Policy and Procedure Manual

Southern Association of Student Financial Aid Administrators

Updated July 15, 2020

SECTION 1: Introduction.............................................................................................................................. 7

1.1 Purpose and Scope ............................................................................................................................... 7
1.2 How to Use the Manual ...................................................................................................................... 7
1.3 Updating the Manual ........................................................................................................... 8
1.4 Compliance ......................................................................................................................... 8

Section 2: Corporate Structure ................................................................................................. 9
2.1 Articles of Incorporation ................................................................................................... 9
2.2 Bylaws ............................................................................................................................... 9
2.3 Certificates of Exemption ................................................................................................. 9
2.4 Association Goals and Objectives .................................................................................... 10

Section 3: Corporate Identity and Property ............................................................................ 10
3.1 Logo .................................................................................................................................. 11
3.2 Association Colors ............................................................................................................ 11
3.3 Association Properties ...................................................................................................... 12
  3.3.1 Banners ................................................................................................................. 11
  3.3.2 Corporate Seal ....................................................................................................... 11
  3.3.3 Certificates ............................................................................................................ 12
  3.3.4 Meeting Gavel ....................................................................................................... 12
  3.3.5 Stationery and Supplies......................................................................................... 12
3.4 Tangible Assets ................................................................................................................. 13
  3.4.1 Computers and Software ....................................................................................... 13
  3.4.2 Ballot Boxes .......................................................................................................... 13
3.5 Archives ............................................................................................................................ 13

Section 4: Organizational Structure .......................................................................................... 15
4.1 Executive Board ...................................................................................................................... 15
4.2 Organizational Chart ............................................................................................................... 15
4.3 Committees ........................................................................................................................... 16
4.4 Membership ........................................................................................................................ 16
  4.4.1 Membership Eligibility ......................................................................................... 18

Section 5: Duties and Responsibilities of the Board ................................................................. 19
5.1 General Expectations of Board Members ......................................................................... 20
  5.1.1 Legal Duties of Board Members ........................................................................... 20
5.2 President ............................................................................................................................. 22
5.3 President-Elect ................................................................................................................... 23
5.4 Vice President .................................................................................................................... 23
5.5 Treasurer ........................................................................................................................... 24
5.6 Treasurer-Elect .................................................................................................................. 25
5.7 Secretary ........................................................................................................................... 25
5.8 Immediate Past President ................................................................................................. 26

Section 6: Duties and Responsibilities of Committees and Liaisons ................................. 27

6.1 Committees ....................................................................................................................... 27
  6.1.1 Standing Committees ............................................................................................ 28
  6.1.2 Discretionary Committees and Liaisons ............................................................... 28
  6.1.3 Special Ad Hoc Committees ................................................................................. 29

6.2 Awards .............................................................................................................................. 29

6.3 Budget and Finance ........................................................................................................... 30

6.4 Bylaws ................................................................................................................................ 31

6.5 Electronic Services ............................................................................................................ 31

6.6 Conference ........................................................................................................................ 32

6.7 Governance and Strategic Planning .................................................................................. 33

6.8 Legislative Relations ......................................................................................................... 34

6.9 Lender Liaison .................................................................................................................. 35

6.10 Long-Range Planning ....................................................................................................... 35

6.11 Membership ...................................................................................................................... 35

6.12 Communications and Outreach ......................................................................................... 36

6.13 Nominations and Elections .............................................................................................. 38
  6.13.1 Committee Composition ....................................................................................... 38
  6.13.2 Solicitation of Candidates ..................................................................................... 39
  6.13.3 Fall committee meeting......................................................................................... 40
  6.13.4 Presentation of the slate of candidates to the Board of Directors. ..................... 40
  6.13.5 Presentation of the slate of candidates to the SASFAA membership. ................. 40
  6.13.6 Restrictions on Campaigning .............................................................................. 41
  6.13.7 Nominations from the floor .............................................................................. 41
  6.13.8 Election, Verification of Election Results, & Announcement of Election Result 42
  6.13.9 Absentee Ballot Process .................................................................................... 43
  6.13.10 Special Elections ................................................................................................ 43
  6.13.11 Run-Offs .......................................................................................................... 43
  6.13.12 Record of Members Voting .............................................................................. 44

6.14 Professional Development ................................................................................................ 44
  6.14.1 Guidelines to Select Faculty ............................................................................. 44
  6.14.2 SASFAA NAOW Scholarship ............................................................................ 45

6.15 Site Selection .................................................................................................................... 46
  6.15.1 Conference Site Selection Guidelines ................................................................. 47
6.16  Sponsorship ....................................................................................................................... 47
  6.16.1  Sponsorship of SASFAA Conferences ............................................................. 48
  6.16.2  Additional Sponsorship Policies ....................................................................... 52
6.17  Agency Liaison ................................................................................................................. 52
6.18  U.S. Department of Education Liaison ............................................................................. 52
6.19  Global Issues Committee ................................................................................................. 53

Section 7: Meetings .................................................................................................................... 53
7.1  Board .................................................................................................................................... 54
  7.1.1  Policy for E-Meetings of the SASFAA Executive Committee ........................... 54
  7.1.2  Policy for Conference Call Meetings of the SASFAA Executive Committee ... 55
7.2  Annual Business Meeting ............................................................................................... 55
7.3  Committee Meetings ......................................................................................................... 56
7.4  State Association Meetings ............................................................................................. 56
7.5  NASFAA Board of Directors Meetings ........................................................................ 56

Section 8: Communications .................................................................................................... 57
8.1  Editorial and Publication Standards ................................................................................ 57
  8.1.1  Communications and Outreach ........................................................................... 57
  8.1.2  Membership Directory ...................................................................................... 60
  8.1.3  Annual Conference Program .......................................................................... 60
8.2  Copyright Policy ............................................................................................................... 61
  8.2.1  General Copyright Policy .................................................................................. 61
  8.2.2  Music Usage Policy ........................................................................................... 62
8.3  Electronic Communications ............................................................................................. 63
  8.3.1 List Serve ............................................................................................................... 63
  8.3.2 Web Site .............................................................................................................. 64
  8.3.3 SASFAA Nine News .......................................................................................... 64
8.4  Advertising ........................................................................................................................ 66

Section 9: Gifts and Awards....................................................................................................... 66
9.1  Gifts and Amenities .......................................................................................................... 66
9.2  Awards .................................................................................................................................. 66
  9.2.1  Distinguished Service Award ............................................................................... 66
  9.2.2  Honorary Membership ...................................................................................... 67
  9.2.3  Officer Plaques .................................................................................................. 68
  9.2.4  Special Awards ................................................................................................... 69
  9.2.5  Past-President Scholarship ................................................................................ 70
Section 10: Financial

10.1 Membership Dues

10.2 Conference, Events and Workshop Fees

10.2.1 Summer Workshop Fees

10.2.2 Annual Conference Fees

10.2.3 Special Event Fees

10.2.4 Late Fees

10.3 Waived Expenses

10.4 Insurance

10.4.1 Fidelity Bonding

10.4.2 Liability Coverage

10.5 Investments

10.6 Travel Reimbursement Policy

10.6.1 General Travel

10.6.2 President’s Travel to State Meetings

10.6.3 Travel to NASFAA

10.6.4 Annual Conference/Preceding Board Meeting

10.6.5 Board Meetings Other Than Preceding the Annual Conference & Transition

10.6.6 Transition Meeting

10.6.7 Professional Development Workshops

10.7 Credit Card Use

10.8 Reserve Fund

10.9 Dissolution of Assets

10.10 Other Financial Guidelines

10.10.1 SASFAA Conflict of Interest Policy

Section 11: Conferences/Workshops/Events

11.1 Conferences and Conference Planning

11.1.1 Training at the Annual Conference

11.1.2 Association Sponsors

11.1.3 Coordination of Sponsored Activities and Schedules

11.1.4 Ex-Officio Members

11.2 Training Events

11.3 Summer Workshop

11.4 Alcohol Use

11.4.1 Alcohol Reimbursement Policy

11.5 Music Copyright Policy
11.6 Honoraria ........................................................................................................................................... 89
  11.6.1 Annual Conference ....................................................................................................................... 89
  11.6.2 Summer Workshops ....................................................................................................................... 89

Section 12: Association History .................................................................................................................. 89
  12.1 Minutes of the First Organizational Meeting ..................................................................................... 89
  12.2 Conferences and Meetings ................................................................................................................ 90
    12.2.1 SASFAA Annual Conference Sites ............................................................................................ 90
    12.2.2 SASFAA Annual Conference Sites Summary by Year ................................................................. 91
    12.2.3 Summer Workshop Sites ............................................................................................................ 92
    12.2.4 Leadership Seminars ................................................................................................................... 94
    12.2.5 Mid-Level Workshop Sites ......................................................................................................... 95
  12.3 SASFAA Presidents .......................................................................................................................... 95
  12.4 Honorary Members .......................................................................................................................... 97
  12.5 Award Recipients ............................................................................................................................. 100
    12.5.1 SASFAA Distinguished Service Award Recipients .................................................................... 100
    12.5.2 NASFAA Leadership Award Recipients ..................................................................................... 100
    12.5.3 NASFAA State Awards for SASFAA States .............................................................................. 102
    12.5.4 NASFAA Regional Awards ......................................................................................................... 105
  12.6 Record of Members Voting in SASFAA Elections ........................................................................... 105
  12.7 Association History – Record Maintenance and Retention Standards ........................................... 106

APPENDICES .................................................................................................................................................. 109

Appendix A: Certificates of Exception, Logo, Meeting Minutes ................................................................. 109
  A.1 Attachment – Certificates of Exemption ......................................................................................... 100
  A.2 Attachment – SASFAA Logo .......................................................................................................... 112
  A.3 Attachment – Minutes of First Organizational Meeting ............................................................... 113

Appendix B: SASFAA Governing Documents ............................................................................................ 114

Appendix C: SASFAA Maintained Documents List ..................................................................................... 115
Sections

Section 1: Introduction

The Southern Association of Student Financial Aid Administrators (SASFAA) Policy and Procedure Manual (Manual) supplements the Articles of Incorporation and the Association bylaws by providing specific policy guidance and procedures that are required to be used by the members of the Executive Board (hereinafter referred to as the Board) and committee chairs. It provides an overview of the Association’s structure, describes the responsibilities of members who hold leadership positions, and provides guidance and reference to be used in the conduct of Association activities.

1.1 Purpose and Scope

The Manual is designed to provide the Board with easy access to essential information about the policies and procedures that govern SASFAA. These policies and procedures are intended to further the mission of the Association, ensure fiscal integrity and support the continued viability of the Association.

A number of additional benefits are expected from the use of the Manual, including a greater understanding of Association responsibilities among members, a consistency of interpretation and processes, and a means of familiarizing those members serving in leadership position for the first time with the individual responsibilities as well as the overall role of SASFAA.

The Manual is not intended to include a description of every function of the Association nor of every activity conducted by the Association. The Manual is intended to be a living document that will change as necessary to fit the Association’s needs.

1.2 How to Use the Manual

All members of the Board and committee chairs are responsible for using the Manual to perform their duties.

The Manual is organized into sections that should assist the user in locating information easily. The Table of Contents lists these sections. In addition, Appendix A and B includes attachments pertaining to items referenced throughout the Manual. Most
standard forms are retained on record with the secretary for officer and committee use, as needed. Appendix B contains references to other applicable policies and procedures for SASFAA.

A numerical outline is used as the format, as listed in the Table of Contents. Chapter 1, for example, contains three subsections: 1.1, 1.2 and 1.3.

The secretary maintains the Manual. The Association has adopted a standard software programs (Word), format (Numerical Outline) and type style (Times New Roman) to be used throughout the Manual. All future changes to the Manual must adhere to these standards.

1.3 Updating the Manual

All officers and committee chairs are responsible for identifying areas in need of new or revised policy guidance or procedural change and for recommending appropriate changes. The Board must approve all new policies, procedures, and changes. Upon approval, the secretary incorporates the changes.

The SASFAA Policy and Procedure Manual shall be reviewed by the Board annually to ensure that it continues to further the mission of the Association and its financial integrity. All proposed changes to the Manual must be approved by a majority vote of members present at a meeting of the Board.

Every five years a thorough review of the Manual shall be undertaken to identify areas needing changes.

1.4 Compliance

All Board members and representatives to the Board (committee chairs, liaisons, etc.) are responsible for following established policies and procedures.
Section 2: Corporate Structure

SASFAA was established in 1963 with the primary purpose of promoting the professional development of campus aid administrators and others involved in student financial aid programs and assisting in the development and improvement of student aid programs. The specific purposes of SASFAA are delineated in the Association’s bylaws.

2.1 Articles of Incorporation
The Association was duly incorporated under the laws of the State of Georgia November 10, 1983 and is organized pursuant to the provision of the Georgia Nonprofit Corporation Code. Appendix B references the location of the full text of the Articles of Incorporation. The corporate office of record and registered agent is Susan Little, 1348 Foster Manning Road, Summerville, GA 30747, (404) 992-0529, Chattooga County.

2.2 Bylaws
Appendix B references the location of the Bylaws.

2.3 Certificates of Exemption
SASFAA has been granted an exemption of sales taxes in the following states covered by the Association.

- Florida
- North Carolina (SASFAA must first pay tax and then apply for refund of amounts paid)
- Tennessee

Committee chairs or officers who hold meetings in this state should present a copy of the appropriate certificate when contracting for or paying for services associated with SASFAA business. Examples of such services include hotel room costs, meals, printing, etc.

The treasurer maintains a copy of the appropriate certificate of exemption as part of the official records of the Association. A copy of the certificates of exemption is included in Appendix A. Additional information is contained in the SASFAA Guide to Financial Management, which is referenced in Appendix B.
2.4 Association Goals and Objectives

The Association pledges to:

(1) support professional communications in all areas concerned with the administration of student educational financing programs;

(2) promote the development of future leaders by actively involving its membership;

(3) ensure representation of all major types of financial aid professionals in the region through its membership;

(4) enhance alliances between and among various sectors of the student financial aid community;

(5) appraise members of legislative issues affecting the profession, encourage involvement on issues, and advocate positions when reasonable consensus exists;

(6) help educate members about alternative methods to finance education and/or administer student financial aid programs;

(7) provide for the professional growth and competencies of members by offering workshops, seminars, meetings and other training opportunities to meet the needs of the membership;

(8) provide for and ensure the future financial stability of the Association through careful and regular financial planning and evaluation; and

(9) maintain the bylaws and policies and procedures to ensure they are accurate and complete, in order to further the mission of the Association and ensure its fiscal integrity.

The goals and objectives should be reviewed annually by the Long-Range Planning Committee or a similar body to ensure that the goals and objectives remain current.

Section 3: Corporate Identity and Property

Devices exist that create an identity for the Association. It is important that the Association adhere to standards of use to help ensure that there is consistency in the manner in which the corporate identity is portrayed.
Most properties of the Association are provided to assist in performing the business of the Association. Design and use of these properties are controlled to ensure proper use and to protect the investments of the Association.

3.1 Logo
The logo of the Association is the design of the Association and is to be used only in conjunction with official business matters and publications authorized by the president or the Board. (See Attachment 3.1 for a sample of the logo). Any unauthorized use of the logo shall be deemed as misrepresentation of the Association and illegal use of Association property.

The logo shall be displayed on all Association stationary and certificates and on other official documents, when practical. The secretary shall retain the logo.

3.2 Association Colors
The official colors of the Association are white and blue, PMS number 282 or close to the PMS color.

The official color shall be used on Association stationary and certificates. For other publications, either the official color or black ink shall be used to reproduce the logo when it is included in the publication.

3.3 Association Properties
3.3.1 Banners
The banner bearing the Association’s logo is retained by the Vice President and is displayed at Association meetings. It is the responsibility of the Vice President to transfer the banner to the succeeding Vice President.

3.3.2 Corporate Seal
The secretary is responsible for housing the corporate seal. The seal is to be used only at the discretion of the president or the Board and only for official Association documents, e.g., certificates, legal documents, resolutions, etc. Impressions of the seal may be made either with or without the use of gold foil. Persons desiring to use the seal must first obtain verbal or written approval. The corporate seal bears the following inscription:

Southern Association of Student Financial Aid Administrators, Inc.

Since 1963
It is the responsibility of the secretary to transfer the seal to the successor.

3.3.3  **Certificates**
Certificates may be given to participants at various events at the discretion of the event chair/coordinator. The certificates for these events are outlined in the guides describing the various events (e.g., Summer Workshop Guide). The designated chair/coordinator of the event will generate these certificates and they do not need to bear the seal of the Association.

Refer to Section 9.2.4 for information on Special Award Certificates.

3.3.4  **Meeting Gavel**
The gavel is retained by the president of the Association and is used at official business and Board meetings.

It is the responsibility of the president to transfer the gavel to the successor for safekeeping.

3.3.5  **Stationery and Supplies**
Stationery and supplies are the property of the Association and shall be used only for purposes of conducting Association business, as duly authorized by the Board. Unauthorized use of these properties shall be deemed as misrepresentation and illegal use of Association property.

Persons in possession of Association stationary or supplies shall promptly surrender or destroy such properties at the time the individual leaves office or the term of responsibility to the Association expires, when the stationery or supplies become obsolete or as otherwise directed by the president.

The following represents the standard stationery and supplies maintained by the Association:

- Electronic stationery listing the names and contact information of all officers of the Board and other persons identified by the president;

- Name badges displaying the Association’s logo;
3.4 Tangible Assets

Certain tangible assets are the sole property of the Association. A complete record of all assets must be retained in safekeeping. Certain tangible assets are licensed to the Association and usage of these assets bears certain licensing restrictions.

3.4.1 Computers and Software

The Association maintains computers, software, and other electronic equipment for the sole purpose of conducting Association business. Such equipment and software are the property of the Association and are to be used only for Association business.

All software and equipment shall be registered with the appropriate manufacturer(s) to provide the Association with maximum coverage for manufacturer warranties. A listing of Association assets shall be included with each budget summary prepared by the treasurer.

The Association shall purchase insurance to cover loss due to theft or damage on all computers and electronic equipment.

Persons in possession of this equipment or software shall promptly surrender them when their term of office/responsibility expires or if they otherwise are directed by the president to do so.

3.4.2 Ballot Boxes

The ballot boxes are being stored at Edsouth if needed for future use.

3.5 Archives

SASFAA documents that were housed with the South Carolina Student Loan Corporation in Columbia, South Carolina were scanned into a cd in March 2007. The cd resides with the SASFAA Secretary and is titled, “SASFAA ARCHIVE FILES MARCH 2007”. Instructions for accessing the documents on this cd are included in a file contained on the disk.
The March 2007 archived cd was created by Document Systems, Inc. The company’s contact information is:

Document Systems, Inc  
Attention: Marc McQueen  
Columbia Operations  
Columbia, SC Facility  
1925 Laurel Street  
Columbia, SC 29201  
Website: www.documentsys.com  
E-mail: memcqueen@vimagetech.com, info@documentsys.com  
Telephone: 803-799-3400  
Fax: 803-799-9872

Additionally, documents from the 2006-07/2007-08 and 2008-09/2009-10 SASFAA Secretary are contained on a separate portable storage drive. The content on the portable storage drive was not created by Document Systems, Inc. It is compilation of materials copied by the Secretary for each of the respective years. This portable storage drive will be updated by each Secretary to ensure SASFAA records are contained in an electronic format.

It is the responsibility of the Secretary to ensure that appropriate records and materials are transferred for archive storage.

It is the responsibility of each officer and committee chair to forward documents that should be stored in the SASFAA archives to the SASFAA Secretary. This should be done as soon as documents are finalized.
Section 4: Organizational Structure

4.1 Executive Board

The Board shall function as the Board of Directors of the Association and is responsible for the management of the business, property, and assets of the Association. The Board shall be vested with all powers possessed by the Association itself. This shall include the power to appoint and remunerate agents and employees, insofar as such delegation of authority is not inconsistent with or repugnant to the laws of the State of Georgia, any other laws, the Articles of Incorporation of the Association and the bylaws. The Board shall consist of the following:

- SASFAA elected officers: president, president-elect, vice president, immediate past president, secretary, treasurer, and treasurer-elect.
- State presidents: the president, or the designated representatives, of the following state financial aid associations – Alabama, Florida, Georgia, Kentucky, Mississippi, North Carolina, South Carolina, Tennessee, and Virginia.

SASFAA elected officers and state presidents must be active members of the Association. Elected officers and state presidents will be granted a grace period until September 1 to pay their annual membership dues.

Both the elected officers and state presidents have voting privileges at Board meetings. The chief executive of a state association may designate a substitute-voting member for Board meetings. The name of the substitute-voting member must be communicated to the SASFAA president who must announce the substitute at the beginning of the meeting. Elected officers cannot appoint or request proxy-voting privileges in their absence during board meetings.

4.2 Organizational Chart

A chart depicting the organizational structure of the Association for the current fiscal year (July 1 through June 30), inclusive of the Board and other positions that typically are assigned responsibilities to perform duties on behalf of the Association is referenced in Appendix C.
4.3 Committees

The president of the Association shall appoint committees as deemed necessary to conduct the business of the Association. Unless otherwise specified by the bylaws of the Association, the president shall designate the chair of each committee.

Committees must be comprised of members of the Association. Members of the committees are selected by the committee chairs. It is recommended that the committee chair consult with the president regarding committee membership representation. To the extent practical, all sector types and states comprising the SASFAA region should be represented among committees as a whole.

It is the responsibility of current committee chairs to transfer all committee records and files related to the business of the Association to the succeeding chair before the commencement of the new chair’s term of service. It is also incumbent on current officers and committee chairs to use the policies and procedures set forth in this Manual and to advise the Board about needed changes.

4.4 Membership

There shall be (4) classes of membership in the Association – Active, Honorary, Associate, and Retired.

(1) Active membership in the Association shall be open to individuals who:

   a. are associated with the administration and support of student financial aid in postsecondary institutions of education, in government offices and agencies, in lending institutions and organizations, and in other private, community or civic organizations or programs; and

   b. are located in, or who have administrative responsibility in Alabama, Florida, Georgia, Kentucky, Mississippi, North Carolina, South Carolina, Tennessee or Virginia;

   c. have paid annual dues for the current year

Individuals who meet the membership criteria in Article IV, Section 1(A)(1) of the Bylaws and are employed by a post-secondary institution or agency outside the SASFAA region that has a branch campus within the SASFAA region shall be considered to meet the conditions of Article IV, Section 1 (A)(2).
Individuals who meet the membership criteria in Article IV, Section 1(A)(1) of the Bylaws and are employed by lending institutions or other such organizations located outside the SASFAA region but which do financial aid related business within the SASFAA regions shall be considered to meet the conditions of Article IV, Section 1 (A)(2).

(2) Honorary membership shall be presented to persons who have performed outstanding service in the field of support and/or administration of student financial aid and who are voted Honorary membership by the Board.

Honorary membership cannot be bestowed on anyone who is a practicing financial aid administrator. The Board shall decide if a person’s primary responsibility is the administration of financial aid.

All SASFAA Past Presidents and Distinguished Service recipients who are no longer directly involved in the administration of financial aid shall be automatically granted Honorary membership. Unless otherwise eligible, individuals nominated for Honorary membership must be approved by a majority vote of the Board.

(3) Associate membership shall consist of all member(s) not eligible for Active, Honorary or Retired membership. Associate membership in the Association shall be open to individuals who:

   a. Have primary job duties and responsibilities that fall in areas other than the administration and support of student financial aid in post-secondary institutions of education, in government offices and agencies, in lending institutions and organizations and in other private, community or civic organizations or programs but for whom financial aid administration is a secondary or related job responsibility, or

   b. Have primary job duties and responsibilities that include the administration and support of student financial aid in post-secondary institutions of education outside the SASFAA regions, and

   c. Have paid annual membership dues for the current year.

(4) Retired membership shall consist of individuals who:

   a. Were actively engaged for at least 10 years in the administration of student financial aid or have been approved for this membership category by a majority vote of the Board, and,
b. Are no longer employed in the financial aid profession, and  
c. Are not eligible for Active, Honorary, or Associate membership, and  
d. Have paid annual membership dues for the current year.

4.4.1 Membership Eligibility
Membership shall be individual rather than institutional and shall not be transferable.

Active membership shall be on an annual basis corresponding to the fiscal year as defined in Article V of these bylaws. Active membership shall terminate at the end of the membership year when a member no longer meets the criteria outlined in Article IV, Section 1(a) of this Article. Associate and Retired membership terminates at the end of the membership year.

Application for Active, Associate and Retired membership shall be made to the Treasurer.

The following items detail the rights of membership in the Association: A.

All Active, Associate, Honorary and Retired members:

□ Are listed annually on the membership roster, and  □ Are provided with SASFAA communications, and  □ May serve on Association committees. B. Active members only:

□ Are eligible to hold office or to be appointed to a leadership position with the exception that individuals serving in the offices of Vice President, President-Elect, President and Immediate Past President shall be affiliated with a post-secondary institution, and

□ May vote in the annual election of officers, on Bylaw changes and other items needing membership approval.
Section 5: Duties and Responsibilities of the Board

5.1 General Expectations of Board Members

It is expected that Board members will:

1. Attend all Board meetings and stay until the end of the meeting. All Board members unable to attend should notify the president as soon as possible;

2. Serve as leaders in the financial aid profession and set an example for other members of the Association and for external constituencies;

3. Recognize and uphold all fiduciary responsibility vested in the Board.

4. Provide a report at each Board meeting outlining the activities and/or issues of each Board member’s area of responsibility. An electronic copy of the report should be provided to the SASFAA Secretary for inclusion in the written minutes.

5. Adhere to the policies and procedures adopted by the Association and provide suggestions for change when appropriate.

6. Be an active participant in decisions made by the Board on behalf of the members.

7. Sign and comply with all critical board documents. Critical board documents are listed below and referenced Appendix C of the this manual:
   a. Confidentiality Acknowledgement
   b. Conflict of Interest Form
   c. Standing Rules of Engagement & Protocols. Additionally,

1. Each voting member of the Board shall notify in writing all members of the Board of his or her appointment as a consultant, advisor, council member, representative, agent, officer or trustee of any need analysis system, guarantor, collection agency, lending institution or other provider of financial aid services. This notification must be made within 30 days of the appointment.

2. Officers and committee chairs shall pass on to their successors all pertinent records and reports by August 1. In the event of an officer’s or committee chair’s resignation or removal from office, all records must be submitted to the successor or to the secretary, as appropriate, within 30 days.
(3) The president of a state association may designate a substitute-voting member for Board meetings. The name of the substitute-voting member must be communicated to the SASFAA president, who must announce the substitution at the beginning of the meeting.

(4) State presidents are also expected to report on issues or events occurring in their states and provide information about their states’ activities to the Communications and Outreach Chair.

(5) Committee chairs, liaisons and guests may attend meetings of the Board, enter into discussions if recognized by the president and make presentations, but shall not have voting privileges.

### 5.1.1 Legal Duties of Board Members

Southern Association of Student Financial Aid Administrators (SASFAA, the Association) officers and board members must meet certain standards of conduct and attention in carrying out their responsibilities to the association. These standards are the duties of care, loyalty, and obedience. These collective duties apply to the entire board and require the active participation of all of its members. The board reviews these duties annually at the transition meeting.

The Duty of Care:

The Duty of Care requires that SASFAA board members and officers be fully informed about the Association’s Activities, participate in decisions, and do so in good faith. Board members and officers must act in a manner they reasonably believe to be in the best interest of the Association and must use the care and judgment of an ordinarily prudent person when making decision as a steward of the organization. SASFAA board members and officers carry out the Duty of Care through:

- Being aware of SASFAA’s mission, plans and policies, and being sure they indeed serve the needs of the community that the board members represent.
- Fully participating in board meetings, deliberations, and decisions by attending board meetings and arriving fully prepared.
☐ Reading, evaluating, and ensuring accuracy of all reports, including minutes, financial, and committee reports.

☐ Ensuring the Association has sufficient resources to fulfill its mission.

☐ Using independent and best judgement when making decisions.

**The Duty of Loyalty:**

The Duty of Loyalty is a standard for faithfulness and requires all SASFAA board members and officers to give undivided allegiance when making decisions affecting the association. This means that board members must act in the interest of the association and not in their own interest or the interest of another entity, particularly one in which they have a formal relationship. SASFAA board members and officers carry out the Duty of Loyalty through:

☐ Recognizing and notifying the president and other board members of any conflict of interest, either formal or informal that may affect independent thought.

☐ Disclosing by a board member to the rest of the board any information about him/herself that could have an impact on his/her decisionmaking and oversight function.

☐ Never using information obtained as a board member for personal gain and always acting in the best interests of the organization.

☐ Completing a Conflict of Interest Form annually.

☐ Always thinking about and focusing on the priorities of the association and not that of yourself or another organization.

**The Duty of Obedience:**

The Duty of Obedience requires SASFAA board members and officers to comply with all applicable federal, state, and local laws and to adhere to the Association’s By-Laws. Board members exercise their own reasonable judgment concerning how the Association should best meet its mission, and they may not act or speak publicly in a way that is inconsistent with the
mission and goals of the association. SASFAA board members and officers carry out the Duty of Obedience through:

- Thorough knowledge of the Association’s regulatory and reporting requirements and documents governing the association and its operations (such as By-Laws and Board Policies and Procedures Manual).

- Representing the association in a favorable light.

- Speaking “with one voice” after a decision has been made, even if the individual board member is in disagreement with the decision.

5.2 President

The president serves as the chief executive officer of the Association and presides at all Board and business meetings. In this capacity the president:

1. provides leadership and direction to all activities of the Association, the Board and all standing and ad hoc committees;

2. represents SASFAA as an observer in the Board meetings of the National Association of Student Financial Aid Administrators, Inc. (NASFAA), serves as an alternate voting member in the absence of the SASFAA Past President if approved by the NASFAA Chair, provides reports of NASFAA activities to the SASFAA Board and publishes reports in the SASFAA Nine News or on the website as appropriate;

3. selects all committee chair and liaisons. Works with committee chairs on finalizing committee members;

4. serves as ex-officio member of all committees except Nominations & Elections.

5. approves expenditures and has authority to pay bills;

6. submits a written annual report on the year’s activities to Association members by June 30th; and

7. represents SASFAA at selected SASFAA affiliated state meetings.
(8) use the Long-Range Plan and the Governance and Planning Committee’s recommendations in establishing the goals and objectives for the year, while adding personal goals that are approved by the Board of Directors. The goals should be given to each Board member no later than two weeks prior to the first Board meeting following the Transition meeting.

5.3 President-Elect
The president-elect assists the president and prepares for the term of office. Additional responsibilities of the president-elect include the following:

(1) until the NASFAA 2013-2014 year, serves as the alternate voting representative to the NASFAA Board of Directors, provides reports of NASFAA activities to the SASFAA Board and publishes reports in the SASFAA Nine News or on the Web site as appropriate. Beginning with the NASFAA 2013-2014 year, this position will no longer serve on the NASFAA Board of Directors;

(2) represents SASFAA at selected SASFAA affiliated state meetings;

(3) reviews the Manual and makes recommendations for changes to the Board or the appropriate committee;

(4) conducts an orientation session at the annual conference for state presidents-elect;

(5) advises and counsels the president as needed;

(6) begins initial planning for the next annual conference and for the promotion of the event;

(7) selects all groups, taskforce chairs, and committee chairs for the upcoming year. Works with all groups, taskforce chairs, and committee chairs on selecting committee members utilizing volunteers;

(8) consults with the Board and budget chair in developing future initiatives; and

(9) performs other duties as requested by the president.

5.4 Vice President
The vice president is elected for a two-year term and has a leadership role in professional development and training activities for the Association. Included in this role are the following responsibilities:
(1) plans and coordinates the new aid officers and mid-level workshops, including curriculum development, recruitment of faculty, site selection and advertising the workshop (the workshop guide is referenced in Appendix B);

(2) coordinates other new aid officer and advanced level seminars and selects instructional faculty and training sites;

(3) in the absence of the president serves with the powers and performs the duties of the president;

(4) serves as chair of the professional advancement committee; and

(5) performs other duties as requested by the president.

5.5 Treasurer

The treasurer is elected for a two-year term and oversees and manages the Association’s financial matters. Additional responsibilities include:

(1) establishes and maintains financial accounts while receiving and disbursing monies of the Association;

(2) maintains adequate and appropriate records of receipts and expenditures;

(3) pays the bills of the Association within thirty (30) days;

(4) pays reimbursements to the members within fourteen (14) days; receives all payments to the Association including meeting registrations, membership dues, and sponsorship/Sponsor or payments;

(5) submits financial reports to the Board at each meeting and the annual business meeting;

(6) prepares annual year-end financial statements as of June 30;

(7) arranges in coordination with the budget and finance chair for an annual independent financial review of the financial records;

(8) files IRS form 990 for the fiscal year by the prescribed deadline, currently November 15 and all financial reports in a proper and timely manner;

(9) sets up master accounts and obtains credit for the Association as appropriate;

(10) performs other duties as requested by the president; and
serves as ex-officio member to the Annual Conference Committee, the Budget and Finance Committee, and all other committees associated with professional development training.

5.6 Treasurer-Elect

The treasurer-elect is elected in even years to serve for a period of one year. The treasurer-elect of the association will automatically succeed to the office of treasurer for a two (2) year term upon expiration of the term of the office of the previous treasurer and the term of treasurer-elect.

The overall function of the treasurer-elect is to assist the treasurer in all duties outlined in the By-Laws and the SASFAA Policy and Procedures Manual. This will allow the elected individual to gain the experience needed to effectively hold the office of the treasurer.

The treasurer-elect shall also take on reviewing and care of the PayPal account and reconcile bi-monthly. As well as reconcile income to events.

5.7 Secretary

The secretary is elected for a two-year term and serves as the scribe for Association meetings and custodian of its records. The secretary’s duties include:

(1) facilitates meeting arrangements, including lodging, meal functions and meeting rooms for Board meetings;

(2) records the proceedings of the Board and general business meetings;

(3) is responsible for emailing meeting minutes (including board meetings, and annual business meeting minutes) to the board and/or SASFAA membership at the end of the meeting. The membership and board will have a two week time period to respond with corrections to the minutes. Once the two week time period has elapsed, the meeting minutes shall be considered approved. The Secretary shall post all approved minutes to the SASFAA website;

(4) e-mail the SASFAA membership prior to the current year’s Annual Business Meeting directing them to review the Annual Business Meetings Minutes from the prior year before the start of the current business meeting;
(5) electronically collect board meeting agendas and written reports from all board members approximately two weeks prior to the scheduled meetings, compile the agenda/reports into a single report, and e-mail the compiled agenda/report to the board one week before the meeting for board members to review prior to the meeting;

(6) serves as chair of the bylaws committee, which annually conducts a review and recommends changes to the bylaws to the Board;

(7) reviews, updates and maintains the Manual;

(8) prepares and submits meeting minutes with supporting documents and publications, including annual conference programs, special reports, and membership directories to archives;

(9) creates and distributes the Association’s official stationary;

(10) distributes agendas developed by the President in advance of Board meetings;

(11) sends appropriate cards and gifts to members and colleagues on behalf of the Association; maintains the seal; and

(12) performs other duties as requested by the president.

5.8 Immediate Past President

The Immediate past president assists the president and serves as chair of the nominations and elections, awards and the governance and planning committees. In this capacity the past president:

(1) serves as parliamentarian to the Board

(2) presents a slate of candidates in accordance with the election schedule or calendar for president-elect, secretary, treasurer-elect and vice president to the Board;

(3) solicits nominations for Association awards and presents the awards committee recommendations to the Board;

(4) performs the duties of the president in the absence of both the president and vice president;

(5) serves as a SASFAA voting representative to the Board of Directors of NASFAA.
(6) conducts an annual review of the strategic long-range plan and presents a written report at the June board meeting; and

(7) performs other duties as requested by the president.

Section 6: Duties and Responsibilities of Committees and Liaisons

The committee chairs work in conjunction with the president to select committee members considering experience, ethnicity, state member representation, sector interests and gender for approval at the first Board meeting of the new fiscal year. The Board may recommend other committee members for approval by the Board during the course of the fiscal year, as appropriate. Each committee and liaison shall:

1. develop goals and objectives in keeping with committee/liaison charges, the bylaws, the mission statement and long-range plan and in consideration of the recommendations of the governance and planning committee;

2. submit articles to the Communications and Outreach Chair and submit monthly updates of activities to the Webmaster for publication on the Web site;

3. prepare and submit reports to the secretary and make reports and submit action items at Board meetings;

4. submit by April 1 an end-of-the-year report to assess the committee’s effectiveness in reaching its goals/objectives and make recommendations for future activities;

5. comply with budget parameters and approve expenditures and requests of reimbursement in accordance with guidelines outlined in the Guide to Financial Management;

6. establish a list serve, as appropriate, to foster electronic communications among members;

7. forward to their successors all pertinent records and reports by August 1 and in the event of a committee chair’s resignation or removal from office, all records must be submitted to the successor or to the Association secretary, as appropriate, within 30 days; and
8. perform other duties as requested by the president and provide copies of correspondence to the president.

6.1 Committees

Committees, comprised of active members of the Association, are established to perform specific functions for the organization. Committee chairs and committee members will be granted a grace period until September 1 or at the time of appointment, whichever is later to pay their annual membership dues. These committees also may be structured to provide specific services to the membership of the Association.

Specific committees continue on an ongoing basis as “standing” committees of the Association while other “discretionary” committees may be established to accomplish special functions that may not continue from one administration to the next.

Committee appointments shall be made by the president.

6.1.1 Standing Committees

A standing committee is one that the Board has recognized as essential to the function of the Association and is maintained from one administration to the next. Specific duties and responsibilities of each standing committee are outlined in the following sections of this Manual. Standing committees include the following:

- Awards (Section 6.2)
- Membership (Section 6.11)
- Nominations and Elections (Section 6.13)
- Professional Development (Section 6.14)

6.1.2 Discretionary Committees and Liaisons

Discretionary committees and liaisons are those appointments that the Board recognizes as being necessary to fulfill distinct needs of the Association. However, the president has the discretion whether to activate these committees from one administration to the next. The president, with the approval of the Board, may identify additional discretionary committees and liaisons as the needed.
Such committees have the same general responsibilities to the Board and the membership of the Association as standing committees. Specific duties and responsibilities of discretionary committees and liaisons are outlined in the following sections of this Manual.

Discretionary committees and agency liaison generally include the following committees:

- Agency Liaison (Section 6.17)
- Bylaws (Section 6.4)
- Conference (Section 6.6)
- Electronic Services (Section 6.5)
- Budget and Finance (Section 6.3)
- Governance and Planning (Section 6.7)
- Legislative Relations (Section 6.8)
- Lender Liaison (Section 6.9)
- Long-Range Planning (Section 6.10)
- Communications and Outreach (Section 6.12)
- Site Selection (Section 6.15)
- Sponsorship (Section 6.16)
- US Department of Education Liaison (Section 6.18)
- Global Issues Committee (Section 6.19)

### 6.1.3 Special Ad Hoc Committees

At the discretion of the president and/or the Board, certain ad hoc committees may be established to address special, short-term projects. Special ad hoc committee chairs are appointed by the president and must be approved by the board.

### 6.2 Awards
The members of the committee shall consist of the immediate past state presidents. In the event an immediate past president is not eligible to serve in this capacity, the current state president shall appoint a member to the committee. The immediate past president chairs the committee. The awards committee recommends individuals for both the Distinguished Service and Honorary Membership awards. In this capacity, the committee will:

1. solicit nominations for outstanding, significant and meritorious contributions to the advancement of student financial aid;
2. make recommendations to the Board; and
3. provide an appropriate plaque to be presented to the recipient(s) at the annual conference, including honorary membership when the recipient ceases to meet membership eligibility requirements.

6.3 Budget and Finance

The budget and finance committee develops, oversees and maintains proper fiscal controls and financial management strategies to ensure the fiscal integrity of the Association. To achieve these duties, the budget and finance committee will:

1. prepare, in collaboration with the president and the treasurer, the fiscal budget prior to the first Board meeting of the new year;
2. monitor expenditures, analyzes cash flow trends, and advises the Board regarding short-term and long-term investments;
3. make recommendations annually for changes to the approved SASFAA Guide for Financial Management (June 2006) as amended;
4. conduct with the treasurer quarterly reviews of cash balances and expenses and makes appropriate recommendations;
5. reconcile and document daily transactions at the annual conference;
6. recommend budget adjustments, as appropriate, to stay within budget guidelines;
7. Chair will have access to the Association’s online financial software. As well, the chair will maintain electronic copies of the monthly reconciliation statements and investment statements, and have online access to view credit card statements.
(8) review, from a fiscal liability perspective, all contract proposals and makes recommendations to the president; and

(9) work with the treasurer to ensure that all financial reports including tax returns are filed by established deadlines.

6.4 Bylaws
The bylaws committee, chaired by the secretary, annually reviews bylaws governing the Association. The bylaws committee recommends necessary changes to the Board.

6.5 Electronic Services
The electronics services committee provides web-based support for the association’s mission, vision, initiatives, and operational tasks. The committee chair will coordinate the tasks and services of the committee. The committee composition will follow current long range plan and should include the rising chair who will be appointed by the President-elect early in the year to allow for training and a seamless transition year to year. In this capacity the committee will:

(1) Provide guidance for the development, maintenance and enhancement of the SASFAA website and ensure continuity of website security through yearly renewal of the website security certificate with the webpage provider.

(2) Encourage development and utilization of cost-efficient, timely means of communication, including the web, list serves and e-mail by the Board, committees and the membership.

(3) Provide Administrator access for website update to the rising chair, Conference Chair, and others, with approval of the President, as deemed appropriate to accomplish tasks associated with SASFAA business or goals and expected outcomes.

(4) Evaluate, on a periodic basis, software options and make recommendations to the Board about the purchase of software that will enhance and facilitate the business of the association, and communication and transmission of data with the Executive Board and committees. Such software applications may include, but are not limited to word processing, database, spreadsheet, presentation and e-mail software.
(5) Assist in the implementation of any long-range plan recommendations concerning technology deemed appropriate by the Board and the President.

(6) Provide an annual report or committee activities to the Governance and Planning committee and the President for inclusion in the annual evaluation of the longrange plan and the Association’s annual report.

(7) Develop and monitor contingency plans to recover data and/or transfer list serve and Web site management to other locations.

(8) Maintain groups in relevant formats for various communications as deemed appropriate by the Communications Committee and Executive Board. (Example: electronic mailing list consisting of current SASFAA members)

(9) Assist Chair of the Nominations and Elections committee with the electronic elections process

6.6 Conference

The conference committee plans the Association’s annual conference that includes training, professional development and networking activities. To achieve these goals, the committee will:

1. coordinate conference activities with the professional development, budget and finance, membership and local arrangements committees;

2. solicit proposals to develop general and interest sessions and secure speakers that appeal to the various sectors and experience levels of the membership;

3. review evaluations from the prior year conference to assess interest and need for appropriate adjustments for current conference plans;

4. plan pre-conference workshops and seminars that address the needs of different segments of the membership;

5. assist in developing the conference budget and adhere to the approved budget;

6. secure volunteers to help perform the duties of the committees;

7. maintain all related correspondence and materials;

8. prepare a conference evaluation for use by the next conference chair;
(9) provide conference announcements, news articles and promotional materials to the Communications and Outreach committee for publication to the membership;

(10) report on activities and present reports to the Board

The Conference Committee Chair will have Administrator access to the SASFAA website to allow for immediate updates of important conference information listed on the website, and assistance with registration issues.

6.7 Governance and Strategic Planning

The governance and strategic planning committee evaluates and monitors the progress of the Association toward meeting its long-range plan and makes recommendations to the Board regarding future goals and objectives. The Committee is chaired by the Past President, preference for two returning committee members and two new committee members, and inclusion of both current and incoming presidents-elect as observers. The committee will support efforts that encourage the integration of strategic planning into the broader perspective of the Association.

The committee will:

(1) review, monitor and evaluate each committee’s annual goals as they relate to the long-range plan and the goals and objectives as approved by the Board of Directors;

(2) monitor progress toward the committee’s objectives at the mid-year and the end of the year and report, as appropriate to the Board of Directors;

(3) ensure that the incoming Board of Directors has addressed recommendations as written in the GAP report as part of the annual planning cycle;

(4) undertake a survey of membership satisfaction two years prior to the completion of the Long-Range Plan;

(5) provide recommendations for appointment of a Long-Range Planning Task Force two years in advance of the next long-range planning cycle;

(6) annually update the regional profile for the membership;

(7) establish a committee list serve, if necessary, and provide updates and evaluations of the long-range plan in the SASFAA Nine News and on the Web site; and make recommendations to the president and Board of Directors.
6.8 Legislative Relations

The legislative relations committee reviews, analyzes, evaluates, and prepares responses on federal regulatory, legislative, and funding issues that may impact the lending community, state agencies, schools, and families. The committee is also responsible for providing information regarding programs, regulations, and funding sources from the 9 state agencies and lending community to the Board and Membership. The committee will:

1. Advise members and the Board of federal regulatory and legislative issues;
2. Appoint committee members representing each member state, including representation from all sectors and institutional type, as well as agency representatives and members of the lending community;
3. Communicate with state and federal legislative relations chairs;
4. Communicate timelines to respond to legislative or regulatory proposals;
5. Draft correspondence, prepare position papers, and surveys;
6. Assist conference committee in planning interest sessions for annual conference on legislative or regulatory issues including those affecting state grant or loan agencies;
7. Obtain information from all 9 state agencies and lending community regarding concerns, issues, and accomplishments for dissemination to the Board and membership;
8. Inform the lending community of policy changes and actions taken by the Board;
9. Use the SASFAA listserve to inform members of legislative and regulatory activities, as well as information from the 9 state agencies and lending community;
10. Maintain a list of agency contacts and addresses;
11. Send reports to appropriate SASFAA committees for publication to the membership;
12. Maintain contact with national organizations, such as NCHER and the National Association of State Scholarship and Grant and Aid Programs (NASGAP), to determine the impact of programmatic and funding issues;
(13) Inform SASFAA members of any legislative and or regulatory issues on
state grant or loan agencies

6.9 Lender Liaison
See Section 6.8. Effective 2011-2012, position was combined together with the
Legislative Relations Committee and the Agency Liaison.

6.10 Long-Range Planning
On a five-year cycle the long-range planning committee assesses future goals and
objectives to ensure continued viability and effectiveness of the Association in fulfilling
its mission. Two years prior to the expiration of the current Long Range Plan, the Long
Range Planning Committee shall be formed to develop a strategic plan for continued
leadership and fiscal integrity. In developing the Long Range Plan the committee will:

(1) make recommendations for changing or expanding services, activities and roles of
the Association;

(2) make observations regarding Association trends;

(3) gather relevant data and information from the membership, Board, member state
associations and other relevant organizations and associations to identify potential
internal or external threats to the Association; and

(4) review and assess the Association’s mission statement for change on a periodic
basis.

To ensure continued assessment the governance and strategic planning committee
performs an annual review of the long-range plan. The association’s long-range plan was
long-range plan was adopted in February 2016.

6.11 Membership
The membership committee maintains an accurate and up-to-date database listing of
members. This database should contain the following information:

(1) first name, middle initial, last name and title;

(2) mailing address (street, city, state and zip code);
(3) institution;
(4) institution type;
(5) fax number
(6) telephone number
(7) date of initial membership.

To help facilitate these duties, the committee will also:

(1) Work with the treasurer and electronic services chair in developing membership forms and provide input to the conference chair to develop conference forms.
(2) Produce labels and/or electronic spreadsheets of current and previous year members for mailings and reports.
(3) Announce the availability of the online membership form to solicit membership dues no later than July 31.
(4) Assist the treasurer with on-site registration at the annual conference.
(5) Provide a list of conference registrants to conference sponsors upon request, to include: first name, last name, title, institution, street address, city, state, zip, email address, and institution type.
(6) Provide recommendations to the Board regarding membership recruitment activities.
(7) Download the membership list to a personal computer on a periodic basis (twice a year at minimum) and maintain the most recent copy until the next download occurs.
(8) On June 30 download the membership list to an Excel spreadsheet and send it to the SASFAA Secretary to be archived with that year’s SASFAA information.

6.12 Communications and Outreach

The Communication and Outreach Chair shall serve as the primary manager of all official SASFAA communications including emails, social media sites and posts, and the consistent, ongoing production and posting to the SASFAA blog.

Members, committee chairs, sponsors and others who wish to publish to the membership will submit announcements, news releases, articles, regulatory updates, and all other
information to the Communications Chair. The chair will coordinate postings and delivery methods as determined by the committee and approved by the Executive Board. Regular surveys of the membership’s preference for communication will be conducted and adjustments in delivery methods will be made based on the results.

The committee will evaluate current social media each year and recommend to the President and Executive Board the combination of media to be utilized that year. Content on social media sites will be professional and consistent, and deliver public outreach, encourage association involvement and volunteer opportunities, provide links to relevant online news articles of potential professional benefit and interest, and promote professional development and training opportunities. The Committee Chair will provide Administrator access (social media and blog posting) to others, with approval of the President, as deemed appropriate to accomplish tasks associated with SASFAA business or goals and expected outcomes.

The name of the SASFAA blog website is **SASFAA Nine News**. The site is available for posting of committee reports, board meeting highlights, state reports, financial aid news articles, industry announcements, special person recognitions, workshop announcements, conference news and announcements, President’s reports and messages, and Treasurer’s Reports. Posting to the SASFAA Nine News may occur at any time without regard to a specified schedule based on the nature or content of the posted item. Production and distribution of items may be posted to the SASFAA Nine News without regard to a specified fiscal year. To produce the SASFAA Nine News, the chair will:

1. solicit pertinent articles, reports, and pictures from the SASFAA membership and affiliates;
2. edit articles for accuracy, quality and appropriate length and incorporate photographs and graphics when needed;
3. review state newsletters, state blog websites, regional blog websites, and NASFAA Today's News for articles appropriate for reprinting and posting to the SASFAA Nine News;
4. coordinate SASFAA Nine News advertising with the Sponsorship Chair;
5. collect SASFAA Nine News sponsorship ads and/or logos from sponsors;
6. assist the Sponsorship and Budget and Finance chairs as needed to review, project and recommend rates for advertisements, including applicable discounts, on an annual basis;
(7) use the Communication and Outreach Committee as an editorial board as needed to review the contents of articles as well as the proofing of the contents prior to publication;

(8) provide for and coordinate with any required announcement schedule that addresses any provisions set forth in the bylaws, such as the distribution of nominations and elections materials;

6.13 Nominations and Elections

The Nominations and Elections Committee, chaired by the Immediate Past President, shall present a slate of candidates who meet the criteria for the offices of president-elect, secretary, treasurer-elect, and vice president, as needed. The committee coordinates and conducts the annual election of officers in accordance with procedures outlined in Section 6.13.9.

6.13.1 Committee Composition

The Nominations and Elections Committee is chaired by the Immediate Past President. Each of the nine past state presidents (who served as president during the preceding year) shall be a member of the Nominations and Elections Committee.

   a. If a past state president does not confirm his/her participation on the Nominations and Elections Committee, the current state president (serving as the voting member on the SASFAA Board of Directors) shall appoint another active member to represent that state on the Nominations and Elections Committee.

   b. A candidate for office shall not serve as a member of the committee. If a committee member should be nominated, that nominee’s state president should appoint a substitute to represent that state on the Nominations and Elections Committee.

   c. If a state representative has not confirmed attendance for the fall committee meeting, the chair shall make no less than one written and one telephone attempt to confirm attendance. If contact efforts are unsuccessful, the state president shall be advised. The state president will then take whatever action is deemed appropriate to make sure the state is represented on the committee. If, after these attempts are made, the state
is not represented, the chair may proceed under the assumption that the state has waived its privilege of attendance at the committee meeting and in the vote of the selection of candidates.

6.13.2 Solicitation of Candidates

The Nominations and Elections Committee is charged as follows:

a. To solicit nominations from the membership in advance of the fall Nominations and Elections Committee meeting;

b. To solicit candidates via the SASFAA Nine News or email to the entire membership;

c. To create a list of potential candidates from all states and assign committee members to contact them;

d. To enlist the assistance of SASFAA Past Presidents to contact/recommend potential candidates;

e. To require each state representative to solicit nominations from its membership via their listserv;

f. To enlist assistance from SASFAA Board members in soliciting candidates for office;

g. To encourage members of the Nominations and Elections Committee to nominate candidates for office which will be considered by the entire committee for the final slate of candidates;

h. For the chair of the Nominations and Elections Committee to inform the Board of Directors and email the membership a reminder to nominate individuals for office (prior to the slate being finalized) if the Nominations and Elections Committee feels that more qualified candidates are needed;

i. For the chair of the Nominations and Elections Committee to inform the Board of Directors about any potential candidates being vetted by the Nominations and Elections Committee for the final slate. It is the responsibility of any member of the Board of Directors to notify the chair of the Nominations and Elections Committee about any concerns regarding a potential candidate.
6.13.3 Fall committee meeting

Prior to the fall board meeting, the Nominations and Elections Committee must formalize the slate of candidates for office for the upcoming year. The committee coordinates and conducts the annual election of officers in accordance with the procedures outlined in Section 6.13.3.

a. The Chair sets the date and time for the full meeting of the Nominations and Elections Committee. This meeting can be via conference call or via the web;

b. The Nominations & Elections committee meeting shall be held prior to the fall Board of Directors meeting;

c. The meeting should avoid any conflicts with state association meetings.

6.13.4 Presentation of the slate of candidates to the Board of Directors

The slate of candidates will be vetted by the Nominations and Elections Committee and presented to the Board of Directors during the fall board meeting. The Chair’s written report will include the slate of candidates, any rules adopted by the committee, members present at the committee meeting, and recommendations for consideration for future committee meetings. The slate of candidates MUST be presented to the Board before being presented to the entire membership. The Board of Directors may request the Nominations & Elections Committee reconsider the slate as presented.

6.13.5 Presentation of the slate of candidates to the SASFAA membership

Once the final slate of candidates has been accepted by the Board, the slate shall then be announced to the membership via the SASFAA Nine News and the SASFAA listserv. The membership must be notified at least thirty (30) calendar days prior to the opening of electronic voting.

a. The chair shall receive and submit each candidate’s biographical information and other pertinent data to the Electronic Services Chair or
Communications and Outreach Chair for the elections webpage;

b. The suggested format for the candidate’s information should be Name, Institution/Organization, Work Experience, Education, Professional Involvement/Activities, and Candidate Statement.

6.13.6 Restrictions on Campaigning

The intent of these guidelines is to provide equal opportunity for all candidates and to eliminate unfair campaigning for SASFAA offices.

a. Each candidate will be featured in the SASFAA Nine News and/or the SASFAA website prior to the annual conference and opening of the election;

b. Each candidate will be asked to provide a photograph, a resume, and a statement of candidacy not to exceed 500 words. This statement will not be edited;

c. No mass solicitation to the SASFAA membership shall be made by or on behalf of a candidate prior to or during the election;

d. State associations are allowed to solicit in-state support for candidates from that state;

e. Candidates or their representatives shall not make presentations at individual state meetings other than the state in which the candidate is currently employed.

6.13.7 Nominations from the floor

In accordance with Robert’s Rules of Order, qualified, active members have the opportunity to submit any final nominations for candidates for office. This process serves as “nominations from the floor.”

a. The SASFAA President must call for nominations from the floor from the membership no later than thirty (30) calendar days prior to the start of the annual business meeting;
b. Nominations from the floor shall end no later than twenty (20) calendar days prior to the start of the annual business meeting, at which time the SASFAA President will notify the chair of the Nominations and Elections Committee.

c. Any new candidates must submit required information to the committee chair within five (5) calendar days prior to the opening of electronic voting (see section 6.13.5 and 6.13.6).

### 6.13.8 Election, Verification of Election Results, and Announcement of Election Results

The Immediate Past President will present the slate of candidates at the SASFAA Board of Directors fall board meeting on behalf of the Nominations and Elections Committee. The membership must be notified at least thirty calendar (30 days) prior to the opening of electronic voting.

The general election shall begin ten (10) calendar days prior to the initial business meeting and close at 3 pm (local time) on the last full day of the conference. Write-in candidates may be allowed. The slate of candidates will be presented during the opening session. Each candidate is then introduced.

SASFAA active members will be provided an opportunity to vote once membership status has been verified. Each paid active member will have access to an electronic ballot containing the names of the candidates running for office. The Nominations and Elections chair shall work closely with the Electronic Services chair on the elections process.

The Nominations and Elections Committee will verify the election results. The Secretary will be in attendance at the election results verification except in the event that the Secretary is on the ballot or is otherwise unavailable. If that occurs, the President will designate a substitute.

Once the result is verified, the chair of the Nominations and Elections Committee will notify the President as well as each of the candidates. The chair of the Nominations and Elections Committee will report the results of the election at the business session following the completion of voting. The President will state the results of each office and declare the candidates duly elected.
6.13.9 Absentee Ballot Process

Only paid active members may vote. An electronic ballot shall be made available to each paid active member ten (10) calendar days prior to the opening business meeting of the annual conference.

6.13.10 Special Elections

a. A special election shall be called by the board in the event of a vacancy in the office of president-elect:

b. In the even a vacancy occurs in the office of the president within sixty (60) day prior to the annual business meeting, the election will be held during the annual meeting;

c. The nominations and elections committee shall solicit candidates, finalize the slate, present the slate to the Board of Directors, and announce the slate to the membership within thirty (30) calendar days of the beginning of the special election;

d. Each paid active member will receive an electronic ballot;

e. The election results shall be verified by the nominations and elections chair and the secretary. If the secretary is on the ballot, the election results shall be verified by the nominations and elections chair and the electronic services chair;

f. Within ten (10) calendar days following the balloting deadline, the chair of the nominations and elections committee shall notify the president and the Board of Directors of the results of any special election before notifying the membership.

6.13.11 Run-Offs

In the event that a candidate does not receive a majority of the votes cast for that office, there will be a run-off election. Electronic balloting shall take place as soon as practical following the determination that a run-off election is
necessary. Run-off electronic voting will be available for ten (10) calendar days once an access date has been determined.

The Nominations and Elections chair, along with the secretary, will verify the results of the run-off election. If the secretary is on the ballot, the election results shall be verified by the nominations and elections chair and the electronic services chair.

The Nominations and Elections chair shall notify the Board of Directors of the run-off election results before notifying the membership.

6.13.12 Record of Members Voting

A record of the total votes cast in general and special elections and the number of eligible voters is included in Section 12.6.

6.14 Professional Development

The vice president serves as chair of the professional development committee. The committee plans, develops and conducts training activities that contribute to the competency and professional advancement of financial aid professionals. To accomplish its goals, the committee will:

(1) research and study developments and trends in the financial aid field to make recommendations concerning professional development needs to the Board;

(2) develop materials in coordination with the Sponsorship Chair chair, obtain sponsorship and conduct training and professional advancement programs to meet the needs of the membership;

(3) identify locations and develop schedules for training activities;

(4) construct a preliminary budget proposal with assistance from the budget and finance chair; and

(5) coordinate a summer workshop for new aid administrators.

6.14.1 Guidelines to Select Faculty
a. Announce the faculty openings in the SASFAA Nine News or similar membership-wide communication.

b. Solicit recommendations for faculty from the membership.

c. Faculty members must be financial aid administrators who have been employed in the student financial aid profession for at least three (3) years, with preference given to those administrators with greater experience.

d. Faculty cannot serve more than two (2) consecutive years except with the approval of the Board.

e. Faculty must be active members of SASFAA.

f. Faculty selection criteria shall include state, type of institution or agency where employed, minority representation, teaching ability and professional attitude. Competency, professionalism and teaching ability shall be determining factors when selecting faculty.

g. The vice president, in consultation with the president, will select the faculty. Recommendations will be solicited from the Professional Development Committee.

6.14.2 SASFAA NAOW Scholarship

To encourage new members to pursue professional development opportunities and to enhance success within the financial aid profession, the Southern Association of Student Financial Aid Administrators shall provide a Professional Development Scholarship. The SASFAA Professional Development Scholarship will cover the cost of registration for two (2) participants to attend the SASFAA New Aid Officer Workshop.

To be eligible for the SASFAA Professional Development Scholarship, you must:

- Be a current SASFAA member who has not previously attended the SASFAA workshop
- Have five (5) years or less financial aid experience
- Preference may be given to a past SASFAA event attendee
• Complete the application

• Submit an original statement with the application. The statement should be at least one typed page in length on the following topic: Discuss the value and importance of student aid and how it relates to your choice of the Financial Aid profession.

• Submit a current resume and a letter of recommendation from the Financial Aid Director at your institution.

The recipient is encouraged to attend the SASFAA Annual Conference. Recipients will be announced to the SASFAA membership during the Annual Conference.

Applications must be submitted to the SASFAA Professional Development Committee no later than January 31, 20xx. The SASFAA Professional Development Scholarship Committee will review applications and select a recipient to be announced at the Annual Conference. Since the scholarship will cover the cost of registration only, the recipient’s school must be willing and able to cover any remaining costs associated with the workshop (travel, etc.).

6.15 Site Selection
The site selection committee evaluates and recommends locations and hotels for future annual conferences, Executive Board meetings and other meetings as may be requested by the President, other officers or committee chairs. Checklists for the meetings are referenced in Appendix B of the manual. The committee will:

(1) Provide site selection guidelines to board at each transition meeting held in June.

(2) Assemble a site selection committee, which should consist of a representative from each state. Solicit from each committee member; site suggestions for upcoming meeting that meet the facility requirements.

(3) Visit viable sites and evaluate them using the SASFAAAA site facility guidelines and hotel checklist for additional information pertaining to site selection procedures and facility guidelines, respectively. The secretary retains the guidelines and hotel checklist.

(4) Provide to the Board a site report with a recommendation from the committee and tentative contract for review of a future site.
(5) Work to secure final contracts for the president’s signature.

(6) Assist board members in the selection of any future sites and identify potential meeting locations as requested.

(7) Works with hotel contact to make arrangements for board meetings, room arrangements, and identify meal sites for the group. Respectively works closely with conference chair in preparation of the annual event to ensure meeting rooms are accurate as per the signed contract.

6.15.1 Conference Site Selection Guidelines

Recommendations for conference site locations should be provided by the state representative on the site selection committee. The facility must have the following minimum physical capabilities:

a. The annual conference site should have at least 40,000 square feet of meeting space. Have at least 350 guest rooms available at peak. If an overflow hotel is necessary, have the contract negotiated by the host hotel (this ensures attrition is confined to one location);

b. Have up to 7 breakout rooms available for concurrent sessions and 9 for state meetings. Each breakout room should accommodate 50 to 60 people in classroom style;

c. have banquet facilities for 500 people;

d. have theater style seating for 500 people for a general session; and

e. have display space for 35 Sponsorship Chairs with 8 feet x 10 feet.

6.16 Sponsorship

A potential sponsor is a company or organization whose activities either supports or is closely related to those of the financial aid community. A sponsor provides resources to be used by SASFAA in accordance with the purposes of the Association. Sponsors may display their products and services at the annual conference for the purpose of soliciting business.

All sponsored activities must be coordinated through the Sponsorship Chair.
The sponsorship committee conducts all solicitations for advertising, Sponsor or space, and direct or indirect sponsorship of training events and activities, and selected publications of the Association. As part of the solicitation, the committee will:

1. develop a list of Prospective Business Partners including contact names, email addresses and phone numbers;

2. identify activities and events for sponsorship opportunities including SASFAA Nine News and directory advertisements, the annual conference, the New Aid Officers’ Workshop, other training events and Board meetings;

3. prepare and email solicitations of sponsorship opportunities to potential sponsors;

4. serve as the liaison to the conference committee for sponsorship needs and effective use of Sponsor or spaces;

5. publicly recognize the contributions of all sponsors unless an individual sponsor chooses to opt out of said recognition;

6. review and recommend, with assistance from the budget and finance chair, the standard advertising rates as well as any discounts offered to sponsors;

7. review the policies affecting sponsorship and make recommendations when appropriate;

8. contract with a drayage company and design a booth floor plan layout for the designated area;

9. email special instructions regarding booth space, conference registration, shipping information and storage of materials to sponsors in advance of the conference; and

10. coordinate all sponsor activities and benefits.

6.16.1 Sponsorship of SASFAA Conferences

Prospective Business Partners must agree to the rules and procedures outlined below. A prospective business partner who does not agree to these rules and procedures will not be permitted to utilize a booth space. A business partner
who violates any of these rules must promptly cease any such action, and, at
the discretion of SASFAA, may be required to remove his or her booth. The
conference chair will attempt, provided adequate space is available, to ensure
that conference breaks and/or continental breakfasts will be held in the
sponsorship area.

Sponsors must agree to abide by the following rules and procedures in
conjunction with the Annual Conference:

☐ Sponsors are expected not to organize, sponsor or conduct any social
activities directed towards Annual Conference attendees, SASFAA
leadership personnel and/or workshop/training activity participants
during planned conference sessions/meals.

☐ Sponsors may organize, sponsor or conduct non-social events, such as
focus, advisory or user groups. Only non-alcoholic beverages and light
snacks may be served. Those sponsors will work in conjunction with
the SASFAA Sponsorship Chair to arrange accommodations with the
conference hotel for such events that occur within the scope of the
conference dates.

☐ Gifts or giveaways must be of nominal value (i.e. less than $10 fair
market value). All prize drawings, including scholarships, are
prohibited. Sponsors may not offer conference participants the
opportunity to sign up for or enroll in any contests or to receive gifts
or giveaways at a later time in excess of the stated nominal value.

☐ Sponsors may sell their products and services; however, such sales
may include only products and services that are normally marketed by
the sponsor.

☐ All representatives of sponsors must register for the conference even if
they are the designated complimentary registrant(s). Those who are
not designated comp registrants must pay conference registration fees
in order to attend conference activities and be present in their booth
area.

a. SASFAA Sponsorship Options – refer to appendix D.

b. SASFAA Training Activities and Advertising Opportunities
Please send digital ad copy and web link to the Communications and Outreach Chair.

6.16.2 Additional Sponsorship Policies

a. All sponsors may purchase mailing labels of SASFAA members at cost. Interested sponsors should be directed to contact the membership chair.

b. All sponsored activities must be conducted through the Sponsorship Chair.

c. Refunds of sponsor fees may be considered by written request to the SASFAA Sponsorship Chair at least sixty calendar days prior to the event. Requests for a refund will be reviewed and voted upon by the President, Budget & Finance Chair, and Sponsor Chair. Approved refunds will be made according to the original method of payment (i.e., by check for payments made by check; by credit to account for credit card payments).

6.17 Agency Liaison

See Section 6.8. Effective 2011-2012, position was combined together with the Legislative Relations Committee and the Lender Liaison.

6.18 U.S. Department of Education Liaison

The U.S. Department of Education liaison coordinates representation at the Board meetings with Regions III and IV training officers and relevant activities of Region VII. In this capacity, the liaison will:

(1) Inform the Board and membership of proposed or recent changes to federal legislation, regulations and appropriations;

(2) Provide to the conference chair and vice president information for program content at the annual conference (including the New Aid Officers’ Workshop);

(3) Report to the president regulatory development concerns;

(4) Inform the membership about federal training programs;

(5) Identify ways to improve the dissemination of information to the electronics services chair;
(6) Inform the legislative relations chair about final regulations and notices of proposed rule-making; and

(7) Submit federal updates to the Communications and Outreach Chair.

6.19 Global Issues Committee

The Global Issues Committee will pursue the multifarious focuses of enhancing the inclusivity of its membership to reflect the demographics of the student population it serves; will serve as the diversity subject matter leader and nexus for other SASFAA committees, and member state committees with similar focuses, and will pursue these goals to ensure the best inclusive financial aid practices to meet the nation’s goal of graduating the most college students in the world by the year 2020.

(1) Provide recommendations to the Conference Committee for pertinent subject matter and training for conferences regarding diversity. Provide pertinent information via the SASFAA website, e-mail, and SASFAA Nine News regarding multicultural matters.

(2) Provide subject matter expertise for other standing SASFAA committees on maintaining and building demographic inclusiveness internally, and cross-cultural outreach externally.

(3) Serve as a depository of activities and best practices of SASFAA member states that serve to expedite the graduation of, but not limited to, minority students, first generation students, adult students, disabled students, economically disadvantaged students and veterans.

Identify and build relationships with external organizations that are focused on underserved populations to share SASFAA’s financial aid core competencies.

Section 7: Section 7: Meetings

SASFAA conducts meetings, as it deems necessary, to support the purposes of the Association. Meetings shall be conducted in accordance with the most recent edition of Robert’s Rules of Order.
7.1 Board

At least one meeting of the Board shall be held each year between July 1 and June 30 inclusive. Customarily, four meetings of the Board are conducted each fiscal year.

(1) An initial meeting is held in late summer or early fall.

(2) A late fall meeting is held generally at the site of the coming annual conference.

(3) A meeting is held in conjunction with the annual conference.

(4) A final, transitional Board meeting is held in the late spring or early summer.

Board meetings are held at the call of the president or by a petition of four or more members of the Board. The President of the Association shall preside at Board meetings. In an effort to allow voting members to prepare adequately for meetings, topics being brought before the board for a vote will be sent to voting members at least one week prior when possible.

The President of a state association may designate a substitute-voting member for Board meetings. The name of the substitute voting member must be communicated to the SASFAA President who must announce the substitution at the beginning of the meeting.

Normally, committee chairs and liaisons are included in Board meetings. Meetings are public and open to the membership. Other individuals may be invited subject to approval of the President.

7.1.1 Policy for E-Meetings of the SASFAA Executive Committee

a. If the President wishes to call a meeting, he/she may do so without the need for a motion and a second. If another member of the Executive Committee wishes to call a meeting a motion to do so shall be submitted to the President. This motion requires a second for the meeting to be held.

b. Notice of an e-meeting will be sent by the President to the Executive Committee (and others on the board, when appropriate), a minimum of 24 hours prior to the opening of the meeting, telling the time and day the meeting will be Called to Order, as well as restating the motion and fact that it has been seconded.

c. Once the e-meeting has been Called to Order and a Call for Discussion is made, members of the Executive Committee will “reply all” indicating their presence and offering any discussion.
d. When the majority of members of the Executive Committee have indicated their presence and offered discussion, or when 48 hours has elapsed from the Call to Order (whichever is earlier), the Chair will declare a quorum and call for the vote.

e. Members of the Executive Committee will “reply all” with their vote within 24 hours of the call for the vote.

f. After 24 hours from the call to vote, the Chair will declare the motion passed or failed and adjourn the meeting.

g. The Secretary will preserve all emails stating presence, votes, and disposition, and file same with the original copy of the minutes of the called meeting.

7.1.2 Policy for Conference Call Meetings of the SASFAA Executive Committee

a. If the President wishes to call a meeting, he/she may do so without the need for a motion and a second. If another member of the Executive Committee wishes to call a meeting a motion to do shall be submitted to the President. This motion requires a second for the meeting to be held.

b. Notice of a conference call meeting will be sent via email by the President to the Executive Committee (and others on the Board when appropriate) a minimum of 24 hours prior to the opening of the meeting, telling the time and day the meeting will be Called to Order, dial-in information, as well as restating the motion and the fact that it has been seconded.

c. All members of the Executive Committee will “reply” indicating their receipt of the meeting call.

d. The Chair will initiate (host) the conference call and Call the meeting to Order.

e. Meeting proceeds in the same manner as a face-to-face meeting, with the exception of a Roll Call vote in all instances.

7.2 Annual Business Meeting

The Association shall have an annual meeting. The agenda shall include the election of officers and the presentation of reports. A notice of the meeting shall be announced to all
members at least thirty (30) days in advance of the meeting. The annual business meeting is conducted during the annual conference.

7.3 **Committee Meetings**

Unless otherwise directed by the President of the Association, committees may meet for the sole purpose of conducting Association business. The committee chair and the president, in accordance with the approved budget of the committee, shall establish the meeting location(s) and number of meetings. The committee chair or a designee shall preside. The president serves as an ex-officio member on all committees except the Nominations & Elections Committee.

7.4 **State Association Meetings**

The SASFAA president or a designee attends at least one state meeting of each of the nine (9) member states. The state association normally provides complimentary registration, waives meeting fees, and sets aside time on the agenda to allow the SASFAA president or a designee to address the members of the state association. Eligible expenses incurred by the SASFAA president or designees are borne by SASFAA.

7.5 **NASFAA Board of Directors Meetings**

The SASFAA immediate past president shall serve as a member of the NASFAA Board of Directors. The president attends as an observer. The length of these terms shall be one year and shall coincide with the fiscal year of NASFAA. In the absence or disqualification of the SASFAA immediate past president to serve as a member of the NASFAA Board of Directors, the president, if eligible, shall serve as the SASFAA representative to the NASFAA Board of Directors.

SASFAA shall cover travel expenses for the president or designee to attend NASFAA Board of Directors meetings. Reimbursement shall be at a rate consistent with the SASFAA policy for travel reimbursements.

As a voting member of the NASFAA Board, NASFAA shall cover travel expenses for the immediate past president (or designee) to attend NASFAA Board of Directors meetings not held in conjunction with the NASFAA annual conference (see 10.6.4 Travel to NASFAA).
Section 8: Communications

8.1 Editorial and Publication Standards

8.1.1 Communications and Outreach

Social media outlets have revolutionized how people communicate and receive news. The SASFAA Nine News is a blog website established for the primary purpose of providing a vehicle to disseminate information in an efficient, timely manner to the financial aid community. The SASFAA Nine News should include news of interest to student aid administrators including professional development information and events pertaining to aid administrators in the SASFAA region.

The Communication and Outreach Chair shall be appointed by the SASFAA President and approved by the Board. A Communication and Outreach Committee shall be formed each year to assist the coordinator in reviewing, editing, and proofing the content of submissions.

Persons submitting material for publication to the SASFAA Nine News are discouraged from including articles that promote goods or services from a Sponsorship Chair. Such promotional materials should be submitted for publication after establishing a paid sponsorship package with the Sponsorship Chair.

The exception to this policy would be articles promoting goods or services offered through the state associations in the SASFAA region, or other state, regional or national associations representing student financial aid interests.

Additional information submitted for posting to the SASFAA Nine News may include, but not be limited to, the following:

- Committee reports,
- board meeting highlights,
- state reports,
financial aid news articles,

An individual may register with the SASFAA Nine News to receive an email notification following the posting of an item to the website.

SASFAA Executive Board members should submit timely articles or reports that coincide with the work of their committee/office. Following such a format would require each board member to write only one or two articles a year. However, any SASFAA Executive Board member may submit an article or report at any time.

The SASFAA Nine News should allow for a regular, steady stream of news coming from the SASFAA leadership subject to the diligent adherence by the SASFAA Executive Board members to the reporting schedule below.

Operational management of the SASFAA Nine News:

- The Communication and Outreach Chair, the Electronic Services Chair and the current SASFAA President should be authorized to post articles, reports and announcements to the SASFAA Nine News. The current SASFAA President may designate other persons as needed with the authority to post to the SASFAA Nine News.

- Any person may submit an article to the Communication and Outreach Chair or the Electronic Services Chair or the current SASFAA President for review. If the article is approved for posting to the SASFAA Nine News, the article will be posted by the authorized person for the good of the association.

- The SASFAA Listserv will remain available to all current dues-paying SASFAA members for delivery of news of importance to the SASFAA membership.

- Contributors to the SASFAA Nine News should refrain from submitting to the Communication and Outreach Chair unsolicited material that promotes goods or services from a Sponsorship Chair. Such articles will not be posted to the SASFAA Nine News until a paid sponsorship package has been approved by the Sponsorship Chair. Such approved articles will be noted as a paid, promotional item.
Registration to receive notice of updates to the SASFAA Nine News shall not be restricted to SASFAA Members.

The Communications and Outreach Chair should monitor the report submissions of SASFAA Executive Board members to ensure that board members are posting periodic reports according to a schedule approved by the SASFAA Executive Board.

All of the following are acceptable for posting to the SASFAA Nine News: Committee Reports, Board Meeting Highlights, State Reports, Financial Aid News Articles, President’s Report and Message, Treasurer’s Report.

Photos may be included SASFAA Nine News in reports.

The Communication and Outreach Chair should continue to function as a “monitor” of industry events and announcements to ensure timely postings of newsworthy submissions to the SASFAA membership via the SASFAA Nine News and/or the SASFAA List-serv. Any person may submit industry news and announcements at any time to the Communication and Outreach Chair to ensure the SASFAA membership is notified of such news.

The Sponsorship Chair will approve sponsorship packages that may include terms and conditions for advertising frequency on the SASFAA Nine News.

The Communication and Outreach Chair should send the SASFAA board and committee chairs reminders of upcoming report due dates for their scheduled SASFAA Nine News submission.

The Communication and Outreach Chair should assist the SASFAA Nominations and Elections Committee in notifying the membership of candidates running for SASFAA elective office by posting statements of candidacy and dates for electronic voting.

The SASFAA Nine News will not accept paid advertising of business opportunities, job openings, or other employment-related information to the SASFAA Nine News. Job postings and employment
opportunities should be disseminated through the SASFAA List-serv and not through the SASFAA Nine News.

- The SASFAA Executive Board is composed of nine (9) State Presidents, six (6) elected officers, and nine (9) committees (excluding Professional Development which is handled by the VP, By-Laws which is handled by the Secretary, and Governance and Planning which is handled by the Past President). There is no required number of reports that each member of the SASFAA Executive Board should submit for posting to the SASFAA Nine News website. However, each member of the board should submit a sufficient number of reports to keep the SASFAA membership informed of the ongoing work of their committee or activities in their respective state. The following timetable is a guideline for report submissions:

  - August – President, Membership
  - September – Site Selection, Electronic Services, Alabama
  - October – Legislative Relations, Global Issues, Florida
  - November – Past President, President Elect, Secretary, Georgia
  - December – Conference, Sponsorship Chair Sponsor
  - January – Past President, Conference, Secretary
  - February – Past President, Conference, Secretary, Kentucky
  - March – Communications & Outreach, Sponsorship Chair Sponsor, Mississippi
  - April – Vice President, Treasurer, North Carolina May - Vice President, President Elect, South Carolina June – Vice President, Tennessee
  - July – Budget & Finance, Virginia

**8.1.2 Membership Directory**

The membership directory is maintained on the SASFAA website.
8.1.3 **Annual Conference Program**

The annual conference program will be distributed to each person who attends the annual conference and should include the following information:

a. letter from the president;

b. letter from the conference chair;

c. names of members of the current elected officers, state association presidents, committee chairs, liaisons, members of the conference committee, and members of the local arrangements committee;

d. daily schedule of sessions, events and activities;

e. brief description of each of the sessions, events and activities;

f. names and titles of speakers, moderators and presenters;

g. locations of sessions, events and activities;

h. diagrams showing the locations of the sessions, events and activities;

i. brief biographical sketches of persons providing major addresses or presentations;

j. announcement of the dates and location of the subsequent year’s conference.

8.2 **Copyright Policy**

Copyright policies are designed to protect the work of the Association and to ensure that users give proper credit to its authors.

8.2.1 **General Copyright Policy**

All documents written and published by SASFAA are considered to be copyrighted. It is not necessary to register these publications with the copyright office for them to be copyrighted. However, the Board may determine that certain publications be formally registered through the
Copyright Office. In these cases, it is the responsibility of the secretary to register such publications with the U.S. Copyright Office in Washington, DC.

All SASFAA publications must contain a copyright statement that includes the publication date and the following statement:

Copyright, SASFAA, Inc. [date]

Instructions and sample forms for this purpose may be obtained from the Register of Copyrights. The materials and completed forms are to be mailed to:

Register of Copyrights  
Copyright Office  
Library of Congress  
Washington, DC 20559-6000  

8.2.2 Music Usage Policy

Copyright laws require music users to get permission from songwriters and composers who can charge a fee before their music is played publicly. This fee allows the artists and others to continue to create music. Public performance and the playing of recorded, copyrighted music requires permission from copyright owners or their licensing agent(s) to prevent SASFAA from infringing on anyone’s rights—risking lawsuit. This even includes the singing of ‘Happy Birthday’ that may occur from time to time—as that song is copyrighted.

To legally cover the Association from copyright infringements and liabilities for the use of live or recorded music, the Treasurer, on behalf of the Association, will submit event/attendee reports and fees as required by the American Society of Composers, Authors, and Publishers (ASCAP) and Broadcast Music, Inc. (BMI). The coverage from both companies is required as each company represents different copyright holders (song writers, artists, producers, etc.).

Fees and Forms:

ASCAP: If the Association’s events reach no more than 1,500 attendees (duplicated), the annual fee is around $125. Should the number reach 1,501, the fee increases to over $400.
BMI: The report for all events in the prior calendar year is filed in January. After receiving the report, BMI will issue an invoice for all events in the prior calendar year. BMI’s fee is a minimum of $155.00. The cost increases on a ‘per attendee’ basis. In total, it’s generally around $200.00 annually.

More specific information and/or verbiage from agreements from ASCAP or BMI can be obtained by using the contact information below.

ASCAP: 800-505-4052 https://www.ascap.com/music-users
BMI: 888-689-5264 https://www.bmi.com/licensing/entry/meetings_conventions_trade_shows_and_expositions

8.3 Electronic Communications
SASFAA utilizes various forms of communications to report information, programs, and services to the membership and its affiliated institutions, agencies, and constituencies.

8.3.1 List Serve
The primary purpose of the SASFAA Listserv is to facilitate communication by and between SASFAA members regarding topics related to the administration of student financial aid. When communicating through the Listserv, ethical behavior should be observed at all times, and no behavior should take place over the Listserv that would be considered inappropriate for a face-to-face meeting. Failure to adhere to this standard of conduct may result in loss of access to the Listserv or more severe action, depending on the circumstances.

The SASFAA Listserv is not to be used to advertise, market, or to otherwise promote products or services. For advertising and other marketing opportunities, please follow the Sponsorship link on www.SASFAA.org.

The SASFAA Listserv may be used for announcements of job changes, but such announcements must be informational only (e.g. new company, title, new phone/fax number(s), new e-mail address) and should not include any additional information, promotional or otherwise about the hiring entity.

The use of the SASFAA Listserv for announcement of employment opportunities for financial aid professionals is permitted. Such postings
should be informational only, and should not include promotional information about the institution or company.

Any Listserv communication that could lead to the unnecessary congestion of the network or that might otherwise interfere with the work of others is not permitted. Examples of such communications include virus warnings, email scam warnings, and “chain” letters.

Exceptions to this policy can only be approved by the SASFAA Board.

The Board and committee chairs shall use this type of communication to provide information to Board members and other committee chairs included on the list serve. The chair of the electronic services committee maintains the list serve. The ongoing maintenance of this list serve should have as much continuity as possible and movement of the responsibility should be kept to a minimum. There should be a backup person assigned to assist or to assume responsibility for the maintenance of the list.

8.3.2 Web Site

SASFAA shall maintain a Web site to provide informational materials pertaining to the Association such as its programs, activities, services, meetings, workshops, and conferences.

Content should reflect the Association’s mission and goals. The useful life span of the content should be a maximum of two years and older materials should be archived with the ability to retrieve them as needed.

8.3.3 SASFAA Nine News

The SASFAA Nine News is a blog website established for the primary purpose of providing a vehicle to disseminate information in an efficient, timely manner to the financial aid community. The Communication and Outreach Chair shall serve as the primary manager of the consistent, ongoing production and posting of submissions to the SASFAA Nine News website. The site is available for posting of committee reports, board meeting highlights, state reports, financial aid news articles, industry announcements,
special person recognitions, workshop announcements, conference news and announcements, President’s report and message, and Treasurer’s Report. Posting to the SASFAA Nine News may occur at any time without regard to a specified schedule based on the nature or content of the posted item. Production and distribution of items may be posted to the SASFAA Nine News without regard to a specified fiscal year.

The SASFAA Nine News may also serve as the communications vehicle for the SASFAA President to extend a call to action during times of elevated legislative activity.

The Communication and Outreach Chair shall be appointed by the SASFAA President and approved by the Board. A Communication and Outreach Committee shall be formed each year to assist the coordinator in reviewing, editing, and proofing the content of submissions.

The SASFAA Nine News is not for the purpose of promoting goods or services from a Sponsorship Chair. Such promotional materials should be submitted for publication after establishing a paid sponsorship package with the Sponsorship Chair.

The exception to this policy would be articles promoting goods or services offered through the state associations in the SASFAA region, or other state, regional or national associations representing student financial aid interests.

The SASFAA Nine News may include a calendar of training and development activities in the region. State associations, the SASFAA vice president, the U.S. Department of Education, guarantors, and state agencies may provide information for the calendar.

An individual may register with the SASFAA Nine News to receive an email notification following the posting of an item to the SASFAA Nine News.

SASFAA Executive Board members should submit timely articles or reports that coincide with the work of their committee/office. Following such a format would require each board member to write only one or two SASFAA Nine News entries a year. However, any SASFAA Executive Board member may submit an article or report at any time.

The SASFAA Nine News should allow for a regular, steady stream of news coming from the SASFAA leadership subject to the diligent adherence by the
SASFAA Executive Board members to provide reports. Each SASFAA board member should submit a sufficient number of reports to keep the SASFAA membership informed of the ongoing work of their committee or activities in their respective state.

8.4 Advertising

Advertising offers businesses and Sponsorship Chairs an opportunity to market products and services to the membership. The Association gains operating funds through fees paid by businesses and/or Sponsorship Chairs. It is incumbent upon the Board to establish guidelines to ensure that the quality, quantity and content of advertisements complement the mission of the Association. Please refer to Section 6.16 on Sponsorship.

Section 9: Gifts and Awards

SASFAA shall recognize and reward exemplary service or outstanding contributions to the Association or to the financial aid profession. Those individuals or entities identified by the Board as worthy of special recognition shall be honored.

9.1 Gifts and Amenities

The president shall have the discretion to present gifts and/or amenities to selected persons or groups to demonstrate the appreciation or gratitude of the Association.

9.2 Awards

Officers of the Association shall be presented with plaques upon completion of terms of service. The president shall make the presentations at a place and time deemed appropriate.

The president, upon approval of the Board, shall present awards, plaques or recognition to selected committee chairs, Board members, and others.

9.2.1 Distinguished Service Award

This is the highest honor bestowed by SASFAA. Individuals honored with a SASFAA Distinguished Service Award shall have made outstanding, significant, and meritorious contributions to the advancement of student financial aid or the profession. The awards committee, comprised of the
elected officers of the Association, shall be charged to consider nominees and recommend them for consideration to the Board. Nominees must be approved by a two-thirds vote of Board members present and voting.

Each recipient shall be presented an appropriate plaque at the annual conference of the Association and shall be entitled to honorary membership in the Association when the recipient ceases to meet active membership eligibility requirements.

The plaque presented to the recipient shall be approximately 14 ½ inch and 17 ½ inch. The following verbiage and format is recommended for this award.

THIS

DISTINGUISHED SERVICE AWARD

IS

PRESENTED TO

[Individual’s Name]

IN RECOGNITION OF SIGNIFICANT CONTRIBUTIONS TO HIGHER EDUCATION AND STUDENT ASSISTANCE PROGRAMS

SOUTHERN ASSOCIATION OF STUDENT FINANCIAL AID ADMINISTRATORS, INC.

[Date]

9.2.2 Honorary Membership

Honorary membership shall be awarded to persons who have demonstrated outstanding service to SASFAA and to the student aid profession. Practicing financial aid administrators are not eligible to receive this award. Past
presidents and SASFAA Distinguished Service Award recipients who cease to meet active membership criteria as set forth in the Policies and Procedures Manual shall be automatically granted honorary membership. Past Presidents and SASFAA Distinguished Award recipients shall receive the same level of recognition as persons who receive honorary membership through the normal award process.

The Awards Committee shall solicit the names of individuals to be considered for honorary membership. Any voting member of the Board can make nominations. Individuals nominated for honorary membership must be approved by a majority vote of Board members present and voting.

A plaque will be presented with the following recommended verbiage:

(SASFAA Logo)

HONORARY LIFETIME MEMBERSHIP IN THE
SOUTHERN ASSOCIATION OF STUDENT FINANCIAL AID
ADMINISTRATORS, INC. IS PRESENTED
TO

XXXXXX

IN RECOGNITION OF SERVICE TO SASFAA AND THE FINANCIAL AID
PROFESSION

(DATE)

9.2.3 Officer Plaques

The president and other officers of the Association shall be presented with an appropriate plaque to commemorate the term of office. A recommended format and verbiage for the plaque follows:

[LOGO]

SOUTHERN ASSOCIATION OF STUDENT
FINANCIAL AID ADMINISTRATORS, INC.

Proudly Presents This

APPRECIATION AWARD
To

[Recipient’s Name]

For Outstanding Service to the Association as [Office and Fiscal Year]

[Date]

The current president distributes awards. The president typically receives recognition following the conclusion of the term of office. The president may designate when to receive the president’s plaque.

9.2.4 Special Awards

☐ By nomination by a Board member and approval of the Board, an individual or organization may receive a certificate of appreciation for one-time service to the financial aid community. Certificates presented on behalf of the Board shall bear the seal of the Association.

Certificates will be created on an as needed basis as SASFAA does not maintain a supply of hard copy certificates. The language to be included on these certificates will be created and approved by the Board on an individual basis, tailoring it to the reason the certificate is being awarded.

☐ The president may choose to honor committee chairs with a certificate or a modest token of appreciation. The secretary will generate these certificates for the president’s signature and they shall bear the seal of the Association. A recommended format and verbiage for the certificate follows:

SOUTHERN ASSOCIATION OF
STUDENT FINANCIAL AID ADMINISTRATORS, INC.

Proudly Presents This

APPRECIATION CERTIFICATE
To
[Recipient’s Name]

For Outstanding Service to the Association as the
Committee chairs may recognize their committee members with a certificate of appreciation for their year of service. The designated committee chair will generate these certificates and they do not need to bear the seal of the Association. A recommended format and verbiage for the certificate follows:

SOUTHERN ASSOCIATION OF
STUDENT FINANCIAL AID ADMINISTRATORS, INC.

Proudly Presents This
APPRECIATION CERTIFICATE
To
[Recipient’s Name]
For Outstanding Service to the Association as a
[Committee Name] Committee Member
[Office and Fiscal Year]
[Date]

9.2.5 Past-President Scholarship

In order to recognize the work and service of the President, SASFAA shall award a scholarship to be given to the Past-President’s institution. The funds should be used to award a scholarship to a student with need. The amount should be determined by the Budget and Finance committee based upon the current financial environment. The amount shall be approved by the Executive Board when the annual budget is approved. This award can be paid any time during the Past-President year. The Past-President shall report the name of the recipient to the Executive Board.

Section 10: Financial
Maintaining the financial stability of the Association is paramount to ensuring its continued viability and service to its membership. The following Section establishes basic parameters for financial controls. The SASFAA Guide to Financial Management, referenced in Appendix C, provides operational information specific to the treasurer. The guide also provides guidance to the Board in its fiduciary responsibilities for the Association’s funds.

10.1 Membership Dues

The Budget and Finance Chair should make a recommendation regarding the cost of annual membership dues at the first Board meeting of each fiscal year, and as needed thereafter. The Board reviews all recommendations to determine if a change to the cost of annual membership dues is justified. Any alteration approved by the Board that results in a potential increase in the cost of annual membership dues should move forward for consideration by the members of the Association as prescribed by the Bylaws.

10.2 Conference, Events and Workshop Fees

The Budget and Finance Chair should make recommendations regarding the costs and fees associated with the annual conference, professional development events (e.g., conferences, symposiums, seminars, and/or workshops), and other special events at the first Board meeting of each fiscal year, and as needed thereafter. The Board reviews all recommendations to determine if the proposed costs and fees are justified.

10.2.1 Annual Conference Fees

The Budget and Finance Chair will consult with the Conference Committee to propose the annual conference budget. The annual conference budget will consider the annual conference fee, anticipated participant and sponsorship revenues, hotel and event contractual obligations, and other related income and expense items.

10.2.2 Professional Development Event Fees

The Budget and Finance Chair will consult with the Professional Development Committee to propose the budgets for all professional development events within the operative fiscal year. The professional development events’ budgets will consider the event fee(s), anticipated participant and sponsor revenues, hotel and event contractual obligations, and other related income and expense items.
10.2.3 Special Event Fees
The Association periodically conducts special events to address the interests or needs of the membership. The Budget and Finance Chair will consult with the committee(s) responsible for organizing the event(s) to propose a budget(s) for all special events within the respective fiscal year. The special event budget(s) will consider the event fee, anticipated participant and sponsor revenues, hotel and event contractual obligations, and other related income and expense items.

10.2.4 Late Fees
Late fees will be automatically charged for registrations occurring fewer than 30 days prior to the event. All registration fees are fully refundable provided the requests for refunds are received by the Treasurer more than 30 days prior to the event. The President has the authority to waive late fees or provide refunds for unusual circumstances on a case-by-case basis. Authorized refunds will be credited to the payer via the method of payment used (e.g., check payments will be refunded by checks, credit card payments will be issued a credit return, etc.). This information must be included on all registration forms.

10.3 Waived Expenses
In certain occasions, it is appropriate to waive expenses of members or guests of the Association. Following are specific instances in which expenses may be waived:

(1) Membership dues for honorary members of the Association based on current policy governing honorary membership.

(2) Membership dues or registration fees to individuals who serve as invited guests of the Association. Examples of this include, but may not be limited to, guest speakers at conferences and/or workshops.
Any waiver of expenses should be documented in writing explaining the expenses being waived and the reason for granting the waiver. The responsible committee chairperson and the President should approve all waivers.

10.4 Insurance

Insurance policies are secured for financial protection of the Association. Insurance shall be in the form of a general bond that covers specified members of the Board or other Association members, as determined necessary by the Board. In addition, the Association maintains business liability coverage to protect the Association from suits in the event of personal injury.

10.4.1 Fidelity Bonding

Any individual having direct access to the Association’s funds shall be bonded at SASFAA’s expense. The Board establishes the amount of the bond coverage. The Board shall include the cost of the fidelity bond when constructing the operating budget each year.

Additional information pertaining to bond coverage is contained in Section 5.3 of the SASFAA Guide to Financial Management.

10.4.2 Liability Coverage

Liability insurance shall be obtained to cover directors/officers and general liability. In some instances, hotels and other meeting facilities require the cost of liability coverage to be borne by the contracting organization. The Board should consider this possibility when constructing the operating budget each year.

Additional information concerning liability insurance is contained in Section 5.4 of the SASFAA Guide to Financial Management.

10.5 Investments

Developing and maintaining sound investment strategies is a critical component to ensuring the Association’s continued financial stability. Information specific to the Board’s responsibilities regarding investments is outlined in Section 3 of the SASFAA Guide to Financial Management.
10.6 Travel Reimbursement Policy

Travel reimbursement is made available to members and some invited SASFAA guests for official SASFAA business. Policies may differ depending on the scope of those duties or the nature and location of the work being performed. A travel reimbursement form must be completed and submitted to the treasurer within thirty (30) days after travel has been completed. The committee chair must first approve reimbursement for committee members traveling on behalf of SASFAA. Refer to GFM 7.7 for acceptable signatures.

The President may approve payment of claims that were not submitted within thirty (30) days of the date the expense was incurred. The President, or Treasurer in the absence of the President, has the ability to make exceptions on a case-by-case basis when additional travel costs are necessary due to circumstances that may occur beyond the traveler’s control.

10.6.1 General Travel

The Association shall reimburse members and invited guests for travel expenses incurred while performing required duties on behalf of the Association.

Reimbursements cover, but may not be limited to, the following items: a.

Mileage

Mileage rate shall not exceed the IRS business rate in effect on July 1st of each fiscal year.

Documentation of mileage (e.g. MapQuest, Google Maps, etc.) shall be provided with the expense reimbursement form.

b. Airfare

Air travel shall be reimbursed for actual coach travel expenses. Travelers using a fare at a greater rate shall be reimbursed only for the applicable coach/economy rate for the flight. A copy of the ticket receipt must accompany the travel reimbursement request. In instances where a higher-class rate is used, information to verify the
coach/economy rate at the time of the reservation should be provided by the traveler. SASFAA will cover seat upgrades at the discretion of the President and Treasurer. Checked bag fees may be reimbursed at the rate of one checked bag per flight. If more than one bag is checked for SASFAA business, approval should be obtained prior to the flight. Approval may be granted by the committee chair, president or treasurer. Early check-in fees may be reimbursed.

c. **Rental Vehicles**

On an exception basis, the use of rental vehicles may be necessary to conduct SASFAA business. Prior approval of the President or Treasurer is required, taking into consideration the cost effectiveness of the rental and ensuring that it is beneficial to SASFAA.

d. **Taxis and Airport Shuttle/Limo Service and Parking**

Such transportation shall be reimbursed at actual cost, including tip, if appropriate. Receipts are required with the travel reimbursement request.

e. **Lodging**

Reimbursement is for the actual cost of lodging, not to exceed the minimum pre-approved room rate at the hotel of the meeting event. Attendees to Executive Board and Committee meetings are encouraged to share a room to help control expenses whenever possible as determined in advance by the President or Committee Chair. Receipts must accompany the claimant’s request for reimbursement.

f. **Meals**

Meal expenses are not to exceed the daily rate of $50.00. SASFAA members are encouraged to keep meal costs within the following parameters for each meal (Breakfast - $10; Lunch - $15; Dinner - $25). These parameters are only guidelines to be used when making meal purchases, still keeping within the $50 daily rate. In cases where meals are provided to members as a group or a partial allowance due to travel,
the daily allowance will be reduced by the suggested amounts listed above.

Meal expenses are reimbursable at a rate established by the Board, except in cases where meals are provided to members as a group. In the event group meals are provided by SASFAA, the daily allowance will be reduced by the suggested amount for the meal provided. The exception is a “continental breakfast” will not be counted as a provided meal. For example, if dinner is provided, then the maximum reimbursable limit for that day is $25.00.

All meal receipts must show the detail of the items purchased. Receipts that do not include the itemized detail will not be accepted for reimbursement without the President’s approval.

Whenever possible, meal receipts submitted for reimbursement should only include SASFAA reimbursable items. For example, if SASFAA members are traveling with family, whenever possible the family member’s meal should not be on the same receipt that the SASFAA member submits for reimbursement or is paid for with a SASFAA credit card.

g. Tips

Tips, other than for meals or beverages, are reimbursable. (Tips for meals or beverages are included in the total for meals. See 10.6.1 (f). Receipts for tips exceeding $10 must be provided. Exceptions to the $10 maximum may be approved by the Treasurer or President.

h. Other Charges

Other charges related to travel and not itemized on the travel expense form must be approved by the President. As a general rule, receipts are required unless otherwise specified in the travel expense guidelines. Charges itemized on the travel expense form include meals, lodging, airfare, baggage, rental vehicle, taxi/limo/shuttle, tips, parking/tolls, and mileage.
10.6.2 President’s Travel to State Meetings

Expenses for the president (or the president’s designee) to attend state meetings of each of the nine member states shall be borne by SASFAA, except in the instance where the president is attending the state meeting in the president’s home state. The hosting state association shall provide a complimentary registration. If available, the hosting state association shall provide complimentary lodging; otherwise, the cost shall be borne by SASFAA.

The Budget and Finance Chair along with the Treasurer may approve expenses of the President to attend his or her own state meeting on a case-by-case basis.

10.6.3 Travel to NASFAA

a. Annual Conference

SASFAA shall cover all expenses for the outgoing past president, outgoing current president, and the outgoing president-elect to attend the annual conference. All travel expenses for the NASFAA board meeting and NASFAA Conference (travel, conference registration, lodging, and meals) are paid by SASFAA.

Depending on the time of the NASFAA conference (i.e. conference prior to or after July 1st) the cost of the conference will be assigned to the budget year that the actual conference occurs.

b. NASFAA Board Meeting Prior to NASFAA Annual Conference

Summer (generally June or July) – For the Outgoing Past-President (rotates off the SASFAA Board in July), NASFAA does not cover travel expenses for the board meeting associated with the annual conference. NASFAA does pay for lodging and meals associated with the board
meeting. Therefore, SASFAA will cover travel for the outgoing Past President (who serves as a voting member on the NASFAA board).

Summer (generally June or July) – For the **Outgoing President** (becomes SASFAA Past-President in July), NASFAA does not cover travel expenses or lodging for the board meeting associated with the annual conference. NASFAA does pay for meals associated with the board meeting. Therefore, SASFAA will cover travel and lodging for the outgoing President.

Summer (generally June or July) – For the **Outgoing President-Elect** (becomes SASFAA President in July), NASFAA does not cover travel, lodging, or meals for the board meeting associated with the annual conference. Therefore, SASFAA will cover travel, lodging, and meal expenses for the board meeting. The outgoing President-Elect is allowed to attend the board meeting in conjunction with the annual conference but begins official service as the SASFAA observer on the NASFAA board at the fall NASFAA Board Meeting.

Depending on the time of the NASFAA conference (i.e. meeting prior to or after July 1st) the cost of the board meeting will be assigned to the budget year that the actual meeting occurs.

### 10.6.4 Annual Conference/Preceding Board Meeting

Guidelines cover allowable reimbursable expenses incurred related to attending the annual conference and preceding board meeting. The following expenses shall be paid by SASFAA and charged against that officer’s or committee chair’s budget. State Presidents’ expenses are charged to Executive Board, and Local Arrangements is charged to the conference/annual meeting. Other expenses recommended by the Conference Chair and approved by the President and Treasurer may be covered. **a. Elected Officers**

- **Travel** (see Section 10.6.1 (a), (b), (c), and (d))

  Lodging during the board meeting and the conference (see Section 10.6.1 (e))
Meals during travel, during the board meeting and during the conference if not covered by the registration fee or SASFAA (see Section 10.6.1 (f))

Tips (see Section 10.6.1 (g))

Other eligible expenses (see Section 10.6.1 (h))

Registration fee (comped) **b. Committee Chairs**

Travel (see Section 10.6.1 (a), (b), (c), and (d))

Lodging for Friday and Saturday nights (see Section 10.6.1(e))

Meals during travel and during the board meeting (through lunch on Sunday) (see Section 10.6.1 (f))

Tips (see Section 10.6.1 (g))

Other eligible expenses (see Section 10.6.1 (h))

**In addition**, for the Conference, Membership, Sponsorship, Local Arrangement, and Electronic Services Chairs or a designee for each position:

Lodging during the conference (see Section 10.6.1 (e))

Meals during the conference if not covered by the registration fee or SASFAA (see Section 10.6.1 (f))

Registration fee (comped)

Each year the President and Budget and Finance Chair should review Committee Chair responsibilities at the conference to determine which positions should receive lodging and meals during the conference and a comped registration fee. **c. State Presidents**

Lodging for Friday and Saturday nights (see Section 10.6.1 (e))

Meals during the board meeting (from the time the meeting begins through lunch on Sunday) (see Section 10.6.1 (f))

Other eligible expenses (see Section 10.6.1 (h))

d. **NASFAA CEO or designee, NASFAA Chair, Federal Government Employees, and Inter-Regional Guest(s)**
Registration fee (comped)

For the NASFAA CEO and Inter-Regional Guest, lodging during the conference/annual meeting (see Section 10.6.1 (e))

For Federal Government Employees, contract with hotel should allow for government per-diem rate which is self-pay (SASFAA cannot pay or comp).

e. **Speakers, Presenters, and Invited Guests Not Affiliated with or members of SASFAA**

   Each year the Conference Chair should review the conference/annual meeting budget and decide what should be provided to speakers, presenters and guests who are not SASFAA members. The President must approve any offer. Traditionally comped rooms, if available, have been allocated as a way of compensating guests who are only attending to assist with the meeting, present session(s), or perform other duties and require an overnight stay. Generally guests are not registered through Wild Apricot but are maintained on a list to create a name tag and be in a count for meal functions. If the guest is at the meeting during a meal function, that meal is covered by SASFAA.

f. **Complimentary Rooms**

   If complimentary rooms are available based on the current contract with the conference hotel, the rooms should be assigned by the Conference Chair in cooperation with the President and Treasurer in the following order:

   (1) President (in event room nights are not comped by the hotel as part of the contract)

   (2) Conference Chair (in event room nights are not comped by the hotel as part of the contract)

   (3) NASFAA and Invited Guests (President, Trainer, Inter Regional visitors)

   (4) Treasurer

   (5) Treasurer-Elect

   (6) Local Arrangements Chair, Sponsorship Chair, Vice President
10.6.5 Board Meetings Other Than Preceding the Annual Conference and Transition Meeting

Guidelines cover allowable reimbursable expenses incurred related to attending a board meeting. The following expenses shall be paid by SASFAA and charged against that officer’s or committee chair’s budget. State Presidents’ expenses are charged to Executive Board. Other expenses approved by the President and Treasurer may be covered. 

**Elected Officers and Committee Chairs**

- Travel (see Section 10.6.1 (a), (b), (c), and (d))
- Lodging during the board meeting (see Section 10.6.1 (e))
- Meals during travel and during the board meeting (see Section 10.6.1 (f))
- Tips (see Section 10.6.1 (g))
- Other eligible expenses (see Section 10.6.1 (h))

**State Presidents**

- Lodging during the board meeting (see Section 10.6.1 (e))
- Meals during the board meeting (from the time the meeting begins until it ends as outlined in the agenda) (see Section 10.6.1 (f))
- Other eligible expenses (see Section 10.6.1 (h))
10.6.6 Transition Meeting

Guidelines cover allowable reimbursable expenses incurred related to attending the transition meeting. The following expenses shall be paid by SASFAA and charged against that officer’s or committee chair’s budget. State Presidents, State Presidents-Elect, and New Committee Chair expenses are charged to Executive Board. Other expenses approved by the President and Treasurer may be covered.

a. Elected Officers, Committee Chairs, New Officers, and New Committee Chairs

- Travel (see Section 10.6.1 (a), (b), (c), and (d))
- Lodging during the board meeting (see Section 10.6.1 (e))
- Meals during travel and during the board meeting (see Section 10.6.1 (f))
- Tips (see Section 10.6.1 (g))
- Other eligible expenses (see Section 10.6.1 (h))

b. State Presidents and State Presidents-Elect

- Lodging during the board meeting (see Section 10.6.1 (e))
- Meals during the board meeting (from the time the meeting begins until it ends as outlined in the agenda) (see Section 10.6.1 (f))
- Other eligible expenses (see Section 10.6.1 (h))

10.6.7 Professional Development Workshops

Guidelines cover allowable reimbursable expenses incurred related to attending a professional development workshop. The following expenses shall be paid by SASFAA and charged against that officer’s budget or to the Professional Development Workshop. Other expenses approved by the President and Treasurer may be covered.

- Travel (see Section 10.6.1 (a), (b), (c), and (d))
- Lodging during the workshop (see Section 10.6.1 (e))
Meals during travel and during the workshop (see Section 10.6.1 (f))

Tips (see Section 10.6.1 (g))

Other eligible expenses (see Section 10.6.1 (h))

Registration fee (comped)

The following positions generally plan to attend professional development workshop(s). Each year the President and Vice-President should review each workshop and budget and decide which positions are needed in attendance.

(1) President and President-Elect
(2) Treasurer and Treasurer-Elect
(3) Vice-President and Vice-President-Elect
(4) Faculty and Presenters
(5) Committee members who are vital to the planning and/or coordination of other types of professional development events, such as the Management Institute and Leadership Symposium.

10.7 Credit Card Use

Credit cards are secured for elected officers and the conference chair to cover reimbursable expenses associated with performing their duties. SASFAA has established guidelines for the acquisition and use of credit cards.

(1) The treasurer shall secure credit cards for official SASFAA business use by elected officers and the conference chair.

(2) The credit line of the president and vice president shall be no more than $5,000. The credit line of all other cards shall be no more than $3,500.

(3) The treasurer shall provide written guidance to each cardholder explaining appropriate card use and reporting requirements.

(4) All expenses charged to a credit card must be reported by the user to the treasurer within ten (10) days of receiving his/her credit card statement. All itemized charges on the statement must correspond to a valid receipt. All expenses charged to a credit card by the treasurer must be reported to the
Budget and Finance Chair within ten (10) days of receiving his/her credit card statement. All itemized charges on the statement must correspond to a valid receipt.

(5) Cardholders shall surrender their cards to the treasurer within ten (10) days of the expiration of their term of office, or at the direction of the president. In the case of the out-going Past-President, the card shall be surrendered to the treasurer within ten (10) days after the conclusion of the NASFAA Annual Conference if SASFAA is covering any expenses under other policies for the out-going Past-President to attend any part of the NASFAA Conference and/or Board meeting.

(6) Charging personal expenses to the Association credit card is prohibited. Any violations of this policy will require immediate repayment to SASFAA. The treasurer must report to the Board at the next board meeting. If repayment is not submitted within 30 days the credit card will be revoked.

(7) Violations of card use policies may result in cancellation of credit card privileges.

(8) Prior to issuing a SASFAA credit card, the treasurer will obtain from each credit card user a signed Agreement of Understanding. This agreement outlines the obligations of the user and an understanding about potential liabilities. (see Attachment B of the Guide to Financial Management)

(9) Credit card information shall not be shared to an entity via email or fax. This information will be given via telephone or by overnight tracked delivery only.

(10) In situations where the SASFAA credit card is used by board members conducting NASFAA business as a result of their SASFAA position, the following documents must be submitted to the Treasurer to justify and explain the charges on the SASFAA credit card:

   a. Reimbursement form submitted to NASFAA for reimbursable charges on the SASFAA credit card.

   b. Receipts submitted to NASFAA that match the reimbursable charges on the SASFAA credit card.

   c. Documentation of mileage (e.g. MapQuest, Google Maps, etc.) shall be provided regarding mileage in situations where reimbursement is being sought for this expense.


d. SASFAA credit card log

10.8 Reserve Fund
Maintaining liquidity of funds helps ensure that the Association will be able to cover its contractual obligations and continue operations. A reserve fund is established to ensure the Association’s ability to cover its contractual obligations.

Specific information concerning the Board’s responsibilities regarding establishing and maintaining a reserve fund(s) is contained in Section 3.4 of the SASFAA Guide to Financial Management.

10.9 Dissolution of Assets
Disposal or sale of any assets held by the Association shall be at the direction of the Board.

Procedures for disposing of unusable tangible assets are outlined in Section 6.5(c) of the SASFAA Guide to Financial Management.

10.10 Other Financial Guidelines
Listed below are additional guidelines associated with financial matters of the Association.

(1) The treasurer shall have the authority to pay bills based on existing budget guidelines after the expiration of the fiscal year. Such authorization is effective until such time that the Board approves a new budget.

(2) Approval of both the treasurer and the president are required for any expense of $5,000 or more.

(3) The president has authority to exceed any budget line by $500.

(4) When official action by the Board is not feasible, the president may authorize the treasurer to pay expenses that exceed the budget amount for the following budget categories:

   □ Professional Development (Budget Code 203)
   □ Conference/Annual Meeting (Budget code 206)
It is the responsibility of the treasurer and/or the president to report overbudget expenditures.

10.10.1 SASFAA Conflict of Interest Policy

Specific information concerning the SASFAA Conflict of Interest Policy is contained in SASFAA Conflict of Interest Policy, which is referenced in Appendix C.

Section 11: Conferences/Workshops/Events

The Association shall conduct conferences, workshops, training sessions and other events as deemed appropriate to promote the professional preparation and effectiveness of SASFAA members.

11.1 Conferences and Conference Planning

The host state association shall not be required to provide any direct financial assistance to the conference but shall be expected to provide staffing assistance to conference functions and retains fiscal responsibility of providing the funding for the state hospitality/commuter suite.

Election of SASFAA officers shall commence ten (10) calendar days prior to the first business meeting at the annual conference and close at 3 pm local time on the last full day of the conference.

11.1.1 Training at the Annual Conference

The conference committee will coordinate all training activities held in conjunction with the annual conference.

11.1.2 Association Sponsors

To help support SASFAA activities, the Association solicits financial support from entities associated with the delivery of student financial aid. Sponsors wishing to participate in SASFAA conferences and workshops should contact the Sponsorship Chair. (See Section 6.16 for specific information pertaining to sponsorship policies.)
11.1.3 Coordination of Sponsored Activities and Schedules

All sponsored activities shall be coordinated through the Sponsorship Chair. All sponsored activities must be approved by SASFAA. Sponsored activities shall in no way conflict with other scheduled events or activities conducted by SASFAA.

The Sponsor area shall be closed during general sessions.

Sponsorship Chairs who wish to hold separate events in conjunction with the Annual Conference will be asked to follow these guidelines:

- The Sponsorship Chair will need to handle all of the coordination for this event, including any room reservations, contracts, and other planning. Since these are not sanctioned SASFAA events, SASFAA will not work with the hotel to try and afford the Sponsorship Chair any of the cost “breaks” that the Association receives for the conference expenditures. The Sponsorship Chair will need to negotiate their own cost structure with the hotel.

- The hotel will not display any advertising for these events in any of the areas under contract by SASFAA, nor provide the Sponsorship Chair with any hotel sleeping room information for SASFAA registrants, which includes, but is not limited to, assistance in advertising this program to each of the SASFAA registrants by means of flyers in their room, notification of the event upon check-in, or any other method.

- SASFAA will not include any promotional materials for the event in any other conference related items, including the SASFAA website, conference bags, etc.

- The SASFAA listserv may not be used to advertise these events.

11.1.4 Ex-Officio Members

Ex-officio members to the conference committee are the treasurer, Sponsorship Chair, and membership chair.

11.2 Training Events
Training activities may be offered to out-of-region individuals at the discretion of the Board; however, fees for all SASFAA training programs will include the equivalent for membership if the participant is not a current member.

11.3 Summer Workshop
Every effort shall be made to avoid scheduling the summer workshop for the same period as the NASFAA national conference, or other significant activities. Specific guidelines for planning and conducting the summer workshop are referenced in Appendix B of this manual.

11.4 Alcohol Use
11.4.1 Alcohol Reimbursement Policy
SASFAA will not pay for or reimburse members’ expenses for alcoholic beverages at committee or Executive Board meal functions. SASFAA committee chairs are responsible for their committee’s compliance to this policy.

With a concern for our shared professionalism and a sense of both social responsibility and fiscal constraint, the SASFAA Executive Board authorizes the purchase of alcohol for SASFAA events. The SASFAA Executive Board is expected to exercise good judgment in the amount of SASFAA funds spent on alcoholic beverages at these functions.

11.5 Music Copyright Policy
See Section 8.2, Copyright Policy.

11.6 Honoraria
The Association shall make available to presenters, speakers, contributors, faculty, and others remuneration for services rendered. The amount of honoraria should not exceed the IRS threshold requiring the completion of a 1099 by SASFAA, which is currently $600. Individual recipients have a responsibility to report the income on their personal tax return. The following policies shall serve as guidance.

11.6.1 Annual Conference
Honoraria shall be paid by SASFAA and charged to the annual meeting account for speakers and presenters, upon recommendation of the conference chair and approved by the president and treasurer.

11.6.2 Summer Workshops

The following honoraria shall apply to summer workshops:

a. New Aid Officer’s Workshop – Site Coordinator ($599); Curriculum Director ($599); Faculty ($500)

b. Mid-Level Workshop – Faculty ($200)

If the amount of the honoraria proposes a financial hardship to the Association, the amount may be lowered at the discretion of the Executive Board.

SASFAA shall develop and provide a written contract for faculty in the summer workshop. As a part of the contract all staff would sign this statement: *I have read and understand my responsibilities and know what is expected of me. I agree to abide by the conduct set forth in this contract. If I violate this contract and/or code of conduct my honorarium may be revoked. I understand that contract and/or code of conduct valuations may be reported to the institution where I work.*

Section 12: Association History

12.1 Minutes of the First Organizational Meeting

Minutes of the first organizational meeting are included as Appendix A, to this Manual.

12.2 Conferences and Meetings

To serve the Association membership effectively, SASFAA has held its conference, meetings, and training throughout the region.

12.2.1 SASFAA Annual Conference Sites

The following is a chronological listing of sites at which annual conferences have been held.

<table>
<thead>
<tr>
<th>Year</th>
<th>State</th>
<th>Site</th>
</tr>
</thead>
<tbody>
<tr>
<td>Year</td>
<td>State</td>
<td>City</td>
</tr>
<tr>
<td>------</td>
<td>---------------</td>
<td>------------</td>
</tr>
<tr>
<td>1964</td>
<td>Virginia</td>
<td>Charlottesville</td>
</tr>
<tr>
<td>1965</td>
<td>Georgia</td>
<td>Atlanta</td>
</tr>
<tr>
<td>1966</td>
<td>Georgia</td>
<td>Atlanta</td>
</tr>
<tr>
<td>1967</td>
<td>Georgia</td>
<td>Atlanta</td>
</tr>
<tr>
<td>1968</td>
<td>North Carolina</td>
<td>Charlotte</td>
</tr>
<tr>
<td>1969</td>
<td>Florida</td>
<td>Jacksonville</td>
</tr>
<tr>
<td>1970</td>
<td>Georgia</td>
<td>Atlanta</td>
</tr>
<tr>
<td>1971</td>
<td>Tennessee</td>
<td>Memphis</td>
</tr>
<tr>
<td>1972</td>
<td>Alabama</td>
<td>Birmingham</td>
</tr>
<tr>
<td>1973</td>
<td>Georgia</td>
<td>Atlanta</td>
</tr>
<tr>
<td>1974</td>
<td>Georgia</td>
<td>Atlanta</td>
</tr>
<tr>
<td>1975</td>
<td>Virginia</td>
<td>Richmond</td>
</tr>
<tr>
<td>1976</td>
<td>Georgia</td>
<td>Atlanta</td>
</tr>
<tr>
<td>1977</td>
<td>Kentucky</td>
<td>Louisville</td>
</tr>
<tr>
<td>1978</td>
<td>South Carolina</td>
<td>Myrtle Beach</td>
</tr>
<tr>
<td>1979</td>
<td>Florida</td>
<td>Orlando</td>
</tr>
<tr>
<td>1980</td>
<td>Mississippi</td>
<td>Biloxi</td>
</tr>
<tr>
<td>1981</td>
<td>Alabama</td>
<td>Birmingham</td>
</tr>
<tr>
<td>1982</td>
<td>Tennessee</td>
<td>Nashville</td>
</tr>
<tr>
<td>1983</td>
<td>Kentucky</td>
<td>Lexington</td>
</tr>
<tr>
<td>1984</td>
<td>Georgia</td>
<td>Atlanta</td>
</tr>
<tr>
<td>1985</td>
<td>North Carolina</td>
<td>Greensboro</td>
</tr>
<tr>
<td>1986</td>
<td>Virginia</td>
<td>Norfolk</td>
</tr>
<tr>
<td>1987</td>
<td>South Carolina</td>
<td>Charleston</td>
</tr>
<tr>
<td>1988</td>
<td>Tennessee</td>
<td>Memphis</td>
</tr>
<tr>
<td>1989</td>
<td>Florida</td>
<td>Miami</td>
</tr>
<tr>
<td>1990</td>
<td>Kentucky</td>
<td>Louisville</td>
</tr>
<tr>
<td>1991</td>
<td>North Carolina</td>
<td>Asheville</td>
</tr>
<tr>
<td>1992</td>
<td>Virginia</td>
<td>Richmond</td>
</tr>
<tr>
<td>1993</td>
<td>Alabama</td>
<td>Birmingham</td>
</tr>
<tr>
<td>1994</td>
<td>Florida</td>
<td>Orlando</td>
</tr>
<tr>
<td>1995</td>
<td>Georgia</td>
<td>Atlanta</td>
</tr>
<tr>
<td>1996</td>
<td>South Carolina</td>
<td>Hilton Head</td>
</tr>
<tr>
<td>1997</td>
<td>North Carolina</td>
<td>Greensboro</td>
</tr>
<tr>
<td>1998</td>
<td>Tennessee</td>
<td>Nashville</td>
</tr>
</tbody>
</table>
## 12.2.2 SASFAA Annual Conference Sites Summary by Year

The following is a listing of annual conference dates for each state.

<table>
<thead>
<tr>
<th></th>
<th>Alabama</th>
<th>Florida</th>
<th>Georgia</th>
<th>Kentucky</th>
<th>Mississippi</th>
</tr>
</thead>
</table>
12.2.3  Summer Workshop Sites

The following provides a chronological listing of sites that hosted the SASFAA summer workshop.

<table>
<thead>
<tr>
<th>Year</th>
<th>State</th>
<th>Site</th>
</tr>
</thead>
<tbody>
<tr>
<td>1965</td>
<td>North Carolina</td>
<td>North Carolina State University, Raleigh</td>
</tr>
<tr>
<td>1966</td>
<td>Tennessee</td>
<td>Southwestern at Memphis, Memphis</td>
</tr>
<tr>
<td>1967</td>
<td>Florida</td>
<td>Florida State University, Tallahassee</td>
</tr>
<tr>
<td>1968</td>
<td>Tennessee</td>
<td>Vanderbilt University, Nashville</td>
</tr>
<tr>
<td>1969</td>
<td>Kentucky</td>
<td>University of Kentucky, Lexington</td>
</tr>
<tr>
<td>1970</td>
<td>Mississippi</td>
<td>Millsaps College, Jackson</td>
</tr>
<tr>
<td>1971</td>
<td>Tennessee</td>
<td>University of Tennessee, Knoxville</td>
</tr>
<tr>
<td>1972</td>
<td>North Carolina</td>
<td>University of NC at Charlotte, Charlotte</td>
</tr>
<tr>
<td>1973</td>
<td>Alabama Virginia</td>
<td>Samford University, Birmingham University of Richmond, Richmond</td>
</tr>
<tr>
<td>Year</td>
<td>State A</td>
<td>State B</td>
</tr>
<tr>
<td>------</td>
<td>---------</td>
<td>---------</td>
</tr>
<tr>
<td>1974</td>
<td>South Carolina</td>
<td>Tennessee</td>
</tr>
<tr>
<td>1975</td>
<td>Georgia</td>
<td>Tennessee</td>
</tr>
<tr>
<td>1976</td>
<td>Florida</td>
<td>Mississippi</td>
</tr>
<tr>
<td>1977</td>
<td>South Carolina</td>
<td>Tennessee</td>
</tr>
<tr>
<td>1978</td>
<td>North Carolina</td>
<td>Alabama</td>
</tr>
<tr>
<td>1979</td>
<td>Virginia</td>
<td>Georgia</td>
</tr>
<tr>
<td>1980</td>
<td>Florida</td>
<td>Kentucky</td>
</tr>
<tr>
<td>1981</td>
<td>North Carolina</td>
<td></td>
</tr>
<tr>
<td>1982</td>
<td>North Carolina</td>
<td></td>
</tr>
<tr>
<td>1983</td>
<td>North Carolina</td>
<td></td>
</tr>
<tr>
<td>1984</td>
<td>North Carolina</td>
<td></td>
</tr>
<tr>
<td>1985</td>
<td>Florida</td>
<td></td>
</tr>
<tr>
<td>1986</td>
<td>Virginia</td>
<td></td>
</tr>
<tr>
<td>1987</td>
<td>North Carolina</td>
<td></td>
</tr>
<tr>
<td>1988</td>
<td>Florida</td>
<td></td>
</tr>
<tr>
<td>1989</td>
<td>Alabama</td>
<td></td>
</tr>
<tr>
<td>1990</td>
<td>Georgia</td>
<td></td>
</tr>
<tr>
<td>1991</td>
<td>South Carolina</td>
<td></td>
</tr>
<tr>
<td>1992</td>
<td>North Carolina</td>
<td></td>
</tr>
<tr>
<td>1993</td>
<td>Georgia</td>
<td></td>
</tr>
<tr>
<td>1994</td>
<td>Georgia</td>
<td></td>
</tr>
<tr>
<td>1995</td>
<td>South Carolina</td>
<td></td>
</tr>
<tr>
<td>1996</td>
<td>Mississippi</td>
<td></td>
</tr>
<tr>
<td>1997</td>
<td>Mississippi</td>
<td></td>
</tr>
<tr>
<td>1998</td>
<td>Florida</td>
<td></td>
</tr>
<tr>
<td>1999</td>
<td>Florida</td>
<td></td>
</tr>
<tr>
<td>2000</td>
<td>South Carolina</td>
<td></td>
</tr>
<tr>
<td>2001</td>
<td>South Carolina</td>
<td></td>
</tr>
<tr>
<td>2002</td>
<td>South Carolina</td>
<td></td>
</tr>
<tr>
<td>2003</td>
<td>South Carolina</td>
<td></td>
</tr>
</tbody>
</table>
2004 | Florida | University of South Florida, Tampa 
2005 | North Carolina | UNC – Asheville 
2006 | North Carolina | UNC – Asheville 
2007 | South Carolina | Furman University, Greenville 
2008 | Kentucky | Bellarmine University, Louisville 
2009 | South Carolina | Clemson University, Clemson 
2010 | South Carolina | Clemson University, Clemson 
2011 | South Carolina | Clemson University, Clemson 
2012 | North Carolina | North Carolina Central University, Durham 
2013 | Alabama | Auburn University, Auburn 
2014 | South Carolina | USC Upstate, Spartanburg 
2015 | Kentucky | Thomas More College, Crestview Hills 
2016 | Alabama | Jacksonville State University, Jacksonville 
2017 | Alabama | Jacksonville State University, Jacksonville 

### 12.2.4 Leadership Seminars

The following provides a chronological listing of sites that hosted the SASFAA leadership seminars.

<table>
<thead>
<tr>
<th>Date</th>
<th>Location</th>
<th>Seminar Topic</th>
</tr>
</thead>
<tbody>
<tr>
<td>July 1972</td>
<td>Tampa, FL</td>
<td>Responsibilities of Aid Administrators in High Education</td>
</tr>
<tr>
<td>November 1977</td>
<td>Atlanta, GA</td>
<td>Invitational Conference on Student Aid</td>
</tr>
<tr>
<td>December 1979</td>
<td>Atlanta, GA</td>
<td>A Model Student Aid Delivery System</td>
</tr>
<tr>
<td>March 1986</td>
<td>Asheville, NC</td>
<td>Educational Financial Planning</td>
</tr>
<tr>
<td>December 1986</td>
<td>Asheville, NC</td>
<td>Educational Financial Planning II</td>
</tr>
<tr>
<td>December 1988</td>
<td>Asheville, NC</td>
<td>Professional Management Institute</td>
</tr>
<tr>
<td>December 1994</td>
<td>Asheville, NC</td>
<td>Leadership Symposium</td>
</tr>
<tr>
<td>December 1998</td>
<td>Alexandria, VA</td>
<td>Management Institute</td>
</tr>
<tr>
<td>December 2004</td>
<td>Asheville, NC</td>
<td>Management Institute</td>
</tr>
<tr>
<td>December 2005</td>
<td>Asheville, NC</td>
<td>Management Institute</td>
</tr>
<tr>
<td>March 2006</td>
<td>Charlotte, NC</td>
<td>Leadership and Strategic Planning Summit</td>
</tr>
<tr>
<td>March 2007</td>
<td>Charlotte, NC</td>
<td>Leadership Symposium</td>
</tr>
<tr>
<td>December 2008</td>
<td>Asheville, NC</td>
<td>Management Institute</td>
</tr>
<tr>
<td>December 2008</td>
<td>Asheville, NC</td>
<td>Leadership Symposium</td>
</tr>
</tbody>
</table>
12.2.5 Mid-Level Workshop Sites

The following provides a chronological listing of sites that hosted the SASFAA mid-level workshops. These workshops began in the summer of 2002 in conjunction with the Southwest Association of Student Financial Aid Administrators (SWASFAA).

<table>
<thead>
<tr>
<th>Date</th>
<th>Location</th>
<th>Workshop Topic</th>
</tr>
</thead>
<tbody>
<tr>
<td>June 2002</td>
<td>Millsaps College, Jackson, MS</td>
<td></td>
</tr>
<tr>
<td>June 2003</td>
<td>Centenary College, Shreveport, LA</td>
<td></td>
</tr>
<tr>
<td>June 2004</td>
<td>Millsaps College, Jackson, MS</td>
<td></td>
</tr>
<tr>
<td>June 2006</td>
<td>Furman University, Greenville, SC</td>
<td></td>
</tr>
<tr>
<td>June 2007</td>
<td>Crowne Plaza Suites Arlington, TX</td>
<td></td>
</tr>
<tr>
<td>May 2008</td>
<td>Hilton Garden Inn Louisville, KY</td>
<td>The Many Hats of FAA’s</td>
</tr>
<tr>
<td>February 2010</td>
<td>Hyatt Regency Louisville, KY</td>
<td></td>
</tr>
<tr>
<td>February 2011</td>
<td>Hyatt Regency Jacksonville, Florida</td>
<td></td>
</tr>
<tr>
<td>February 2016</td>
<td>Sheraton Hotel, Greensboro, NC</td>
<td></td>
</tr>
</tbody>
</table>

12.3 SASFAA Presidents

The following provides a chronological listing of the presidents of the Association.

<table>
<thead>
<tr>
<th>Year</th>
<th>Name</th>
<th>Institution and Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>1963-65</td>
<td>James F. Carr, Jr.</td>
<td>Florida Board of Regents, FL</td>
</tr>
<tr>
<td>1965-66</td>
<td>Kingston Johns</td>
<td>The College Board, GA</td>
</tr>
<tr>
<td>1966-67</td>
<td>Charles H. Watson</td>
<td>Georgia Tech, GA</td>
</tr>
<tr>
<td>1967-68</td>
<td>Robert B. Kimmell</td>
<td>Florida State University, FL</td>
</tr>
<tr>
<td>Year</td>
<td>Name</td>
<td>Institution</td>
</tr>
<tr>
<td>------</td>
<td>--------------------</td>
<td>--------------------------------------------</td>
</tr>
<tr>
<td>1968-69</td>
<td>Kenneth L. Wooten</td>
<td>University of Mississippi, MS</td>
</tr>
<tr>
<td>1970-71</td>
<td>James E. Ingle</td>
<td>University of Kentucky, KY</td>
</tr>
<tr>
<td>1971-72</td>
<td>Eunice L. Edwards</td>
<td>Fisk University, TN</td>
</tr>
<tr>
<td>1972-73</td>
<td>Richard L. Waters</td>
<td>University of Tennessee, TN</td>
</tr>
<tr>
<td>1973-74</td>
<td>Winston Bruce</td>
<td>E. Thomas Cleveland</td>
</tr>
<tr>
<td>1974-75</td>
<td>Priscilla M. Light</td>
<td>Lynchburg College, VA</td>
</tr>
<tr>
<td>1975-76</td>
<td>David L. Hartshorn</td>
<td>Florida Junior College, FL</td>
</tr>
<tr>
<td>1976-77</td>
<td>Joe L. McCormick</td>
<td>Mississippi State University, MS</td>
</tr>
<tr>
<td>1977-78</td>
<td>William M. Geer</td>
<td>University of NC at Chapel Hill, NC</td>
</tr>
<tr>
<td>1978-79</td>
<td>Gerald T. Bird</td>
<td>University of Alabama-Birmingham, AL</td>
</tr>
<tr>
<td>1979-80</td>
<td>Curtis R. Whalen</td>
<td>University of NC at Charlotte, NC</td>
</tr>
<tr>
<td>1980-81</td>
<td>Herb Vescio</td>
<td>Eastern Kentucky University, KY</td>
</tr>
<tr>
<td>1981-82</td>
<td>Benny H. Walker</td>
<td>Furman University, SC</td>
</tr>
<tr>
<td>1982-83</td>
<td>Cheryl Wilkes O’Keefe</td>
<td>Medical College of Georgia, GA</td>
</tr>
<tr>
<td>1983-84</td>
<td>Preston Rosser</td>
<td>Valencia Community College, FL</td>
</tr>
<tr>
<td>1984-85</td>
<td>Marvin G. Carmichael</td>
<td>Clemson University, SC</td>
</tr>
<tr>
<td>1985-86</td>
<td>Eleanor S. Morris</td>
<td>University of NC at Chapel Hill, NC</td>
</tr>
<tr>
<td>1986-87</td>
<td>Daniel L. Miller</td>
<td>Phillips Colleges, MS</td>
</tr>
<tr>
<td>1987-88</td>
<td>Vernetta P. Fairley</td>
<td>Pearl River Community College, MS</td>
</tr>
<tr>
<td>1988-89</td>
<td>Patsy Braxton</td>
<td>North Carolina School of the Arts, NC</td>
</tr>
<tr>
<td>1989-90</td>
<td>William P. Rodgers</td>
<td>Phillips Colleges, MS</td>
</tr>
<tr>
<td>1990-91</td>
<td>Don Rainer</td>
<td>AL Commission on High Education, AL</td>
</tr>
<tr>
<td>1991-92</td>
<td>Marleen Ingle</td>
<td>University of NC at Greensboro, NC</td>
</tr>
<tr>
<td>1992-93</td>
<td>Cruzita Lucero</td>
<td>Walters State Community College, TN</td>
</tr>
<tr>
<td>1993-94</td>
<td>David R. Gelinas</td>
<td>University of the South, TN</td>
</tr>
<tr>
<td>1994-95</td>
<td>David Cecil</td>
<td>Eastern Kentucky University, KY</td>
</tr>
<tr>
<td>1995-96</td>
<td>Karen Fooks</td>
<td>University of Florida, FL</td>
</tr>
<tr>
<td>1996-97</td>
<td>Joel V. Harrell</td>
<td>University of Tennessee-Chattanooga, TN</td>
</tr>
<tr>
<td>1997-98</td>
<td>Carol A. Mowbray</td>
<td>Northern Virginia Community College, VA</td>
</tr>
<tr>
<td>1998-99</td>
<td>Susan Little</td>
<td>University of Georgia, GA</td>
</tr>
<tr>
<td>1999-00</td>
<td>Mary Givhan</td>
<td>Mississippi College, MS</td>
</tr>
<tr>
<td>2000-01</td>
<td>Bill Cox</td>
<td>Meredith College, NC</td>
</tr>
<tr>
<td>2001-02</td>
<td>Clark Aldridge</td>
<td>University of Montevallo, AL</td>
</tr>
<tr>
<td>2002-03</td>
<td>Karen Koonce</td>
<td>Tidewater Community College, VA</td>
</tr>
<tr>
<td>2003-04</td>
<td>Ron Day</td>
<td>Birmingham Southern College, AL</td>
</tr>
<tr>
<td>Year</td>
<td>Name</td>
<td>Institution</td>
</tr>
<tr>
<td>------</td>
<td>-----------------</td>
<td>--------------------------------------------------</td>
</tr>
<tr>
<td>2004-05</td>
<td>Janet Sain</td>
<td>ECPI, NC</td>
</tr>
<tr>
<td>2005-06</td>
<td>Guy Gibbs</td>
<td>Northern Virginia Comm. College, VA</td>
</tr>
<tr>
<td>2006-07</td>
<td>Brent Tener</td>
<td>Vanderbilt University, TN</td>
</tr>
<tr>
<td>2007-08</td>
<td>Lisanne Masterson</td>
<td>Brevard College, NC</td>
</tr>
<tr>
<td>2008-09</td>
<td>Heather Boutell</td>
<td>Bellarmine University, KY</td>
</tr>
<tr>
<td>2009-10</td>
<td>Keith Reeves</td>
<td>Clemson University, SC</td>
</tr>
<tr>
<td>2010-11</td>
<td>Sandra Neel</td>
<td>Bellarmine University, KY</td>
</tr>
<tr>
<td>2011-12</td>
<td>Brad Barnett</td>
<td>James Madison University, VA</td>
</tr>
<tr>
<td>2012-13</td>
<td>Jeff Dennis</td>
<td>Southern Wesleyan University, SC</td>
</tr>
<tr>
<td>2013-14</td>
<td>Zita Barree</td>
<td>Hampden-Sydney College, VA</td>
</tr>
<tr>
<td>2014-15</td>
<td>Nathan Basford</td>
<td>Florida State University, FL</td>
</tr>
<tr>
<td>2015-16</td>
<td>Amy Berrier</td>
<td>UNC Greensboro, NC</td>
</tr>
<tr>
<td>2016-17</td>
<td>Marian Dill</td>
<td>Lee university Cleveland, TN</td>
</tr>
<tr>
<td>2017-18</td>
<td>Sharon Oliver</td>
<td>North Carolina Central Univ. Durham, N.C.</td>
</tr>
<tr>
<td>2018-19</td>
<td>Bryan Erslan</td>
<td>Eastern Kentucky Univ. Richmond, KY</td>
</tr>
<tr>
<td>2019-20</td>
<td>William “Bill” Spiers</td>
<td>Tallahassee Community College Tallahassee, FL</td>
</tr>
</tbody>
</table>

### 12.4 Honorary Members

The following is a list of individuals who have received honorary membership.

- Clark Aldridge
- John Bannister
- Patsy Braxton
- Jerry Bird
- Winston Bruce*
- John Burns
- Marvin Carmichael
- James F. Carr, Jr.
- Marilyn Clark-Watkins
◦ E. Thomas Cleveland
◦ Karen (Koonce) DeFilippo
◦ Judy Deines
◦ Eunice Edwards*
◦ Vernetta Fairley
  Karen Fooks
◦ Palmer Freeman
  Bill Fron
◦ William M. Geer
◦ Guy Gibbs
◦ Mary Givhan
◦ Ellen Green
◦ David L. Hartshorn
◦ James E. Ingle
◦ Marleen Ingle
◦ Kingston Johns
◦ H. S. “Buddy” Johnston
◦ Robert B. Kimmell
◦ Priscilla Light
◦ Susan Little
◦ Susan Luhman
◦ Dallas Martin
◦ Cannon R. Mayes
◦ Carney McCullough
◦ Eleanor S. Morris
◦ Cheryl W. O’Keefe
◦ Carl D. Perkins*
◦ Tim Rhodes
◦ Larry Ridgeway
◦ Preston Rosser
◦ Guy Snavely*
◦ Elinor Starr
◦ Ray Tripp
◦ Herb Vescio*
◦ Bill Wall
◦ Richard L. Waters
◦ Charles H. Watson*
◦ Betty Whalen
◦ Curtis Whalen
◦ Jack Woodward
◦ Kenneth L. Wooten
◦ Carol Mowbray
◦ Daniel Miller
◦ David Cecil
◦ Lisa Turner
◦ Shelley Park
◦ Don Rainer
◦ Nathan Basford
• Janet Nowicki

*Deceased

12.5 Award Recipients

SASFAA recognizes outstanding service to the Association and the financial aid profession through its award process.

12.5.1 SASFAA Distinguished Service Award Recipients

The following individuals have received the Association’s Distinguished Service Award:

<table>
<thead>
<tr>
<th>Year</th>
<th>Recipient</th>
<th>Institution</th>
</tr>
</thead>
<tbody>
<tr>
<td>1981-82</td>
<td>Dr. Neal Berte</td>
<td>Birmingham-Southern College</td>
</tr>
<tr>
<td>1982-83</td>
<td>Carl D. Perkins</td>
<td>U.S. House of Representatives</td>
</tr>
<tr>
<td>1983-84</td>
<td>Dr. Dallas Martin</td>
<td>NASFAA</td>
</tr>
<tr>
<td>1984-85</td>
<td>Eunice Edwards Herb Vescio</td>
<td>Fisk University</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Eastern Kentucky University</td>
</tr>
<tr>
<td>1986-87</td>
<td>William M. Geer</td>
<td>University of NC at Chapel Hill</td>
</tr>
<tr>
<td>1986-87</td>
<td>Palmer Freeman</td>
<td>Leroy Springs Foundation</td>
</tr>
<tr>
<td>1987-88</td>
<td>Dr. James F. Carr</td>
<td>Harding College</td>
</tr>
<tr>
<td>1988-89</td>
<td>Guy Snavely</td>
<td>Pickett and Hatcher Educational Fund, Inc.</td>
</tr>
<tr>
<td>1989-90</td>
<td>Dr. William Wall</td>
<td>Alabama Commission on Higher Education</td>
</tr>
<tr>
<td>1990-91</td>
<td>Vernetta P. Fairley</td>
<td>University of Southern Mississippi</td>
</tr>
<tr>
<td>1991-92</td>
<td>Cheryl Wilkes O’Keefe</td>
<td>Medical College of Georgia</td>
</tr>
<tr>
<td>1992-93</td>
<td>Preston Rosser</td>
<td>Valencia Community College</td>
</tr>
<tr>
<td>1993-94</td>
<td>Gerald T. Bird Robert Evans</td>
<td>College Scholarship Service U.S. Department of Education</td>
</tr>
<tr>
<td>1994-95</td>
<td>Marvin G. Carmichael Francine Reeves</td>
<td>Clemson University U.S. Department of Education</td>
</tr>
<tr>
<td>1995-96</td>
<td>Ron Gambill</td>
<td>Tennessee Student Assistance Corp.</td>
</tr>
<tr>
<td>Year</td>
<td>Name</td>
<td>Institution/Company</td>
</tr>
<tr>
<td>---------</td>
<td>---------------------------</td>
<td>----------------------------------------------------------</td>
</tr>
<tr>
<td>1996-97</td>
<td>Jack L. Woodward</td>
<td>Millsaps College</td>
</tr>
<tr>
<td></td>
<td>Cruzita Lucero</td>
<td>Walters State Community College</td>
</tr>
<tr>
<td>1997-98</td>
<td>David Cecil</td>
<td>Transylvania University</td>
</tr>
<tr>
<td></td>
<td>Karen Fooks</td>
<td>University of Florida</td>
</tr>
<tr>
<td>1998-99</td>
<td>Curtis Whalen</td>
<td>University of NC at Charlotte</td>
</tr>
<tr>
<td></td>
<td>Betty Whalen</td>
<td>Wingate College</td>
</tr>
<tr>
<td>1999-00</td>
<td>Joel Harrell</td>
<td>Clark Atlanta University</td>
</tr>
<tr>
<td>2000-01</td>
<td>Randy Craig</td>
<td>Education Credit Management Corp.</td>
</tr>
<tr>
<td></td>
<td>Eleanor S. Morris</td>
<td>University of NC at Chapel Hill</td>
</tr>
<tr>
<td>2001-02</td>
<td>Susan Little</td>
<td>University of Georgia</td>
</tr>
<tr>
<td></td>
<td>Carol Mowbray</td>
<td>Northern Virginia Community College</td>
</tr>
<tr>
<td>2002-03</td>
<td>Mary Givhan</td>
<td>Mississippi College</td>
</tr>
<tr>
<td></td>
<td>Ken Player</td>
<td>South Carolina Student Loan Corp.</td>
</tr>
<tr>
<td>2003-04</td>
<td>Jane McNaughton</td>
<td>Union Planters Bank</td>
</tr>
<tr>
<td>2004-05</td>
<td>Bob Godfrey</td>
<td>University of South Carolina- Columbia</td>
</tr>
<tr>
<td>2005-06</td>
<td>Clark Aldridge</td>
<td>Collegiate Funding Services</td>
</tr>
<tr>
<td></td>
<td>David Gelinas</td>
<td>University of the South</td>
</tr>
<tr>
<td>2006-07</td>
<td>Janet Sain Nowicki</td>
<td>Sun Trust Education Loans</td>
</tr>
<tr>
<td></td>
<td>Rosemary Stelma</td>
<td>East Carolina University</td>
</tr>
<tr>
<td>2007-08</td>
<td>Guy Gibbs</td>
<td>Northern Virginia Comm. College</td>
</tr>
<tr>
<td></td>
<td>Greg Martin</td>
<td>U.S. Department of Education</td>
</tr>
<tr>
<td>2008-09</td>
<td>Bill Cox</td>
<td>North Carolina State Education Assistance Authority</td>
</tr>
<tr>
<td></td>
<td>Karen Koonce</td>
<td>Wachovia</td>
</tr>
<tr>
<td>2009-10</td>
<td>Debra Talley</td>
<td>University of Alabama, Birmingham</td>
</tr>
<tr>
<td>2010-11</td>
<td>Ron Day</td>
<td>Kennesaw State University, Georgia</td>
</tr>
<tr>
<td>2011-12</td>
<td>David Bartnicki</td>
<td>U.S. Department of Education</td>
</tr>
<tr>
<td>2012-13</td>
<td>Brent Tener</td>
<td>Vanderbilt University</td>
</tr>
<tr>
<td>2013-14</td>
<td>David Mohning</td>
<td>Vanderbilt University</td>
</tr>
<tr>
<td>2014-15</td>
<td>Heather Boutell</td>
<td>Bellarmine University</td>
</tr>
<tr>
<td></td>
<td>Jeff Dennis</td>
<td>Greenville Technical College</td>
</tr>
<tr>
<td>2015-16</td>
<td>Nancy Tate</td>
<td>Anderson University</td>
</tr>
<tr>
<td>2016-17</td>
<td>Brad Barnett</td>
<td>James Madison University Louisville University</td>
</tr>
<tr>
<td></td>
<td>Sandra Neel</td>
<td></td>
</tr>
<tr>
<td>2017-18</td>
<td>Lisanne Masterson</td>
<td>Blue Ridge Community College</td>
</tr>
<tr>
<td>2018-19</td>
<td>Keith Reeves</td>
<td>Clemson University</td>
</tr>
</tbody>
</table>

Page 99 of 116
12.5.2 NASFAA Leadership Award Recipients

The following SASFAA members have received NASFAA’s leadership award:

<table>
<thead>
<tr>
<th>Year</th>
<th>Name</th>
<th>Institution</th>
</tr>
</thead>
<tbody>
<tr>
<td>1989</td>
<td>Herb Vescio</td>
<td>Eastern Kentucky University</td>
</tr>
<tr>
<td>1990</td>
<td>Marie A. Bennett</td>
<td>Northern Virginia Community College</td>
</tr>
<tr>
<td>1991</td>
<td>Vernetta P. Fairley</td>
<td>University of Southern Mississippi</td>
</tr>
<tr>
<td>1992</td>
<td>Cheryl Wilkes O’Keefe</td>
<td>Medical College of Georgia</td>
</tr>
<tr>
<td>1993</td>
<td>Ron Gambill</td>
<td>Tennessee Student Assistance Corp.</td>
</tr>
<tr>
<td>1994</td>
<td>Marvin G. Carmichael</td>
<td>Clemson University</td>
</tr>
<tr>
<td>1995</td>
<td>Ray Tripp</td>
<td>University of Georgia</td>
</tr>
<tr>
<td>1996</td>
<td>Cruzita Lucero</td>
<td>Walters State Community College</td>
</tr>
<tr>
<td>1997</td>
<td>Helga Greenfield</td>
<td>Shaw University</td>
</tr>
<tr>
<td>1998</td>
<td>Dr. William H. Wall</td>
<td>AL Commission on Higher Education</td>
</tr>
<tr>
<td>1999</td>
<td>Karen Fooks</td>
<td>University of Florida</td>
</tr>
<tr>
<td>2000</td>
<td>Curtis Whalen</td>
<td>University of NC at Charlotte</td>
</tr>
<tr>
<td>2001</td>
<td>Susan Little</td>
<td>University of Georgia</td>
</tr>
<tr>
<td>2002</td>
<td>Joel Harrell</td>
<td>Clark Atlanta University</td>
</tr>
<tr>
<td>2003</td>
<td>Carol Mowbray</td>
<td>Northern Virginia Community College</td>
</tr>
<tr>
<td>2004</td>
<td>Dave Gelinas</td>
<td>University of The South</td>
</tr>
<tr>
<td>2005</td>
<td>Karen Koonce</td>
<td>Tidewater Community College</td>
</tr>
<tr>
<td>2006</td>
<td>David Cecil</td>
<td>Transylvania University</td>
</tr>
<tr>
<td>2007</td>
<td>Bob Godfrey</td>
<td>University of South Carolina</td>
</tr>
<tr>
<td>2008</td>
<td>Betty Whalen</td>
<td>Winthrop University</td>
</tr>
<tr>
<td>2009</td>
<td>Janet Sain</td>
<td>SunTrust</td>
</tr>
<tr>
<td>2010</td>
<td>Brent Tener</td>
<td>Vanderbilt University</td>
</tr>
<tr>
<td>2011</td>
<td>David Mohning</td>
<td>Vanderbilt University</td>
</tr>
<tr>
<td>2012</td>
<td>Lisanne Masterson</td>
<td>Blue Ridge Community College</td>
</tr>
<tr>
<td>2013</td>
<td>Heather Boutell</td>
<td>Bellarmine University</td>
</tr>
<tr>
<td>2014</td>
<td>Sandra Neel</td>
<td>University of Louisville</td>
</tr>
<tr>
<td>2015</td>
<td>Brad Barnett</td>
<td>James Madison University</td>
</tr>
<tr>
<td>2016</td>
<td>Ron Day</td>
<td>Kennesaw State University</td>
</tr>
<tr>
<td>2017</td>
<td>Jeff Dennis</td>
<td>Greenville Technical College</td>
</tr>
<tr>
<td>2018</td>
<td>Nathan Basford</td>
<td>Florida State University</td>
</tr>
<tr>
<td>2019</td>
<td>Amy Berrier</td>
<td>UNC Greensboro</td>
</tr>
</tbody>
</table>
### 12.5.3 NASFAA State Awards for SASFAA States

The following is a list of SASFAA states that have won the NASFAA State Award.

<table>
<thead>
<tr>
<th>Year</th>
<th>Award</th>
<th>State</th>
<th>Project</th>
</tr>
</thead>
<tbody>
<tr>
<td>1986</td>
<td>Service to the Financial Aid Profession</td>
<td>FL</td>
<td>Chancellor’s Workday</td>
</tr>
<tr>
<td></td>
<td>Service to Other Constituencies</td>
<td>VA</td>
<td>Restoring Balance in Student Financial Aid Programs in Virginia</td>
</tr>
<tr>
<td>1987</td>
<td>Service to the Financial Aid Profession</td>
<td>FL</td>
<td>Financial Aid “Yellow Pages”</td>
</tr>
<tr>
<td></td>
<td>Service to the Aid Profession</td>
<td>SC</td>
<td>Research on Student Financial Aid Concerns Conference</td>
</tr>
<tr>
<td></td>
<td>Service to Other Constituencies</td>
<td>KY</td>
<td>Bridging for Success</td>
</tr>
<tr>
<td>1988</td>
<td>Service to Students, Parents and Families</td>
<td>VA</td>
<td>Movin’ on Down the Road – Preparing for College in Virginia</td>
</tr>
<tr>
<td></td>
<td>Service to Other Constituencies</td>
<td>AL</td>
<td>Solving the Financial Aid Puzzle</td>
</tr>
<tr>
<td>1989</td>
<td>Service to Other Constituencies</td>
<td>MS</td>
<td>MASFAA Gram</td>
</tr>
<tr>
<td>1991</td>
<td>Service to the Financial Aid Profession</td>
<td>FL</td>
<td>Training Session on Legal Issues Affecting the Administration of Student Financial Aid</td>
</tr>
<tr>
<td></td>
<td>Service to Other Constituencies</td>
<td>TN</td>
<td>Summer Internships for Counselors (High School Counselors Train at Financial Aid Offices)</td>
</tr>
<tr>
<td>Year</td>
<td>Category</td>
<td>State</td>
<td>Description</td>
</tr>
<tr>
<td>------</td>
<td>----------</td>
<td>-------</td>
<td>------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>1995</td>
<td>Service to the Financial Aid Profession</td>
<td>VA</td>
<td>Best Practices Project</td>
</tr>
<tr>
<td>1996</td>
<td>Service to Advancing the Goals of Access to Diversity</td>
<td>KY</td>
<td>Preparing the College, It’s a Must</td>
</tr>
<tr>
<td>1998</td>
<td>Service to Other Constituencies</td>
<td>SC</td>
<td>High School Guidance Counselor Handbook on the Internet</td>
</tr>
<tr>
<td></td>
<td>Service to Students</td>
<td>TN</td>
<td>Funding Your Future: Financial Aid for Students</td>
</tr>
<tr>
<td>1999</td>
<td>Service to Other Constituencies</td>
<td>NC</td>
<td>Financial Aid Presentation for High School Guidance Counselors on the Web</td>
</tr>
<tr>
<td>2000</td>
<td>Service to Other Constituencies</td>
<td>MS</td>
<td>Pace Setter’s Camp</td>
</tr>
<tr>
<td>2001</td>
<td>Service to Parents and Students</td>
<td>TN</td>
<td>The Forgotten Constituents: Reaching Out to the Home Schoolers</td>
</tr>
<tr>
<td></td>
<td>Service to Financial Aid Professionals</td>
<td>FL</td>
<td>Ambassadors Committee</td>
</tr>
<tr>
<td>2002</td>
<td>Service to Other Constituencies</td>
<td>GA</td>
<td>&quot;A Roadmap to Success&quot; tool for high school and TRIO counselors</td>
</tr>
<tr>
<td>2004</td>
<td>Service to the Financial Aid Profession</td>
<td>NC</td>
<td>Neophyte Listserv - Connecting New Aid Professionals with Veteran Administrators</td>
</tr>
<tr>
<td>Year</td>
<td>Award</td>
<td>State</td>
<td>Project</td>
</tr>
<tr>
<td>------</td>
<td>------------------------------------------------</td>
<td>-------</td>
<td>--------------------------------------------------------------------------</td>
</tr>
<tr>
<td>2005</td>
<td>Service to Financial Aid Profession</td>
<td>SC</td>
<td>Peer Support Network for Financial Aid Officers</td>
</tr>
<tr>
<td></td>
<td>Service to Other Constituencies</td>
<td>KY</td>
<td>Taskforce to Review Financial Aid Program Regulations</td>
</tr>
<tr>
<td>2007</td>
<td>Service to Other Constituencies</td>
<td>VA</td>
<td>VASFAA Association Business Cards</td>
</tr>
<tr>
<td>2008</td>
<td>Service to Advance Access and Diversity</td>
<td>NC</td>
<td>Middle School Scholarship Enrichment Program</td>
</tr>
<tr>
<td>2009</td>
<td>Service to Advance Access and Diversity</td>
<td>FL</td>
<td>FASFAA Foster Youth College Access Brochure</td>
</tr>
<tr>
<td>2009</td>
<td>Service to the Financial Aid Profession</td>
<td>VA</td>
<td>Self-Assessment for Optimum Compliance Webinar Series</td>
</tr>
<tr>
<td>2013</td>
<td>Gold Star Award</td>
<td>FL</td>
<td>Clock Hour Group and Program</td>
</tr>
</tbody>
</table>

### 12.5.4 NASFAA Regional Awards

The following is a list of NASFAA Regional Awards that have won by SASFAA.

<table>
<thead>
<tr>
<th>Year</th>
<th>Award</th>
<th>Project</th>
</tr>
</thead>
<tbody>
<tr>
<td>2008</td>
<td>Service to Colleagues or Constituencies</td>
<td>A Conference Manual and Guidebook.</td>
</tr>
<tr>
<td>2012</td>
<td>Service to Colleagues or Constituencies</td>
<td>Associations Collaborating for Advocacy on the Hill</td>
</tr>
</tbody>
</table>
12.6 Record of Members Voting in SASFAA Elections

Beginning with the annual 2000 conference the number of members casting ballots has been maintained.

<table>
<thead>
<tr>
<th>Date</th>
<th>Absentee Ballots Cast</th>
<th>Ballots Cast at the Conference</th>
<th>Total Ballots Cast</th>
</tr>
</thead>
<tbody>
<tr>
<td>February 2000</td>
<td>55</td>
<td>537</td>
<td>592</td>
</tr>
<tr>
<td>February 2001</td>
<td>59</td>
<td>583</td>
<td>642</td>
</tr>
<tr>
<td>February 2002</td>
<td>77</td>
<td>477</td>
<td>554</td>
</tr>
<tr>
<td>February 2003</td>
<td>29</td>
<td>473</td>
<td>502</td>
</tr>
<tr>
<td>February 2004</td>
<td>45</td>
<td>615</td>
<td>660</td>
</tr>
<tr>
<td>February 2005*</td>
<td></td>
<td></td>
<td>565</td>
</tr>
<tr>
<td>February 2006</td>
<td></td>
<td></td>
<td>502</td>
</tr>
<tr>
<td>February 2007</td>
<td></td>
<td></td>
<td>541</td>
</tr>
<tr>
<td>February 2008</td>
<td></td>
<td></td>
<td>694</td>
</tr>
<tr>
<td>February 2009</td>
<td></td>
<td></td>
<td>484</td>
</tr>
<tr>
<td>February 2010</td>
<td></td>
<td></td>
<td>376</td>
</tr>
<tr>
<td>February 2011</td>
<td></td>
<td></td>
<td>348</td>
</tr>
<tr>
<td>February 2012</td>
<td></td>
<td></td>
<td>431</td>
</tr>
<tr>
<td>February 2013</td>
<td></td>
<td></td>
<td>370</td>
</tr>
<tr>
<td>February 2014</td>
<td></td>
<td></td>
<td>409</td>
</tr>
<tr>
<td>February 2015</td>
<td></td>
<td></td>
<td>400</td>
</tr>
<tr>
<td>February 2016</td>
<td></td>
<td></td>
<td>377</td>
</tr>
<tr>
<td>February 2017</td>
<td></td>
<td></td>
<td>392</td>
</tr>
<tr>
<td>February 2018</td>
<td></td>
<td>298/936 (32%)</td>
<td></td>
</tr>
<tr>
<td>February 2019</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

*February 2005 was the first year electronic voting was used.*
12.7 Association History – Record Maintenance and Retention Standards

The organization’s staff, volunteers, members of the board of directors, committee members, and outsiders (independent contractors via agreements with them) are required to honor the following rules:

Permanently Retained Documents: (These records should be maintained by the SASFAA Secretary)

- Articles of Incorporation
- Bylaws
- Audit Reports
- Corporate Resolutions
- Determination Letter form the IRS, and any response
- Year-End Financial Statements
- Minutes of Board Meetings
- Minutes of Annual Meeting of Members
- Tax Returns and worksheets
- Correspondence (legal and critical matters)
- Insurance Records, current accident reports, claims, and any active policies

Temporarily Retained Documents:

1. Treasurer Records - Certain fiscal records and documentation of the Treasurer are to be retained. To minimize the cost associated with transferring hard copies of records as well as the possible destruction of hard copies due to natural disasters (fire, tornado, flooding, etc.), it is strongly encouraged that the following financial records are maintained in an electronic/imaged format. In the event imaged format is not possible, the following documents must be maintained in hard copy format. The treasurer is to maintain the following financial records and should make these records available for financial review upon request:

   - Bank statements
   - Cancelled and voided checks
     - Deposit slips
   - Credit Card Statements & Usage Agreements
   - Expense reports and supporting documentation
     - Invoices
   - Certificate of deposits and other investment papers
     - Credit card payment receipts
2. Budget & Finance Records – Imaging should occur as soon as possible but must precede the transfer of records between B&F Chairs at the end of the fiscal year
   • Financial review or financial review reports
   • BOD - Conflict of Interest Agreements
   • BOD – Rules of Engagement

   General records that do not support specific financial transactions may be destroyed at the end of the second fiscal year after the financial review (based on the discretion of the B&F Committee).

3. Membership and conference registration forms will be retained in the membership database no less than 5 years but as long as reasonably possible based on electronic storage

Document Destruction
   • All other organizational and business records (non-permanent, non-financial and non-membership) electronic documents can be deleted from all individual computers, data bases, networks, and backup storage after three years (three historical years and one active year);
   • No paper or electronic documents will be destroyed or deleted if pertinent to any ongoing or anticipated government investigation or proceeding or private litigation (check with legal counsel or the human resources department for any current or foreseen litigation if employees have not been notified); and
   • No paper or electronic documents will be destroyed or deleted as required to comply with government auditing standards (Single Audit Act).
Appendices

Appendix A: Certificates of Exception, Logo, Meeting Minutes

A.1 Attachment – Certificates of Exemption
Exemption status in the nine SASFAA states is as follows:

- Alabama - Not Exempt (Current state law prohibits)
- Florida – See certificate below
- Georgia - Not Exempt (Current state law prohibits)
- Kentucky - Not Exempt
- Mississippi - Not Exempt
- North Carolina – SASFAA pays the taxes and then files a claim for a refund with the North Carolina Department of Revenue. The form can be found at www.dornc.com.
- South Carolina - Not Exempt (Current state law prohibits)
- Tennessee - See certificate below
- Virginia - Not Exempt (Current state law prohibits)
Consumer's Certificate of Exemption

Issued Pursuant to Chapter 212, Florida Statutes

Certificate Number: 85-8012654838C-5
Effective Date: 03/14/2018
Expiration Date: 03/31/2023
Exemption Category: 501 (C)(3) ORGANIZATION

This certifies that

SOUTHERN ASSOCIATION OF STUDENT FINANCIAL AID ADMINISTRATORS INC
1 UNIVERSITY RD
PEMBROKE NC 28372-9699

is exempt from the payment of Florida sales and use tax on real property rented, transient rental property rented, tangible personal property purchased or rented, or services purchased.

Important Information for Exempt Organizations

1. You must provide all vendors and suppliers with an exemption certificate before making tax-exempt purchases. See Rule 12A-1.038, Florida Administrative Code (F.A.C.).

2. Your Consumer's Certificate of Exemption is to be used solely by your organization for your organization's customary nonprofit activities.

3. Purchases made by an individual on behalf of the organization are taxable, even if the individual will be reimbursed by the organization.

4. This exemption applies only to purchases your organization makes. The sale or lease to others of tangible personal property, sleeping accommodations, or other real property is taxable. Your organization must register, collect and remit sales and use tax on such taxable transactions. Note: Churches are exempt from this requirement except when they are the lessor of real property (Rule 12A-1.070, F.A.C.).

5. It is a criminal offense to fraudulently present this certificate to evade the payment of sales tax. Under no circumstances should this certificate be used for the personal benefit of any individual. Violators will be liable for payment of the sales tax plus a penalty of 200% of the tax, and may be subject to conviction of a third-degree felony. Any violation will require the revocation of this certificate.

6. If you have questions about your exemption certificate, please call Taxpayer Services at 850-408-6600. The mailing address is PO Box 8480, Tallahassee, FL 32314-6480.
Under the provisions of T.C.A. Section 67-6-322, this will provide authority from the Tennessee Department of Revenue for the organization named above to make purchases of tangible personal property or taxable services for their own use and consumption or to be given away without the payment of sales or use tax.

The organization must furnish the suppliers of goods and services with a COPY of this letter properly completed below. YOU MUST RETAIN THE ORIGINAL FOR COPY PURPOSES. The supplier will maintain a file copy as evidence of exemption. Later purchases do not require the submission of a letter. The invoices should contain the name of the organization and the number given above.

This authority does not extend to purchases made by employees of the organization when employees pay for items purchased or services rendered with personal funds. It does not extend to items purchased to be resold.

THE ORGANIZATION MUST NOTIFY THE DEPARTMENT IMMEDIATELY IF IT CEASES TO EXIST, MOVES, OR IN ANY WAY CHANGES THE ORGANIZATION FROM ITS PRESENT FORM.

MAR 09 1993

DATE ________________________ COMMISSIONER OF REVENUE ________________________

TO BE COMPLETED BY THE ORGANIZATION (please print)

TO: ________________________
SUPPLIER’S NAME ________________________

ADDRESS ________________________

CITY ________________________ STATE ________________________ ZIP ________________________

________________________________________ as an authorized representative of the organization named above affirm that the purchases made under this authority will be used and consumed by the organization or given away. I further affirm that the organization will not use this authority to purchase items for resale.

Under penalty of perjury, I affirm this to be a true and correct statement.

PRINT NAME OF ORGANIZATION: ________________________

PRINT NAME OF PURCHASER: ________________________

NATURE OF PURCHASER: ________________________ DATE: ________________________

1991 (Rev. 6-89)
A.2 Attachment – SASFAA Logo
A.3 Attachment – Minutes of First Organizational Meeting

SASFAA - Minutes of First Annual Meeting - CONTINUED;

Secretary - Treasurer Guy E. Sweney, Jr. Executive Vice-President Pickett and Hatcher Educational Fund

The Constitution and By-Laws Committee was composed of Jack E. McGraw, Pickett and Hatcher Educational Fund; L.W. Davis, Tuskegee Institute; and Walter Con, University of Southern Mississippi, and was requested to present a Constitution and a set of By-Laws to be considered at the next meeting.

It was agreed that membership would be on an individual basis and that the dues would be $3.00 a year.

The following were appointed by President Carr to serve as a Membership Committee:

Kingston Johns, North Carolina State College CHAIRMAN
John F. Durlap, Auburn University ALABAMA
Sam J. Baptista, Florida Atlantic University FLOIDA
Mac Grigsby, University of Florida
Jack Renderson, LaGrange College GEORGIA
A.J. Thurman, Western Kentucky State College KENTUCKY
Andrew J. Bond, Mississippi State University MISSISSIPPI
Kenneth L. Wooten, University of Mississippi
Julian D. Mason, Jr., University of N.C. at Chapel Hill NORTH CAROLINA
Hill
Duffy L. Paul, Executive Secretary, College Foundations, Inc., Raleigh NORTH CAROLINA
Dorman G. Stout, Furman University SOUTH CAROLINA
Cannon R. Hayes, Vanderbilt University TENNESSEE
John Ezanks
Lewis G. John, Washington & Lee University VIRGINIA

President Carr expressed his appreciation to those who had provided so much assistance in connection with making arrangements for the initial meeting that was nearing a close and paid special tributes to Kingston Johns, who started his work on membership and attendance during the summer of 1963, and to Charles W. Hill, who arranged the program and served as the leader of the committee for local arrangements.

The meeting was adjourned after it was unanimously decided that the next meeting would be held preceding the next meeting of the Southern Region of CERE in Atlanta, Georgia, in February, 1965.

Respectfully submitted,

Guy E. Sweney, Jr.
Secretary-Treasurer

Page 2
SASFAA Minutes of First Annual Meeting - CONTINUED;

Secretary - Treasurer                Guy R. Sweney, Jr.
Executive Vice-President               Executive Vice-President
Pickett and Hatcher Educational Fund   Pickett and Hatcher Educational Fund

The Constitution and By-Laws Committee was composed of Jack E. McGraw,
Pickett and Hatcher Educational Fund; L.W. Davis, Tuskegee Institute; and
Walter Conn, University of Southern Mississippi, and was requested to
present a Constitution and a set of By-Laws to be considered at the next
meeting.

It was agreed that membership would be on an individual basis and that
the dues would be $3.00 a year.

The following were appointed by President Carr to serve as a
Membership Committee:

Kingston Johns, North Carolina State College
John F. Durbin, Auburn University
Sam J. Baptista, Florida Atlantic University
Mac Grigsby, University of Florida
Jack Henderson, LaGrange College
A.J. Thurman, Western Kentucky State College
Andrew J. Bond, Mississippi State University
Kenneth L. Wooten, University of Mississippi
Julian D. Mason, Jr., University of N.C. at Chapel

CHAIRMAN
ALABAMA
FLORIDA
GEORGIA
KENTUCKY
MISSISSIPPI
NORTH CAROLINA
NORTH CAROLINA
SOUTH CAROLINA
TENNESSEE

Hill
Duffy L. Paul, Executive Secretary, College
Foundations, Inc., Raleigh
Dornan G. Stout, Furman University
Cannon R. Hayes, Vanderbilt University
John B. Shank
Lewis G. John, Washington & Lee University

nNORTH CAROLINA
NORTH CAROLINA
SOUTH CAROLINA

President Carr expressed his appreciation to those who had provided so
much assistance in connection with making arrangements for the initial
meeting that was nearing a close and paid special tributes to Kingston
Johns, who started his work on membership and attendance during the
summer of 1963, and to Charles W. Hill, who arranged the program and
served as the leader of the committee for local arrangements.

The meeting was adjourned after it was unanimously decided that the
next meeting would be held preceding the next meeting of the Southern
Region of CEERB in Atlanta, Georgia, in February, 1965.

Respectfully submitted,

Guy R. Sweney, Jr.
Secretary-Treasurer
Appendix B: SASFAA Governing Documents

The following documents are maintained by the SASFAA Secretary and can be found on the [SASFAA website](https://www.sasfaa.org).

All officers and committee chairs are responsible for identifying areas below in need of new or revised policy guidance or procedural change and for recommending appropriate changes. The Board must approve all new policies, procedures, and changes. Upon approval, the Secretary is responsible for incorporating the changes and working with the SASFAA Electronic Service Chair to update the documents on the web.

- Articles of Incorporation
- Bylaws
Appendix C: SASFAA Maintained Documents List

The following documents are maintained by the SASFAA Secretary and can be referenced on the [SASFAA website](https://sasfaa.org).

All officers and committee chairs are responsible for identifying areas below in need of new or revised policy guidance or procedural change and for recommending appropriate changes. The Board must approve all new policies, procedures, and changes. Upon approval, the Secretary is responsible for incorporating the changes and working with the SASFAA Electronic Services Chair to update the documents on the web.

- SASFAA Guide to Financial Management
- SASFAA Long-Range Plan
- SASFAA Summer Workshop Guide
- SASFAA Conference Planning Guide
- SASFAA Operational Calendar
- SASFAA Conflict of Interest Policy
- SASFAA Organizational Chart
- SASFAA Confidentiality Acknowledgement
- SASFAA Standing Rules of Engagement & Protocols
## Appendix D: Sponsorship Opportunities

<table>
<thead>
<tr>
<th>Leadership Level</th>
<th>$5,000</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Two Exhibit Booth Spaces - Priority Placement by date of receipt of commitment</td>
</tr>
<tr>
<td></td>
<td>Must be paid SASFAA Members</td>
</tr>
<tr>
<td></td>
<td>Two Complimentary Conference Registrations</td>
</tr>
<tr>
<td></td>
<td>Exhibit Table and Recognition at the Management Institute (October 8-9, 2018)</td>
</tr>
<tr>
<td></td>
<td>Lunch &amp; Learn Session Room at the Annual SASFAA Conference (space is limited to the first 6 commitments)</td>
</tr>
<tr>
<td></td>
<td>Organization Logo on Conference Information Page</td>
</tr>
<tr>
<td></td>
<td>On-line Conference Support Recognition</td>
</tr>
<tr>
<td></td>
<td>Web Banner Ad on Web Site</td>
</tr>
<tr>
<td></td>
<td>Full Page Ad in Management Institute Program</td>
</tr>
<tr>
<td></td>
<td>Full Page Ad in New Aid Officers Workshop Program</td>
</tr>
<tr>
<td></td>
<td>Organization Logo on Conference Information Page</td>
</tr>
<tr>
<td></td>
<td>On-line Conference Support Recognition</td>
</tr>
<tr>
<td></td>
<td>Web Banner Ad on Web Site</td>
</tr>
<tr>
<td></td>
<td>1/2 Page Ad in Management Institute Program</td>
</tr>
<tr>
<td></td>
<td>1/2 Page Ad in New Aid Officers Workshop Program</td>
</tr>
<tr>
<td></td>
<td>List of Registrants 2 weeks prior to Annual Conference</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Advocacy Level</th>
<th>$3500</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Conference Exhibit Booth - Priority Placement by date of receipt of commitment</td>
</tr>
<tr>
<td></td>
<td>Must be paid SASFAA Members</td>
</tr>
<tr>
<td></td>
<td>Two Complimentary Conference Registrations</td>
</tr>
<tr>
<td></td>
<td>Exhibit Table and Recognition at the Management Institute (October 8-9, 2018)</td>
</tr>
<tr>
<td></td>
<td>Organization Logo on Conference Information Page</td>
</tr>
<tr>
<td></td>
<td>On-line Conference Support Recognition</td>
</tr>
<tr>
<td></td>
<td>Web Banner Ad on Web Site</td>
</tr>
<tr>
<td></td>
<td>1/2 Page Ad in Management Institute Program</td>
</tr>
<tr>
<td></td>
<td>1/2 Page Ad in New Aid Officers Workshop Program</td>
</tr>
<tr>
<td></td>
<td>List of Registrants 2 weeks prior to Annual Conference</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Support Level</th>
<th>$2500</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Conference Exhibit Booth - Priority Placement by date of receipt of commitment</td>
</tr>
<tr>
<td></td>
<td>Must be paid SASFAA Members</td>
</tr>
<tr>
<td></td>
<td>One Complimentary Conference Registration</td>
</tr>
<tr>
<td></td>
<td>Organization Logo on Conference Information Page</td>
</tr>
<tr>
<td></td>
<td>On-line Conference Support Recognition</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Friends of SASFAA</th>
<th>$1000 Minimum</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>General Support, No booth</td>
</tr>
<tr>
<td></td>
<td>Must be a paid SASFAA Member</td>
</tr>
<tr>
<td></td>
<td>Online Conference Support Recognition</td>
</tr>
</tbody>
</table>
## A-La-Carte Sponsorship Opportunities

<table>
<thead>
<tr>
<th>Management Institute Exhibitor (October 8-9, 2018)</th>
<th>$500 (information/registration by following this link <a href="#">2018 SASFAA Management Institute</a>)</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Exhibit Table</td>
<td></td>
</tr>
<tr>
<td>• Recognition during the Management Institute</td>
<td></td>
</tr>
<tr>
<td>• Held at the Hyatt Place in Knoxville, TN</td>
<td></td>
</tr>
<tr>
<td>Lunch &amp; Learn Session at the Annual Conference</td>
<td>$750</td>
</tr>
<tr>
<td>• Held at the Annual Conference - Space limited to the first 6 commitments. Those wishing to purchase this opportunity will be honored in order of the date the web-based sponsor form is completed.</td>
<td></td>
</tr>
<tr>
<td>• Must be a conference exhibitor</td>
<td></td>
</tr>
<tr>
<td>Advertising Combo Package</td>
<td>$600</td>
</tr>
<tr>
<td>• Web Banner Ad on SASFAA Website</td>
<td></td>
</tr>
<tr>
<td>• Includes 1/2 page ad in Enrollment Management Forum Program</td>
<td>Includes 1/2 page ad in New Aid Officers Workshop Program</td>
</tr>
<tr>
<td>President’s Reception</td>
<td>$1500</td>
</tr>
<tr>
<td>• Must be a conference exhibitor</td>
<td></td>
</tr>
<tr>
<td>• Sponsor will be recognized with signage at the of event</td>
<td></td>
</tr>
<tr>
<td>• Special recognition will be given at the event – possible table tents or other Promotional material</td>
<td></td>
</tr>
<tr>
<td>• Space limited to the first 2 commitments. Those wishing to purchase this opportunity will be honored in order of the date the web-based sponsor form is completed.</td>
<td></td>
</tr>
<tr>
<td>Continental Breakfasts</td>
<td>$500</td>
</tr>
<tr>
<td>• Must be a conference exhibitor</td>
<td></td>
</tr>
<tr>
<td>• Sponsor will be recognized with signage where food is being served</td>
<td></td>
</tr>
<tr>
<td>• Additional special recognition will be given at any general sessions offered each day</td>
<td></td>
</tr>
<tr>
<td>• Space limited to the first 2 commitments. Those wishing to purchase this opportunity will be honored in order of the date the web-based sponsor form is completed.</td>
<td></td>
</tr>
<tr>
<td>Tuesday’s Award Luncheon</td>
<td>$1,000</td>
</tr>
<tr>
<td>• Must be a conference exhibitor</td>
<td></td>
</tr>
<tr>
<td>• Sponsor will be recognized with signage where food is being served</td>
<td></td>
</tr>
<tr>
<td>• Special recognition at the event</td>
<td></td>
</tr>
<tr>
<td>• Space limited to the first 2 commitments. Those wishing to purchase this opportunity will be honored in order of the date the web-based sponsor form is completed.</td>
<td></td>
</tr>
</tbody>
</table>

Payment and registration information is available on the [Sponsorship Registration](#) page. Select the "Sponsorship Advertising Opportunities" option.