61 St. Andrews
- 62 Torry Pines
- 63 Pebble Beach
- 64 Edinburgh
- 65 Augusta
- 66 Grandover
- 67 Tidewater
- 68 Sandpiper
- 69 Tanglewood
- 70 Blue Ashe
- 71 Victoria Ballroom



Level 3

Level 2

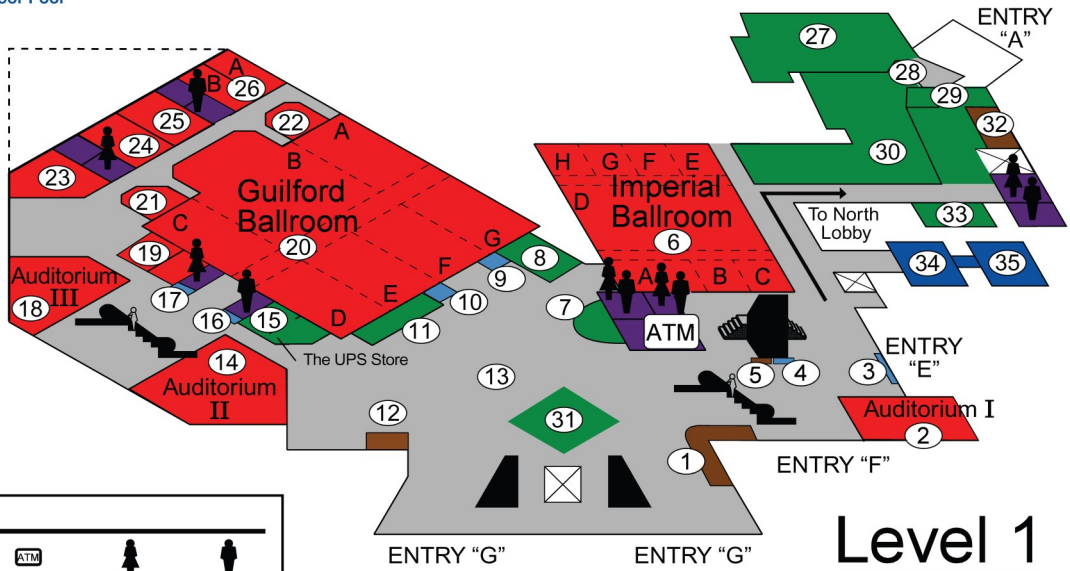
- 36 Accounting
- 37 Reservations
- 38 Oak
- 39 Cedar
- 40 Sales and Catering
- 41 Birch
- 42 Fitness Center



Level 2

Level 1

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|-----------------------|-------------------------------|
| 1 Hotel Registration | 29 Hertz Rent-a-Car |
| 2 Auditorium I | 30 Joseph's Restaurant |
| 3 Convention Desk I | 31 Link@Sheraton |
| 4 Convention Desk II | 32 Administration |
| 5 Concierge | 33 The Connection Martini Bar |
| 6 Imperial Ballroom | 34 Indoor Pool |
| 7 The Bar Down Under | 35 Outdoor Pool |
| 8 Skylite Café | |
| 9 Convention Desk III | |
| 10 Convention Desk IV | |
| 11 Café Espresso | |
| 12 Gift Shop | |
| 13 Prefunction Area I | |
| 14 Auditorium II | |
| 15 The UPS Store | |
| 16 Convention Desk V | |
| 17 Convention Desk VI | |
| 18 Auditorium III | |
| 19 Cardinal | |
| 20 Guilford Ballroom | |
| 21 Carolina | |
| 22 Gate City | |
| 23 Old North | |
| 24 Blandwood | |
| 25 Morehead | |
| 26 Billmore | |
| 27 Club Fifth Season | |
| 28 The Brass Bar | |



Level 1

Symbols

ELEVATORS	ESCALATORS	STAIRS	AUTOMATED TELLER MACHINE	WOMEN'S RESTROOM	MEN'S RESTROOM

Sunday, February 7, 2016



Opening Session

Presentation of Colors

Grimsley High School Whirlie Battalion (JROTC)

"The JROTC program at The Grimsley High School greatly complements the school's curriculum and overall education policy. People who are successful in our program are often successful in school as well. This is because JROTC offers students a unique opportunity for personal growth. Our mission is to motivate young people to be the best American citizens they can be by teaching them how to succeed. We teach our cadets leadership skills, teamwork, responsibility, character, to communicate effectively, to be physically fit, and to take pride in themselves and their community. We do this through outside activities (service learning projects, drill meets, orienteering meets, etc.), creative classroom instruction, community service, and military courtesies that teach respect. "

Opening Session

National Anthem

Guilford College Sextet: Lumina

"Lumina is in its inaugural semester at Guilford College. An ensemble of treble voices, Lumina is open to students, faculty, staff and alumni who appreciate the sense of community fostered by the choral arts. Founded and directed by Dr. Wendy Looker, Lumina seeks to explore the extensive body of literature written for women or boys' voices and shed light on the depth and beauty of this repertoire."

Sunday, February 7, 2016



Welcome Message

Congresswoman Alma Adams, Ph.D.

12th Congressional District of North Carolina

Dr. Alma S. Adams was elected to her first term representing the 12th Congressional District of North Carolina on November 12, 2014. After winning a special election, Congresswoman Adams was sworn in immediately as the 100th woman elected to Congress, the most in U.S. history. Representative Adams sits on the Committee on Education and the Workforce, the Agriculture Committee, the Small Business Committee, and the Joint Economic Committee. She is the Ranking member of the Small Business Subcommittee on Oversight. The Congresswoman is the founder of the first ever Congressional Bipartisan HBCU Caucus and she is part of the Women's Caucus, Congressional

Progressive Caucus, Diabetes Caucus, Congressional Black Caucus, Historic Preservation Caucus, AIDS/HIV Caucus, Hunger Caucus, Medicaid Expansion Caucus, and the Art Caucus. Congresswoman Adams also holds a leadership role in the Democratic Caucus as Vice President for the 114th Congress' freshmen class and she serves as a Regional Whip for the Democratic Caucus.

Throughout her career, Representative Adams has promoted quality education for all students, spearheading legislation to boost funds for Historically Black Colleges and Universities, providing nutritious breakfasts in schools and while supporting increased pay for teachers. For 40 years, Dr. Adams taught Art History at Bennett College. While at Bennett, she led the effort to increase student civic participation coining the phrase "Bennett Belles are Voting Belles" and organizing annual marches to the polls. As a former educator, Rep. Adams has dedicated her career to improving the lives of young people and her community.

In 1994, Dr. Adams was appointed by her peers to serve in the North Carolina House District 26 seat. She went on to serve ten terms in the state House. During her tenure, she rose to become the chair of the North Carolina Legislative Black Caucus and was instrumental in passing legislation that improved the climate for quality affordable health care in the state. A working mother of two, Representative Adams pioneered the Displaced Homemakers Bill and successfully spearheaded the state's first minimum wage increase in nine years.

Before serving as a member of the North Carolina General Assembly, Congresswoman Adams served nine years on the Greensboro City Council. Throughout her service to the second district in Greensboro, Dr. Adams worked to create safe and affordable housing and the revitalization of neighbors. She began her political career in the 1980's by becoming the first African American woman ever elected to the Greensboro City School Board. It was then that she made a lifetime commitment to effecting social change in her community and beyond.

Congresswoman Adams has one daughter, Linda Jeanelle Lindsay, one son Billy E. Adams II, and four grandchildren, Joslyn Lindsay; Aaron Lindsay, Billy E. Adams III, and Miracle Sumner. Adams graduated from North Carolina A&T State University in 1968 and received her master's degree in Art Education in 1972. She earned her Ph.D. in Art Education and Multicultural Education from The Ohio State University in Columbus, Ohio in 1981.

Sunday, February 7, 2016



Opening Session Speaker

Major General Gerald W. Ketchum

Special Assistant to the Vice Chief,
National Guard Bureau

Major General Gerald W. Ketchum is a native of Mississippi who began his military career as a Reserve Officer Training Corps cadet at Mississippi State University. He has since served in numerous staff and command positions.

General Ketchum was the Executive Officer for the Army Operations Center in the Pentagon during the attack on September 11, 2001. He was also the Army National Guard's Chief of Operations in 2005 for the response to Hurricane Katrina on the United States Gulf Coast and in 2006 and 2007 for Operation Jump Start along the United States Southwest Border. He later deployed to Baghdad in direct support of the United States Army's Third Corps and Multi-National Corps – Iraq during a pivotal period of the war. General Ketchum subsequently became the Deputy Director of Operations, Readiness, and Mobilization, one of the most demanding positions within Headquarters, Department of the Army. After leaving Washington, D.C., in June 2009, he became the Director of Theater Engagement for the United States Southern Command in Miami where he supervised the overall planning, programming, and synchronization of United States military engagement activities and programs throughout Central America, South America, and the Caribbean. While there, he was key to the response and recovery effort following the 2010 earthquake in Haiti.

General Ketchum then moved back to Washington to become the Director of Domestic Operations and Force Development for the National Guard Bureau. In this capacity, he was responsible for the coordination and integration of all aspects of National Guard activities relating to Domestic Operations across the nation. General Ketchum provided direct supervision of the National Guard Bureau's Counterdrug Program, Joint exercises and training, as well as the Chemical, Biological, Radiological, and Nuclear Response Enterprise. General Ketchum recently assumed the role of the Director of the National Guard Bureau Joint Staff. He is the principal staff officer and advisor to a member of the Joint Chiefs of Staff and supervises the performance of 1,100 members of a major Joint Activity within the Department of Defense.

General Ketchum holds a Bachelor of Science Degree from Mississippi State University, a Master of Science Degree from Troy State University, and a Master of Science Degree from the United States Army War College. He is the recipient of numerous military decorations, among them the Defense Superior Service Medal, two Legions of Merit, and the Bronze Star Medal.

General Ketchum is married to the former Ms. Ester Cruz from Panama. They have two children, Elizabeth (20) and Alexander (15), and live in Fairfax, Virginia.

Monday, February 8, 2016



General Session Speaker

Student Loans: Reconciling the Rhetoric with the Reality

Beth Akers, Ph.D.

Fellow

Brookings Institution's Center on Children and Families and Brown Center on Education Policy

Beth Akers is a fellow in the Brookings Institution's [Center on Children and Families](#) and a Fellow at the [Brown Center on Education Policy](#). She is an expert on the economics of education, with a focus on higher education policy.

Akers's recent writing has been on the topics of student loan debt, information in higher education and extended time-to-degree. She previously held the position of staff economist with the President's Council of Economic Advisors, where she worked on federal student lending policy as well as other education and labor issues. Akers received a B.S. in Mathematics and Economics from SUNY Albany and a Ph.D. in Economics from Columbia University. She is often cited by major media outlets and has briefed policy makers on the topic of student loans.

Tuesday, February 9, 2016



General Session Speaker

Inside the Beltway: Washington Update

Justin Draeger, President of NASFAA

Concurrent Session Presenter

Making the Impossible Choices, Best Practices in Work-Life Balance

FAA Perspective on Prior-Prior Year (PPY)

Justin Draeger is President and CEO of the National Association of Student Financial Aid Administrators. He serves as the primary voice of NASFAA and as the liaison between the association members, the U.S. Congress, federal agencies and the media. Most of Justin's career has been devoted to assisting disadvantaged populations achieve their educational goals and better their communities.

Since 2002, Justin has been engaged in either administering, interpreting, communicating, or developing student financial aid policy. His prior experiences include working as a financial aid director, regulatory and policy analyst, and spokesperson. He has held senior positions overseeing government relations, communications, and policy work.

Justin is frequently quoted in the press and has appeared on The Today Show on NBC, National Public Radio, APM's Marketplace, Fox Business News, CNBC, and C-SPAN, and is often quoted in national news outlets.

Justin currently serves on the boards of directors of Baker College, the Association Mutual Health Insurance Company, and other organizations that promote health and education. He earned his undergraduate from Brigham Young University and his MBA from Baker College.

Justin lives in Fairfax, VA with his wife and three children, where he spends his free time shuttling children to various events, playing racquetball, running or swimming.

Monday and Tuesday, February 8—9, 2016



Luncheon Speaker

NASFAA Update

Dan Mann, NASFAA National Chair

Director, Office of Student Financial Aid,
University of Illinois at Urbana-Champaign

Concurrent Session Presenter

Getting Involved in NASFAA

Dan Mann is the Director of Student Financial Aid at the University of Illinois at Urbana-Champaign, where he leads an operation that administered over \$812 million in financial aid awards last year. Prior to joining the University of Illinois in November 2004, Mann served as Director of Financial Aid at Southern Illinois University and has 35 years of experience in the financial aid profession.

He has a Bachelor of Science in Accounting and Finance and a Master of Business Administration from Southern Illinois University.

Mann is the 2015-16 National Chair of the National Association of Student Financial Aid Administrators (NASFAA) and has previously served six years on the NASFAA Board of Directors, two years as MASFAA representative, two years as Treasurer, one year as Commission Director, and one year as Chair Elect.

He is a past National Chair of the Coalition of State University Aid Administrators (COSUAA), President of the Midwest Association of Student Financial Aid Administrators (MASFAA), and President of the Illinois Association of Student Financial Aid Administrators (ILASFAA). He is also a member of The College Board and served on a variety of professional association committees as well as a presenter at state, regional and national conferences.

Monday and Tuesday, February 8-9, 2016

Wood Mason

U.S. Department of Education
 Federal Loan School Support Team
 U.S. Department of Education

Wood Mason has been a FED for nearly 36 years, starting as a Federal Investigator with the Office of Federal Investigations. He spent the last 21 years with the U.S. Department of Education, beginning as a charter member of the Client Account Management Group in the Direct Loan Program. He has been involved in the development of training for EdExpress and the Direct Loan Program, and has worked with COD since before it came up. He was one of a three-person team that created, developed, and delivered the initial COD training over the Winter of 2001 and served as the FSA Liaison to the COD School Relations Center between June, 2003 and December, 2009. He also was the “Lead” of the Direct Loan OnBoarding Team between early 2008 and December, 2010, migrating over 4,000 FFELP schools to the Direct Loan Program. Since, he has been assigned to the Federal Loan School Support Team, acting as the Point of Contact for over 1,000 schools.

Concurrent Session Presenter

COD Updates
 PLUS Loans A–Z
 Direct Loan and Pell Grant Reconciliation
 Reporting and Adjusting Direct Loan and SULA

Monday, February 8, 2016

Yessyka “Jessie” Santana

Special Agent in Charge
 U.S. Department of Education
 Office of Inspector General

Yessyka Santana has served as Special Agent in Charge with the U.S. Department of Education-Office of the Inspector General in Atlanta, Georgia leading the Southeastern Region since December 2010. In that position she supervises two first-line supervisors, an investigative assistant, and thirteen special agents. The agents Yessyka supervises investigate a variety of white-collar crimes involving federally funded education programs within six southeastern states, Puerto Rico, and the U.S. Virgin Islands.

Concurrent Session Presenter

Mitigating Fraud Risks in Title IV Programs

Yessyka attended Rutgers University in Newark, New Jersey. She majored in Political Science and minored in Psychology and Spanish and received a Bachelor of Arts & Science in 1993 with high honors. She began her career with the U.S. Department of Education in 1993 when she was recruited as an Institutional Review Specialist in New York City and became a Special Agent with ED/OIG in 1996.

As a Special Agent with Education, she conducted multi-million dollar investigations involving post-secondary schools, local districts, and students. She transferred from the NY office to the FL office in December 2004. Yessyka is also the mother of two beautiful young children.

Tuesday, February 8, 2016



David Bartnicki

Federal Training Officer

U.S. Department of Education

Concurrent Session Presenter

Return to Title IV

Consumer Information

FAFSA Application Processing & Verification Update

Top 10 Compliance Findings

David has worked for the U.S. Department of Education's Federal Student Aid Office for 21 years. He has served as an Institutional Review Specialist, Institutional Improvement Specialist (IIS), Branch Chief for Contract Compliance and is currently a Federal Training Officer.

David's entire government career has been in the Atlanta Regional Office where he currently works directly with over 1,100 postsecondary schools in the Southeast Region. As a training officer, David provides training and technical assistance on a wide variety of federal student aid topics to schools, state agencies, accreditation bodies and higher education organizations through a variety of state, regional, national and Department venues.

While in FSA, David has helped redesign the FSA Assessment Modules, developed the popular "Ask A FED" booth at the annual FSA Conferences, and developed the Department's compliance review process for ED's private collection agencies. David serves on the Conference Delivery Team, the Training Topics Report Team, and the National Verification Team.

In addition, David has received several financial aid awards including the 2014 Certificate of Recognition from the State of Alabama Governor Bentley's Office; 2013 FASFAA Award for Most Innovative Team, 2013 FASFAA Distinguished Service Award (FL), 2013 TASFAA Distinguished Service Award (TN), the 2012 SASFAA Distinguished Service Award (Southern Regional), the 2012 AASFAA John H. Buchanan Distinguished Service Award (AL), 2012 MASFAA Special Recognition Award (MS), the 2011 Kentucky "Admiral" Award, 2010 FSA Award for Best Mission Results, the 2005 Florida Public Career Technical Center's Merit Award, the 2003 SCASFAA Distinguished Service Award (SC), the 2003 AASFAA Award of Merit (AL) and the 2001 NCASFAA Award of Merit (NC).

When not working, David enjoys spending time with his wife, Christy, and sons Luke (16), Adam (15), and Ethan (11).

Sunday—Monday, February 7-8, 2016



Dana Kelly
 NASFAA, Chief Training Officer

Pre-Conference Workshop Presenter
 NASFAA University: Cost of Attendance
 NASFAA University: Professional Judgment
Concurrent Session Presenter
 Top AskRegs Questions for 2015

Dana Kelly has over 20 years of experience working in the higher education community and has been active in multiple state and regional associations. She is a former President of NCASF AA and has been an active member of SASFAA. Prior to joining NASFAA, Dana served as the Director of Financial Planning at High Point University in North Carolina for 12 years. She has also worked on both the Lender and Servicer side of student aid, most recently for Nelnet. She received her Bachelor of Science degree from Guilford College and she holds both a Masters degree in Public Administration and in Organizational Management.

Dana has daughter, Sloane. She is by far her greatest accomplishment. Dana also has a 4-legged daughter, Allie, who is more person than dog!



Amanda Sharp
 NASFAA, Online Instruction Manager

Pre-Conference Workshop Presenter
 NASFAA University: Cost of Attendance
 NASFAA University: Professional Judgment
Concurrent Session Presenter
 Federal Methodology Part I
 Federal Methodology Part II

Amanda Sharp is a native of Florence, Alabama. She received both her bachelor’s degree and master’s degree from the University of North Alabama. Amanda spent sixteen years in commercial and mortgage banking. Later she served as a secondary education teacher in the public school system. Amanda began her career in financial aid in 2007 at the University of North Alabama, serving as the Associate Director of Student Financial Services. She is a former president of AASF AA (Alabama), and was an active member of SASFAA.

Amanda joined NASFAA in 2013. Her primary responsibilities at NASFAA involve webinar project management, updating NASFAA Student Aid Index, NASFAA publications, researching and writing NASFAA training materials and webinars, instructing facilitated online courses, and responding to technical questions regarding regulatory issues through NASFAA’s AskRegs program.

Amanda telecommutes from Florence, Alabama where she lives in the middle of nowhere with her husband, Mark. She enjoys running, knitting, sewing and, most of all, spending time with her three grandchildren!

Monday, February 8, 2016



Ashley Reich

NASFAA

Standards of Excellence (SOE) Administrator

Concurrent Session Presenter

ED Program Reviews and NASFAA's Standards of Excellence Review Program

Ashley Reich is the Standards of Excellence (SOE) Administrator at NASFAA and has worked in this capacity since July 2015. Prior to coming to NASFAA, Ashley spent 8 years at Liberty University in Lynchburg, VA and had the opportunity to manage the Grants, Loans, Compliance, Program Integrity, and State Authorization areas during her time there. Ashley was active in her state association (VASFAA) as the Secretary, President-Elect, President, and Past-President when she was working for a Virginia institution of higher education. During her spare time, she enjoys cooking and running with her husband (Peter). Together, they have run 5 races this year including their first half marathon!



Sue Lewell

National Student Clearinghouse

Relationship Manager

Concurrent Session Presenter

National Student Clearinghouse Update

With over 35 years of higher education experience, Sue spent 16 years at the University of Pennsylvania in student services including managing the financial aid processes for graduate and professional schools. In addition, she was product manager at Access Group for the Need Access service for schools to receive institutional data to award need-based aid.

In her current position at the Clearinghouse, she is the relationship manager responsible for serving schools and providing new services in the northeast region.

Monday, February 8, 2016



Alex Smith

NCAA

Associate Director of Academic and Membership Affairs (AMA)

Concurrent Session Presenter

An Update on NCAA Division I Financial Aid Legislation

Alex has been at the NCAA since fall 2006. His present responsibilities include co-lead of the Division I Bylaw 12/15/16 (Amateurism/Financial Aid/Awards and Benefits) Team and content oversight of the Regional Rules Seminars. Alex also provides liaison support to the Infraction Appeals Committee for each division. From 1996-2001 Alex was a practicing attorney in Denver, Colorado specializing in intellectual property and corporate risk mitigation. After moving to Indiana in 2002, Alex spent four years as a swimming coach at the high school, USS and collegiate levels. A native of Somerset, New Jersey, Alex earned a bachelor's degree in psychology from Vassar College in 1993. While at Vassar, Alex was a captain and four-year letter winner in swimming for the Brewers. Alex received his law degree from the University of Denver in 1996. Alex currently lives with his wife, Juli, and 14 year old son, KJ, in Crawfordsville.



Karen Wolf

NCAA

Assistant Director of Academic and Membership Affairs (AMA)

Concurrent Session Presenter

Review of NCAA Division II Financial Aid Legislation

Karen Wolf is currently an assistant director of academic and membership affairs. Since joining the Association in October 2012, she has processed legislative relief waivers and interpretation requests submitted by the membership and also serves as the primary liaison to the NCAA Division II Legislation Committee and Division II Committee for Legislative Relief and also serves as a liaison to the Division II Presidents Council, Division II Management Council and Division I Women's Basketball Oversight Committee. In addition, Ms. Wolf is a liaison to the Women's Basketball Coaches Association as well as a conference contact for five Division II conferences.

Prior to joining the NCAA, Ms. Wolf was a director of compliance at the University of Oklahoma, overseeing initial and continuing eligibility and financial aid. Originally from Cincinnati, Ms. Wolf has a bachelor's degree in sport marketing and management with a minor in business from Indiana University, Bloomington and a master's degree in adult and higher education with an emphasis in intercollegiate athletics administration from the University of Oklahoma.

Wednesday, February 10, 2016



General Session Speaker

Jeff Baker

Director of the Policy Liaison and Implementation Staff

Federal Student Aid

U.S. Department of Education

Federal Update

Jeff Baker is no stranger to financial aid. He has been a student aid professional for more than 35 years, starting at the University of Wisconsin at Milwaukee and including almost 20 years at San Francisco State University. Prior to entering the field of financial aid, Jeff was a high school teacher in Port Washington, Wisconsin. For the past 16 years Jeff has been at the Department of Education where he is currently the Director of the Policy Liaison and Implementation Staff for the Department's Federal Student Aid office. In that capacity he advises senior FSA management on all statutory, regulatory, and policy matters that relate to the Title IV Federal student aid programs.

Jeff holds a B.S. in Management from Northeastern University, an M.S. in Education from the University of Wisconsin and has done postgraduate work in higher education administration at the University of Southern California.

Throughout his financial aid career, Jeff has been an active member of NASFAA serving as a committee chair, trainer and twice as a Commission Director. He is a past member of the WASFAA Executive Council and a Past President of the California association.

Jeff is the recipient of numerous awards, including NASFAA's Meritorious Achievement Award and Regional and State Leadership Award. He has been honored by WASFAA with their Creative Leadership Award and Lifetime Membership Award and is the recipient of a Distinguished Service Award, President's Award and Lifetime Membership Award from the California association. Jeff is also the recipient of a Distinguished Service Award from The College Board.

Wednesday, February 10, 2016



General Session Speaker

Carney McCullough

Director

Policy Development Group Policy,
Planning, and Innovation

Office of Postsecondary Education

U.S. Department of Education

Federal Update

Carney McCullough has been the Director, Policy Development Group, Planning and Innovation, Office of Postsecondary Education, U.S. Department of Education since 2010. In her 31+ years with the U. S. Department of Education she has held multiple positions that include Senior Policy Analyst, Office of Postsecondary Education; Branch Chief, General Provisions Branch, Division of Program Development; Section Chief, Pell Grant Policy Section, Program Specialist, Pell Grant Policy Section; Management Analyst, Debt Collection Service; and Training Officer, Region II.

Prior to her career with the U.S. Department of Education she held various positions at higher education institutions. Those positions included Director of Music Admissions, Ithaca College; Assistant and Associate Director of Financial Aid, Monmouth College; and Admissions Counselor, Hanover College.

She earned her Bachelors of Arts Degree from Hanover College in Hanover, Indiana and a Masters of Science Degree from Monmouth College, West Long Branch, New Jersey.

When she is not at work, she enjoys spending time with family and friends. She has a son attending Rhodes College.

Sunday, February 7, 2016

Conference Agenda

<u>Time</u>	<u>Event Description</u>	<u>Location</u>
8:00 AM – 9:00 AM	Continental Breakfast (Executive Board, Conference Committee, State Presidents-Elect and Preconference Workshop participants)	Blue Ashe
8:00 AM – 4:30 PM	Conference Registration Open	Reg Desks V & VI
8:00 AM – 12:00 PM	Sponsor/Charity Tables/2017 SASFAA Booth Set-ups	Guilford ABC
8:30 AM - 12:00 PM	NASFAA University: Professional Judgment (includes Continental Breakfast from 8:00 - 8:30 AM)	Auditorium II
8:30 AM – 3:00 PM	Mid-Level Officers Pre-Conference Workshop (includes Continental Breakfast from 8:00 - 8:30 AM)	Biltmore
9:00 AM – 3:00 PM	State President-Elects Workshop	Bear Creek
12:00 PM – 1:00 PM	Luncheon (Executive Board, Conference Committee, Mid-Level Workshop, NASFAA U Workshops, & State Presidents-Elect Workshop)	Blue Ashe
1:00 PM – 3:45 PM	NASFAA University: Cost of Attendance	Auditorium II
1:00 PM – 3:45 PM	Sponsor Area /Charity Tables/ 2017 SASFAA Booth Open	Guilford ABC
1:00 PM – 3:45 PM	NCASFAA Hospitality Suite	Blandwood
4:00 PM – 5:30 PM	Opening Session (Wear your favorite NFL Team Jersey)	Guilford ABC
5:30 PM – 12:00 AM	Welcome and Reception SASFAA Super Bowl Tailgate!	Guilford ABC

Monday February 8, 2016

7:15 AM – 3:00 PM	Conference Registration Open	Reg Desks V & VI
7:15 AM – 8:30 AM	Continental Breakfast	Guilford ABC
7:30 AM – 11:30 AM	Sponsor Area/Charity Tables/ 2017 SASFAA Booth Open	Guilford ABC
8:30 AM – 11:30 AM	NCASF AA Hospitality Suite	Blandwood
8:30 AM – 9:30 AM	General Session <i>Student Loans: Reconciling the Rhetoric with the Reality</i>	Guilford ABC
9:30 AM – 9:45 AM	Transition Break	
9:45 AM – 11:00 AM	Concurrent Sessions	
Session 1	<i>Review of NCAA Division II Financial Aid Legislation</i>	Auditorium III
Session 2	<i>Federal Methodology: Part I*</i> (Session will conclude in Part II, Monday, 1:15pm)	Biltmore
Session 3	<i>Public Service Loan Forgiveness</i>	Arrowhead
Session 4	<i>Working with Unaccompanied Homeless Youth and Undocumented Immigrants</i>	Auditorium IV
Session 5	<i>Lead Up, Down and All Around</i>	Auditorium II
Session 6	<i>Supporting and Serving GLBT Students (Part I): Understanding the Spectrum of Sexual Orientation and Gender</i>	Augusta
Session 7	<i>Comprehensive Default Management & Financial Literacy</i>	Tidewater
Session 8	<i>Collaborating to Increase Student Retention</i>	Pebble Beach
11:00 AM - 11:30 AM	Transition Break (Time to Visit Sponsors and Charity Tables)	Guilford ABC
11:30 AM – 1:00 PM	Luncheon SASF AA Business Meeting NASF AA Update	Guilford ABC

Monday February 8, 2016

1:15 PM – 2:30 PM

Concurrent Sessions

Session 1	<i>Mitigating Fraud Risks in Title IV Programs</i>	Auditorium IV
Session 2	<i>Federal Methodology: Part II*</i> (Continuation from Part I, Monday 9:45am)	Biltmore
Session 3	<i>Resolving Citizenship, Selective Service and Veteran Status C-Flags</i>	Auditorium III
Session 4	<i>Workplace Violence</i>	Arrowhead
Session 5	<i>Enrollment Management - What Does it Mean for Financial Aid Folks?</i>	Tidewater
Session 6	<i>COD Updates</i>	Auditorium II
Session 7	<i>Supporting and Serving GLBT Students (Part II): Campus Climate, Institutional Barriers, and Action Strategies</i>	Augusta
Session 8	<i>ED Program Reviews and NASFAA's Standards of Excellence Review Program</i>	Pebble Beach

2:30 PM – 5:00 PM

Sponsor Area/Charity Tables/ 2017 SASFAA Booth Open

Guilford ABC

2:30 PM – 5:00 PM

NCASF^{AA} Hospitality Suite

Blandwood

2:30 PM – 3:00 PM

Snack Break

Guilford ABC

3:00 PM – 4:15 PM

Concurrent Sessions

Session 1	<i>Satisfactory Academic Progress</i>	Arrowhead
Session 2	<i>Top AskRegs Questions for 2015</i>	Pebble Beach
Session 3	<i>The Value of Volunteerism</i>	Biltmore
Session 4	<i>National Student Clearinghouse Update</i>	Augusta
Session 5	<i>Return to Title IV</i>	Auditorium IV
Session 6	<i>PLUS Loans A-Z</i>	Auditorium II
Session 7	<i>An Update on NCAA Division I Financial Aid Legislation</i>	Auditorium III
Session 8	<i>Diversity Wheel</i>	Tidewater

Monday February 8, 2016

4:15 PM – 4:30 PM	Transition Break	
4:30 PM – 5:15 PM	State Meetings	
	<i>Alabama</i>	Biltmore
	<i>Florida</i>	Auditorium II
	<i>Georgia</i>	Auditorium III
	<i>Kentucky</i>	Arrowhead
	<i>Mississippi</i>	Edinburgh
	<i>North Carolina</i>	Auditorium IV
	<i>South Carolina</i>	Augusta
	<i>Tennessee</i>	Pebble Beach
	<i>Virginia</i>	Tidewater
5:30 PM - 8:00 PM	Dinner On Your Own	
5:30 PM – 6:30 PM	<i>Sponsor Reception (by invitation)</i>	Meadowbrook
6:45 PM – 7:45 PM	<i>Mentor Meet and Greet (by invitation)</i>	Meadowbrook
8:00 PM – 10:30 PM	Bingo/Networking	Auditorium II

Tuesday, February 9, 2016

7:15 AM – 3:00 PM	Conference Registration Open	Reg Desks V & VI
7:15 AM – 8:30 AM	Continental Breakfast	Guilford ABC
7:30 AM – 11:30 AM	Sponsor Area/Charity Tables/ 2017 SASFAA Booth Open	Guilford ABC
7:30 AM – 11:30 AM	NCASF AA Hospitality Suite	Blandwood
8:30 AM – 9:30 AM	General Session	Guilford ABC
9:30 AM – 9:45 AM	Inside the Beltway: Washington Update	
9:45 AM – 11:00 AM	Transition Break	
	Concurrent Sessions	
Session 1	<i>You've Got your Federal Token. Now What?</i>	<i>Biltmore</i>
Session 2	<i>Creating and Delivering a Graduate Program in Student Financial Aid Administration</i>	<i>Arrowhead</i>
Session 3	<i>Have Fun Creating a Successful Default Prevention Management Plan</i>	<i>Auditorium III</i>
Session 4	<i>Green Zone Training - Part I</i>	<i>Auditorium II</i>
Session 5	<i>Consumer Information</i>	<i>Auditorium IV</i>
Session 6	<i>Federal Work Study</i>	<i>Augusta</i>
Session 7	<i>Making the Impossible Choices, Best Practices in Work-Life Balances</i>	<i>Pebble Beach</i>
Session 8	<i>Overaward. Is That Even a Word?</i>	<i>Tidewater</i>

Tuesday, February 8, 2016

11:00 AM – 11:15 AM	Break	
11:15 AM – 12:15 PM	FA Software Users Sessions (Birds of A Feather)	
Session 1	Alliant - Birds of A Feather	Biltmore
Session 2	Banner - Birds of A Feather	Auditorium II
Session 3	Campus Management/Campus View - Birds of A Feather	Tidewater
Session 4	Colleague/Datatel - Birds of A Feather	Auditorium III
Session 5	Jenzabar - Birds of A Feather	Pebble Beach
Session 6	PeopleSoft - Birds of A Feather	Auditorium IV
Session 7	PowerFAIDS- Birds of A Feather	Augusta
Session 8	ProSAM - Birds of A Feather	Arrowhead
12:15 PM – 12:30 PM	Transition Break	
12:30 PM – 2:00 PM	Past President's Luncheon	Olympia
12:30 PM – 1:45 PM	Lunch and Learn Sessions	
Session 1	Postlethwaite & Netterville: Bridging the Gap Between the FA Office and the University	Augusta
Session 2	Great Lakes: Default Management & Private Loan Processing Made Easy	Auditorium II
Session 3	Sallie Mae: Politics in Higher Education: Trends, Elections and What Will It Mean to You	Auditorium III
Session 4	Inceptia: A Holistic Approach to Creating Healthy Financial Futures	Auditorium IV
Session 5	USA Funds: Lowering Your CDR and How to Keep It That Way	Pebble Beach
1:45 PM - 2:00 PM	Break	
1:45 PM – 3:45 PM	NCASF AA Hospitality Suite	Blandwood
2:00 PM – 3:15 PM	Concurrent Sessions	
Session 1	SULA Requirements & Best Practices	Arrowhead
Session 2	From Application to Offer: Part I	Biltmore
Session 3	FAFSA Application Processing and Verification Update	Auditorium IV
Session 4	Direct Loan and Pell Reconciliation	Auditorium II
Session 5	2016 Elections: What does it Means to Higher Education?	Auditorium III
Session 6	Mindcents: Financial Literacy for Your Students	Tidewater
Session 7	Green Zone Training - Part II	Augusta
Session 8	Hot Topics for Graduate & Professional Financial Aid Administrators	Pebble Beach

Tuesday, February 8, 2016

3:15 PM – 3:45 PM	Snack Break	Guilford ABC
3:45 PM	Sponsor Area Breakdown, Charity Tables (open through dinner)	Guilford ABC
3:45 PM – 5:00 PM	Concurrent Sessions	
Session 1	<i>From Application to Offer: Part II</i>	Biltmore
Session 2	<i>Getting Involved in NASFAA</i>	Arrowhead
Session 3	<i>A New World for Managing Athlete Financial Aid - Post O'Bannon and Cost of Attendance</i>	Augusta
Session 4	<i>Top 10 Compliance Findings</i>	Auditorium III
Session 5	<i>FAA Toolbox</i>	Pebble Beach
Session 6	<i>Reporting and Adjusting Direct Loan and SULA</i>	Auditorium IV
Session 7	<i>FAA Perspective on Prior-Prior-Year (PPY)</i>	Auditorium II
Session 8	<i>Recognizing the Difference Between Impact and Intent: Does Your Customer Service Measure Up?</i>	Tidewater
6:30 PM - 11:00 PM	Awards Banquet Evening Entertainment SASF^{AA} Lip Sync Battle	
		Guilford ABC

Wednesday, February 9, 2016

Spirit Day! <i>(Wear your institution's or organization's team colors)</i>		
9:00 AM – 12:00 PM	Breakfast Buffet	Victoria Ballroom
Presentation of Charity Donation		
Business Meeting		
General Session: Federal Update		
Closing/Wrap up		
12:30 PM - 1:30 PM	2016 & 2017 Conference Committee Transitional Meeting & Lunch	Biltmore

Pre-Conference Workshops

Day and Date	Time	Session Description	Location
Sunday, Feb. 7th	1:00 PM – 3:45 PM	NASFAA University: Cost of Attendance	Auditorium II
Sunday, Feb. 7th	8:00 AM - 12:00 PM	NASFAA University: Professional Judgment (includes Continental Breakfast from 8:00 - 8:30 AM)	Auditorium II
Sunday, Feb. 7th	8:00 AM – 3:00 PM	Mid-Level Officers Pre-Conference Workshop (includes Continental Breakfast from 8:00 - 8:30 AM)	Biltmore

General Sessions

Day and Date	Time	Session Description	Location
Monday, Feb. 8th	8:30 AM – 9:30 AM	Student Loans: Reconciling the Rhetoric with the Reality	Guilford ABC
Tuesday, Feb. 9th	8:30 AM – 9:30 AM	Inside the Beltway: Washington Update	Guilford ABC
Wednesday, Feb. 10th	9:00 AM – 12:00 PM	Federal Update	Victoria Ballroom

Lunch 'n Learn Sessions

Day and Date	Time	Session Description	Location
Tuesday, Feb. 9th	12:30 PM - 1:45 PM	Great Lakes: <i>Default Management & Private Loan Processing Made Easy</i>	Auditorium II
Tuesday, Feb. 9th	12:30 PM - 1:45 PM	Sallie Mae: <i>Politics in Higher Education: Trends, Elections and What Will It Mean to You</i>	Auditorium III
Tuesday, Feb. 9th	12:30 PM - 1:45 PM	Inceptia: <i>A Holistic Approach to Creating Healthy Financial Futures</i>	Auditorium IV
Tuesday, Feb. 9th	12:30 PM - 1:45 PM	USA Funds: <i>Lowering Your CDR and How to Keep It That Way</i>	Pebble Beach
Tuesday, Feb. 9th	12:30 PM - 1:45 PM	Postlethwaite & Netterville: <i>Bridging the Gap Between the FA Office and the University</i>	Augusta

Concurrent Sessions By Track

Best Practices

Day and Date	Time	Session Description	Location
Monday, Feb. 8th	9:45 AM – 11:00 AM	Working with Unaccompanied Homeless Youth and Undocumented Immigrants	Auditorium IV
Monday, Feb. 8th	9:45 AM – 11:00 AM	Comprehensive Default Management & Financial Literacy	Tidewater
Monday, Feb. 8th	1:15 PM – 2:30 PM	Resolving Citizenship, Selective Service and Veteran Status C-Flags	Auditorium III
Monday, Feb. 8th	1:15 PM – 2:30 PM	Workplace Violence	Arrowhead
Monday, Feb. 8th	1:15 PM – 2:30 PM	ED Program Reviews and NASFAA's Standards of Excellence Review Program	Pebble Beach
Monday, Feb. 8th	3:00 PM – 4:15 PM	Satisfactory Academic Progress	Arrowhead
Monday, Feb. 8th	3:00 PM – 4:15 PM	Top AskRegs Questions for 2015	Pebble Beach
Tuesday, Feb. 9th	9:45 AM – 11:00 AM	Have Fun Creating a Successful Default Prevention Management Plan	Auditorium III
Tuesday, Feb. 9th	9:45 AM – 11:00 AM	Federal Work Study	Augusta
Tuesday, Feb. 9th	9:45 AM – 11:00 AM	Overaward. Is That Even a Word?	Tidewater
Tuesday, Feb. 9th	2:00 PM - 3:15 PM	SULA Requirements & Best Practices	Arrowhead
Tuesday, Feb. 9th	2:00 PM - 3:15 PM	Mindcents: Financial Literacy for Your Students	Tidewater
Tuesday, Feb. 9th	3:45 PM – 5:00 PM	A New World for Managing Athlete Financial Aid - Post O'Bannon and Cost of Attendance	Augusta
Tuesday, Feb. 9th	3:45 PM – 5:00 PM	FAA Perspective on Prior-Prior-Year (PPY)	Auditorium II

Concurrent Sessions By Track

Compliance

Day and Date	Time	Session Description	Location
Monday, Feb. 8th	9:45 AM – 11:00 AM	Review of NCAA Division II Financial Aid Legislation	Auditorium III
Monday, Feb. 8th	1:15 PM – 2:30 PM	Mitigating Fraud Risks in Title IV Programs	Auditorium IV
Monday, Feb. 8th	1:15 PM – 2:30 PM	COD Updates	Auditorium II
Monday, Feb. 8th	3:00 PM – 4:15 PM	National Student Clearinghouse Update	Augusta
Monday, Feb. 8th	3:00 PM – 4:15 PM	Return to Title IV	Auditorium IV
Monday, Feb. 8th	3:00 PM – 4:15 PM	PLUS Loans A-Z	Auditorium II
Monday, Feb. 8th	3:00 PM – 4:15 PM	An Update on NCAA Division I Financial Aid Legislation	Auditorium III
Tuesday, Feb. 9th	9:45 AM – 11:00 AM	Consumer Information	Auditorium IV
Tuesday, Feb. 9th	2:00 PM - 3:15 PM	FAFSA Application Processing and Verification Update	Auditorium IV
Tuesday, Feb. 9th	2:00 PM - 3:15 PM	Direct Loan and Pell Reconciliation	Auditorium II
Tuesday, Feb. 9th	3:45 PM – 5:00 PM	Top 10 Compliance Findings	Auditorium III
Tuesday, Feb. 9th	3:45 PM – 5:00 PM	Reporting and Adjusting Direct Loan and SULA	Auditorium IV

Concurrent Sessions By Track

Financial Aid 101

Day and Date	Time	Session Description	Location
Monday, Feb. 8th	9:45 AM – 11:00 AM	Federal Methodology: Part I* (Session will conclude in Part II, Monday, 1:15pm)	Biltmore
Monday, Feb. 8th	1:15 PM – 2:30 PM	Federal Methodology: Part II* (Continuation from Part I, Monday 9:45am)	Biltmore
Tuesday, Feb. 9th	9:45 AM – 11:00AM	You've Got your Federal Token, Now What?	Biltmore
Tuesday, Feb. 9th	2:00 PM - 3:15 PM	From Application to Offer: Part I	Biltmore
Tuesday, Feb. 9th	3:45 PM – 5:00 PM	From Application to Offer: Part II	Biltmore
Tuesday, Feb. 9th	3:45 PM – 5:00 PM	FAA Toolbox	Pebble Beach

Global Issues and Diversity

Day and Date	Time	Session Description	Location
Monday, Feb. 8th	9:45 AM – 11:00 AM	Supporting and Serving GLBT Students (Part I): Understanding the Spectrum of Sexual Orientation and Gender	Augusta
Monday, Feb. 8th	1:15 PM – 2:30 PM	Supporting and Serving GLBT Students (Part II): Campus Climate, Institutional Barriers, and Action Strategies	Augusta
Monday, Feb. 8th	3:00 PM – 4:15 PM	Diversity Wheel	Tidewater
Tuesday, Feb. 9th	9:45 AM – 11:00 AM	Green Zone Training - Part I	Auditorium II
Tuesday, Feb. 9th	2:00 PM - 3:15 PM	Green Zone Training - Part II	Augusta

Graduate and Professional

Day and Date	Time	Session Description	Location
Monday, Feb. 8th	9:45 AM – 11:00 AM	Public Service Loan Forgiveness	Arrowhead
Tuesday, Feb. 9th	2:00 PM - 3:15 PM	Hot Topics for Graduate & Professional Financial Aid Administrators	Pebble Beach

Concurrent Sessions By Track

Leadership

Day and Date	Time	Session Description	Location
Monday, Feb. 8th	9:45 AM – 11:00 AM	Lead Up, Down and All Around	Auditorium II
Monday, Feb. 8th	9:45 AM – 11:00 AM	Collaborating to Increase Student Retention	Pebble Beach
Monday, Feb. 8th	1:15 PM – 2:30 PM	Enrollment Management - What Does it Mean for Financial Aid Folks?	Tidewater
Tuesday, Feb. 9th	2:00 PM - 3:15 PM	2016 Elections: What does it Mean to Higher Education?	Auditorium III

Professional Development

Day and Date	Time	Session Description	Location
Monday, Feb. 8th	3:00 PM – 4:15 PM	The Value of Volunteerism	Biltmore
Tuesday, Feb. 9th	3:45 PM – 5:00 PM	Getting Involved in NASFAA	Arrowhead
Tuesday, Feb. 9th	9:45 AM – 11:00 AM	Creating and Delivering a Graduate Program in Student Financial Aid Administration	Arrowhead
Tuesday, Feb. 9th	9:45 AM – 11:00 AM	Making the Impossible Choices, Best Practices in Work-Life Balances	Pebble Beach
Tuesday, Feb. 9th	3:45 PM – 5:00 PM	Recognizing the Difference Between Impact and Intent: Does Your Customer Service Measure Up?	Tidewater

Concurrent Sessions By Track

Software User

Day and Date	Time	Session Description	Location
Tuesday, Feb. 9th	11:15 AM - 12:15 PM	Alliant - Birds of A Feather	Biltmore
Tuesday, Feb. 9th	11:15 AM - 12:15 PM	Banner - Birds of A Feather	Auditorium II
Tuesday, Feb. 9th	11:15 AM - 12:15 PM	Campus Management/Campus View - Birds of A Feather	Tidewater
Tuesday, Feb. 9th	11:15 AM - 12:15 PM	Colleague/Datatel - Birds of A Feather	Auditorium III
Tuesday, Feb. 9th	11:15 AM - 12:15 PM	Jenzabar - Birds of A Feather	Pebble Beach
Tuesday, Feb. 9th	11:15 AM - 12:15 PM	PeopleSoft - Birds of A Feather	Auditorium IV
Tuesday, Feb. 9th	11:15 AM - 12:15 PM	PowerFAIDS- Birds of A Feather	Augusta
Tuesday, Feb. 9th	11:15 AM - 12:15 PM	ProSAM - Birds of A Feather	Arrowhead

State Meetings

Day and Date	Time	Session Description	Location
Monday, Feb. 8th	4:30 PM - 5:15 PM	Alabama	Biltmore
Monday, Feb. 8th	4:30 PM - 5:15 PM	Florida	Auditorium II
Monday, Feb. 8th	4:30 PM - 5:15 PM	Georgia	Auditorium III
Monday, Feb. 8th	4:30 PM - 5:15 PM	Kentucky	Arrowhead
Monday, Feb. 8th	4:30 PM - 5:15 PM	Mississippi	Edinburgh
Monday, Feb. 8th	4:30 PM - 5:15 PM	North Carolina	Auditorium IV
Monday, Feb. 8th	4:30 PM - 5:15 PM	South Carolina	Augusta
Monday, Feb. 8th	4:30 PM - 5:15 PM	Tennessee	Pebble Beach
Monday, Feb. 8th	4:30 PM - 5:15 PM	Virginia	Tidewater

SASFAA Board 2015—2016

SASFAA Executive Committee

President	Amy Berrier	Assistant Director for Operations University of North Carolina—Greensboro
Past-President	Nathan R. Basford, Jr.	Financial Aid Specialist Florida State University
Vice President	Michael Morgan	Director of Student Financial Aid Rhodes College
President-Elect	Marian Dill	Director of Financial Aid Lee University
Secretary	Sandra Neel	Executive Director of Financial Aid University of Louisville
Treasurer	Jenelle Handcox	Director of Financial Aid & Scholarships University of North Carolina—Pembroke
AL State President	Phillip Nelson	Program/Project Manager of Financial Aid Auburn University, Montgomery
FL State President	Ryan McNamara	Financial Aid Associate and Advisor Florida Southern College
GA State President	Sarah Baumhoff	Associate Director of Financial Aid Kennesaw State University
KY State President	Laura Keown	Senior Associate Director of Financial Aid Centre College
MS State President	Nicole Patrick	Director of Financial Aid Mississippi University for Women
NC State President	Joey Trogdon	Assistant Director of Financial Aid & Veteran Affairs Randolph Community College
SC State President	Elizabeth Milam	Senior Associate Director Clemson University
TN State President	Richard Smelser	Financial Aid Director Pellissippi State Community College
VA State President	Michael Farris	Dean of Enrollment Management Central Virginia Community College

SASFAA Board 2015—2016

SASFAA Committee Chairs

Awards Committee Chair	Nathan Basford	Financial Aid Specialist Florida State University
Budget & Finance Committee Chair	Terri Parchment	Director of Client Services & Review TSAC
Business Partner Liaison	Brenda McCafferty	Senior Financial Literacy Trainer ECMC
Bylaw Committee Chair	Sandra Neel	Executive Director of Financial Aid University of Louisville
Communications & Outreach Committee Chair	Jody Darby	Executive Director, Student Financial Services Chattahoochee Technical College
Conference Committee Chair	Janet Nowicki	Assistant Director of Financial Aid Guilford Technical Community College
Electronic Services Committee Chair	Kenneth Cole	Director of Financial Aid University of South Carolina – Lancaster
Global Issues Committee Chair	Stacy Walker	Associate Director of Financial Aid University of Mississippi Medical Center
Governance & Strategic Planning Committee Chair	Nathan R. Basford, Jr.	Financial Aid Specialist Florida State University
Legislative Relations Committee Chair	Ron Gambill	Chairman/CEO Edsouth
Long Range Planning Committee Chair	Sandra Neel	Executive Director of Financial Aid University of Louisville
Management Institute Committee Chair	Brad Barnett	Senior Associate Director James Madison University
Membership Committee Chair	Angela Black	Associate Director University of Louisville
Nominations & Elections Committee Chair	Nathan R. Basford, Jr.	Financial Aid Specialist Florida State University
Site Selection Committee Chair	Tracy Misner	Financial Aid Administrator Cape Coral Institute of Technology
Sponsorship Committee Chair	Brenda McCafferty	Senior Financial Literacy Trainer ECMC

Task Force

Minority Serving Institutions Task Force Chair	Jacqueline Morris	Director of Financial Aid Stillman College
Veterans Task Force Chair	Rachel Cavanaugh	Interim Director of Financial Aid & Veterans Services Cape Fear Community College

Conference Committee 2015—2016

2016 Conference Committee Chair	Janet D. Nowicki	Assistant Director of Financial Aid Guilford Technical Community College
AL State Representative	Stephanie D. Miller	Associate Director Jacksonville State University
FL State Representative	Brenda M. Brown	Director of Strategic Initiatives University of Miami
GA State Representative	Felicia F. Ailster	Financial Aid Student Relations Manager Georgia Perimeter College
KY State Representative	Jennifer Priest	Associate Director of Financial Aid Transylvania University
MS State Representative	Alexander Washington	Senior Financial Aid Advisor The University of Mississippi Medical Center
NC State Representative	Jamie Pendergrass	Senior Assistant Director North Carolina State University
SC State Representative	Allison J. Sullivan	Director of Financial Aid Planning Anderson University
TN State Representative	Aaron R. White	Director of Financial Aid Memphis College of Art
VA State Representative	Tarik Boyd	Campus Director of Financial Assistance ECPI University
2017 Conference Committee Chair	Carolyn B. Sparks	Director of Financial Aid Wofford College
Electronic Services Committee Chair	Kenneth T. Cole	Director of Financial Aid University of South Carolina – Lancaster
Global Issues Committee Chair	Stacy N. Walker	Associate Director of Financial Aid University of Mississippi Medical Center
Local Arrangements Committee Chair	Cathy Shell	Director of Financial Aid Lees-McRae College
Membership Committee Chair	Angela Black	Associate Director University of Louisville
Sponsorship Committee Chair	Brenda McCafferty	Senior Financial Literacy Trainer ECMC
President	Amy L. Berrier	Assistant Director of Operations University of North Carolina—Greensboro
Treasurer	Jenelle Handcox	Director of Financial Aid & Scholarships University of North Carolina—Pembroke
Vice President	Michael D. Morgan	Director of Student Financial Aid Rhodes College

Sunday, February 7, 2016

Time	Event/Session Description	Location
8:00 AM – 9:00 AM	Continental Breakfast – Executive Board, Conference Committee, State Presidents-Elect, Preconference Workshop participants	Blue Ashe
8:00 AM – 4:30 PM	Conference Registration Open	Reg Desks V & VI
8:00 AM – 12:00 PM	Sponsor Set-up, Charity Tables Set-up, 2017 SASFAA Booth Set-up	Guilford ABC
NASFAA University: Professional Judgment		
8:00 AM - 12:00 PM (includes Continental Breakfast from 8:00 AM - 8:30 AM)	<p>The professional judgment session offered by NASFAA U introduces participants to professional judgment, including circumstances for which a financial aid administrator may exercise it, documentation requirements, recalculating a student’s financial need, and adjusting financial aid. The sessions are designed for financial aid administrators with less than two years of experience or as a refresher course for seasoned financial aid administrators. The sessions use 2015-16 NASFAA CORE materials. Completion of this session qualifies the participant to take the optional Professional Judgment credential test.</p> <p style="text-align: right;">Presenter(s) Dana Kelly, NASFAA Amanda Sharp, NASFAA</p> <p style="text-align: right;">Moderator John Lucas, University of North Carolina - Greensboro</p>	Auditorium II
Mid-Level Officers Pre-Conference Workshop		
8:00 AM – 3:00 PM (includes Continental Breakfast from 8:00 AM - 8:30 AM)	<p>This pre-conference workshop event for mid-level managers is designed for individuals in the Financial Aid Office who are aspiring to be more involved in decision-making. The workshop will introduce skills to better equip professionals for success while refining their financial aid content knowledge. Prepare for the new ever-changing career in financial aid as we continue to evolve into a new breed of financial aid administrator. Sessions will consist of 5 sessions that encourage interaction and creative thinking with other movers and shakers in the southeastern region.</p> <p style="text-align: right;">SASFAA Instructors Michael Morgan, Rhodes College Bill Spiers, Tallahassee Community College Dottie Davidson, Regent University Forrest Stuart, Furman University</p>	Biltmore
9:00 AM – 3:00 PM	State Presidents-Elect Workshop	Bear Creek
12:00 PM – 1:00 PM	Luncheon – Executive Board, Conference Committee, Mid-Level Workshop, NASFAA U Workshops & State Presidents-Elect Workshop	Blue Ashe
NASFAA University: Cost of Attendance		
1:00 PM – 3:45 PM	<p>The cost of attendance (COA) session offered by NASFAA U focuses on the process of COA construction, selecting appropriate methods of research to use for determining student budget expenses, identifying and describing the COA components, and identifying when a student’s COA must be recalculated. The sessions are designed for financial aid administrators with less than two years of experience or as a refresher course for seasoned financial aid administrators. The sessions use 2015-2016 NASFAA CORE materials. Completion of this session qualifies the participant to take the optional Cost of Attendance credential test.</p> <p style="text-align: right;">Presenter(s) Dana Kelly, NASFAA Amanda Sharp, NASFAA</p> <p style="text-align: right;">Moderator Michael O' Grady, Financial Aid Services</p>	Auditorium II
1:00 PM - 3:45 PM	Sponsor Area Open, Charity Tables Open, 2017 SASFAA Booth Open	Guilford ABC
1:00 PM - 3:45 PM	NCASFAA Hospitality Suite	Blandwood

Sunday, February 7, 2016

Time	Event/Session Description	Location
Opening Session		
Wear Your Favorite Team Jersey As SASFAA Celebrates Super Bowl Sunday!!		
Presiding: Amy L. Berrier, SASFAA President		
Presentation of Colors: Grimsley High School ROTC		
4:00 PM – 5:30 PM	National Anthem: Guilford College Sextet: <i>Lumina</i>	
	Welcome to Greensboro: United States Congresswoman Dr. Alma Adams, 12th District, North Carolina	
	Welcome from NCASFAA: Joey Trogdon, NCASFAA President	
	Charity Introduction: Lori Southerland, Fisher House	
	Introduction of Keynote Speaker: Brenda McCafferty	
Keynote Speaker: Major General Gerald Ketchum		
Welcome & Reception: SASFAA Super Bowl Sunday Tailgate		
5:30 PM – 12:00 AM	Watch the Game on the BIG Screen!! Lots of tailgate munchies!!!	
	Enjoy a Variety of Games and Activities in the Sponsor area!!! Support the Charity!!!	
	Experience the fun with your SASFAA friends!!!!	

Monday, February 8, 2016

Time	Event/Session Description	Location
7:15 AM – 3:00 PM	Conference Registration Open	Reg Desks V & VI
7:15 AM – 8:30 AM	Continental Breakfast	Guilford ABC
7:30 AM – 11:30 AM	Sponsor Area Open, Charity Tables Open, 2017 SASFAA Booth Open	Guilford ABC
8:30 AM – 11:30 AM	NCASFAA Hospitality Suite	Blandwood
8:30 AM – 9:30 AM	General Session Student Loans: Reconciling the Rhetoric with the Reality	
	As FAAs we may deal with student loans as part of our daily routine. Thus, all the media attention and the growing concerns of student loan debt is probably no surprise to us. Beth Akers is a fellow in the Brookings Institution's Brown Center on Education Policy. Come listen to her present both sides of the argument, "Student Loan: Crisis or Media." We all have our own opinions, but has it really grown to a crisis level or is it just media hype? Once you hear both sides of the argument, you will leave with a better understanding of both sides, feel better that your opinion was right on target or you may even change your mind!	
	Presenter	Beth Akers, Brookings Institution
	Moderator	Ron Gambill, Edsouth

Monday, February 8, 2016

Time	Event/Session Description	Location
9:30 AM – 9:45 AM	Transition Break	
9:45 AM – 11:00 AM	Concurrent Sessions	
	Review of NCAA Division II Financial Aid Legislation	
Session 1	<p>Division II began a comprehensive review of its financial aid legislation in June 2014. This session will provide an overview of current legislation and an update on the review, including several policy and legislative changes that have already been implemented. An NCAA staff member will provide an overview of financial aid concepts being considered by the Division II Legislation Committee. Attendees will have an opportunity to provide feedback on the legislative concepts. It is expected that the Division II membership will vote on financial aid proposals at the 2017 NCAA Convention.</p>	Auditorium III
	<p>Presenter Karen Wolf, NCAA Moderator Ryan McNamara, Florida Southern University</p>	
	<p>Federal Methodology: Part I* (Session will conclude in Part II, Monday, 1:15pm)</p>	
Session 2	<p>Ever wondered how the Expected Family Contribution (EFC) is calculated? This session will describe the underlying principles of need analysis, explain the various federal methodology formula models, and give attendees an opportunity to perform an EFC hand calculation.</p>	Biltmore
	<p>Presenter(s) Brad Barnett, James Madison University Amanda Sharp, NASFAA Moderator Nathan Basford, Florida State University</p>	
	Public Service Loan Forgiveness	
Session 3	<p>Join us as we provide an overview of the Public Service Loan Forgiveness program. As the sole servicer for Public Service Loan Forgiveness, we will review the eligibility requirements, borrower experience, and resources for our school partners. We will also go over some common mistakes made on the Employment Certification Form.</p>	Arrowhead
	<p>Presenter Lisa Ciritella, Fed Loan Servicing Moderator Kimberly Morris, Southern Crescent Technical College</p>	
	Working with Unaccompanied Homeless Youth and Undocumented Immigrants	
Session 4	<p>Unaccompanied Homeless Youth and Undocumented Immigrants faces hurdles accessing services and resources their peers often take for granted. This session will explore the unique needs of this population. We will discuss ways we can advocate for these students and provide services and the access to resources they will need to ensure their continued success. We will also discuss ways McKinney-Vento Act professionals and financial aid administrators can collaborate to help the unaccompanied homeless youth to navigate the postsecondary education system.</p>	Auditorium IV
	<p>Presenter(s) Joan Bailey, University of South Florida Francisco Valines, Florida International University Moderator Dana Kelly, NASFAA</p>	

Monday, February 8, 2016

Time	Event/Session Description	Location
9:45 AM – 11:00 AM	<p align="center">Concurrent Sessions Lead Up, Down and All Around</p>	
Session 5	<p>Financial aid personnel play an increasingly complex role in building relationships with colleagues across campus-- from peers, to presidents and staff, to students. Data is the key to the stories that must be told. This workshop will take a look at how best to craft these relationships and keep your voice in the matters pertaining to financial aid. Three groups of contacts will be discussed: up (presidents and boards of trustees), down (staff and student management), and all around (media, agencies, entities outside the campus).</p>	Auditorium II
	<p align="center">Bryan Erslan, Eastern Kentucky University</p>	
	Presenter(s)	<p align="center">Lisanne Masterson, Blue Ridge Community College Brent Tener, Vanderbilt University</p>
	Moderator	<p align="center">Shannon Simmons, Georgia College & State University</p>
	<p align="center">Supporting and Serving GLBT Students (Part I): Understanding the Spectrum of Sexual Orientation and Gender</p>	
Session 6	<p>Part I of the Supporting and Serving GLBT Students workshop will provide an overview of the ways in which GLBT students are currently self-identifying in terms of their gender identity, gender expression and sexual orientation in order to prepare faculty and staff to understand the needs of these students and how best to serve and support them.</p>	Augusta
	Presenter	<p align="center">Renee Wells, North Carolina State University</p>
	Moderator	<p align="center">Becky Davis, Great Lakes Higher Education Corporation</p>
	<p align="center">Comprehensive Default Management & Financial Literacy</p>	
Session 7	<p>At Valencia College we have had a Financial Literacy Program for 5 years. Two years ago we married our Default Aversion efforts to the Literacy Program. We have received grant funds and institutional funds to create our efforts and have institutional leadership support.</p>	Tidewater
	Presenter(s)	<p align="center">Sedrick Brinson, Valencia College Ilia Cordero, Valencia College</p>
	Moderator	<p align="center">Stephanie Samuels, Emory University</p>
	<p align="center">Collaborating to Increase Student Retention</p>	
Session 8	<p>Nationally, not much more than half of the four year institution students graduate and a much smaller proportion for two year colleges. Retaining students is a charge often given to one office, however the work truly spans the institution. This session will focus upon outlining areas of focus across the campus which, when coordinated through SEM, can improve retention and graduation rates.</p>	Pebble Beach
	Presenter	<p align="center">Luke Schultheis, Virginia Commonwealth University</p>
	Moderator	<p align="center">Rachel Cavanaugh, Cape Fear Community College</p>

Monday, February 8, 2016

Time	Event/Session Description	Location
11:00 AM - 11:30 AM	Break to Visit Sponsors and Charity Tables	Guilford ABC
Luncheon		
11:30 AM – 1:00 PM	SASFAA Business Meeting Amy L. Berrier, SASFAA President	Guilford ABC
	NASFAA Update Dan Mann, NASFAA Chair & University of Illinois at Urbana-Champaign	
1:15 PM – 2:30 PM	Concurrent Sessions	
	Mitigating Fraud Risks in Title IV Programs	
Session 1	<p>The purpose of this session is to raise awareness of the issues unique to post-secondary schools and the distance education environment and to discuss actions to mitigate the risks associated with education fraud. Title IV programs are large, complex, and inherently risky because of their design, reliance on numerous entities for administration and oversight, the nature of the student population, and the changes in educational delivery methods, such as distance education. After this presentation, a participant will gain a better understanding of the OIG Mission and the recommendations made by the OIG in Management Information Reports to help mitigate fraud risks in Title IV Programs.</p> <p>Presenter Yessyka Santana, Department of Education, Office of Inspector General</p> <p>Moderator Chris Ratliff, University of North Carolina - Greensboro</p> <p>Federal Methodology: Part II* (Continuation from Part I, Monday 9:45am)</p>	Auditorium IV
Session 2	<p>Ever wondered how the Expected Family Contribution (EFC) is calculated? This session will describe the underlying principles of need analysis, explain the various federal methodology formula models, and give attendees an opportunity to perform an EFC hand calculation.</p> <p>Presenter(s) Brad Barnett, James Madison University Amanda Sharp, NASFAA</p> <p>Moderator Marian Dill, Lee University</p> <p>Resolving Citizenship, Selective Service and Veteran Status C-Flags</p> <p>This session will provide tips and strategies for working with your students to quickly resolve issues of database matches that has resulted in a resolution being required before the student eligibility can be determined. Best practices will be discussed, strong audience participation will be encouraged.</p>	Biltmore
Session 3	<p>Resolving Citizenship, Selective Service and Veteran Status C-Flags</p> <p>This session will provide tips and strategies for working with your students to quickly resolve issues of database matches that has resulted in a resolution being required before the student eligibility can be determined. Best practices will be discussed, strong audience participation will be encouraged.</p> <p>Presenter(s) Joan Bailey, University of South Florida Tracy Jones, University of South Florida</p> <p>Moderator Kelly D'Eath, Gadsden State Community College</p>	Auditorium III

Monday, February 8, 2016

Time	Event/Session Description	Location
1:15 PM–2:30 PM	<p align="center">Concurrent Sessions Workplace Violence</p>	
Session 4	<p>Workplace violence is any act or threat of physical violence, harassment, intimidation, or other threatening disruptive behavior that occurs at the work site. It ranges from threats and verbal abuse to physical assaults and even homicide. It can affect and involve employees, clients, customers and visitors. As we are all aware, many acts of violence have taken place on college campuses all across the country. This session will allow you to meet with other colleagues to discuss workplace violence and the importance of threat assessment as you work with students in distress. Join the Director of Emergency Management and a Captain with the UNC Greensboro Police Department to learn more about threat assessment and how to stay safe on our campuses.</p>	Arrowhead
	<p align="center">Presenter(s) Jason Stogner, University of North Carolina - Greensboro Captain Ron Wolford, University of North Carolina - Greensboro Police Department</p> <p align="center">Moderator Amy L. Berrier, University of North Carolina - Greensboro</p>	
	<p align="center">Enrollment Management - What Does it Mean for Financial Aid Folks?</p>	
Session 5	<p>Enrollment management tends to be a popular trend in higher education. What does it really mean since enrollment and retentions goals can be managed by two different entities on campus and in some cases be at odds with each other? This session will discuss how the University of Miami's Enrollment Management team is working to transform student lives by re-engineering how financial aid supports students as they pursue obtaining a degree.</p>	Tidewater
	<p align="center">Presenter Raymond Nault Hix, University of Miami</p> <p align="center">Moderator Wanda White, North Carolina Community College</p>	
	<p align="center">COD Updates</p>	
Session 6	<p>This session will describe the changes to the Common Origination & Disbursement System for current award year 2015-16 and the current state of the processing system. We'll talk about modifications to the system to comply with new Direct PLUS Loan Program credit and counseling requirements, a new XML Schema for award year 2015-2016 data, a new system-generated response, a new report, and where and how to find data relative to the changes. We'll also cover a few new edits, a couple changes to Ability To Benefit, and what you'll no longer see coming from COD. Finally, we'll take a peek at what COD has planned for award year 2016-17.</p>	Auditorium II
	<p align="center">Presenter Wood Mason, Department of Education</p> <p align="center">Moderator Kevin Perry, Coastal Carolina University</p>	
	<p align="center">Supporting and Serving GLBT Students (Part II): Campus Climate, Institutional Barriers, and Action Strategies</p>	
Session 7	<p>Part II of the Supporting and Serving GLBT Students workshop will explore contemporary campus climate, the interpersonal and institutional barriers that GLBT students face, and concrete action strategies that faculty and staff can use to create an inclusive environment in their respective departments and to advocate for more inclusive policies and practices at their institutions.</p>	Augusta
	<p align="center">Presenter Renee Wells, North Carolina State University</p> <p align="center">Moderator Nancy Garmroth, FA Solutions, LLC</p>	

Monday, February 8, 2016

Time	Event/Session Description	Location
1:15 PM - 2:30 PM	Concurrent Sessions	
	ED Program Reviews and NASFAA's Standards of Excellence Review Program	
Session 8	Come learn about what to expect and how to prepare for an ED Program Review as well as how NASFAA's Standards of Excellence Review Program can assist your institution. This presentation will also discuss the analysis conducted by NASFAA on ED Program Reviews	Pebble Beach
	Presenter Ashley Reich, NASFAA	
	Moderator Keith Reeves, Clemson University	
2:30 PM – 5:00 PM	Sponsor Area Open, Charity Tables Open, 2017 SASFAA Booth Open	Guilford ABC
2:30 PM – 5:00 PM	NCASF ^{AA} Hospitality Suite	Blandwood
2:30 PM – 3:00 PM	Snack Break	Guilford ABC
3:00 PM – 4:15 PM	Concurrent Sessions	
	Satisfactory Academic Progress	
Session 1	Program Integrity regulations of 2010 strengthened the Satisfactory Academic Progress requirements with implementation by July 2011. Five years later - how compliant is your SAP policy with the 2010 changes? How effective are your appeal procedures and academic success plan procedures with helping your students succeed? Audience participation and feedback will be quite welcome in this session!	Arrowhead
	Presenter(s) Heather Boutell, Bellarmine University Philip Hawkins, University of West Georgia	
	Moderator Amy Gerber, Great Lakes Higher Education Corporation	
	Top AskRegs Questions for 2015	
Session 2	Have you ever wondered if your colleagues have the same regulatory questions that you do? This session will review the top AskRegs questions NASFAA members posed in 2015. In addition to providing answers, this will be your opportunity to review requirements and best practices related to these top issues.	Pebble Beach
	Presenter Dana Kelly, NASFAA	
	Moderator Debra Slade, University of North Carolina - Greensboro	
	The Value of Volunteerism	
Session 3	Have you ever wondered why and how your colleagues have managed to volunteer in their communities and/or national, regional or state professional associations? All it really takes is taking that first step and volunteering. A panel of SASFAA State Presidents will share their path to volunteering and how it has made an impact in their personal and/or professional development. Attendees are guaranteed to leave the session energized to find the right "volunteer-fit" that can impact others and their future.	Biltmore
	Presenter(s) Laura Keown, Centre College Elizabeth Milam, Clemson University	
	Moderator Felicia Ailster, Georgia Perimeter College	

Monday, February 8, 2016

Time	Event/Session Description	Location
1:15 PM - 2:30 PM	Concurrent Sessions	
	National Student Clearinghouse Update	
Session 4	Join us for an overview of the National Student Clearinghouse program. Get the latest on the services provided and the updates for 2016-17.	Augusta
	<p>Presenter Sue Ledwell, National Student Clearinghouse</p> <p>Moderator Joshua Deaton, Guilford Technical Community College</p>	
	Return to Title IV	
Session 5	Return of Title IV (R2T4) funds is an important process on your campus. Presenters from the Dept. of Ed and an institution will focus on R2T4 provisions for students enrolled in credit-hour and clock-hour programs.	Auditorium IV
	<p>Presenter(s) Derek Ball, Kentucky Community and Technical College System David Bartnicki, Department of Education</p> <p>Moderator Beth Armstrong, Virginia Polytechnic Institute and State University</p>	
	PLUS Loans A-Z	
Session 6	There have been a number of recent changes to the Direct PLUS Loan Program. Learn what they are and how they impact your Financial Aid Office's day-to-day routine. We'll cover the basics then go deeper into the new PLUS Counseling requirement. Be there or be square!	Auditorium II
	<p>Presenter Wood Mason, Department of Education</p> <p>Moderator Susan Smith, University of North Georgia</p>	
	An Update on NCAA Division I Financial Aid Legislation	Auditorium III
Session 7	This session, intended for NCAA Division I schools, will provide an update on issues affecting NCAA Division I financial aid legislation to help prepare you to discuss these issues on your campus and within your conference.	
	<p>Presenter Alex Smith, NCAA</p> <p>Moderator Sara Kaufman, University of Miami</p>	
	Diversity Wheel	
Session 8	The climate for diversity, inclusion and equity is critical to ensuring we provide the best level of service possible to our students. Come learn the combinations of all dimensions that influence our values, beliefs, behaviors, experiences and expectations which make us all unique as individual. Learn to recognize that the responsibility for excellence, diversity and inclusion lies with all of us at the Institutions: leadership, administration, faculty, staff and students. Attend this session and learn to be the champions of diversity at your institution!	Tidewater
	<p>Presenter Stacy Walker, University of Mississippi - Medical Center</p> <p>Moderator Brenda Pittman, William Carey University</p>	

Monday, February 8, 2016

Time	Event/Session Description	Location
4:15 PM – 4:30 PM	Transition Break	
	<p>State Meetings</p> <p>Visit with your friends and colleagues from your state to discuss any topics of interest in the financial aid world or how other institutions are handling problems that you are now facing on your campus. This will be an open discussion format so bring topics and ideas if you have them! Members from the SASFAA Executive Board will visit each state meeting.</p>	
	Alabama Facilitator: Kelly D'Eath, President-Elect	Biltmore
	Florida Facilitator: Ryan McNamara, President	Auditorium II
4:30 PM – 5:15 PM	Georgia Facilitator: Sarah Baumhoff, President	Auditorium III
	Kentucky Facilitator: Laura Keown, President	Arrowhead
	Mississippi Facilitator: Nicole Patrick, President	Edinburgh
	North Carolina Facilitator: Joey Trogdon, President	Auditorium IV
	South Carolina Facilitator: Elizabeth Milam, President	Augusta
	Tennessee Facilitator: Richard Smelser, President	Pebble Beach
	Virginia Facilitator: Michael Farris, President	Tidewater
5:30 PM - 8:00 PM	Dinner On Your Own	
5:30 PM – 6:30 PM	Sponsor Reception (by invitation)	Meadowbrook
6:45 PM - 7:45 PM	Mentorship Program Meet and Greet (by invitation)	Meadowbrook
8:00 PM – 10:30 PM	Bingo/Networking	Auditorium II

Tuesday, February 9, 2016

Time	Event/Session Description	Location
7:15 AM – 3:00 PM	Registration Open	Reg Desks V & VI
7:15 AM – 8:30 AM	Continental Breakfast	Guilford ABC
7:30 AM – 11:30 AM	Sponsor Area Open, Charity Tables Open, 2017 SASFAA Booth Open	Guilford ABC
7:30 AM – 11:30 AM	NCASF ^{AA} Hospitality Suite	Blandwood
General Session Inside the Beltway: Washington Update		
8:30 AM – 9:30 AM	Capitol Hill has been buzzing with interest on financial aid issues. Join NASFAA President Justin Draeger as he provides a high level update of what's happening in Washington, D.C. and the work of NASFAA's various policy task forces.	Guilford ABC
	Presenter Justin Draeger, NASFAA	
	Moderator Amy L. Berrier, University of North Carolina - Greensboro	
9:30 AM – 9:45 AM	Transition Break	
9:45 AM – 11:00 AM	Concurrent Sessions	
	You've Got your Federal Token. Now What?	
Session 1	Oh the places you'll go! Find out about all the Federal websites and systems you can access with your FAA user ID. You'll get a broad overview of the various Federal systems, what you can do when logged in to each, and how they all work together to help you do your job as a financial aid administrator.	Biltmore
	Presenter Wayne Kruger, St. Petersburg College	
	Moderator Wendi Owens, University of Miami	
	Creating and Delivering a Graduate Program in Student Financial Aid Administration	
Session 2	Although graduate programs in student financial aid have existed in the past, there are no programs that exist currently nationwide; there are classes in financial aid, or that discuss financial aid, but there is no program devoted to the profession. This session will review the new graduate certificate program in Student Financial Aid Administration. The program embeds current subject matter expertise on financial aid within the context of higher education organization, governance, management, and leadership principles. Emphasis is provided not only on financial aid specifics, but also on the office's role and relationships within the institution. Discussion topics will include program structure, content, and delivery.	Arrowhead
	Presenter Anthony Jones, Appalachian State University	
	Moderator Shannon Cross, USA Funds	
	Have Fun Creating a Successful Default Prevention Management Plan	
Session 3	During this interactive session, Family Feud style, we will share with you some of the best practices institutions have incorporated into their Default Prevention Plan to assist borrowers develop effective loan repayment strategies and help you manage your CDR. You will have the opportunity to learn different ideas to create a plan for your institution by using different tools, resources, and partnerships within your organization and in the industry. If you are looking for ideas to incorporate into your plan and learn about how others institutions have succeeded, this session is for you.	Auditorium III
	Presenter(s) Dave Diebel, E ^{CMC} Irma Molinares, E ^{CMC}	
	Moderator Sandy Neel, University of Louisville Rosa McQuay, Spelman College	

Tuesday, February 9, 2016

Time	Event/Session Description	Location
9:45 AM—11:00 AM	<p align="center">Concurrent Sessions Green Zone Training - Part I</p>	
Session 4	<p>Green Zone training is for staff desiring to learn more about the military affiliated student experience. Its goals are to train members of the higher education community to know more about the issues and concerns faced by military affiliated students and to identify individuals who are available to assist this population. These individuals are not expected to be experts who can “solve problems.” They are individuals who can lend a sympathetic ear and help the student veteran identify and connect with the appropriate resources. This session is being offered in two parts.</p>	Auditorium II
	<p>Presenter(s) Christopher Gregory, University of North Carolina - Greensboro Amber Mathwig, University of North Carolina - Greensboro</p> <p>Moderator Penny Parsons, Northern Kentucky University</p>	
	<p align="center">Consumer Information</p>	
Session 5	<p>This session will focus on the consumer disclosure requirements that have generated attention and questions over the last several years, such as the memorandum of understanding, executive orders, financial aid shopping sheet and net price calculator. In addition to reviewing the requirements, Department of Education officials will review the tools and resources that are available to help institutions comply with the consumer information provisions.</p>	Auditorium IV
	<p>Presenter David Bartnicki, Department of Education</p> <p>Moderator Allison Sullivan, Anderson University</p>	
	<p align="center">Federal Work Study</p>	
Session 6	<p>Ever wonder how other institutions process federal work study? If so, come to this panel discussion representing various sectors who will share best practices for developing a policy, utilizing students and processing federal work study funds.</p>	
	<p>Amy Wood, Tennessee State University</p> <p>James Theeuwes, Faulkner State Community College</p> <p>Tarik Boyd, ECPI University</p> <p>Celena Tulloss, University of Tennessee - Knoxville</p>	Augusta
	<p>Moderator Richard Smelser, Pellissippi State Community College</p>	
	<p align="center">Making the Impossible Choices, Best Practices in Work-Life Balances</p>	
Session 7	<p>By making deliberate choices, looking for efficiencies, and knowing which opportunities to pursue or turn down, anyone can engage in more fulfilling work at home or in the office. Join NASFAA President Justin Draeger as he discusses principles, tactics, and tools to achieve a more balanced you!</p>	Pebble Beach
	<p>Presenter Justin Draeger, NASFAA</p> <p>Moderator Sarah Baumhoff, Kennesaw State University</p>	

Tuesday, February 9, 2016

Time	Event/Session Description	Location
9:45 AM - 11:00 AM	<p>Concurrent Sessions</p> <p>Overaward. Is That Even a Word?</p> <p>Well, it is a very real and meaningful word in the crazy world of financial aid. In this session, discover the truths of overawards...from the meaning, to how they occur, to the solution.</p>	
Session 8	<p>Presenter Nathan Basford, Florida State University</p> <p>Moderator Roberta McDevitt, University of North Carolina - Greensboro</p>	Tidewater
11:00 AM - 11:15 AM	Transition Break	
11:15 AM - 12:15 PM	<p>FA Software Users Sessions</p> <p>Alliant users! This session is designed to be an open discussion concerning your usage of Alliant. Come prepared to discuss problems you've been having or solutions you've designed to fix issues. Feel free to bring tips and tricks to making your system work best for you.</p>	
Session 1	<p>Alliant - Birds of A Feather</p> <p>Facilitator Jim Theeuwes, Faulkner State Community College</p>	Biltmore
Session 2	<p>Banner - Birds of A Feather</p> <p>Banner users! This session is designed to be an open discussion concerning your usage of Banner. Come prepared to discuss problems you've been having or solutions you've designed to fix issues. Feel free to bring tips and tricks to making your system work best for you.</p> <p>Facilitator Amy Wood, Tennessee State University</p>	Auditorium II
Session 3	<p>Campus Management/View - Birds of A Feather</p> <p>Campus Management/View users! This session is designed to be an open discussion concerning your usage of Campus Management/View. Come prepared to discuss problems you've been having or solutions you've designed to fix issues. Feel free to bring tips and tricks to making your system work best for you.</p> <p>Facilitator Kathi Turner, ECPI University</p>	Tidewater
Session 4	<p>Colleague/Datatel - Birds of A Feather</p> <p>Colleague/Datatel users! This session is designed to be an open discussion concerning your usage of Colleague. Come prepared to discuss problems you've been having or solutions you've designed to fix issues. Feel free to bring tips and tricks to making your system work best for you.</p> <p>Facilitator Lisa Koretoff, Guilford Technical Community College</p>	Auditorium III
Session 5	<p>Jenzabar - Birds of A Feather</p> <p>Jenzabar users! This session is designed to be an open discussion concerning your usage of Jenzabar. Come prepared to discuss problems you've been having or solutions you've designed to fix issues. Feel free to bring tips and tricks to making your system work best for you.</p> <p>Facilitator Donna Childres, Berry College</p>	Pebble Beach
Session 6	<p>PeopleSoft - Birds of A Feather</p> <p>PeopleSoft users! This session is designed to be an open discussion concerning your usage of PeopleSoft. Come prepared to discuss problems you've been having or solutions you've designed to fix issues. Feel free to bring tips and tricks to making your system work best for you.</p> <p>Facilitator(s) Wayne Kruger, St. Petersburg College Francisco Valines, Florida International University</p>	Auditorium IV

Tuesday, February 9, 2016

Time	Event/Session Description	Location
11:15 AM - 12:15 PM	FA Software Users Sessions	
Session 7	<p>PowerFAIDS- Birds of A Feather</p> <p>PowerFAIDs users! This session is designed to be an open discussion concerning your usage of PowerFAIDs. Come prepared to discuss problems you've been having or solutions you've designed to fix issues. Feel free to bring tips and tricks to making your system work best for you.</p> <p>Facilitator Debra Johnson, Jefferson College of Health Sciences</p>	Augusta
Session 8	<p>ProSAM - Birds of A Feather</p> <p>ProSAM users! This session is designed to be an open discussion concerning your usage of ProSAM. Come prepared to discuss problems you've been having or solutions you've designed to fix issues. Feel free to bring tips and tricks to making your system work best for you.</p> <p>Facilitator Stacy Walker, University of Mississippi - Medical Center</p>	Arrowhead
12:15 PM -12:30 PM	Transition Break	
12:30 PM – 2:00 PM	Past President's Luncheon	Olympia
12:30 PM - 1:45 PM	Lunch and Learn Sessions	
	Bridging the Gap between the Financial Aid Office and The University	
Session 1	<p>How many times has the Financial Aid Director (FAD) been informed of a decision that impacted financial aid only to realize that he or she wasn't involved in the discussion? Many times the Financial Aid Office (FAO) is an afterthought in campus strategic decisions such as adding new terms, new programs, altering graduation requirements or changing admissions processes to increase enrollment. The FAD is then required to report to the campus administration that the decision cannot be implemented or that it will affect student aid disbursements. Many of the requirements of the FAO include compliance-related items that are maintained within not only other offices, but in some cases, completely separate divisions. Those conversations can be tense, with both parties struggling to understand competing goals, different measurements of success and the "institutional participation" affecting the breadth of the school, not just the FAO. This session will present situational dialogue and best talking points to ease the navigation of these conversations. Additionally, attendees will leave with action items for developing relationships with the decision-makers at the institution, working toward proactive discussions of the duties and realities of Student Aid.</p> <p>Host: Postlethwaite & Netterville</p> <p>Presenter(s) Marea Herrington, PNCPA Wendy Hutchins, PNCPA</p> <p>Default Management & Private Loan Processing Made Easy!</p> <p>We invite you to come listen to peer schools explain how the use of free tools offered by Great Lakes has helped streamline outreach to delinquent borrowers (regardless of servicer) reducing their CDR through the use of Portfolio Navigator, and how the use of FASTChoice, ScholarNet, and CDS has helped to simplify and improve their private loan processing.</p>	Augusta
Session 2	<p>Host: Great Lakes Higher Education Corporation</p> <p>Presenter(s) Ryan Bonner, Guilford Technical Community College Sandra Norris, High Point University</p>	Auditorium II

Tuesday, February 9, 2016

Time	Event/Session Description	Location
12:30 PM - 1:45 PM	<p>Lunch and Learn Sessions</p> <p>Politics in Higher Education: Trends, Elections and What it Will Mean to You</p> <p>The session will address the broad trends of the past decade in federal student aid policy, the likely outcomes of the upcoming election, and what it means for students and colleges over the next several years. Topics will include: The evolving role of the government on your campus; Demographic changes reshaping education demand; and Who will be held accountable for outcomes.</p> <p>Host: Sallie Mae</p> <p>Presenter: Scott Buchanan, Merak Associates LLC</p> <p>A Holistic Approach to Creating Healthy Financial Futures</p> <p>Are you ready to get in the game and make an impact? Let Inceptia be your Coach and Cheerleader! With nearly 30 years of industry experience, Inceptia is known as a leader in default prevention management and outreach. But did you know that Inceptia is also at the forefront of innovation? We are redefining the standard for financial education and verification services in an effort to provide schools the resources they need to empower students to be financially healthy. Join us during this session as we share our holistic approach to creating healthy financial futures to help schools achieve their goals and objectives.</p> <p>Host: Inceptia</p> <p>Presenter: Monica Stam, Inceptia</p> <p>Lowering Your CDR and How to Keep That Way!</p> <p>Concerned about your institution’s CDR and looking for a way to lower it with measurable results? Or do you already have a low CDR and want to keep it that way? USA Funds invites you to lunch at the SASFAA conference to learn about the latest tools and solutions to help you manage your cohort default rate effectively.</p> <p>Host: USA Funds</p> <p>Presenter: Shannon Cross, USA Funds</p>	<p>Auditorium III</p> <p>Auditorium IV</p>
Session 3		
Session 4		
Session 5		<p>Pebble Beach</p>
1:45 PM - 2:00 PM	Transition Break	
1:45 PM - 3:45 PM	Sponsor Area Open, Charity Tables Open, 2017 SASFAA Booth Open	<p>Guilford ABC</p>
1:45 PM - 3:45 PM	NCASFAA Hospitality Suite	<p>Blandwood</p>

Tuesday, February 9, 2016

Time	Event/Session Description	Location
2:00 PM – 3:15 PM	Concurrent Sessions	
	SULA Requirements & Best Practices	
Session 1	SULA?!?! You know, the 150% Subsidized Loan Usage Limit. Come, learn and listen to an institution's best practices and perspectives.	Arrowhead
	<p>Presenter(s) Lakisha Sanders, Georgia Piedmont Technical College Heather Unger, Guilford Technical Community College</p> <p>Moderator Kelly Savoie, Sallie Mae</p>	
Session 2	<p style="text-align: center;">From Application to Offer: Part I</p> <p>Wonder how a student goes from FAFSA to Award? Go from a student's application to hands on processing. In part one, we will take a look at one student's application completion, EFC and verification process. In part 2, we will continue to follow the student from verification/correction to COA and award.</p>	Biltmore
	<p>Presenter(s) Stephanie Miller, Jacksonville State University Bethany Neary, Guilford Technical Community College</p> <p>Moderator Anna Stovall, Davidson College</p>	
Session 3	<p style="text-align: center;">FAFSA Application Processing and Verification Update</p> <p>This session will provide an overview of changes to the 2016-17 Free Application for Federal Student Aid (FAFSA) and related application processing updates. The session will cover changes to verification requirements for 2016-17, including changes to the Verification Tracking Groups and updates to the verification selection process, particularly updates related to identity verification selection. Lastly, the session will feature a discussion about the Department's efforts to prevent fraud and abuse in the Title IV Programs by identifying students with unusual enrollment histories, and it describe how institutions must resolve the resulting ISIR 'C' codes for students with these enrollment histories.</p>	Auditorium IV
	<p>Presenter David Bartnicki, Department of Education</p> <p>Moderator Bonita King, Georgia Perimeter College</p>	
Session 4	<p style="text-align: center;">Direct Loan and Pell Reconciliation</p> <p>Reconciliation is a job that impacts not only the Financial Aid Office but anyone and everyone that "touches" the Title IV funds that you award to your students. Learn who the "key" players are and how to take the mystery out of this required task.</p>	Auditorium II
	<p>Presenter Wood Mason, Department of Education</p> <p>Moderator Yolanda McClean, University of North Carolina - Greensboro</p>	

Tuesday, February 9, 2016

Time	Event/Session Description	Location
2:00 PM – 3:15 PM	<p align="center">Concurrent Sessions</p> <p align="center">2016 Elections: What does it Means to Higher Education?</p>	
Session 5	<p>"Over the years a few individuals have referred to Washington DC as "Disney on the Potomac." While there are certainly similarities to "Never Never Land" and the area offers many attractions, it is the government that is unique as every few years the White House, Senate and House of Representatives provide the public with a way to change leadership. 2016 offers the voting public such an opportunity to make change. It is fairly certain that higher education policy will be a part of both political parties' presidential platform as college costs and indebtedness have been a topic of conversation for every candidate. The question remains of what can/will happen with a new president/administration and Congress taking office in less than a year. This session with provide a look at the November elections and what it means for higher education.</p> <p align="right">Presenter(s) Brett Lief, Inceptia Steve Brooks, Lighthouse Strategies LLC</p> <p align="right">Moderator Joe Buchholz, University of West Georgia</p>	Auditorium III
	<p align="center">Mindcents: Financial Literacy for Your Students</p>	
Session 6	<p>Mindcents is an experience and support system that help you navigate the often murky financial waters that have the ability to drown many. Clyde Anderson, Economic Renewal Expert, Author, Speaker and CNN Contributor created the course to send financial aid providers through a Financial Life Simulator designed to spark a shift in thinking to help the young adults they serve, but also have a renewed outlook on their own financial lives in the process. Participants will learn key principles that will reinforce their financial foundation. By placing themselves in the young adults' shoes, providers will have an opportunity to understand what the average student deals with and the challenges they have making a connection to their personal finances as well as the importance of learning by application, rather than theory.</p> <p align="right">Presenter Clyde Anderson, former CNN Host of Money Matters</p> <p align="right">Moderator Adedayo Lawal, SunTrust Bank</p>	Tidewater
	<p align="center">Green Zone Training - Part II</p>	
Session 7	<p>Green Zone training is for staff desiring to learn more about the military affiliated student experience. Its goals are to train members of the higher education community to know more about the issues and concerns faced by military affiliated students and to identify individuals who are available to assist this population. These individuals are not expected to be experts who can "solve problems." They are individuals who can lend a sympathetic ear and help the student veteran identify and connect with the appropriate resources. This session is being offered in two parts.</p> <p align="right">Presenter(s) Christopher Gregory, University of North Carolina - Greensboro Amber Mathwig, University of North Carolina - Chapel Hill</p> <p align="right">Moderator Donna Childres, Berry College</p>	Augusta

Tuesday, February 9, 2016

Time	Event/Session Description	Location
2:00 PM – 3:15 PM	Concurrent Sessions	
	Hot Topics for Graduate & Professional Financial Aid Administrators	
Session 8	<p>This interactive session will discuss challenges that FAA's are faced with while serving graduate and professional students. Topics include, but are not limited to: Prior-Prior Year, student loan debt, satisfactory academic progress, professional judgment, consumer information disclosures, and federal loan servicing. Attendees are asked to come prepared to share their concerns, ideas and best practices with other graduate and professional colleagues.</p> <p>Facilitator(s) Brenda M. Brown, University of Miami Joan Bailey, University of South Florida</p>	Pebble Beach
3:15 PM – 3:45 PM	Snack Break	Guilford ABC
3:45 PM - 5:00 PM	Charity Tables (will be open through dinner), Sponsor Area Breakdown	Guilford ABC
3:45 PM – 5:00 PM	Concurrent Sessions	
	From Application to Offer: Part II	
Session 1	<p>Wonder how a student goes from FAFSA to Award? Go from a student's application to hands on processing. In part one, we will take a look at one student's application completion, EFC and verification process. In part 2, we will continue to follow the student from verification/correction to COA and award.</p> <p>Presenter(s) Stephanie Miller, Jacksonville State University Bethany Neary, Guilford Technical Community College</p> <p>Moderator Wendy Hutchins, PNCPA</p>	Biltmore
	Getting Involved in NASFAA	
Session 2	<p>NASFAA is a member-driven organization that relies on member involvement in training, public policy development, and advocacy. Learn how you can positively influence NASFAA's direction and contribute to our vision to shape the future by promoting student access and success in higher education.</p> <p>Presenter Dan Mann, NASFAA Chair & University of Illinois at Urbana-Champaign</p> <p>Moderator Patti Bowman, University of North Carolina - Charlotte</p>	Arrowhead
	A New World for Managing Athlete Financial Aid - Post O'Bannon and Cost of Attendance	
Session 3	<p>With the liberalization of the NCAA Financial Aid policies, many financial aid offices may find themselves receiving additional scrutiny with the development of the cost of attendance. This session will review how some schools are dealing with COA development, awarding the additional financial assistance to athletes, and what additional work this will mean for financial aid professionals. This is a great opportunity for compliance specialist, Directors and institutional leaders to join in on the conversation.</p> <p>Presenter(s) Raymond Nault Hix, University of Miami Sandy Neel, University of Louisville Michael Reynolds, Auburn University Brent Tener, Vanderbilt University</p> <p>Moderator Brenda M. Brown, University of Miami</p>	Augusta

Tuesday, February 9, 2016

Time	Event/Session Description	Location
3:45 pm - 5:00 PM	Concurrent Sessions	
	Top 10 Compliance Findings	
Session 4	<p>Have you ever wondered what kinds of Title IV problems school face in audits and program reviews? Well, unless you are scheduling a review, this session is for you. We will discuss the most recent audit and program review findings from FY 2014. Aside from providing information related to common mistakes that can lead to these findings, we will have an interactive discussion with participants on ways to resolve these potential concerns.</p> <p>Presenter David Bartnicki, Department of Education Moderator Paul Coscia, Salem College</p>	Auditorium III
Session 5	FAA Toolbox	
	<p>In the world of financial aid we rely on so many resources to do our job. Just like a mechanic or a handyman it would be really easy if we were just handed a toolbox with all these resources. Two of our 2015-16 SASFAA instructors are going to share their version of a FAA Toolbox so that you can use as is or to build your own!</p> <p>Presenter(s) Sarah Baumhoff, Kennesaw State University Celena Tulloss, University of Tennessee - Knoxville Moderator Mike Jones, Citizen Bank</p>	Pebble Beach
Session 6	Reporting and Adjusting Direct Loan and SULA	
	<p>This session will take some of the mystery out of what you should report to COD for accurate Subsidized Usage Period (SUP) calculations under different circumstances. We'll talk about origination date, how COD calculates the SUP, when to adjust data, and common mistakes schools make when reporting SULA data for a borrower. Incorrect reporting can adversely impact a student's ability to secure Subsidized Loan funds and this session will help you avoid contributing to an inaccurate SULA calculation.</p> <p>Presenter Wood Mason, Department of Education Moderator Lakisha Sanders, Georgia Piedmont Technical College</p>	Auditorium IV
Session 7	FAA Perspective on Prior-Prior-Year (PPY)	
	<p>The panel for this session will consist of NASFAA President, Justin Draeger and SASFAA colleagues who are members of NASFAA's Prior-Prior-Year Implementation Task Force. This is an opportunity for the panel and session attendees to share their perspectives on the 2017-18 PPY implementation.</p> <p>Presenter(s) Heather Boutell, Bellarmine University Tarik Boyd, ECPI University Justin Draeger, NASFAA Moderator Francisco Valines, Florida International University Daniel Foster, Guilford Technical Community College</p>	Auditorium II
Session 8	Recognizing the Difference Between Impact and Intent: Does Your Customer Service Measure Up?	
	<p>Many professionals have been in situations where the intent did not meet the desired impact. How we communicate information can greatly affect our desired outcomes. In this session, we will learn how successful communication builds trust and understanding - even when the news being delivered is not the news the students or others may want to hear. Trust us, you do not want to miss this session!</p> <p>Presenter Bonita King, Georgia Perimeter College Moderator Angelique Crowder, Georgia Perimeter College</p>	Tidewater
6:30 PM - 11:00 PM	Awards Banquet/Evening Entertainment SASF^{AA} Lip Sync Battle	Guilford ABC

Wednesday, February 10, 2016

Spirit Day!

(Wear your institution's or organization's team colors)

Time	Event/Session Description	Location
	Breakfast Buffet	
	Presentation of Charity Donation	
	SASFAA Business Meeting Amy L. Berrier, SASFAA President	
	General Session	
9:00 AM – 12:00 PM	<p>Federal Update</p> <p>The Department of Education will present information about current issues for the Title IV student aid programs. The session will include updates about the Department's Title IV activities and initiatives, including information about the Department's regulatory efforts.</p>	Guilford ABC
	<p>Presenter(s) Jeff Baker, Department of Education Carney McCullough, Department of Education</p> <p>Moderator Amy L. Berrier, University of North Carolina - Greensboro</p>	
	Closing/Wrap up	
12:30 PM - 1:30 PM	Conference Committee 2016 & 2017 Transitional Meeting & Lunch	Biltmore

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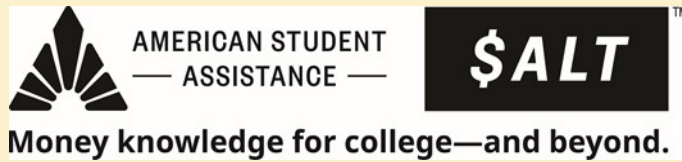


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Special thanks to the committee:

Brenda McCafferty, Sponsorship Chair, VA

Russ Romandini, Columbus State University, GA

Cindy May, The University of Mississippi, MS

Jennifer Williams, Clemson University, SC

Elizabeth Daniels, Great Lakes, NC

Special Recognition

Special thanks goes to the following who have helped make this conference a success:

- ◆ AASFAA
- ◆ Ahdarah Eller—Sheraton Greensboro Hotel
- ◆ Atlantic Coast Conference Hall of Champions
- ◆ All Presenters, Moderators, and Facilitators
- ◆ All who donated for the Silent Auction, Bingo, State Baskets, Fisher House Personal Care Items
- ◆ Bruce Cabiness - Associate Director, UNC Greensboro
- ◆ Dr. Bryan Terry - Vice Chancellor for Enrollment Management, UNC Greensboro
- ◆ Captain Ron Wolford, UNC Greensboro Police Department
- ◆ Carl Galie - donation of two NC pictorial books (<http://carlgaliephotography.com/>)
- ◆ Carolina Panthers
- ◆ Christopher Gregory and Amber Mathwig, Veterans Resource Center, UNC Greensboro
- ◆ Deborah Tollefson - Director of Financial Aid, UNC Greensboro
- ◆ Dottie Ryan with NFL Relations and Operation Smile
- ◆ FASFAA
- ◆ Financial Aid Office at Guilford Technical Community College
- ◆ Financial Aid Office at UNC Greensboro
- ◆ GASFAA
- ◆ Greensboro Convention & Visitors Bureau—Lori Dobbins
- ◆ Greensboro Transit Authority (GTA buses for President's Appreciation Event)
- ◆ Janeen Matherly—Sheraton Greensboro Hotel
- ◆ Jason Stogner, Director of Emergency Management, UNC Greensboro
- ◆ Just Shoot Me Photography - Todd Byerly, Owner
- ◆ KASFAA
- ◆ Kyle Phillips, Clemson (logo design, pocket agenda, lanyard design)
- ◆ Lisa Koretoff - Director of Financial Aid, Guilford Technical Community College

Special Recognition

Special thanks goes to the following who have helped make this conference a success:

- ◆ Lucy Berrier and Darin Berrier
- ◆ Lunch and Learn Sponsors
- ◆ MASFAA
- ◆ Major General Gerald Ketchum
- ◆ Major Kevin Garrett and the Grimsley High School ROTC
- ◆ NASFAA
- ◆ NCASFAA
- ◆ North Carolina Leadership Academy Cheerleaders
- ◆ Old Town Draught House - William Lipp
- ◆ Paige Pence—Sheraton Greensboro Hotel
- ◆ Ron Gambill for securing Beth Akers from the Brookings Institute
- ◆ SASFAA Conference Committee
- ◆ SASFAA Executive Board
- ◆ SASFAA Local Arrangements Committee
- ◆ SASFAA Members for your dedication, time, and support
- ◆ SASFAA Sponsors for their support
- ◆ SCASFAA
- ◆ Sheryl Dennis - Registration Assistance
- ◆ Spectra Comcast - President's Appreciation Dinner
- ◆ Sponsors - participation in SASFAA Super Bowl Sunday activities
- ◆ Staff at Sheraton Greensboro Hotel and Koury Convention Center
- ◆ Steve McCafferty
- ◆ Stylus S. E. and DJ Jason Huggins for SASFAA Lip Sync Showdown
- ◆ Tamara Ward—Sheraton Greensboro Hotel
- ◆ Terry Ford, ACC Hall of Champions
- ◆ TASFAA
- ◆ VASFAA
- ◆ Walter Nowicki
- ◆ Wells Trophy of Greensboro - Steve Johnson, Owner
- ◆ Dr. Wendy Looker (Director) and the Guilford College Sextet "Lumina"

SASFAA PRESIDENTS

<u>Year</u>	<u>Name</u>	<u>Institution and Location</u>
1963-65	James F. Carr, Jr.	Florida Board of Regents, FL
1965-66	Kingston Johns	The College Board, GA
1966-67	Charles H. Watson	Georgia Institute of Technology, GA
1967-68	Robert B. Kimmell	Florida State University, FL
1968-69	Kenneth L. Wooten	University of Mississippi, MS
1969-70	Cannon R. Mayes	SC Commission of Higher Education, SC
1970-71	James E. Ingle	University of Kentucky, KY
1971-72	Eunice L. Edwards	Fisk University, TN
1972-73	Richard L. Waters	University of Tennessee, TN
1973-74	Winston Bruce	University of Mississippi, MS
1973-74	E. Thomas Cleveland	Samford University, AL
1974-75	Priscilla M. Light	Lynchburg College, VA
1975-76	David L. Hartshorn	Florida Junior College, FL
1976-77	Joe L. McCormick	Mississippi State University, MS
1977-78	William M. Geer	University of NC at Chapel Hill, NC
1978-79	Gerald T. Bird	University of Alabama-Birmingham, AL
1979-80	Curtis R. Whalen	University of NC at Charlotte, NC
1980-81	Herb Vescio	Eastern Kentucky University, KY
1981-82	Benny H. Walker	Furman University, SC
1982-83	Cheryl Wilkes O'Keefe	Medical College of Georgia, GA
1983-84	Preston Rosser	Valencia Community College, FL
1984-85	Marvin G. Carmichael	Clemson University, SC
1985-86	Eleanor S. Morris	University of NC at Chapel Hill, NC
1986-87	Daniel L. Miller	Phillips Colleges, MS
1987-88	Vernetta P. Fairley	Pearl River Community College, MS
1988-89	Patsy Braxton	North Carolina School of the Arts, NC
1989-90	William P. Rodgers	Phillips Colleges, MS

SASFAA PRESIDENTS

<u>Year</u>	<u>Name</u>	<u>Institution and Location</u>
1990-91	Don Rainer	AL Commission on High Education, AL
1991-92	Marleen Ingle	University of NC at Greensboro, NC
1992-93	Cruzita Lucero	Walters State Community College, TN
1993-94	David R. Gelinas	University of the South, TN
1994-95	David Cecil	Eastern Kentucky University, KY
1995-96	Karen Fooks	University of Florida, FL
1996-97	Joel V. Harrell	University of Tennessee-Chattanooga, TN
1997-98	Carol A. Mowbray	Northern Virginia Community College, VA
1998-99	Susan Little	University of Georgia, GA
1999-00	Mary Givhan	Mississippi College, MS
2000-01	Bill Cox	Meredith College, NC
2001-02	Clark Aldridge	University of Montevallo, AL
2002-03	Karen Koonce DiFilippo	Tidewater Community College, VA
2003-04	Ron Day	Birmingham Southern College, AL
2004-05	Janet Sain Nowicki	ECPI, NC
2005-06	Guy Gibbs	Northern Virginia Comm. College, VA
2006-07	Brent Tener	Vanderbilt University, TN
2007-08	Lisanne Masterson	Brevard College, NC
2008-09	Heather Boutell	Bellarmine University, KY
2009-10	Keith Reeves	Clemson University, SC
2010-11	Sandra Neel	Bellarmine University, KY
2011-12	Brad Barnett	James Madison University, VA
2012-13	Jeff Dennis	Southern Wesleyan University, SC
2013-14	Zita Barree	Hampden-Sydney College, VA
2014-15	Nathan Basford	Florida State University, FL
2015-16	Amy L. Berrier	University of North Carolina - Greensboro, NC

SASFAA DISTINGUISHED SERVICE AWARD

<u>Year</u>	<u>Recipient</u>	<u>Institution</u>
1981-82	Dr. Neal Berte	Birmingham-Southern College
1982-83	Carl D. Perkins	U.S. House of Representatives
1983-84	Dr. Dallas Martin	NASFAA
1984-85 1984-85	Eunice Edwards Herb Vescio	Fisk University Eastern Kentucky University
1986-87	William M. Geer	University of NC at Chapel Hill
1986-87	Palmer Freeman	Leroy Springs Foundation
1987-88	Dr. James F. Carr	Harding College
1988-89	Guy Snavely	Pickett and Hatcher Educational Fund, Inc.
1989-90	Dr. William Wall	Alabama Commission on Higher Education
1990-91	Vernetta P. Fairley	University of Southern Mississippi
1991-92	Cheryl Wilkes O'Keefe	Medical College of Georgia
1992-93	Preston Rosser	Valencia Community College
1993-94 1993-94	Gerald T. Bird Robert Evans	College Scholarship Service U.S. Department of Education
1994-95 1994-95	Marvin G. Carmichael Francine Reeves	Clemson University U.S. Department of Education
1995-96	Ron Gambill	Tennessee Student Assistance Corp.
1996-97 1996-97	Jack L. Woodward Cruzita Lucero	Millsaps College Walters State Community College
1997-98 1997-98	David Cecil Karen Fooks	Transylvania University University of Florida
1998-99 1998-99	Curtis Whalen Betty Whalen	University of NC at Charlotte Wingate College
1999-00	Joel Harrell	Clark Atlanta University

SASFAA DISTINGUISHED SERVICE AWARD

<u>Year</u>	<u>Recipient</u>	<u>Institution</u>
2000-01 2000-01	Randy Craig Eleanor S. Morris	Education Credit Management Corp. University of NC at Chapel Hill
2001-02 2001-02	Susan Little Carol Mowbray	University of Georgia Northern Virginia Community College
2002-03 2002-03	Mary Givhan Ken Player	Mississippi College South Carolina Student Loan Corp.
2003-04	Jane McNaughton	Union Planters Bank
2004-05	Bob Godfrey	University of South Carolina-Columbia
2005-06 2005-06	Clark Aldridge David Gelinias	Collegiate Funding Services University of the South
2006-07 2006-07	Janet Sain Nowicki Rosemary Stelma	SunTrust Education Loans East Carolina University
2007-08 2007-08	Guy Gibbs Greg Martin	Northern Virginia Comm. College U.S. Department of Education
2008-09 2008-09	Bill Cox Karen Koonce DiFilippo	NC State Education Assistance Authority Wachovia
2009-10	Debra Talley	University of Alabama, Birmingham
2010-11	Ron Day	Kennesaw State University, Georgia
2011-12	David Bartnicki	U.S. Department of Education
2012-13	Brent Tener	Vanderbilt University
2013-14	Dr. David Mohning	Vanderbilt University
2014-15 2014-15	Heather Boutell Jeff Dennis	Bellarmino University Greenville Technical College



Building a Legacy...One Student at a Time!

February 12–15, 2017

As financial aid administrators, we continue to build on the legacies of those before us; all the while forging ahead and laying the foundation for others. In fact, since 1964, SASFAA has contributed to building our own legacies by providing invaluable training and networking opportunities in way of our annual conferences.

In 2017, and for the first time since 2000, the Magnolia State of Mississippi will host our annual conference at the coastal front [Beau Rivage Resort and Casino](#) in [Biloxi](#). The dates are set for February 12-15, 2017. Please begin making your plans to attend another one of our amazing regional conferences. Further agenda information will be released later in 2016.

