

SASFAA, Inc.

BUDGET VS. ACTUALS: 2019-2020 APPROVED BUDGET - FY20 P&L

July 2019 - June 2020

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
01 Membership Dues	23,065.00	40,250.00	-17,185.00	57.30 %
02 Professional Development Income	1,800.00	91,050.00	-89,250.00	1.98 %
03 Annual Meeting		88,250.00	-88,250.00	
04 Sponsorship	21,250.00	100,000.00	-78,750.00	21.25 %
07 Interest Earned	1.62		1.62	
08 Miscellaneous Income	500.00		500.00	
09 Transfer from Assets		44,995.00	-44,995.00	
11 Dividends Earned		20,000.00	-20,000.00	
PayPal Income	392.69		392.69	
Total Income	\$47,009.31	\$384,545.00	\$ -337,535.69	12.22 %
GROSS PROFIT	\$47,009.31	\$384,545.00	\$ -337,535.69	12.22 %
Expenses				
101 President	945.70	17,120.00	-16,174.30	5.52 %
102 President-Elect	677.67	9,800.00	-9,122.33	6.92 %
103 Vice President	1,295.94	4,000.00	-2,704.06	32.40 %
104 Secretary		3,850.00	-3,850.00	
105 Treasurer	-903.40	4,700.00	-5,603.40	-19.22 %
106 Past President	1,041.27	6,500.00	-5,458.73	16.02 %
107 Treasurer-Elect	572.85		572.85	
201 Membership	934.74	3,800.00	-2,865.26	24.60 %
202 Electronic Services	1,255.51	7,400.00	-6,144.49	16.97 %
203 Professional Development Expense		72,500.00	-72,500.00	
204 Communications & Outreach	574.00	3,900.00	-3,326.00	14.72 %
205 Budget and Finance	829.98	4,800.00	-3,970.02	17.29 %
206 Annual Meeting Program	8,008.11	140,000.00	-131,991.89	5.72 %
207 Site Selection	1,177.98	5,000.00	-3,822.02	23.56 %
210 Executive Board	10,388.27	41,000.00	-30,611.73	25.34 %
211 President's Contingency		2,000.00	-2,000.00	
213 Advanced Program Planning		500.00	-500.00	
214 Global Issues	1,222.95	4,000.00	-2,777.05	30.57 %
215 Prior Administration Bills	70.00		70.00	
216 Legislative Relations	373.30	7,200.00	-6,826.70	5.18 %
217 Long Range Planning & GAP		6,825.00	-6,825.00	
218 Vendor/Sponsor	964.23	5,000.00	-4,035.77	19.28 %
219 Special Projects	245.94	4,500.00	-4,254.06	5.47 %
224 Accounting & Legal Fees	100.00	16,250.00	-16,150.00	0.62 %
225 Online Payment Processing Fees	1,128.47	6,000.00	-4,871.53	18.81 %
228 Inter-State Travel		5,400.00	-5,400.00	
229 Awards		3,000.00	-3,000.00	
Total Expenses	\$30,903.51	\$385,045.00	\$ -354,141.49	8.03 %
NET OPERATING INCOME	\$16,105.80	\$ -500.00	\$16,605.80	-3,221.16 %

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
NET INCOME	\$16,105.80	\$ -500.00	\$16,605.80	-3,221.16 %
