**2018 SASFAA MANAGEMENT INSTITUTE**

**Hyatt Place Knoxville Downtown, Knoxville, Tennessee**

**October 8-9, 2018**

**The State and Direction of 21st Century Higher Education**

Preliminary Program:

Monday, October 8th

* 7:30-8:30 Breakfast
* 8:30-9:00 Greetings and Introductions (SASFAA Officers and Attendees)
* 9:00-10:20 Session I – The Presidential Perspective on Higher Education
* 10:20-10:40 Break
* 10:40-12:00 Session II – Admission and Enrollment in the 21st Century
* 12:10-1:20 Lunch
* 1:30-2:50 Session III – The Role and Purpose of Athletics in Higher Education
* 2:50-3:10 Break
* 3:10-4:30 Session IV – The Business Aspects of Higher Education
* Evening on the town

Tuesday, October 9th

* 8:00-9:00 Breakfast
* 9:00-10:20 Session V – The Federal and State Roles in Higher Education
* 10:20-10:40 Break
* 10:40-12:00 Session VI – The Role and Purpose of the Financial Aid Office
* 12:10-1:20 Lunch
* 1:30-2:50 Session VII – Growing Professionally as an Aid Administrator
* 2:50-3:00 Break
* 3:00-4:20 Session VII – Wrapping Up/Where Do we go From Here?